

Kansas Association of REALTORS®

presents

Psychology of Success and Business Planning

by

Zan Monroe

8 hours of GRI Credit



WHEN:

Session #1:

October 20, 2021
9:00 AM - 10:30 AM

Session #2:

October 20, 2021
9:00 AM - 10:30 AM

WHERE:

Zoom Event

SESSION #1 TOPICS:

- NAR Economic Report
- Current Market Conditions
- *REAL Trends* - The Greatest Migration of Americans
- Life Planning: physical, educational, relationships, happiness, business and financial
- Writing your success plan

SESSION #2 TOPICS:

- Creating Raving Fans
- NAR Profile of Buyers & Sellers
- 10 Magic Marketing Miracles
- Marketing to your Client Base

INFORMATION:

KansasRealtorEducation.com

785-414-5149

REGISTRATION:

\$75



Zan Monroe is a speaker, author, coach, and entrepreneur who started his first business at the age of 16. Zan is the founder and CEO of The Monroe Company, Inc., an organization focused on inspiring others to achieve more success. Zan's clients include Fortune 500 Companies, Universities and Associations that want to inspire their associates to live a more successful life. His mission is to inspire another 5 million people by January 1, 2025.