### Value for REALTORS®



The National Association of REALTORS® works tirelessly to serve members, protect the rights of property owners, and advance the real estate profession. In 2024, National Association of REALTORS® annual dues are \$201/member.\*

## ADVOCATING ON YOUR BEHALF TO SHAPE THE POLICY LANDSCAPE

- Advocacy for federal, state, and local policies and policymakers that support REALTORS®, associations, the industry, and consumers, with a proven track record of significant policy wins.
- Millions of dollars saved for consumers through efforts including work to improve access to FHA loans, secure first-time home buyer tax credits, and eliminate additional mortgage fees.
- Tens of millions of dollars allocated each year to support state and local associations in advocacy campaigns.
- RPAC which raised \$49.5 million at all three levels of the association in 2023 – promotes the election of bipartisan candidates across the country, with disbursement decisions led locally.

## PROVIDING YOU DATA-DRIVEN INTELLIGENCE AT SCALE

- Access to top <u>economists and experts</u>, and their work – such as the <u>Profile of Home Buyers and Sellers</u> report, <u>Housing Affordability Index</u>, and <u>Home Buyers and Sellers Generational Trends report</u>.
- Access to apps and other tools, including <u>Realtors</u>
  <u>Property Resource®</u> (RPR), a comprehensive data
  platform exclusively available to REALTORS®.
- RPR integrates property data and provides a onestop solution for in-depth property analysis, valuation, market insights, and customizable reporting capabilities – including through Alenabled tools
- Largest real estate library in the world and customized reference and research services.

#### REINFORCING YOUR VALUE

- NAR maintains a <u>Code of Ethics</u> for effective and ethical real estate business practices.
- Nationwide consumer ad campaign and "First-Time Buyer" docuseries highlight REALTOR® value and expertise.
- · Graphics and social media assets.
- REALTOR® brand adds to members' credibility, trust, and authority with consumers.

#### OFFERING VALUABLE SAVINGS AND DEALS

- Ample savings and special offers. Members using products and services through <u>Second Century Ventures</u> and <u>REACH</u> represent annual savings of \$100/member on average.
- Nationwide <u>partnerships</u> providing exclusive offers and discounts for members to save on solutions (financial services, marketing, technology resources, etc.) as well as exclusive access to <u>insurance</u> options.

### SUPPORTING YOUR SMALL BUSINESS

- Significant resources for state and local associations for programs supporting your success, such as <u>commercial</u>, <u>global</u>, and <u>Young Professionals Network</u> offerings.
- Free website with .realtor and .realestate domain for small businesses.
- Range of risk management tools, timely guidance, and resources from NAR Legal Affairs.

# EMPOWERING YOU TO DEVELOP YOUR SKILLS AND ADVANCE YOUR CAREER

- 10+ specialized designations and certifications, 100+ micro courses, and an award-winning podcast through <u>Center for REALTOR® Development</u> (CRD).
- CRD keeps agents updated on trends, best practices, and new regulations.
- NAR educational offerings help satisfy your continuing education needs.

## CONVENING OUR INDUSTRY AND BUILDING YOUR NETWORK

 Conferences, events, and other virtual and in-person learning opportunities throughout the year offer opportunities for connection, relationship-building, and conversation about the future of our profession.

