## **Kansas Graduate REALTOR® Institute (GRI) Program**

## **Course Tracking Form**

→ It is your responsibility to track your progress. ←



## Submit this completed form & all certificates to: Lisa@KansasRealtor.com

No course substitutions

-	_	
		GRI courses can be completed in any order

140 Course Substitutions								
Date Completed	Certificate Included	Credits	Delivery	Course #	Course Title			
completed	<u>included</u>	Credits	<u>Delivery</u>	Course #	<u>course ritte</u>			
Prerequisite	n/a	20	N/A	GRI 100	Kansas Practice Course			
		8	Online Keynote	GRI 101	Recharge! The Skills You Need to Succeed			
		4	Online Keynote	GRI 102	Mastering Real Estate Negotiations			
		4	Online Keynote	GRI 103	Contract Law for Real Estate Professionals			
		4	Online Keynote	GRI 104	Meeting the Needs of Buyers and Sellers			
		4	Online Keynote	GRI 105	Fair Housing and Beyond			
	-	4	Online Keynote	GRI 106	Successful Buyer Client Systems			
		4	Online Keynote	GRI 107	Successful Seller Client Systems			
	-	4	Online Keynote	GRI 108	Real Estate Investing Made Clear			
		6	Classroom 10.18.24-Leawood KS	GRI 109	Smart Money: Tax Strategies for Independent Contractors			
		- 6	Online Keynote	GRI 110	Beneath the Surface: Understanding the Anatomy of a House			
		4	Online CRS	GRI 112	Putting Technology to Work for Your Clients			
		4	QS Classroom or Virtual*	GRI 113	Kansas Required Core			
		_	QS Classroom or	CDI 44.6	Kansas Real Estate License Law and			
			Virtual* <i>OR</i>	GRI 114	NAR Code of Ethics			
		4	Online Keynote	GRI 114	Bringing Ethics to Life - The NAR Requirement and Beyond			

Course Purchase Page: <a href="https://KansasRealtor.com/GRI-Courses-Instructors">https://KansasRealtor.com/GRI-Courses-Instructors</a>

QS Classroom or Virtual: \*Must be KAR Quick Study or Online Courses with Vern Jarboe

Rod McIntyre 785-231-9661 (call or text) Lisa Deghand 785-414-5153 (call) RMcIntyre@KansasRealtor.com Lisa@KansasRealtor.com



Name