



# 2018 Kansas Association of REALTORS® Annual Conference & Expo October 8-10 | DoubleTree Hotel, Overland Park

Online Registration is preferred and can be completed by logging into the Member Portal on the Kansas Association of REALTORS® website <https://kansasrealtor.com/events/2018-kar-annual-conference-education-expo/>

**Paper Registrations MUST be completed and payment submitted, in full, to:  
KAR, ATTN: Kevin Schmidt, Annual Conference & Expo, 3644 SW Burlingame Road, Topeka, KS 66611**

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

FULL REGISTRATION		
Fee	Regular <i>Through 10/1/2018</i>	Total
REALTOR®	\$189	\$
Non-Member	\$289	\$

Governance ONLY Registration		
For REALTOR® Members and includes ONLY Committee and Board of Directors. May register to attend Installation & Awards Banquet if ticket purchased. Education and other events are NOT included.		
REALTOR®	\$0	\$0

PAYMENT DUE	
Registration	\$
Ticketed Events	\$
<b>TOTAL</b>	<b>\$</b>

TICKETED EVENTS		
Monday, October 8, 2018		
Leading Edge Lunch <i>Leading Edge Members ONLY</i>	\$40	\$
Installation & Awards Banquet <i>Select ONE Entrée Option</i>	Member \$60 Guest \$65	\$ <input type="checkbox"/> Steak <input type="checkbox"/> Salmon <input type="checkbox"/> Vegetarian
Tuesday, October 9, 2018		
REALTOR® Success Luncheon	Member \$40	\$
Fun Night	Member \$30 Guest \$35	\$
Wednesday, October 10, 2018		
Membership Luncheon <i>Included In Registration Fee</i>	<input type="checkbox"/> Will Attend <input type="checkbox"/> Regrets	\$0

**Questions?**

- Call 800.366.0069
- Visit [KansasRealtor.com](http://KansasRealtor.com), click on Annual Conference & Expo
- Email [vanessa@kansasrealtor.com](mailto:vanessa@kansasrealtor.com)

### Registration For Education Sessions & Payment on Page 2

**Cancellation Policy:** Cancellations and refunds will be processed after the Conference. Cancellation requests and changes must be made in writing by October 1, 2018. Requests will not be honored after October 1, 2018. A processing fee of \$35 per person will be assessed for cancellations and refunds made for any reason prior to October 1, 2018.

**Ticketed Events:** Tickets for sessions and activities are granted on a first-come, first-served basis. All sales are final.

**Special Needs and/or Services:** Special Needs and/or Services will be accommodated to the best of our ability. If you require special meals or dietary requirements (including food allergies or requests for vegetarian meals) please email [vanessa@kansasrealtor.com](mailto:vanessa@kansasrealtor.com) with a description of your needs. Special needs CANNOT be guaranteed without prior written request.

### EDUCATION SESSIONS

Education Sessions are INCLUDED in the Full Registration Fee. Please indicate the sessions you plan to attend below.

Monday, October 8, 2018

How to Work with Investment Property Buyers Tom Lundstedt (3 Hours CE, KS & MO)	8:30 AM - 11:30 AM	
How to Work with Investment Property Sellers Tom Lundstedt (3 Hours CE, KS & MO)	1:30 PM - 4:30 PM	

Tuesday, October 9, 2018

Extraordinary Client Communication & Service Jackie Leavenworth (3 Hours CE, KS & MO)	8:00 AM - 11:00 AM	
Tax Strategies for the Real Estate Professional Chris Bird(3 Hours CE, KS & MO)	<i>Select Only 1 Session</i>	
Negotiations: The Games People Play Jackie Leavenworth (3 Hours CE, KS & MO)	1:30 PM - 4:30 PM	
Solid Financial Strategies for the Client, Consumer & REALTOR® Chris Bird(NO CE)	<i>Select Only 1 Session</i>	

Wednesday, October 10, 2018

Six Deadly Pricing Mistakes Jackie Leavenworth (3 Hours CE, KS & MO)	8:15 AM - 11:15 AM	
Required Broker Core: Common Violations Vern Jarboe (3 Hours CE, KS & MO)	<i>Select Only 1 Session</i>	

### \*\*\*POST CONFERENCE EDUCATION SESSION\*\*\*

This Education Session IS NOT included in Full Registration.

Wednesday, October 10, 2018

Required Salesperson & Broker Core Vern Jarboe (3 Hours CE, KS ONLY)	1:30 PM - 4:30 PM	\$35	
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### HOTEL RESERVATIONS

Make Your Reservations Online  
[group.doubletree.com/KAR2018AnnualConvention](http://group.doubletree.com/KAR2018AnnualConvention)

Special Room Rate of \$119 (plus tax) through September 6, 2018.

### PAYMENT INFORMATION

Payment Method <i>Select One</i>	<input type="checkbox"/> American Express <input type="checkbox"/> Discover <input type="checkbox"/> MasterCard <input type="checkbox"/> Visa <input type="checkbox"/> Check #	
Total Due <i>From Page 1 &amp; 2</i>		
Credit Card Number		CVV
Signature		Exp Date

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