

IDENTIFY INCOME PROPERTIES LIKE A PRO



CRS 204



Buying and Selling Income Properties

2 Day Class

9 Kansas Continuing Education credits

16 CRS credits

CRS Members: \$249

Non-Members: \$299

April 25th-26th
8:30am to 5:00pm

Instructor: Chris Bird

Presented by: Kansas RRC

Course location:

Lawrence Board of Realtors
3838 W 6th St
Lawrence, KS 66049
(785)842-1843

For more information, please contact: *Kathy McCarty, 816-550-8067, kathymccarty@reecenichols.com*

Investing in real estate can be extremely profitable and can add a new revenue stream to your business. In this RRC Two Day Course, **Buying and Selling Income Properties**, learn the secrets to smart real estate investing and start identifying lucrative opportunities for yourself and your clients.

You will learn how to identify the right opportunities in a down or an up market and compare real estate with other investments. This class is a must for any real estate professional looking to create wealth through residential real estate investment.

Upon the successful completion of this course, you will be able to:

- Identify and create strategies for building wealth for the investor through real estate investments
- Determine the factors and use the tools to measure the performance of real estate investments
- Satisfy your client's needs through new sources for sales and listings
- Find and select successful real estate investments

Individuals who take this course will earn 16 CRS Education course credits toward the CRS Designation.

CLICK HERE TO REGISTER or copy and paste into your browser

<https://crs.com/learn/education-catalog/ViewClass.aspx?ClassID=12782>

ABOUT RRC

The Residential Real Estate Council is the largest not-for-profit affiliate of the National Association of REALTORS®. We are a professional network of over 30,000 residential real estate professionals, and we provide the industry's best education, resources and networking opportunities. RRC also awards the Certified Residential Specialist® (CRS) Designation to top-producing REALTORS® who have met specific requirements related to experience, transactions and education.



For more information on other RRC courses or obtaining the CRS Designation, the premier designation for residential real estate professionals, visit www.crs.com.