



Kansas Association of REALTORS®

2017 Conference & Education Expo

Education Event Ticketed Event Invitation Only

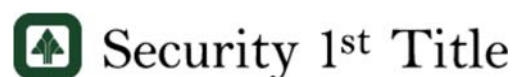
TIME	WEDNESDAY, OCTOBER 11	LOCATION*
7:30 AM—5:00 PM	Registration Desk Open	Conference Center Foyer
8:00 AM—5:00 PM	Exhibitors	Conference Center Hallway Homestead Room A
8:00 AM—9:00 PM	Internet Café and Lounge <i>Need to recharge your phone or do some business? Check out the Internet Café and Lounge. You provide the charger, we provide the internet, power, and space to move your business forward.</i>	Link Foyer
8:15 AM—9:00 AM	Professional Standards Committee	River Room B
8:30 AM—9:30 AM	Association Executives Committee	Wheat Room A
8:30 AM—11:30 AM	7 Lessons for Success Zan Monroe (No CE)	Sunflower Ballroom
9:00 AM—4:00 PM	Right Track Leadership Academy	Wheat Room B
9:30 AM—11:30 AM	Governmental Affairs Forum & Committee	Emerald Ballroom I & II
11:45 AM—1:00 PM	Leading Edge Luncheon	Buffet: Shawnee C Meeting: Shawnee A
1:15 PM—2:30 PM	Budget and Finance Committee	Wheat Room A
1:30 PM—4:30 PM	Pricing and Positioning Houses to Sell Quickly Zan Monroe (3 Hours CE)	Sunflower Ballroom
2:45 PM—4:15 PM	RPAC Trustees	Pioneer Room
4:30 PM—5:15 PM	KAR Executive Committee Receives Reports	Bison Room A
6:30 PM—9:30 PM	Installation and Awards Banquet	Emerald Ballroom

TIME	THURSDAY, OCTOBER 12	LOCATION
7:30 AM—5:00 PM	Registration Desk Open	Conference Center Foyer
8:00 AM—5:00 PM	Exhibitors	Conference Center Hallway Homestead Room A
8:00 AM—9:00 PM	Internet Café and Lounge	Link Foyer
7:15 AM—8:15 AM	Zone 1 Caucus Meeting	Pioneer Room
7:30 AM—8:15 AM	Zone 2 Caucus Meeting Zone 3 Caucus Meeting Zone 4 Caucus Meeting Zone 5 Caucus Meeting	Bison Room A Bison Room B Wheat Room A Wheat Room B

Refreshments provided for all Caucus Meetings at conference break stations.

*Locations are subject to change for events at Capitol Plaza Hotel and Maner Conference Center but offsite event locations WILL NOT change.

Special Thanks to our Premier Conference Sponsor



TIME	THURSDAY, OCTOBER 12	LOCATION*
8:30 AM—11:30 AM	The Power of Metricity Zan Monroe (3 Hours CE)	Emerald I & II
	These Walls Can Talk: Home Inspections and the Buyer Client Karel Murray (3 Hours CE)	Sunflower Ballroom
8:30 AM—10:00 AM	Board of Directors Meeting	Shawnee Ballroom
10:15 AM—11:45 AM	On the Horizon—2018 Real Estate Trends Stan Longhofer (No CE)	Shawnee Ballroom
11:45 AM—1:15 PM	REALTOR® Success Luncheon Speaker: Vince Malta, 2018 NAR First Vice President	Emerald III, IV & V
1:30 PM—4:30 PM	Working with Today's Buyers Zan Monroe (3 Hours CE)	Emerald I & II
	Negotiate with Confidence: Get Results when Interest Collide Karel Murray (3 Hours CE)	Sunflower Ballroom
2:00 PM—3:00 PM	Social Marketing Made Easy with RPR Kiki Wanshura	Pioneer Room
3:15 PM—4:15 PM	Your Safety is Non-Negotiable—The Beverly Carter Story Carl Carter	Shawnee Ballroom
4:45 PM—5:45 PM	Professional Development Task Force	
5:30 PM—8:30 PM	Past Presidents' Dinner	Dillon House
6:00 PM—10:00 PM	Fun Night Sponsored by Security 1st Title	The Foundry

TIME	FRIDAY, OCTOBER 13	LOCATION
8:00 AM—5:00 PM	Registration Desk Open	Conference Center Foyer
8:00 AM—5:00 PM	Exhibitors	Conference Center Hallway Homestead Room A
8:00 AM—9:00 PM	Internet Café and Lounge	Link Foyer
7:30 AM—10:30 AM	CRS Meeting	Pioneer Room
8:30 AM—11:30 AM	Extreme Disclosure 2017 Terry Watson (3 Hours CE)	Emerald I & II
	Required Broker Core: Common Violations Vern Jarboe (3 Hours CE)	Shawnee Ballroom
10:00 AM—11:30 AM	Credentials Committee Meeting CLOSED MEETING	Bison Room
12:15 PM—1:45 PM	Membership Luncheon Terry Watson	Sunflower Ballroom <i>\$1000 cash prize, must be present to win</i>
2:00 PM—5:00 PM	Required Salesperson & Broker Core Vern Jarboe (3 Hours CE)	Shawnee Ballroom

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