



KAR ANNUAL CONFERENCE AGENDA

October 11-13, 2017 – Capitol Plaza Hotel, Topeka
(Preliminary)



Wednesday, October 11

7:30 a.m.-5:00 p.m.

KAR Registration Desk Open
Conference Center Foyer

8:00 a.m.-5:00 p.m.

Exhibitors & Break Center
Conference Center Hallway & Homestead Room A

8:15-9:00 a.m.

Professional Standards Committee
River Room B

8:30-9:30 a.m.

Association Executives Committee
Wheat Room A

8:30-11:30 a.m.

Education Session - 7 Lessons for Success
Instructor: Zan Monroe – No CE
Sunflower Ballroom

9:00 a.m.-4:00 p.m.

Right Track Leadership Academy (by invitation only)
Wheat Room B

9:30-11:30 a.m.

Governmental Affairs Forum & Committee
Emerald Ballroom I & II

11:45 a.m.-1:00 p.m.

Leading Edge Lunch (by invitation only)
Group will pick up lunch (buffet) in Shawnee C and take it to Shawnee A for Leading Edge Meeting

1:15-2:30 p.m.

Budget & Finance Committee
Wheat Room A

1:30-4:30 p.m.

Education Session - Pricing and Positioning Houses to Sell Quickly
Instructor: Zan Monroe – 3 Hours CE
Sunflower Ballroom

2:45-4:15 p.m.

RPAC Trustees
Pioneer Room

4:30-5:15 p.m.

KAR Executive Committee Receives Reports
Bison Room A

6:30-9:30 p.m.

Installation & Awards Banquet (Ticketed Event)
Emerald Ballroom

Thursday, October 12

7:30 a.m.-5:00 p.m.

KAR Registration Desk Open
Conference Center Foyer

7:15-8:15 a.m.

Zone Caucus Meetings – Morning Refreshments Provided

Zone 1 Caucus – 7:15-8:15 a.m. Pioneer Room
Zone 2 Caucus – 7:30-8:15 a.m. Bison Room A
Zone 3 Caucus – 7:30-8:15 a.m. Bison Room B
Zone 4 Caucus – 7:30-8:15 a.m. Wheat Room A
Zone 5 Caucus – 7:30-8:15 a.m. Wheat Room B

8:00 a.m.-5:00 p.m.

Exhibitors & Break Center
Conference Center Hallway & Homestead Room A

8:30-11:30 a.m.

Education Session - The Power of Metricity
Instructor: Zan Monroe – 3 Hours CE
Emerald I & II

8:30-11:30 a.m.

Education Session - These Walls Can Talk: Home Inspections and the Buyer Client
Instructor: Karel Murray – 3 Hours CE
Sunflower Ballroom

8:30-10:00 a.m.

KAR Board of Directors Meeting
Shawnee Ballroom

10:15-11:45 a.m.

On the Horizon – 2018 Real Estate Trends
Shawnee Ballroom

11:45 a.m.-1:15 p.m.

REALTOR® Success Luncheon
Emerald III, IV & V
Speaker: Vince Malta, 2018 NAR First Vice President. Also included will be RPAC recognition; and the 2017 Right Track Leadership Academy Graduation.

1:30-4:30 p.m.

Education Session - Working with Today's Buyers
Instructor: Zan Monroe – 3 Hours CE
Emerald I & II

1:30-4:30 p.m.

Education Session - Negotiate with Confidence: Get Results when Interests Collide
Instructor: Karel Murray – 3 Hours CE
Sunflower Ballroom

2:00-3:00 p.m.

Realtors Property Resource (RPR)
Pioneer Room
by Kiki Wanshura, Regional Director, Plains Region

5:30-8:30 p.m.

KAR Past President's Dinner (invitation only)
(Offsite)

6:00-10:00 p.m.

**Fun Night
The Foundry**

Join your friends for a fun evening filled with food, music, games and fun sponsored by Security 1st Title.

Friday, October 13

7:30-10:30 a.m.

CRS Meeting

Pioneer Room

8:00 a.m. – 1:45 p.m.

KAR Registration Desk Open

Conference Center Foyer

8:00 a.m.-12:00 p.m.

Exhibitors & Break Center

Conference Center Hallway & Homestead Room A

8:30-11:30 a.m.

Education Session - Extreme Disclosure 2017

Instructor: Terry Watson – 3 Hours CE

Emerald I & II

8:30-11:30 a.m.

Required Broker Core: Common Violations

Shawnee Ballroom

Instructor: Vern Jarboe – 3 Hrs KS Required CE for Brokers and 3 Hrs KS Elective CE for Salespersons

10:00-11:30 a.m.

KAR Credentials Committee Meeting (closed meeting)

Bison Room

12:15-1:45 p.m.

Membership Luncheon (Ticketed Event)

Sunflower Ballroom

Speaker: Terry Watson

Complimentary Lunch and \$1,000 cash prize drawing. You must be present to win!

Post Conference Education

2:00-5:00 p.m.

Required Salesperson & Broker Core (Ticketed Event)

Shawnee Ballroom

Instructor: Vern Jarboe – 3 Hours KS Mandatory CE for all licensees