

MARKET OVERVIEW >>

Kansas Home Sales Rose in June

Total home sales in the state of Kansas rose by 6.6% last month to 4,433 units, compared to 4,160 units in June 2015. Total sales volume was \$916.3 million, up 11.2% from a year earlier.

The median sale price in June was \$170,000, up from \$164,000 a year earlier. Homes that sold in June were typically on the market for 25 days and sold for 99.3% of their list prices.

Kansas Active Listings Down at End of June

The total number of active listings in the state of Kansas at the end of June was 12,451 units, down from 13,518 at the same point in 2015. This represents a 2.8 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$165,000.

During June, a total of 3,489 contracts were written down from 3,628 in June 2015. At the end of the month, there were 5,780 contracts pending, compared to 5,132 at the end of June 2015.

KAR – The Voice of Real Estate in Kansas

The Kansas Association of REALTORS® (KAR) provides members with applications, ideas, knowledge and tools to help them succeed in real estate. Members can learn how to apply technology and productivity tools to grow their business; acquire knowledge about real estate trends, legal issues, legislation and regulation to gain a competitive advantage in the marketplace and connect with the best in the business to share knowledge and experience. This monthly statewide market report is provided so members can deliver the most accurate information to their clients and customers.

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Entire State of Kansas		June		
Summary Statistics		2016	2015	Change
Home Sales		4,433	4,160	6.6%
Active Listings		12,451	13,518	-7.9%
Months' Supply		2.8	3.2	-13.6%
New Listings		5,307	5,217	1.7%
Contracts Written		3,489	3,628	-3.8%
Pending Contracts		5,780	5,132	12.6%
Sales Volume (1,000s)		916,287	823,811	11.2%
Average	Sale Price	206,697	198,031	4.4%
	List Price of Actives	243,014	224,043	8.5%
	Days on Market	57	66	-13.3%
	Percent of List	98.1%	97.8%	0.3%
	Percent of Original	96.4%	96.0%	0.4%
Median	Sale Price	170,000	164,000	3.7%
	List Price of Actives	165,000	154,900	6.5%
	Days on Market	25	32	-21.9%
	Percent of List	99.3%	98.9%	0.4%
	Percent of Original	98.3%	97.9%	0.4%

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MARKET OVERVIEW STATISTICS

ENTIRE STATE OF KANSAS
BREAKDOWNS BY HOME TYPE
AS OF 7/14/2016

SUMMARY >>

June MLS Statistics By Property Type		2016			2015			2014		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		4,433	4,157	276	4,160	3,882	278	3,793	3,531	262
Change from prior year		6.6%	7.1%	-0.7%	9.7%	9.9%	6.1%	9.2%	8.3%	21.9%
Active Listings		12,451	11,215	1,236	13,518	12,312	1,206	14,409	13,281	1,128
Change from prior year		-7.9%	-8.9%	2.5%	-6.2%	-7.3%	6.9%	-5.5%	-7.6%	28.5%
Months' Supply		2.8	2.7	4.5	3.2	3.2	4.3	3.8	3.8	4.3
Change from prior year		-13.6%	-14.9%	3.2%	-14.5%	-15.7%	0.8%	-13.5%	-14.7%	5.4%
New Listings		5,307	5,009	298	5,217	4,935	282	5,168	4,889	279
Change from prior year		1.7%	1.5%	5.7%	0.9%	0.9%	1.1%	-2.8%	-3.5%	9.4%
Contracts Written		3,489	3,264	225	3,628	3,374	254	3,416	3,174	242
Change from prior year		-3.8%	-3.3%	-11.4%	6.2%	6.3%	5.0%	2.7%	2.3%	8.5%
Pending Contracts		5,780	4,868	912	5,132	4,408	724	5,060	4,347	713
Change from prior year		12.6%	10.4%	26.0%	1.4%	1.4%	1.5%	35.8%	42.3%	6.3%
Sales Volume (1,000s)		916,287	809,457	106,830	823,811	726,040	97,771	731,312	638,677	92,635
Change from prior year		11.2%	11.5%	9.3%	12.6%	13.7%	5.5%	14.1%	11.9%	31.9%
Average	Sale Price	206,697	194,721	387,065	198,031	187,027	351,694	192,806	180,877	353,569
	Change from prior year	4.4%	4.1%	10.1%	2.7%	3.4%	-0.5%	4.5%	3.3%	8.2%
	List Price of Actives	243,014	227,368	384,673	224,043	210,495	361,977	212,019	200,934	342,143
	Change from prior year	8.5%	8.0%	6.3%	5.7%	4.8%	5.8%	4.8%	2.7%	7.8%
	Days on Market	57	51	147	66	60	141	72	67	140
	Change from prior year	-13.2%	-15.3%	4.3%	-8.8%	-10.0%	0.4%	-0.7%	-3.6%	17.2%
Percent of List		98.1%	97.9%	100.8%	97.8%	97.6%	101.4%	97.5%	97.2%	101.5%
	Change from prior year	0.3%	0.4%	-0.6%	0.4%	0.4%	-0.1%	0.2%	0.1%	0.1%
	Percent of Original	96.4%	96.0%	101.1%	96.0%	95.6%	102.1%	95.6%	95.1%	102.2%
Change from prior year	0.4%	0.5%	-0.9%	0.4%	0.5%	-0.1%	0.4%	0.3%	0.0%	
Median	Sale Price	170,000	164,000	344,975	164,000	155,000	316,257	162,500	154,500	324,000
	Change from prior year	3.7%	5.8%	9.1%	0.9%	0.3%	-2.4%	4.8%	3.0%	9.8%
	List Price of Actives	165,000	149,500	358,233	154,900	139,925	335,873	149,950	140,000	320,725
	Change from prior year	6.5%	6.8%	6.7%	3.3%	-0.1%	4.7%	7.2%	4.1%	11.6%
	Days on Market	25	24	79	32	31	95	36	35	100
	Change from prior year	-21.9%	-22.6%	-17.4%	-11.1%	-11.4%	-5.0%	-14.3%	-14.6%	22.0%
Percent of List		99.3%	99.0%	100.0%	98.9%	98.7%	100.0%	98.5%	98.2%	100.0%
	Change from prior year	0.4%	0.4%	0.0%	0.4%	0.4%	0.0%	0.0%	0.0%	0.0%
Percent of Original		98.3%	98.0%	100.0%	97.9%	97.7%	100.0%	97.5%	97.1%	100.3%
	Change from prior year	0.4%	0.3%	0.0%	0.5%	0.6%	-0.3%	0.3%	0.2%	0.2%

YEAR-TO-DATE STATISTICS

SUMMARY >>

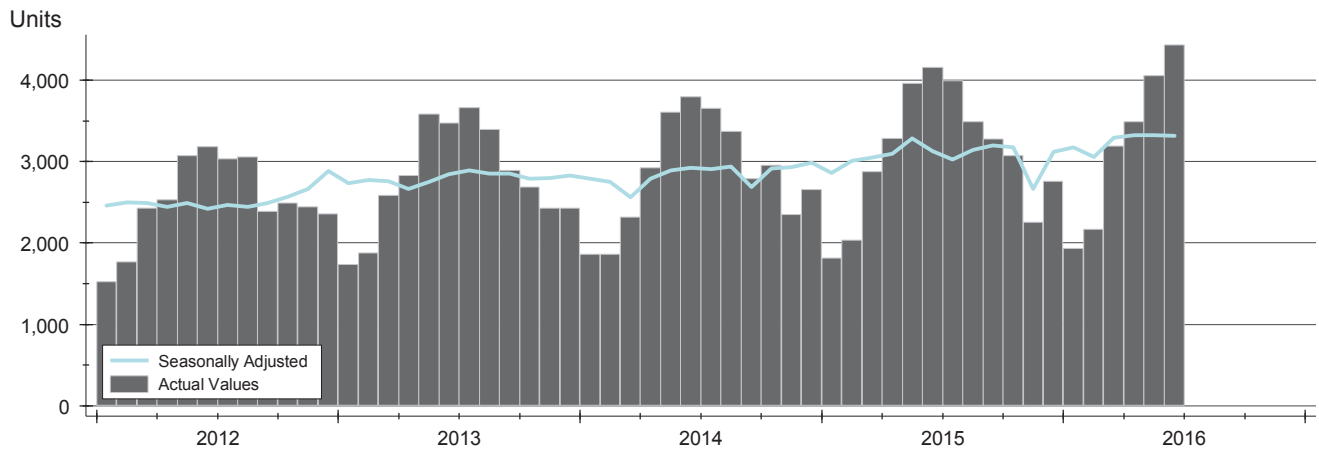
**ENTIRE STATE OF KANSAS
YTD BREAKDOWNS BY HOME TYPE
AS OF 7/14/2016**

Year-to-Date Activity By Property Type		2016			2015			2014		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		19,277	17,957	1,320	18,142	16,864	1,278	16,371	15,265	1,106
Change from prior year		6.3%	6.5%	3.3%	10.8%	10.5%	15.6%	1.8%	1.9%	-0.3%
New Listings		29,625	27,735	1,890	29,586	27,831	1,755	28,641	27,139	1,502
Change from prior year		0.1%	-0.3%	7.7%	3.3%	2.5%	16.8%	-1.5%	-1.3%	-4.3%
Contracts Written		21,449	19,879	1,570	20,543	18,938	1,605	18,553	17,263	1,290
Change from prior year		4.4%	5.0%	-2.2%	10.7%	9.7%	24.4%	1.4%	2.4%	-10.3%
Sales Volume (1,000s)		3,667,003	3,184,790	482,213	3,400,926	2,947,134	453,792	2,857,279	2,476,955	380,324
Change from prior year		7.8%	8.1%	6.3%	19.0%	19.0%	19.3%	4.5%	4.3%	6.0%
Average	Sale Price	190,256	177,386	365,313	187,461	174,759	355,080	174,544	162,274	343,873
	Change from prior year	1.5%	1.5%	2.9%	7.4%	7.7%	3.3%	2.7%	2.3%	6.3%
	Days on Market	67	62	136	75	70	132	80	77	118
	Change from prior year	-10.1%	-11.8%	2.8%	-6.3%	-8.6%	11.9%	-7.4%	-8.1%	0.1%
Percent of List		97.6%	97.3%	101.0%	97.2%	96.9%	101.4%	96.9%	96.5%	101.6%
	Change from prior year	0.3%	0.4%	-0.4%	0.4%	0.4%	-0.2%	0.3%	0.4%	0.2%
Percent of Original		95.3%	94.9%	101.3%	94.8%	94.3%	101.3%	94.2%	93.6%	102.0%
	Change from prior year	0.6%	0.6%	-0.1%	0.7%	0.7%	-0.6%	0.7%	0.8%	0.3%
Median	Sale Price	158,900	150,000	329,000	155,000	146,350	323,276	143,300	136,000	306,275
	Change from prior year	2.5%	2.5%	1.8%	8.2%	7.6%	5.6%	0.9%	0.7%	6.2%
	Days on Market	34	33	83	41	40	94	46	45	76
	Change from prior year	-17.1%	-17.5%	-11.7%	-10.9%	-11.1%	23.7%	-9.8%	-11.8%	2.7%
Percent of List		98.9%	98.6%	100.0%	98.4%	98.2%	100.0%	98.1%	97.8%	100.0%
	Change from prior year	0.5%	0.5%	0.0%	0.3%	0.3%	0.0%	0.2%	0.2%	0.0%
Percent of Original		97.8%	97.4%	100.0%	97.1%	96.8%	100.0%	96.7%	96.3%	100.4%
	Change from prior year	0.6%	0.6%	0.0%	0.4%	0.5%	-0.4%	0.5%	0.6%	0.1%

SOLD LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**



SUMMARY >>

Summary Statistics for Sold Listings		June			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Sold Listings		4,433	4,160	6.6%	19,277	18,142	6.3%
Volume (1,000s)		916,287	823,811	11.2%	3,667,003	3,400,926	7.8%
Average	Sale Price	206,697	198,031	4.4%	190,256	187,461	1.5%
	Days on Market	57	66	-13.2%	67	75	-10.1%
	Percent of List	98.1%	97.8%	0.3%	97.6%	97.2%	0.3%
	Percent of Original	96.4%	96.0%	0.4%	95.3%	94.8%	0.6%
Median	Sale Price	170,000	164,000	3.7%	158,900	155,000	2.5%
	Days on Market	25	32	-21.9%	34	41	-17.1%
	Percent of List	99.3%	98.9%	0.4%	98.9%	98.4%	0.5%
	Percent of Original	98.3%	97.9%	0.4%	97.8%	97.1%	0.6%

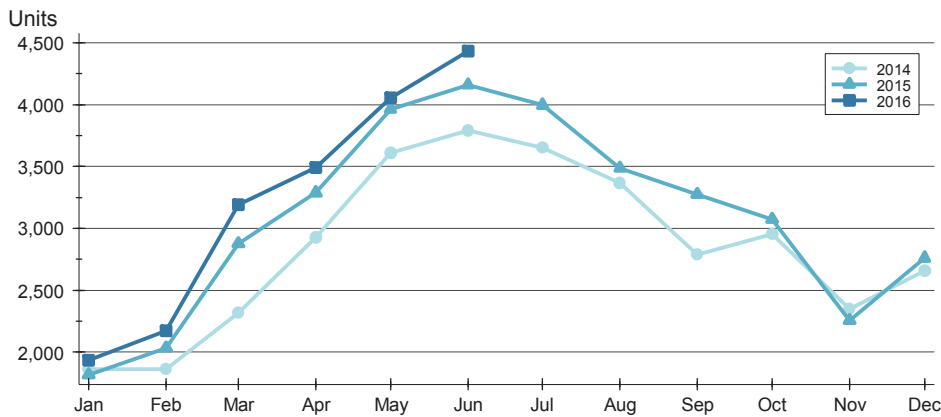
A total of 4,433 homes sold in the state of Kansas in June, up from 4,160 units in June 2015. Total sales volume rose to \$916.3 million compared to \$823.8 million in the previous year.

The median sales price in June was \$170,000, up 3.7% compared to the prior year. Median days on market was 25 days, up from 24 days in May, but down from 32 in June 2015.

SOLD LISTINGS ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

BY MONTH >>



Month	2014	2015	2016
January	1,861	1,818	1,933
February	1,860	2,034	2,171
March	2,319	2,878	3,191
April	2,927	3,288	3,493
May	3,611	3,964	4,056
June	3,793	4,160	4,433
July	3,652	3,997	-
August	3,369	3,487	-
September	2,786	3,275	-
October	2,954	3,075	-
November	2,348	2,257	-
December	2,657	2,761	-

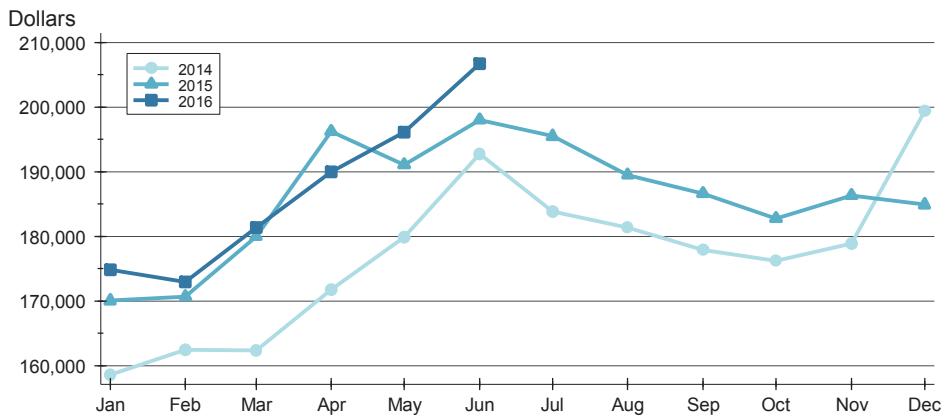
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	100	2.3%	1,705	17,051	18,000	70	43	86.3%	88.2%	78.6%	79.3%
\$25,000-\$49,999	239	5.4%	8,884	37,173	37,000	76	43	92.7%	92.4%	86.7%	86.5%
\$50,000-\$99,999	667	15.0%	50,514	75,732	76,000	72	39	96.8%	97.9%	93.9%	95.9%
\$100,000-\$124,999	355	8.0%	40,126	113,031	113,500	47	21	98.3%	98.8%	96.9%	97.6%
\$125,000-\$149,999	462	10.4%	63,612	137,689	138,000	43	13	99.1%	99.7%	98.1%	99.0%
\$150,000-\$174,999	459	10.4%	74,306	161,886	162,000	46	17	99.2%	100.0%	98.2%	99.2%
\$175,000-\$199,999	396	8.9%	73,770	186,288	186,000	38	17	99.3%	100.0%	98.0%	99.5%
\$200,000-\$249,999	561	12.7%	125,606	223,897	224,000	46	20	99.2%	100.0%	98.0%	99.4%
\$250,000-\$299,999	389	8.8%	106,266	273,178	273,000	48	20	99.4%	100.0%	98.5%	99.4%
\$300,000-\$399,999	407	9.2%	139,216	342,055	339,500	66	25	99.2%	99.9%	98.1%	98.6%
\$400,000-\$499,999	188	4.2%	83,453	443,900	440,000	82	33	98.6%	99.1%	97.8%	98.0%
\$500,000-\$749,999	155	3.5%	91,094	587,700	578,000	103	47	98.8%	98.7%	97.3%	98.4%
\$750,000-\$999,999	29	0.7%	24,497	844,709	820,000	102	51	97.9%	98.0%	96.1%	96.9%
\$1,000,000 and up	26	0.6%	33,238	1,278,369	1,251,750	79	41	95.2%	94.5%	94.3%	93.4%
All price ranges	4,433	100.0%	916,287	206,697	170,000	57	25	98.1%	99.3%	96.4%	98.3%

SOLD LISTINGS ANALYSIS

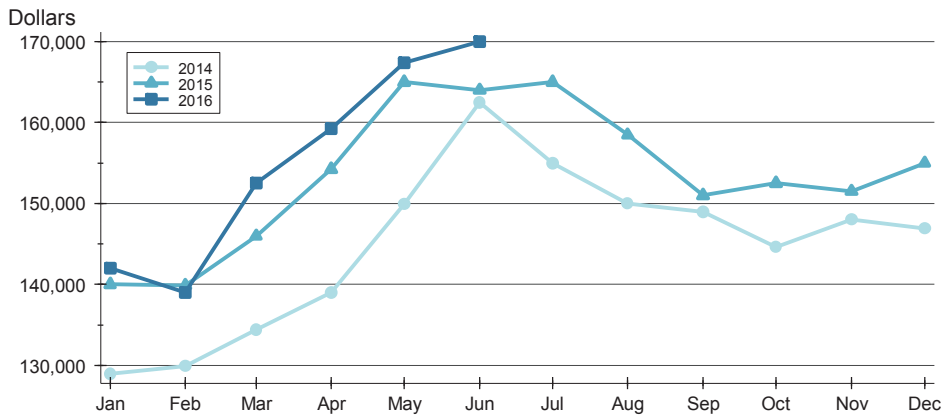
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	158,629	170,044	174,795
February	162,436	170,700	172,903
March	162,386	179,997	181,413
April	171,717	196,243	190,012
May	179,895	191,094	196,111
June	192,806	198,031	206,697
July	183,840	195,518	
August	181,354	189,497	
September	177,902	186,639	
October	176,222	182,797	
November	178,866	186,370	
December	199,431	184,901	

MEDIAN PRICE >>

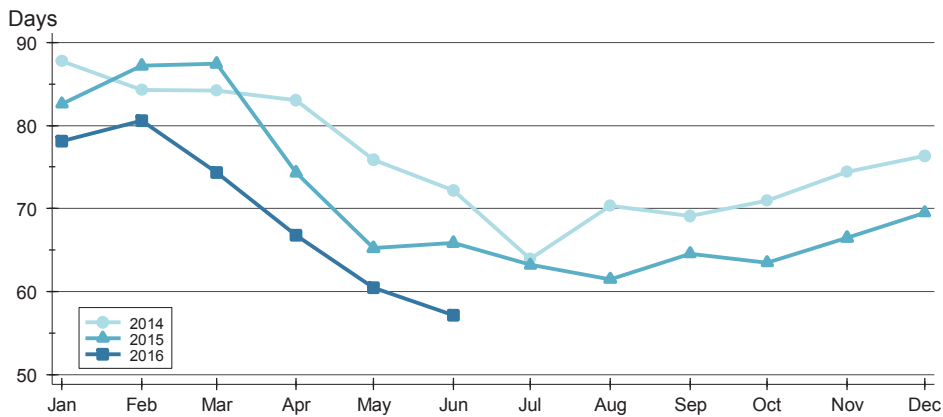


Month	2014	2015	2016
January	129,000	140,000	142,000
February	129,900	139,900	139,000
March	134,400	146,000	152,500
April	139,000	154,250	159,217
May	149,950	165,000	167,400
June	162,500	164,000	170,000
July	155,000	165,000	
August	150,000	158,500	
September	149,000	151,000	
October	144,628	152,500	
November	148,000	151,500	
December	146,900	155,000	

SOLD LISTINGS ANALYSIS

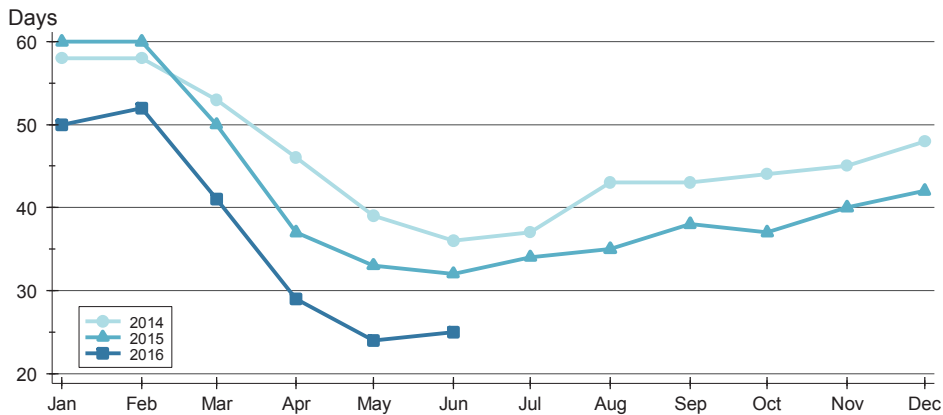
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

AVERAGE DOM »



Month	2014	2015	2016
January	88	83	78
February	84	87	81
March	84	87	74
April	83	74	67
May	76	65	60
June	72	66	57
July	64	63	63
August	70	61	65
September	69	65	65
October	71	63	66
November	74	66	69
December	76	69	76

MEDIAN DOM »

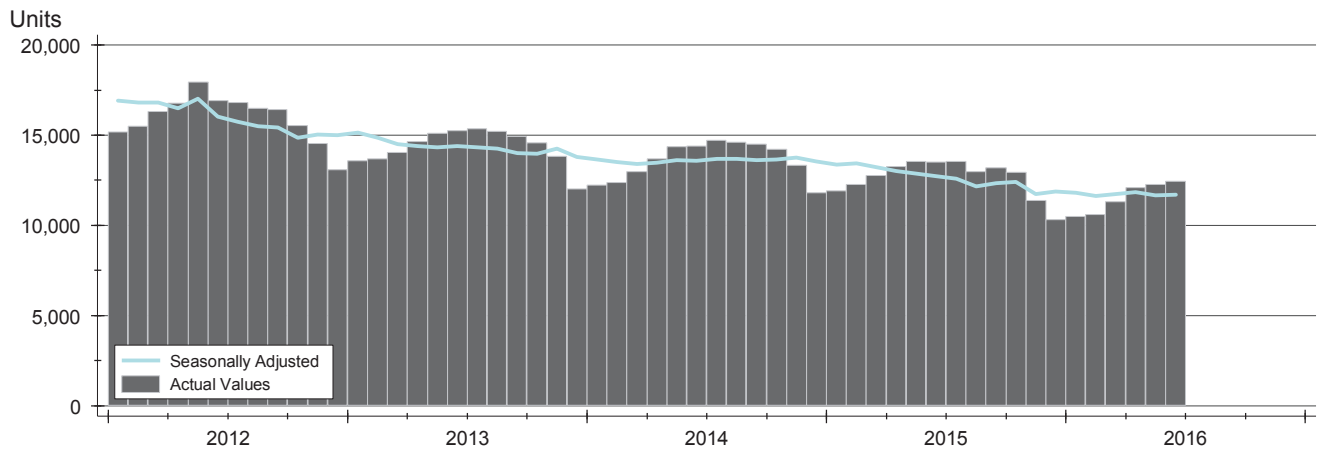


Month	2014	2015	2016
January	58	60	50
February	58	60	52
March	53	50	41
April	46	37	29
May	39	33	24
June	36	32	25
July	37	34	34
August	43	35	38
September	43	38	38
October	44	37	40
November	45	40	42
December	48	42	48

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2016	2015	Change
Active Listings		12,451	13,518	-7.9%
Months' Supply		2.8	3.2	-13.6%
Volume (1,000s)		3,025,773	3,028,620	-0.1%
Average	List Price	243,014	224,043	8.5%
	Days on Market	100	109	-7.9%
	Percent of Original	97.4%	97.3%	0.1%
Median	List Price	165,000	154,900	6.5%
	Days on Market	59	63	-6.3%
	Percent of Original	100.0%	100.0%	0.0%

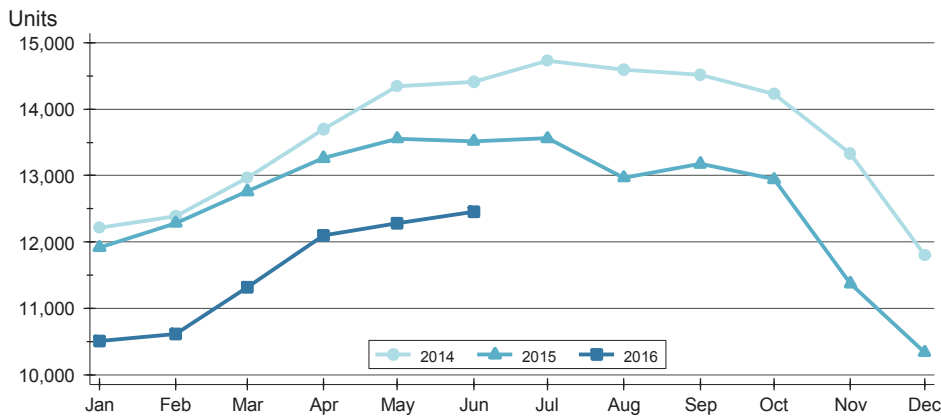
A total of 12,451 homes were available for sale in the state of Kansas at the end of June. This represents a 2.8 months' supply of active listings.

The median list price of homes on the market at the end of June was \$165,000, up 6.5% from 2015. The typical time on market for active listings was 59 days, down from 63 days a year earlier.

ACTIVE LISTINGS ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

BY MONTH >>



Month	2014	2015	2016
January	12,215	11,914	10,503
February	12,385	12,281	10,615
March	12,965	12,762	11,318
April	13,699	13,261	12,094
May	14,347	13,558	12,281
June	14,409	13,518	12,451
July	14,732	13,559	
August	14,595	12,966	
September	14,519	13,177	
October	14,232	12,942	
November	13,329	11,372	
December	11,802	10,333	

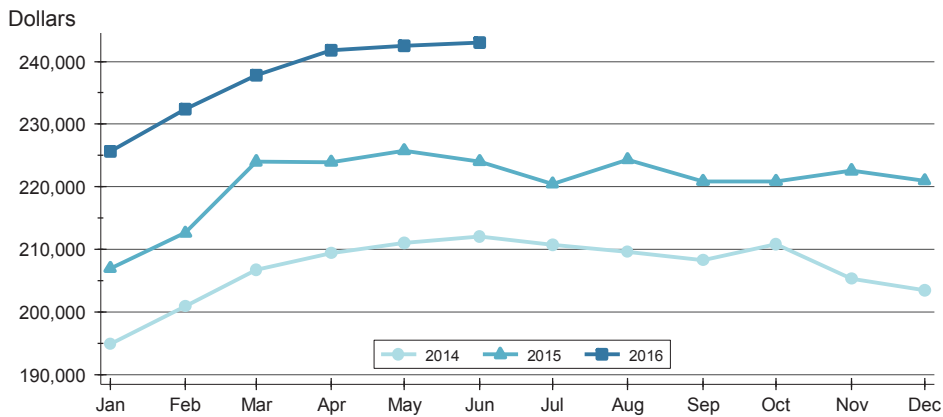
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	256	2.1%	4,065	2.6	15,880	18,000	113	71	91.6%	100.0%
\$25,000-\$49,999	917	7.4%	36,165	3.8	39,438	39,900	127	86	94.5%	100.0%
\$50,000-\$99,999	2,662	21.4%	199,844	4.0	75,073	75,000	121	72	96.4%	100.0%
\$100,000-\$124,999	857	6.9%	97,265	2.4	113,494	114,900	92	59	97.3%	100.0%
\$125,000-\$149,999	1,027	8.2%	141,317	2.2	137,602	137,500	73	45	98.4%	100.0%
\$150,000-\$174,999	760	6.1%	123,825	1.7	162,928	163,000	76	43	98.0%	100.0%
\$175,000-\$199,999	792	6.4%	148,596	2.0	187,622	187,975	77	44	98.1%	100.0%
\$200,000-\$249,999	1,153	9.3%	261,239	2.1	226,573	225,000	74	42	98.4%	100.0%
\$250,000-\$299,999	916	7.4%	251,343	2.4	274,392	274,900	82	46	98.8%	100.0%
\$300,000-\$399,999	1,229	9.9%	432,218	3.0	351,682	349,950	98	58	98.8%	100.0%
\$400,000-\$499,999	737	5.9%	331,734	3.9	450,114	449,500	117	72	98.4%	100.0%
\$500,000-\$749,999	697	5.6%	417,232	4.5	598,612	589,999	120	77	98.4%	100.0%
\$750,000-\$999,999	190	1.5%	162,105	6.6	853,186	849,950	127	81	97.0%	100.0%
\$1,000,000 and up	233	1.9%	412,749	9.0	1,771,454	1,425,000	156	99	96.4%	100.0%
All price ranges	12,451	100.0%	3,025,773	2.8	243,014	165,000	100	59	97.4%	100.0%

ACTIVE LISTINGS ANALYSIS

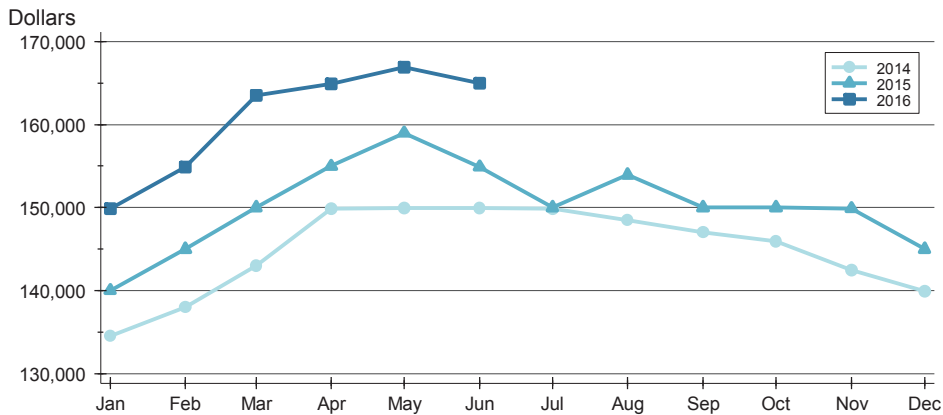
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	194,853	206,961	225,684
February	200,931	212,601	232,408
March	206,758	223,990	237,851
April	209,388	223,898	241,804
May	211,043	225,786	242,525
June	212,019	224,043	243,014
July	210,669	220,470	
August	209,606	224,326	
September	208,291	220,864	
October	210,813	220,851	
November	205,303	222,534	
December	203,419	220,978	

MEDIAN PRICE >>

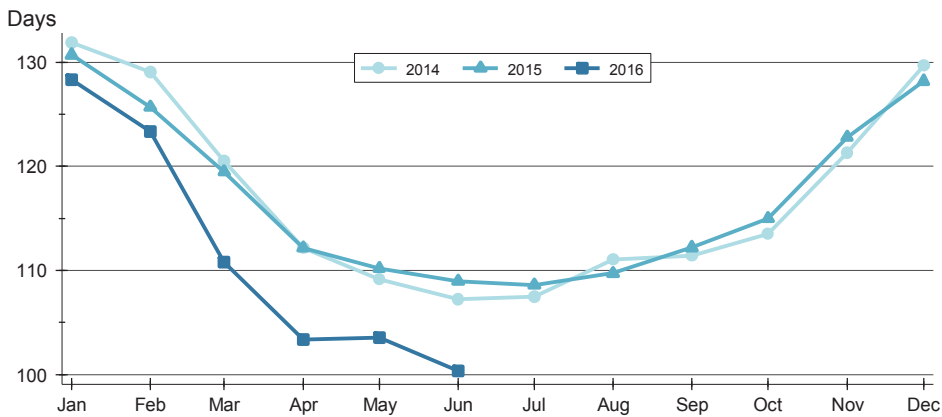


Month	2014	2015	2016
January	134,500	140,000	149,900
February	138,000	145,000	154,900
March	143,000	150,000	163,500
April	149,900	155,000	164,950
May	149,950	159,000	166,950
June	149,950	154,900	165,000
July	149,900	150,000	
August	148,500	153,950	
September	147,000	150,000	
October	145,900	150,000	
November	142,500	149,900	
December	139,900	145,000	

ACTIVE LISTINGS ANALYSIS

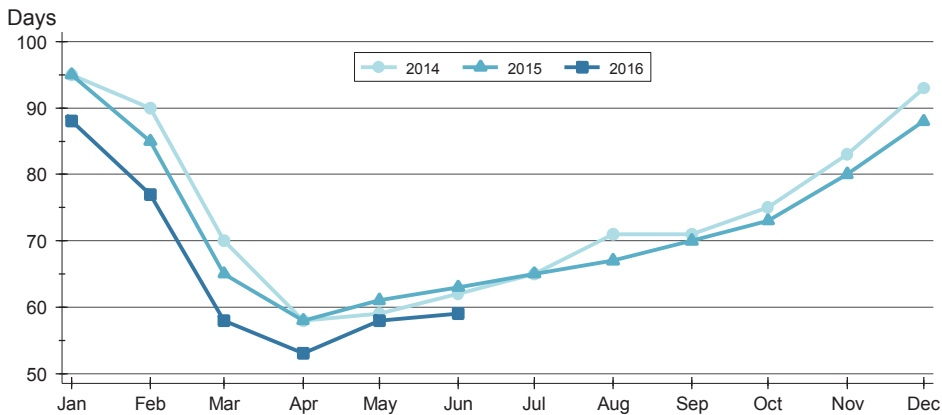
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	132	131	128
February	129	126	123
March	120	119	111
April	112	112	103
May	109	110	104
June	107	109	100
July	107	109	107
August	111	110	110
September	111	112	115
October	113	115	121
November	121	123	130
December	130	128	128

MEDIAN DOM >>

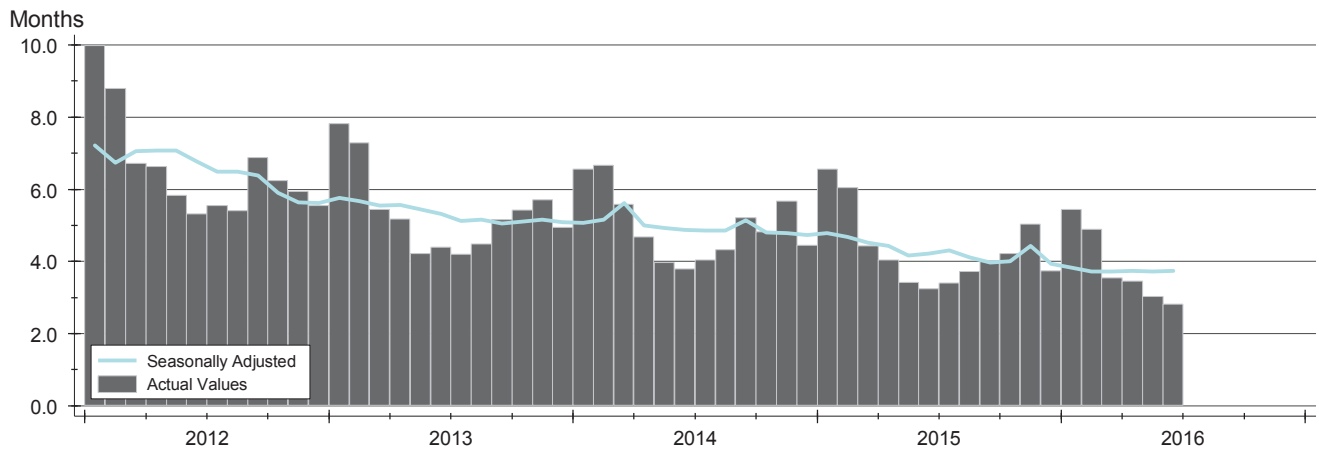


Month	2014	2015	2016
January	95	95	88
February	90	85	77
March	70	65	58
April	58	58	53
May	59	61	58
June	62	63	59
July	65	65	65
August	71	67	71
September	71	70	70
October	75	73	80
November	83	80	88
December	93	88	88

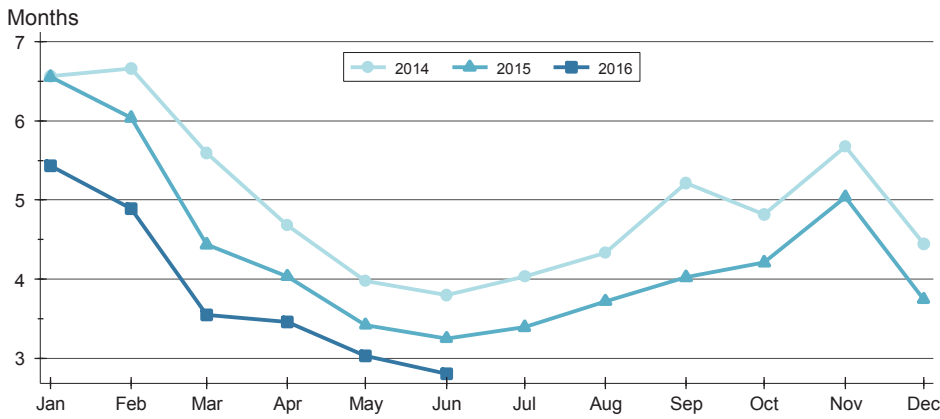
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**



BY MONTH >>

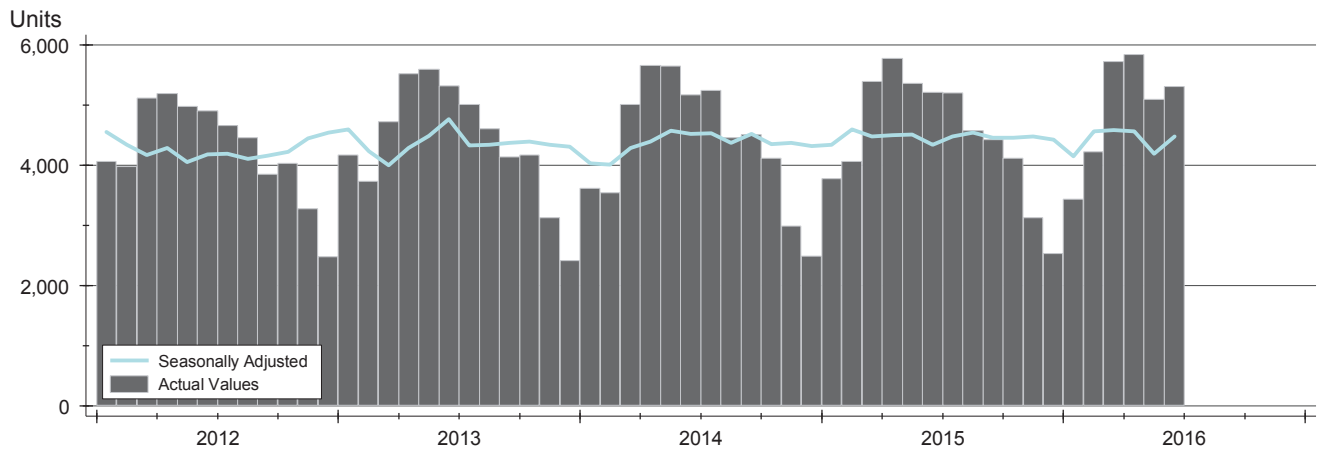


Month	2014	2015	2016
January	6.6	6.6	5.4
February	6.7	6.0	4.9
March	5.6	4.4	3.5
April	4.7	4.0	3.5
May	4.0	3.4	3.0
June	3.8	3.2	2.8
July	4.0	3.4	
August	4.3	3.7	
September	5.2	4.0	
October	4.8	4.2	
November	5.7	5.0	
December	4.4	3.7	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**



SUMMARY >>

Summary Statistics for New Listings		2016	June 2015	Change
Current Month	New Listings	5,307	5,217	1.7%
	Volume (1,000s)	1,437,405	1,035,044	38.9%
	Average List Price	270,851	198,398	36.5%
	Median List Price	169,000	158,900	6.4%
YTD	New Listings	29,625	29,586	0.1%
	Volume (1,000s)	6,633,312	5,911,662	12.2%
	Average List Price	223,909	199,813	12.1%
	Median List Price	165,000	159,000	3.8%

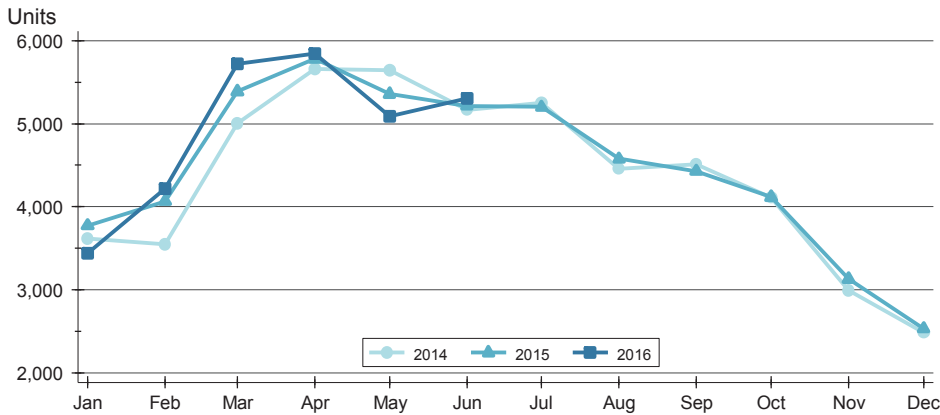
A total of 5,307 new listings were added in the state of Kansas during June, up 1.7% from the same month in 2015. Year-to-date the state of Kansas has seen 29,625 new listings.

The median list price of these homes was \$169,000 up from \$158,900 in 2015.

NEW LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**



Month	2014	2015	2016
January	3,617	3,773	3,436
February	3,545	4,066	4,220
March	5,006	5,390	5,724
April	5,660	5,782	5,845
May	5,645	5,358	5,093
June	5,168	5,217	5,307
July	5,250	5,202	
August	4,454	4,577	
September	4,509	4,429	
October	4,112	4,115	
November	2,992	3,127	
December	2,486	2,530	

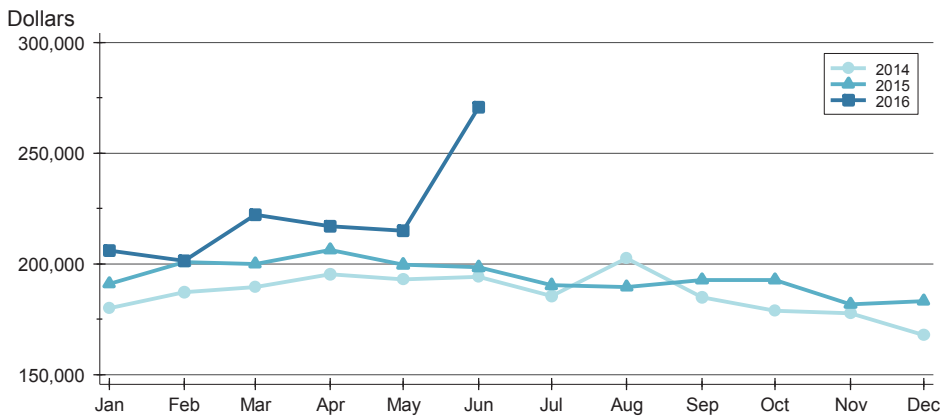
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	96	1.8%	1,422	14,815	17,925
\$25,000-\$49,999	285	5.4%	10,982	38,532	39,900
\$50,000-\$99,999	950	17.9%	72,648	76,471	75,900
\$100,000-\$124,999	377	7.1%	42,675	113,195	114,900
\$125,000-\$149,999	617	11.6%	85,000	137,763	138,000
\$150,000-\$174,999	448	8.4%	73,002	162,952	163,000
\$175,000-\$199,999	435	8.2%	81,247	186,774	185,000
\$200,000-\$249,999	638	12.0%	144,149	225,939	225,000
\$250,000-\$299,999	415	7.8%	113,699	273,974	274,500
\$300,000-\$399,999	484	9.1%	168,188	347,496	340,686
\$400,000-\$499,999	242	4.6%	108,786	449,527	449,350
\$500,000-\$749,999	199	3.7%	117,784	591,879	579,900
\$750,000-\$999,999	52	1.0%	44,528	856,301	850,000
\$1,000,000 and up	45	0.8%	366,796	8,151,017	1,495,000
All price ranges	5,307	100.0%	1,437,405	270,851	169,000

NEW LISTINGS ANALYSIS

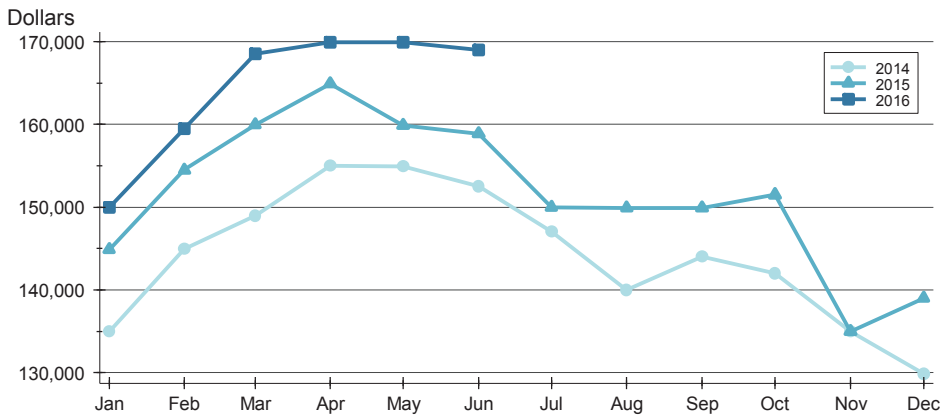
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	179,880	191,065	206,084
February	187,249	200,637	201,429
March	189,461	199,965	222,312
April	195,294	206,343	217,040
May	192,961	199,510	215,077
June	194,117	198,398	270,851
July	185,318	190,346	
August	202,644	189,612	
September	184,841	192,794	
October	178,860	192,691	
November	177,569	181,741	
December	167,713	183,128	

MEDIAN PRICE >>

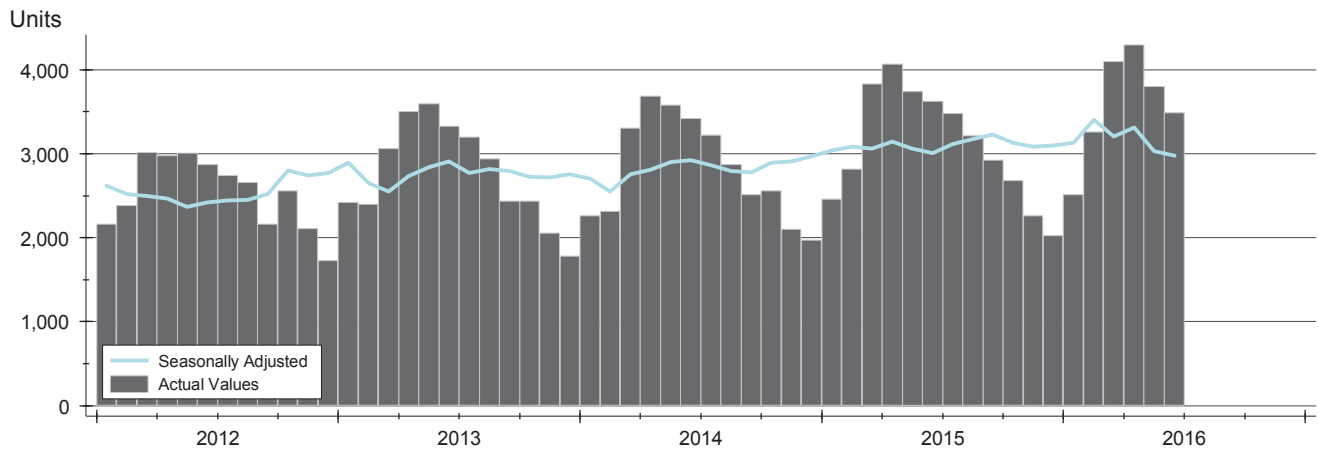


Month	2014	2015	2016
January	135,000	144,900	150,000
February	144,925	154,500	159,500
March	148,950	159,950	168,500
April	155,000	164,900	169,900
May	154,900	159,900	169,900
June	152,500	158,900	169,000
July	147,000	150,000	
August	140,000	149,900	
September	144,000	149,900	
October	142,000	151,500	
November	135,000	135,000	
December	129,900	139,000	

CONTRACTS WRITTEN ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

HISTORY >>



SUMMARY >>

Summary Statistics for Contracts Written		June			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Contracts Written		3,489	3,628	-3.8%	21,449	20,543	4.4%
Volume (1,000s)		666,310	726,758	-8.3%	4,303,424	4,047,788	6.3%
Average	List Price	190,975	200,319	-4.7%	200,635	197,040	1.8%
	Days on Market	53	62	-15.3%	61	70	-12.8%
	Percent of Original	96.8%	95.4%	1.5%	96.0%	95.3%	0.7%
Median	List Price	159,500	167,500	-4.8%	165,000	164,900	0.1%
	Days on Market	23	33	-30.3%	28	36	-22.2%
	Percent of Original	100.0%	97.4%	2.7%	98.7%	97.5%	1.3%

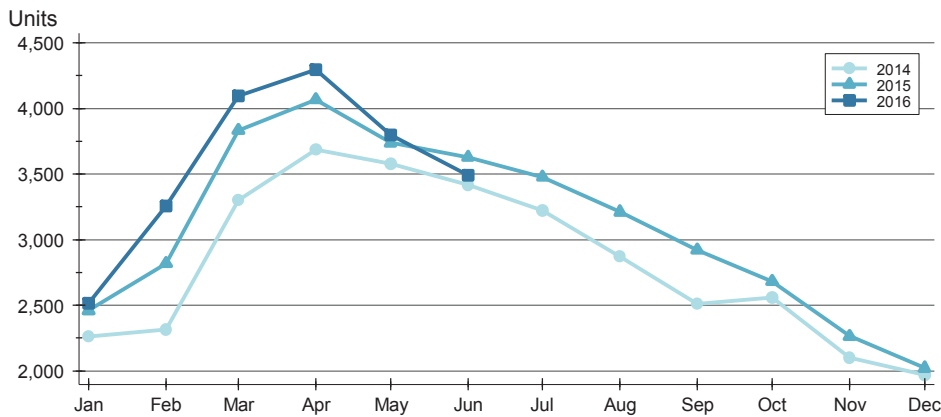
A total of 3,489 contracts for sale were written in the state of Kansas during the month of June, down from 3,628 in 2015. The median list price of these homes was \$159,500, down from \$167,500 the prior year.

Half of the homes that went under contract in June were on the market less than 23 days, compared to 33 days in June 2015.

CONTRACTS WRITTEN ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

BY MONTH >>



Month	2014	2015	2016
January	2,259	2,461	2,514
February	2,315	2,818	3,258
March	3,301	3,832	4,094
April	3,684	4,067	4,294
May	3,578	3,737	3,800
June	3,416	3,628	3,489
July	3,224	3,478	
August	2,871	3,212	
September	2,511	2,921	
October	2,559	2,681	
November	2,100	2,264	
December	1,971	2,021	

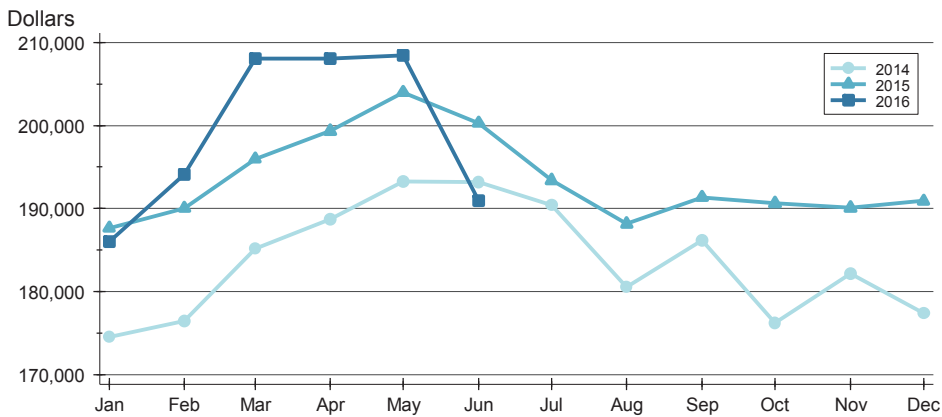
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	86	2.5%	1,493	17,355	18,900	75	39	80.6%	85.3%
\$25,000-\$49,999	218	6.2%	8,105	37,177	37,500	57	30	91.4%	99.8%
\$50,000-\$99,999	635	18.2%	48,410	76,236	77,500	59	31	95.9%	100.0%
\$100,000-\$124,999	277	7.9%	31,396	113,343	114,900	45	19	97.1%	100.0%
\$125,000-\$149,999	387	11.1%	53,212	137,499	135,900	38	13	98.0%	100.0%
\$150,000-\$174,999	325	9.3%	52,816	162,509	160,000	41	16	98.6%	100.0%
\$175,000-\$199,999	287	8.2%	53,701	187,112	186,500	36	14	98.4%	100.0%
\$200,000-\$249,999	407	11.7%	92,016	226,083	225,000	45	16	97.6%	100.0%
\$250,000-\$299,999	257	7.4%	70,395	273,909	274,900	45	20	98.2%	100.0%
\$300,000-\$399,999	304	8.7%	105,621	347,439	342,360	67	33	98.0%	100.0%
\$400,000-\$499,999	121	3.5%	54,156	447,568	449,000	86	46	98.4%	100.0%
\$500,000-\$749,999	86	2.5%	50,731	589,891	578,106	111	43	98.0%	100.0%
\$750,000-\$999,999	22	0.6%	18,528	842,196	832,110	60	32	96.3%	100.0%
\$1,000,000 and up	10	0.3%	12,936	1,293,634	1,296,033	119	45	99.3%	100.0%
All price ranges	3,489	100.0%	666,310	190,975	159,500	53	23	96.8%	100.0%

CONTRACTS WRITTEN ANALYSIS

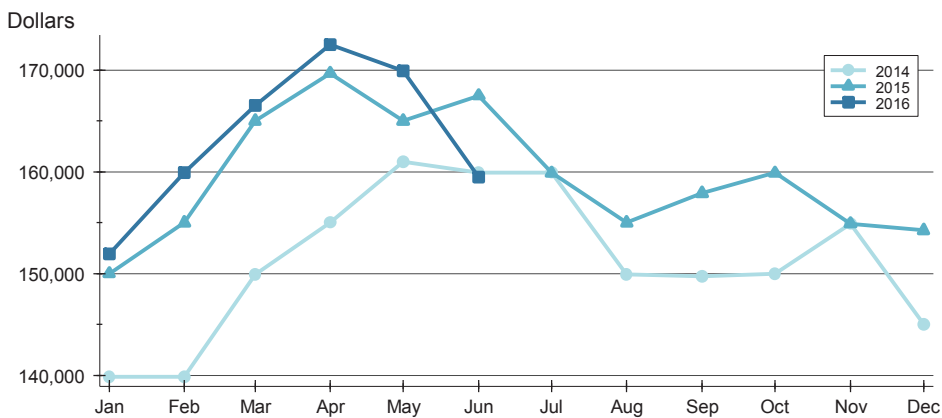
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	174,526	187,627	185,972
February	176,443	190,016	194,119
March	185,133	195,979	208,050
April	188,715	199,345	208,047
May	193,295	203,986	208,439
June	193,194	200,319	190,975
July	190,392	193,390	
August	180,509	188,136	
September	186,182	191,372	
October	176,181	190,612	
November	182,188	190,075	
December	177,378	190,913	

MEDIAN PRICE >>

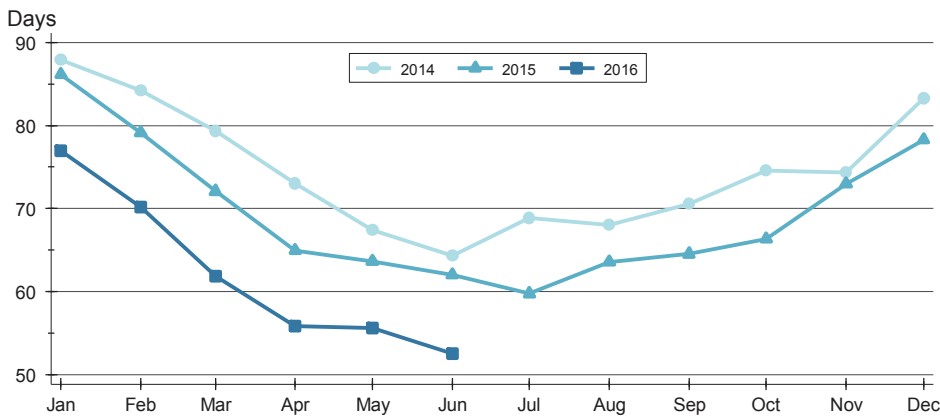


Month	2014	2015	2016
January	139,900	150,000	151,950
February	139,900	155,000	159,950
March	149,900	165,000	166,500
April	155,000	169,700	172,500
May	161,000	165,000	169,900
June	159,900	167,500	159,500
July	159,900	159,900	
August	149,950	155,000	
September	149,750	157,900	
October	149,970	159,900	
November	154,900	154,900	
December	145,000	154,250	

CONTRACTS WRITTEN ANALYSIS

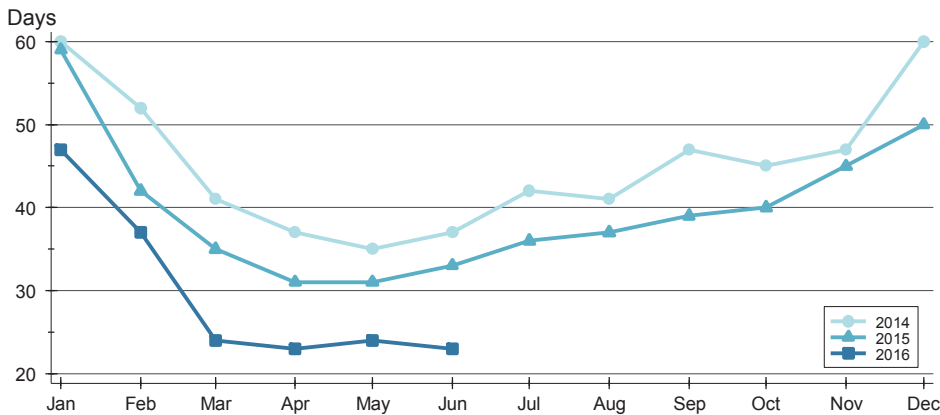
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

AVERAGE DOM »



Month	2014	2015	2016
January	88	86	77
February	84	79	70
March	79	72	62
April	73	65	56
May	67	64	56
June	64	62	53
July	69	60	
August	68	64	
September	71	65	
October	75	66	
November	74	73	
December	83	78	

MEDIAN DOM »

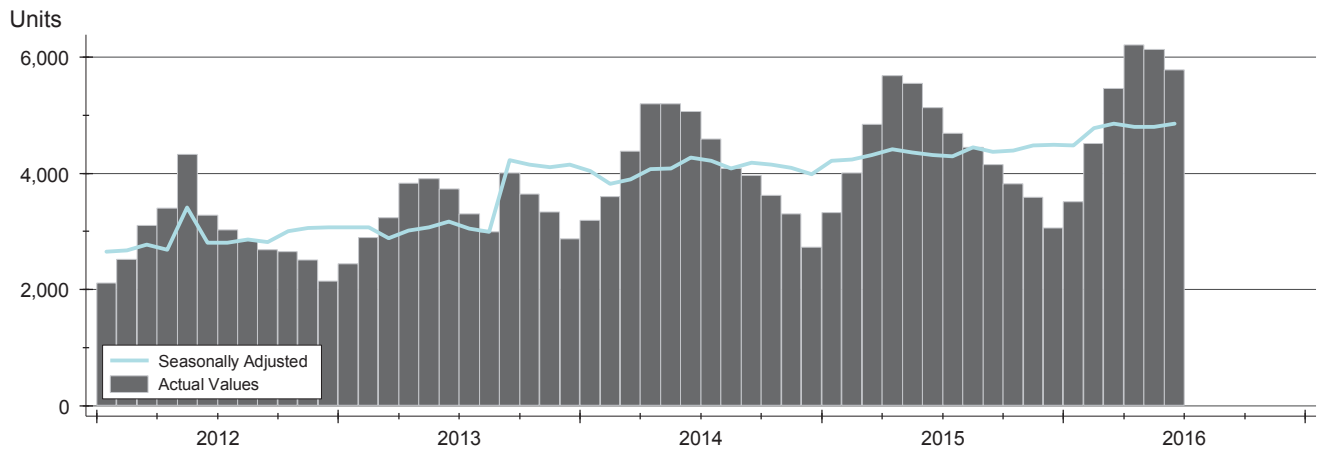


Month	2014	2015	2016
January	60	59	47
February	52	42	37
March	41	35	24
April	37	31	23
May	35	31	24
June	37	33	23
July	42	36	
August	41	37	
September	47	39	
October	45	40	
November	47	45	
December	60	50	

PENDING CONTRACTS ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

HISTORY >>



SUMMARY >>

Summary Statistics for Pending Contracts		End of June		
		2016	2015	Change
Pending Contracts		5,780	5,132	12.6%
Volume (1,000s)		1,284,861	1,067,483	20.4%
Average	List Price	222,294	208,005	6.9%
	Days on Market	53	63	-15.0%
	Percent of Original	98.1%	98.0%	0.2%
Median	List Price	175,000	165,000	6.1%
	Days on Market	18	24	-25.0%
	Percent of Original	100.0%	100.0%	0.0%

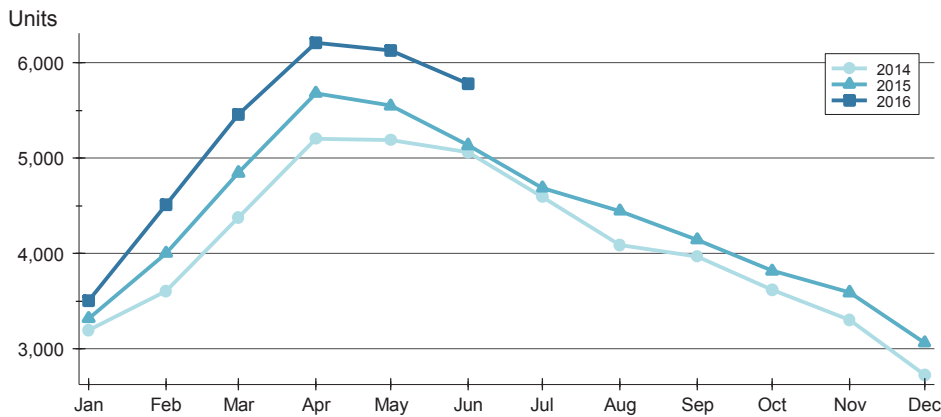
A total of 5,780 listings in the state of Kansas had contracts pending at the end of June, up from 5,132 contracts pending at the end of June 2015.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**



Month	2014	2015	2016
January	3,195	3,319	3,508
February	3,603	4,002	4,513
March	4,378	4,846	5,459
April	5,201	5,679	6,208
May	5,190	5,548	6,129
June	5,060	5,132	5,780
July	4,594	4,688	
August	4,086	4,445	
September	3,966	4,144	
October	3,619	3,817	
November	3,302	3,590	
December	2,730	3,062	

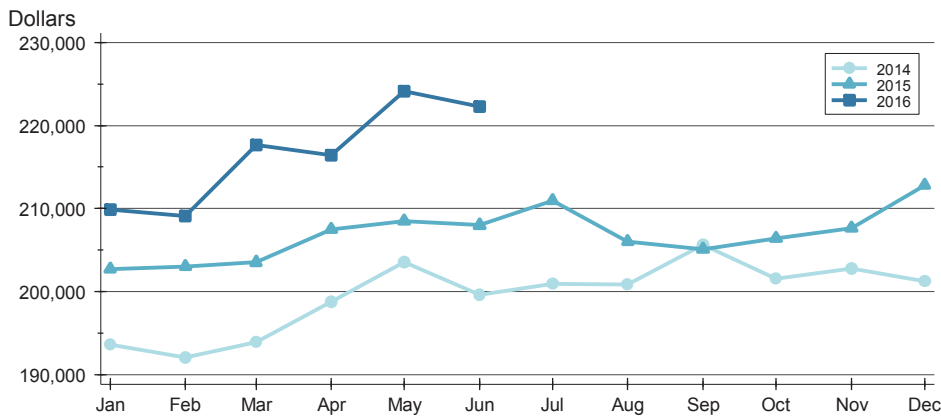
BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	83	1.4%	1,422	17,131	18,900	76	43	87.0%	100.0%
\$25,000-\$49,999	258	4.5%	9,913	38,421	39,550	67	36	95.2%	100.0%
\$50,000-\$99,999	935	16.2%	71,361	76,322	76,900	69	32	96.7%	100.0%
\$100,000-\$124,999	437	7.6%	49,696	113,720	115,000	57	21	98.2%	100.0%
\$125,000-\$149,999	594	10.3%	81,735	137,602	137,900	44	15	98.4%	100.0%
\$150,000-\$174,999	539	9.3%	88,034	163,328	164,900	43	15	98.8%	100.0%
\$175,000-\$199,999	462	8.0%	86,539	187,315	187,100	36	11	99.0%	100.0%
\$200,000-\$249,999	668	11.6%	150,645	225,516	225,000	42	12	98.6%	100.0%
\$250,000-\$299,999	459	7.9%	126,495	275,587	275,000	39	13	99.0%	100.0%
\$300,000-\$399,999	615	10.6%	215,178	349,884	349,900	59	19	98.7%	100.0%
\$400,000-\$499,999	311	5.4%	139,496	448,540	449,426	63	9	99.7%	100.0%
\$500,000-\$749,999	288	5.0%	170,434	591,786	583,500	63	3	99.4%	100.0%
\$750,000-\$999,999	45	0.8%	38,250	850,005	829,000	60	8	99.3%	100.0%
\$1,000,000 and up	35	0.6%	44,325	1,266,426	1,200,000	73	7	99.0%	100.0%
All price ranges	5,780	100.0%	1,284,861	222,294	175,000	53	18	98.1%	100.0%

PENDING CONTRACTS ANALYSIS

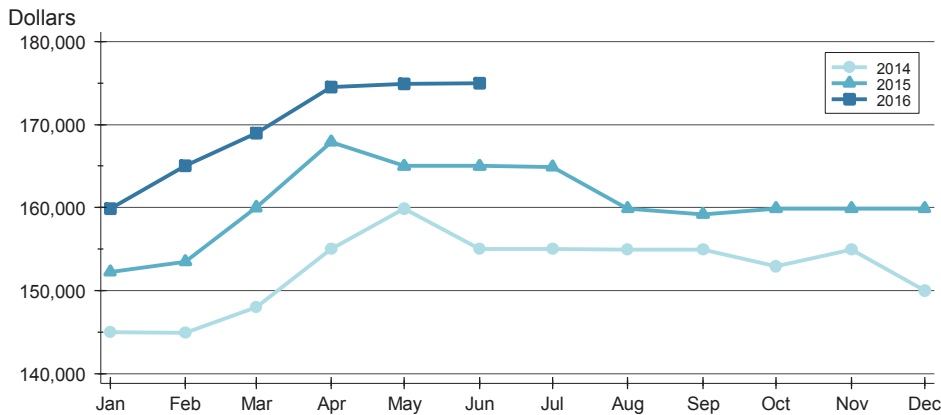
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	193,579	202,715	209,904
February	192,024	203,029	209,120
March	193,878	203,534	217,659
April	198,743	207,492	216,440
May	203,534	208,495	224,131
June	199,594	208,005	222,294
July	200,933	210,969	211,000
August	200,852	206,025	206,000
September	205,601	205,094	206,000
October	201,552	206,413	207,000
November	202,745	207,644	208,000
December	201,248	212,812	213,000

MEDIAN PRICE >>

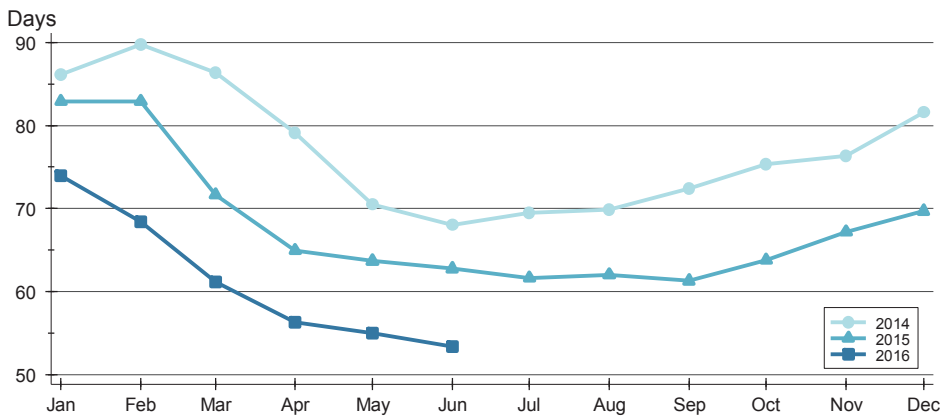


Month	2014	2015	2016
January	145,000	152,250	159,900
February	144,900	153,500	165,000
March	148,000	160,000	169,000
April	155,000	167,900	174,509
May	159,900	165,000	174,900
June	155,000	165,000	175,000
July	155,000	164,900	165,000
August	154,900	159,900	160,000
September	154,900	159,200	160,000
October	152,900	159,900	160,000
November	154,900	159,900	160,000
December	150,000	159,900	160,000

PENDING CONTRACTS ANALYSIS

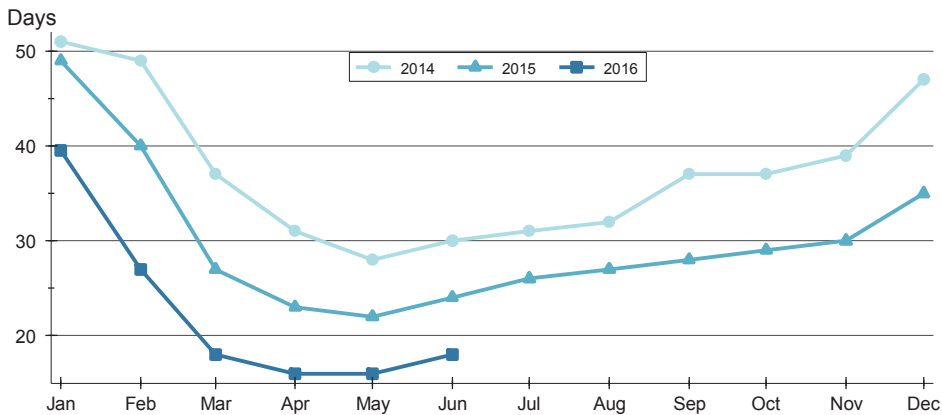
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 7/14/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	86	83	74
February	90	83	68
March	86	72	61
April	79	65	56
May	70	64	55
June	68	63	53
July	69	62	
August	70	62	
September	72	61	
October	75	64	
November	76	67	
December	82	70	

MEDIAN DOM >>



Month	2014	2015	2016
January	51	49	40
February	49	40	27
March	37	27	18
April	31	23	16
May	28	22	16
June	30	24	18
July	31	26	
August	32	27	
September	37	28	
October	37	29	
November	39	30	
December	47	35	