

MARKET OVERVIEW >>

Kansas Home Sales Rose in April

Total home sales in the state of Kansas rose by 4.6% last month to 3,438 units, compared to 3,288 units in April 2015. Total sales volume was \$654.7 million, up 1.4% from a year earlier.

The median sale price in April was \$159,900, up from \$154,250 a year earlier. Homes that sold in April were typically on the market for 29 days and sold for 99.0% of their list prices.

Kansas Active Listings Down at End of April

The total number of active listings in the state of Kansas at the end of April was 12,094 units, down from 13,261 at the same point in 2015. This represents a 3.5 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$164,950.

During April, a total of 3,801 contracts were written down from 4,069 in April 2015. At the end of the month, there were 6,208 contracts pending, compared to 5,679 at the end of April 2015.

KAR – The Voice of Real Estate in Kansas

The Kansas Association of REALTORS® (KAR) provides members with applications, ideas, knowledge and tools to help them succeed in real estate. Members can learn how to apply technology and productivity tools to grow their business; acquire knowledge about real estate trends, legal issues, legislation and regulation to gain a competitive advantage in the marketplace and connect with the best in the business to share knowledge and experience. This monthly statewide market report is provided so members can deliver the most accurate information to their clients and customers.

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Entire State of Kansas		April		
Summary Statistics		2016	2015	Change
Home Sales		3,438	3,288	4.6%
Active Listings		12,094	13,261	-8.8%
Months' Supply		3.5	4.0	-12.8%
New Listings		5,744	5,781	-0.6%
Contracts Written		3,801	4,069	-6.6%
Pending Contracts		6,208	5,679	9.3%
Sales Volume (1,000s)		654,671	645,611	1.4%
Average	Sale Price	190,477	196,354	-3.0%
	List Price of Actives	241,804	223,898	8.0%
	Days on Market	67	74	-10.4%
	Percent of List	97.8%	97.4%	0.3%
	Percent of Original	95.8%	95.1%	0.7%
Median	Sale Price	159,900	154,250	3.7%
	List Price of Actives	164,950	155,000	6.4%
	Days on Market	29	37	-21.6%
	Percent of List	99.0%	98.6%	0.5%
	Percent of Original	98.1%	97.4%	0.7%

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MARKET OVERVIEW STATISTICS

ENTIRE STATE OF KANSAS
BREAKDOWNS BY HOME TYPE
AS OF 5/15/2016

SUMMARY >>

April MLS Statistics By Property Type		2016			2015			2014		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		3,438	3,189	249	3,288	3,036	252	2,938	2,757	181
Change from prior year		4.6%	5.0%	-1.2%	11.9%	10.1%	39.2%	3.8%	5.2%	-13.4%
Active Listings		12,094	10,800	1,294	13,261	11,957	1,304	13,699	12,556	1,143
Change from prior year		-8.8%	-9.7%	-0.8%	-3.2%	-4.8%	14.1%	-6.5%	-8.5%	21.2%
Months' Supply		3.5	3.4	5.2	4.0	3.9	5.2	4.7	4.6	6.3
Change from prior year		-12.8%	-14.0%	0.4%	-13.5%	-13.5%	-18.1%	-10.0%	-13.0%	40.0%
New Listings		5,744	5,403	341	5,781	5,425	356	5,660	5,340	320
Change from prior year		-0.6%	-0.4%	-4.2%	2.1%	1.6%	11.2%	2.4%	2.4%	3.6%
Contracts Written		3,801	3,520	281	4,069	3,734	335	3,692	3,439	253
Change from prior year		-6.6%	-5.7%	-16.1%	10.2%	8.6%	32.4%	5.5%	6.8%	-9.3%
Pending Contracts		6,208	5,303	905	5,679	4,899	780	5,201	4,485	716
Change from prior year		9.3%	8.2%	16.0%	9.2%	9.2%	8.9%	35.8%	40.4%	12.6%
Sales Volume (1,000s)		654,671	562,969	91,702	645,611	560,008	85,603	503,985	442,466	61,518
Change from prior year		1.4%	0.6%	7.1%	28.1%	26.6%	39.2%	8.8%	10.3%	-0.7%
Average	Sale Price	190,477	176,590	368,279	196,354	184,456	339,694	171,540	160,488	339,880
	Change from prior year	-3.0%	-4.3%	8.4%	14.5%	14.9%	-0.1%	4.8%	4.9%	14.7%
	List Price of Actives	241,804	223,769	391,702	223,898	209,421	356,033	209,389	198,396	329,690
	Change from prior year	8.0%	6.9%	10.0%	6.9%	5.6%	8.0%	4.9%	3.3%	4.1%
	Days on Market	67	60	158	74	70	128	83	80	128
	Change from prior year	-10.3%	-14.8%	23.5%	-10.7%	-12.9%	-0.4%	-8.8%	-8.5%	-5.5%
Percent of List		97.8%	97.5%	100.8%	97.4%	97.1%	101.4%	96.8%	96.5%	102.0%
	Change from prior year	0.3%	0.4%	-0.6%	0.6%	0.7%	-0.6%	0.2%	0.2%	0.5%
Percent of Original		95.8%	95.3%	101.4%	95.1%	94.6%	100.9%	94.2%	93.7%	102.2%
	Change from prior year	0.7%	0.7%	0.5%	0.9%	1.0%	-1.3%	0.5%	0.6%	0.8%
Median	Sale Price	159,900	150,000	332,116	154,250	145,000	324,000	139,000	133,500	304,900
	Change from prior year	3.7%	3.4%	2.5%	11.0%	8.6%	6.3%	1.1%	2.7%	13.8%
	List Price of Actives	164,950	144,900	359,000	155,000	139,999	329,900	149,900	139,500	309,900
	Change from prior year	6.4%	3.5%	8.8%	3.4%	0.4%	6.5%	7.1%	4.1%	8.4%
	Days on Market	29	28	122	37	36	86	46	44	90
	Change from prior year	-21.6%	-22.2%	42.7%	-19.6%	-18.2%	-5.0%	-6.1%	-8.3%	5.9%
Percent of List		99.0%	98.8%	100.0%	98.6%	98.2%	100.0%	98.1%	97.8%	100.0%
	Change from prior year	0.5%	0.6%	0.0%	0.5%	0.4%	0.0%	0.2%	0.2%	0.0%
Percent of Original		98.1%	97.7%	100.0%	97.4%	97.1%	100.3%	96.9%	96.5%	100.2%
	Change from prior year	0.7%	0.7%	-0.3%	0.6%	0.6%	0.0%	0.5%	0.6%	0.2%

YEAR-TO-DATE STATISTICS

SUMMARY >>

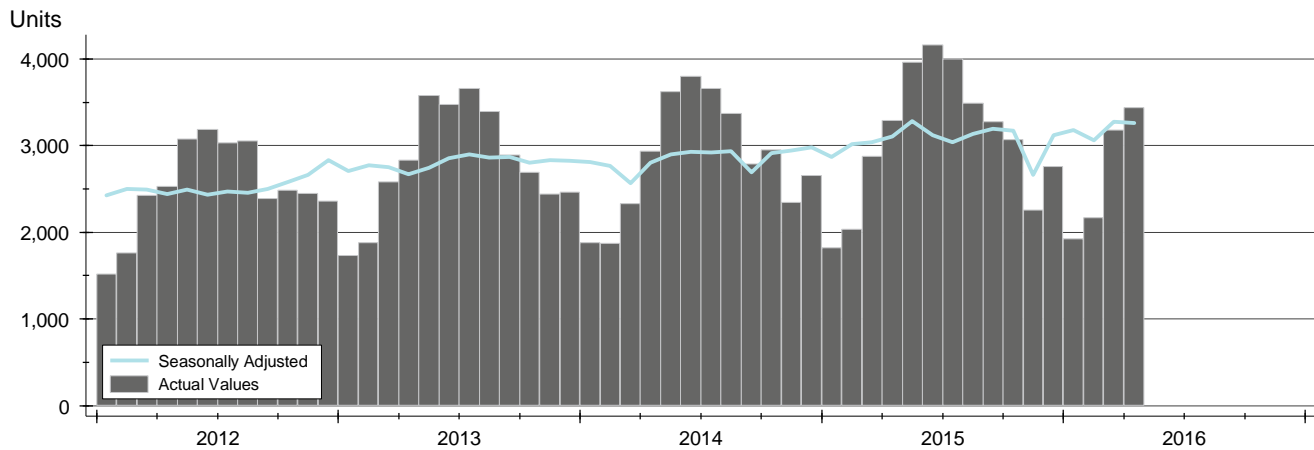
**ENTIRE STATE OF KANSAS
YTD BREAKDOWNS BY HOME TYPE
AS OF 5/15/2016**

Year-to-Date Activity		2016			2015			2014		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		10,709	9,948	761	10,020	9,305	715	9,028	8,420	608
Change from prior year		6.9%	6.9%	6.4%	11.0%	10.5%	17.6%	0.0%	0.4%	-5.3%
New Listings		19,063	17,774	1,289	19,009	17,792	1,217	17,829	16,850	979
Change from prior year		0.3%	-0.1%	5.9%	6.6%	5.6%	24.3%	-1.8%	-1.6%	-4.9%
Contracts Written		13,531	12,501	1,030	13,182	12,103	1,079	11,611	10,786	825
Change from prior year		2.6%	3.3%	-4.5%	13.5%	12.2%	30.8%	2.0%	3.1%	-10.0%
Sales Volume (1,000s)		1,942,035	1,669,930	272,105	1,820,413	1,558,873	261,541	1,482,825	1,276,545	206,280
Change from prior year		6.7%	7.1%	4.0%	22.8%	22.1%	26.8%	2.2%	2.6%	-0.2%
Average	Sale Price	181,380	167,900	357,563	181,678	167,531	365,791	164,266	151,627	339,276
	Change from prior year	-0.2%	0.2%	-2.2%	10.6%	10.5%	7.8%	2.2%	2.2%	5.4%
	Days on Market	74	70	123	82	79	125	85	83	105
	Change from prior year	-10.2%	-11.2%	-1.6%	-2.8%	-5.1%	19.6%	-8.1%	-7.9%	-8.5%
Percent of List		97.1%	96.8%	101.0%	96.9%	96.5%	101.4%	96.4%	96.0%	101.7%
	Change from prior year	0.2%	0.3%	-0.4%	0.5%	0.5%	-0.3%	0.3%	0.4%	0.3%
Percent of Original		94.4%	93.9%	101.3%	93.9%	93.4%	100.9%	93.2%	92.6%	102.0%
	Change from prior year	0.5%	0.5%	0.4%	0.8%	0.9%	-1.1%	0.9%	1.0%	0.5%
Median	Sale Price	150,000	141,000	321,790	146,100	139,000	339,950	134,000	127,500	305,000
	Change from prior year	2.7%	1.4%	-5.3%	9.0%	9.0%	11.5%	1.1%	2.0%	7.0%
	Days on Market	41	40	70	49	48	89	53	53	61
	Change from prior year	-16.3%	-16.7%	-21.3%	-7.5%	-9.4%	45.9%	-8.6%	-7.0%	-9.6%
Percent of List		98.5%	98.2%	100.0%	98.1%	97.8%	100.0%	97.8%	97.5%	100.0%
	Change from prior year	0.4%	0.4%	0.0%	0.3%	0.3%	0.0%	0.2%	0.3%	0.0%
Percent of Original		97.1%	96.7%	100.0%	96.4%	96.0%	100.0%	96.1%	95.6%	100.5%
	Change from prior year	0.7%	0.7%	0.0%	0.3%	0.4%	-0.5%	0.8%	0.9%	0.3%

SOLD LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**



SUMMARY >>

Summary Statistics for Sold Listings		April			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Sold Listings		3,438	3,288	4.6%	10,709	10,020	6.9%
Volume (1,000s)		654,671	645,611	1.4%	1,942,035	1,820,413	6.7%
Average	Sale Price	190,477	196,354	-3.0%	181,380	181,678	-0.2%
	Days on Market	67	74	-10.3%	74	82	-10.2%
	Percent of List	97.8%	97.4%	0.3%	97.1%	96.9%	0.2%
	Percent of Original	95.8%	95.1%	0.7%	94.4%	93.9%	0.5%
Median	Sale Price	159,900	154,250	3.7%	150,000	146,100	2.7%
	Days on Market	29	37	-21.6%	41	49	-16.3%
	Percent of List	99.0%	98.6%	0.5%	98.5%	98.1%	0.4%
	Percent of Original	98.1%	97.4%	0.7%	97.1%	96.4%	0.7%

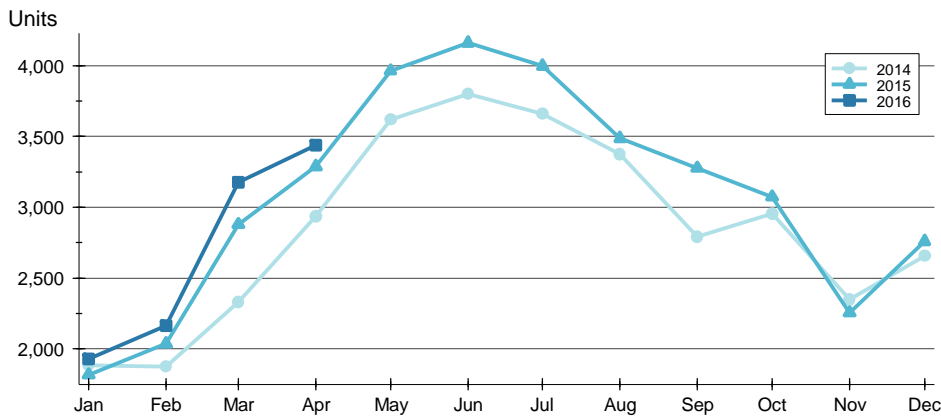
A total of 3,438 homes sold in the state of Kansas in April, up from 3,288 units in April 2015. Total sales volume rose to \$654.7 million compared to \$645.6 million in the previous year.

The median sales price in April was \$159,900, up 3.7% compared to the prior year. Median days on market was 29 days, down from 41 days in March, and down from 37 in April 2015.

SOLD LISTINGS ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

BY MONTH >>



Month	2014	2015	2016
January	1,883	1,818	1,927
February	1,874	2,036	2,166
March	2,333	2,878	3,178
April	2,938	3,288	3,438
May	3,621	3,964	4,000
June	3,798	4,161	4,300
July	3,660	3,997	4,000
August	3,373	3,487	3,500
September	2,790	3,276	3,300
October	2,954	3,072	3,100
November	2,349	2,255	2,300
December	2,657	2,759	2,800

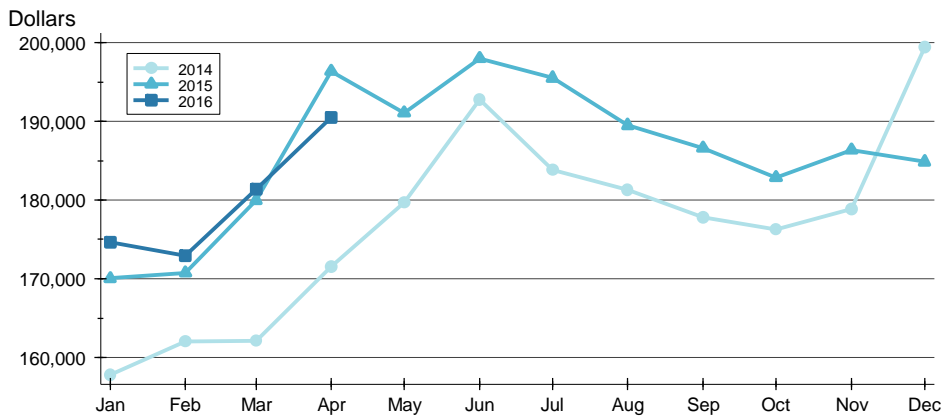
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	101	2.9%	1,592	15,761	16,600	79	58	84.0%	86.8%	73.3%	77.8%
\$25,000-\$49,999	242	7.0%	9,011	37,238	36,000	68	39	93.3%	92.5%	87.4%	89.3%
\$50,000-\$99,999	531	15.4%	39,733	74,826	75,100	82	43	97.4%	97.8%	94.3%	95.7%
\$100,000-\$124,999	313	9.1%	35,352	112,945	113,400	65	33	97.1%	98.1%	95.1%	96.8%
\$125,000-\$149,999	396	11.5%	54,194	136,854	136,375	49	19	98.6%	99.7%	97.6%	98.7%
\$150,000-\$174,999	353	10.3%	57,092	161,734	161,000	43	16	98.8%	99.7%	97.6%	98.8%
\$175,000-\$199,999	331	9.6%	61,562	185,988	185,000	48	20	99.1%	100.0%	98.3%	99.5%
\$200,000-\$249,999	355	10.3%	79,510	223,971	225,000	55	20	99.3%	100.0%	98.1%	99.1%
\$250,000-\$299,999	310	9.0%	84,540	272,709	270,000	64	22	99.1%	99.6%	97.9%	99.0%
\$300,000 and up	505	14.7%	232,085	459,574	395,000	100	37	98.8%	99.4%	97.9%	98.6%
All price ranges	3,438	100.0%	654,671	190,477	159,900	67	29	97.8%	99.0%	95.8%	98.1%

SOLD LISTINGS ANALYSIS

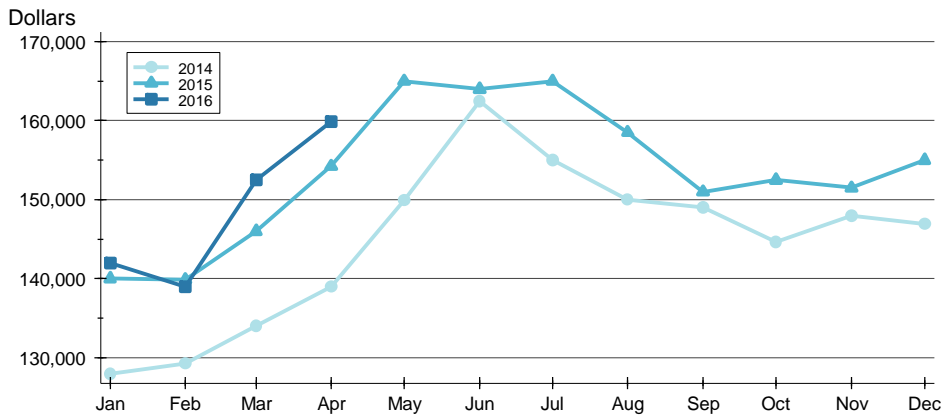
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	157,845	170,044	174,667
February	162,035	170,743	172,930
March	162,077	179,997	181,370
April	171,540	196,354	190,477
May	179,717	191,094	
June	192,797	198,000	
July	183,789	195,518	
August	181,334	189,497	
September	177,828	186,599	
October	176,222	182,869	
November	178,836	186,374	
December	199,431	184,875	

MEDIAN PRICE >>

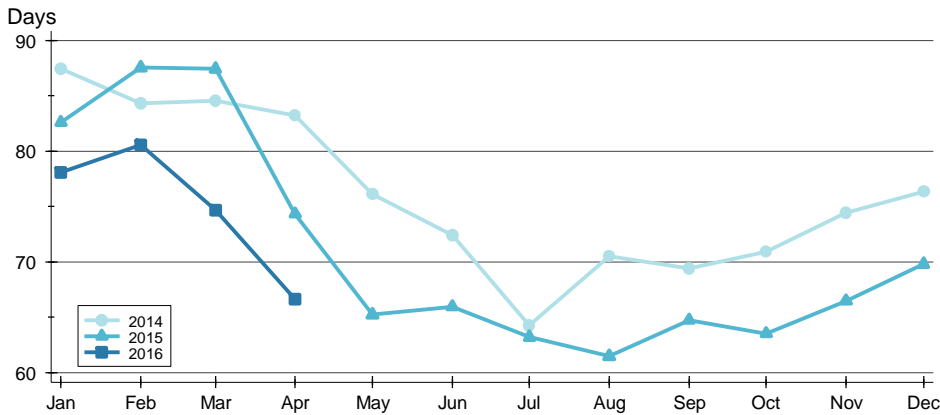


Month	2014	2015	2016
January	128,000	140,000	142,000
February	129,250	139,900	139,000
March	134,075	146,000	152,500
April	139,000	154,250	159,900
May	149,950	165,000	
June	162,500	164,000	
July	155,000	165,000	
August	150,000	158,500	
September	149,000	151,000	
October	144,628	152,500	
November	148,000	151,500	
December	146,900	155,000	

SOLD LISTINGS ANALYSIS

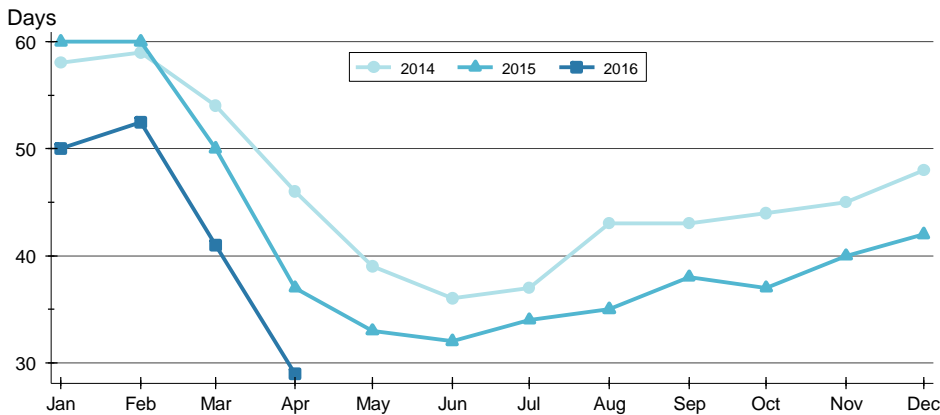
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	87	83	78
February	84	88	81
March	85	87	75
April	83	74	67
May	76	65	
June	72	66	
July	64	63	
August	71	61	
September	69	65	
October	71	64	
November	74	66	
December	76	70	

MEDIAN DOM >>

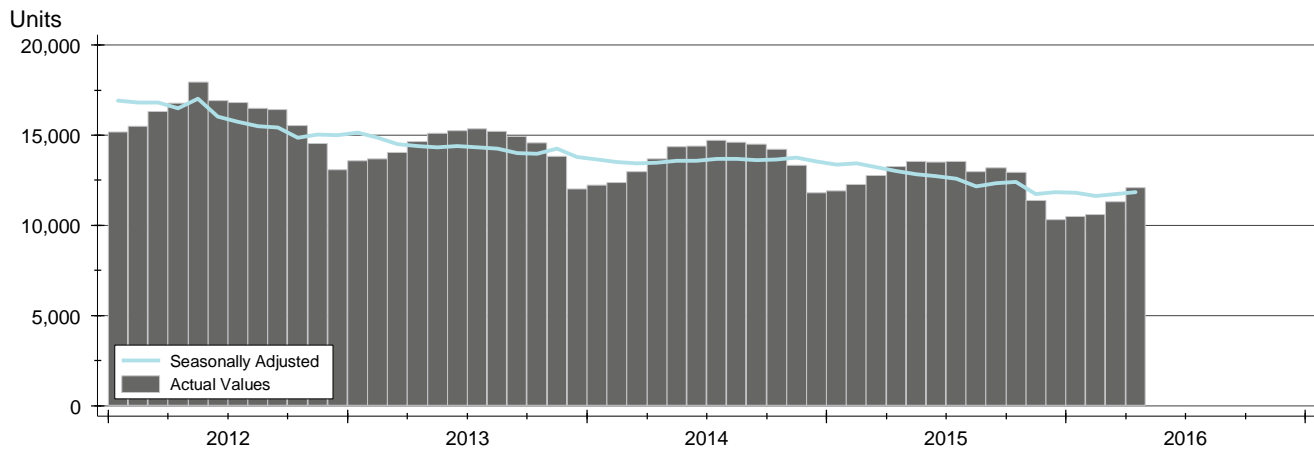


Month	2014	2015	2016
January	58	60	50
February	59	60	53
March	54	50	41
April	46	37	29
May	39	33	
June	36	32	
July	37	34	
August	43	35	
September	43	38	
October	44	37	
November	45	40	
December	48	42	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**



SUMMARY >>

Summary Statistics for Active Listings		End of April		
		2016	2015	Change
Active Listings		12,094	13,261	-8.8%
Months' Supply		3.5	4.0	-12.8%
Volume (1,000s)		2,924,380	2,969,109	-1.5%
Average	List Price	241,804	223,898	8.0%
	Days on Market	103	112	-7.9%
	Percent of Original	97.7%	97.7%	0.0%
Median	List Price	164,950	155,000	6.4%
	Days on Market	53	58	-8.6%
	Percent of Original	100.0%	100.0%	0.0%

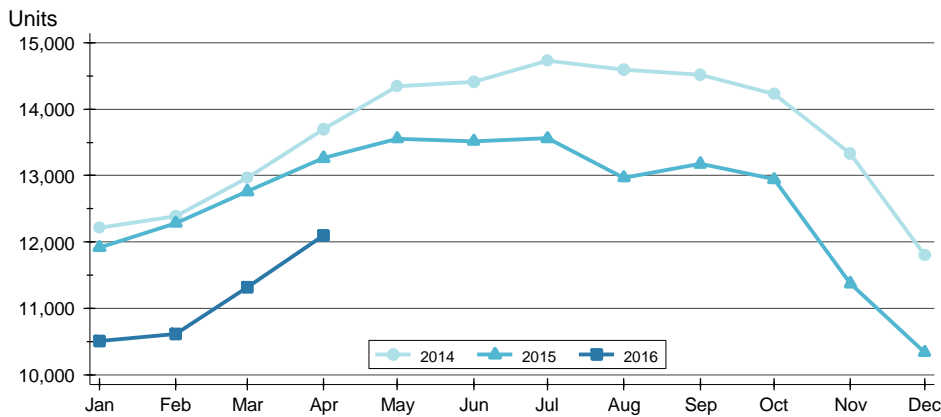
A total of 12,094 homes were available for sale in the state of Kansas at the end of April. This represents a 3.5 months' supply of active listings.

The median list price of homes on the market at the end of April was \$164,950, up 6.4% from 2015. The typical time on market for active listings was 53 days, down from 58 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**



Month	2014	2015	2016
January	12,215	11,914	10,503
February	12,385	12,281	10,615
March	12,965	12,762	11,318
April	13,699	13,261	12,094
May	14,347	13,558	
June	14,409	13,518	
July	14,732	13,559	
August	14,595	12,966	
September	14,519	13,177	
October	14,232	12,942	
November	13,329	11,372	
December	11,802	10,333	

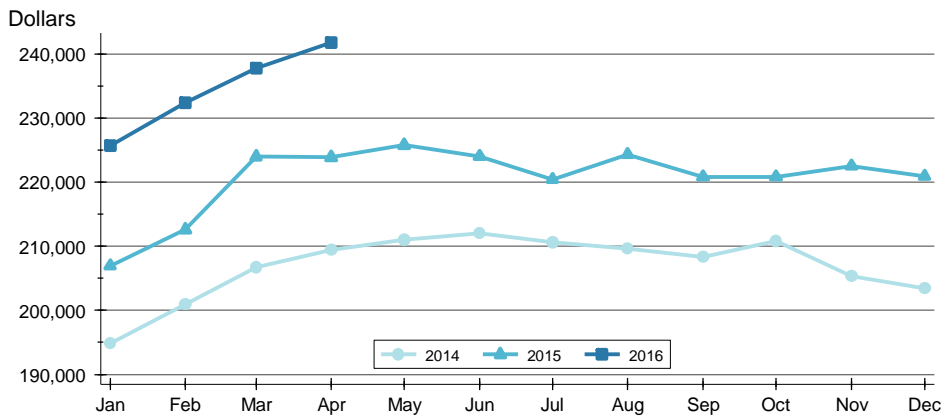
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	267	2.2%	4,007	2.6	15,007	17,500	112	66	91.8%	100.0%
\$25,000-\$49,999	935	7.7%	36,955	3.9	39,525	39,900	116	72	95.1%	100.0%
\$50,000-\$99,999	2,627	21.7%	196,811	4.9	74,918	75,000	123	66	96.7%	100.0%
\$100,000-\$124,999	848	7.0%	96,710	2.7	114,045	115,000	94	54	97.8%	100.0%
\$125,000-\$149,999	947	7.8%	130,103	2.4	137,384	137,000	82	43	98.2%	100.0%
\$150,000-\$174,999	720	6.0%	117,395	2.0	163,048	163,225	81	44	98.4%	100.0%
\$175,000-\$199,999	756	6.3%	141,804	2.3	187,571	188,000	78	40	98.4%	100.0%
\$200,000-\$249,999	1,053	8.7%	237,927	3.0	225,951	225,000	79	38	98.4%	100.0%
\$250,000-\$299,999	900	7.4%	248,651	2.9	276,279	275,000	86	46	98.8%	100.0%
\$300,000 and up	2,996	24.8%	1,703,136	5.9	568,470	442,000	118	58	98.7%	100.0%
All price ranges	12,094	100.0%	2,924,380	3.5	241,804	164,950	103	53	97.7%	100.0%

ACTIVE LISTINGS ANALYSIS

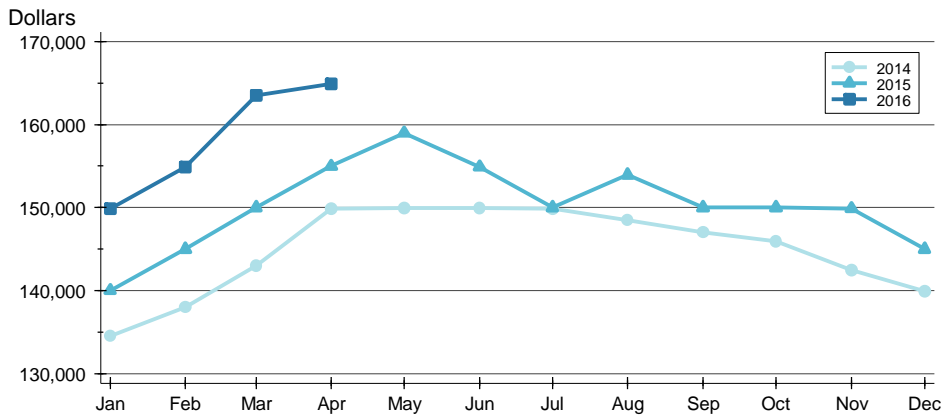
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

AVERAGE PRICE »



Month	2014	2015	2016
January	194,853	206,961	225,684
February	200,931	212,601	232,408
March	206,758	223,990	237,851
April	209,388	223,898	241,804
May	211,043	225,786	
June	212,019	224,043	
July	210,669	220,470	
August	209,606	224,326	
September	208,291	220,864	
October	210,813	220,851	
November	205,303	222,534	
December	203,419	220,978	

MEDIAN PRICE »

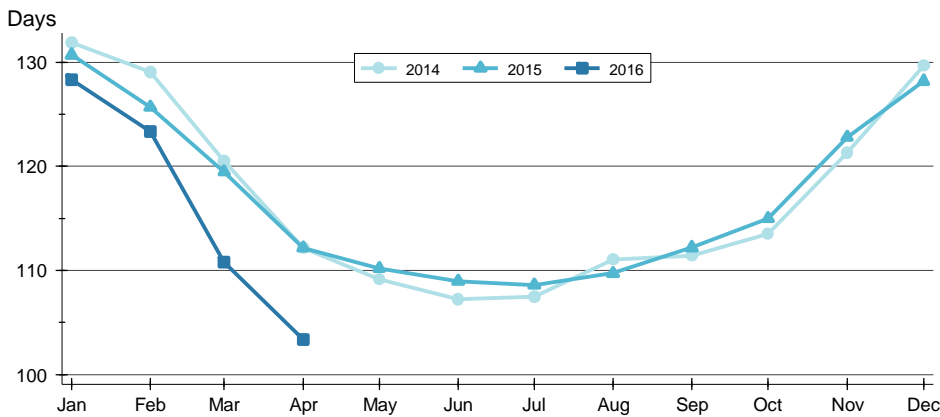


Month	2014	2015	2016
January	134,500	140,000	149,900
February	138,000	145,000	154,900
March	143,000	150,000	163,500
April	149,900	155,000	164,950
May	149,950	159,000	
June	149,950	154,900	
July	149,900	150,000	
August	148,500	153,950	
September	147,000	150,000	
October	145,900	150,000	
November	142,500	149,900	
December	139,900	145,000	

ACTIVE LISTINGS ANALYSIS

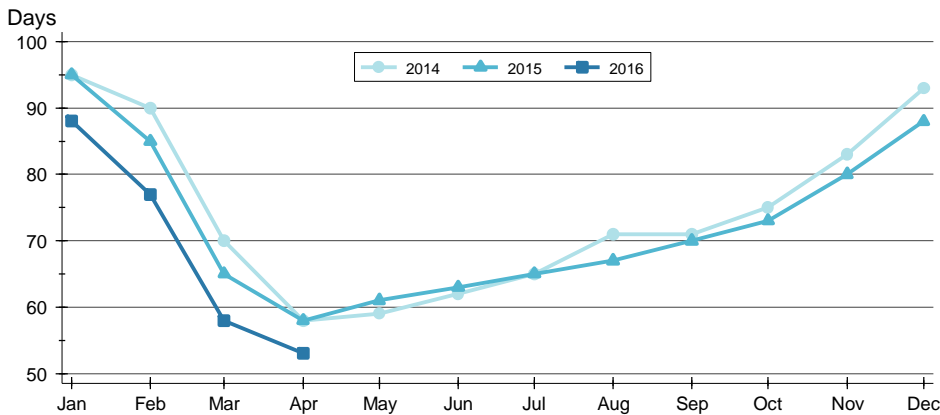
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	132	131	128
February	129	126	123
March	120	119	111
April	112	112	103
May	109	110	
June	107	109	
July	107	109	
August	111	110	
September	111	112	
October	113	115	
November	121	123	
December	130	128	

MEDIAN DOM >>

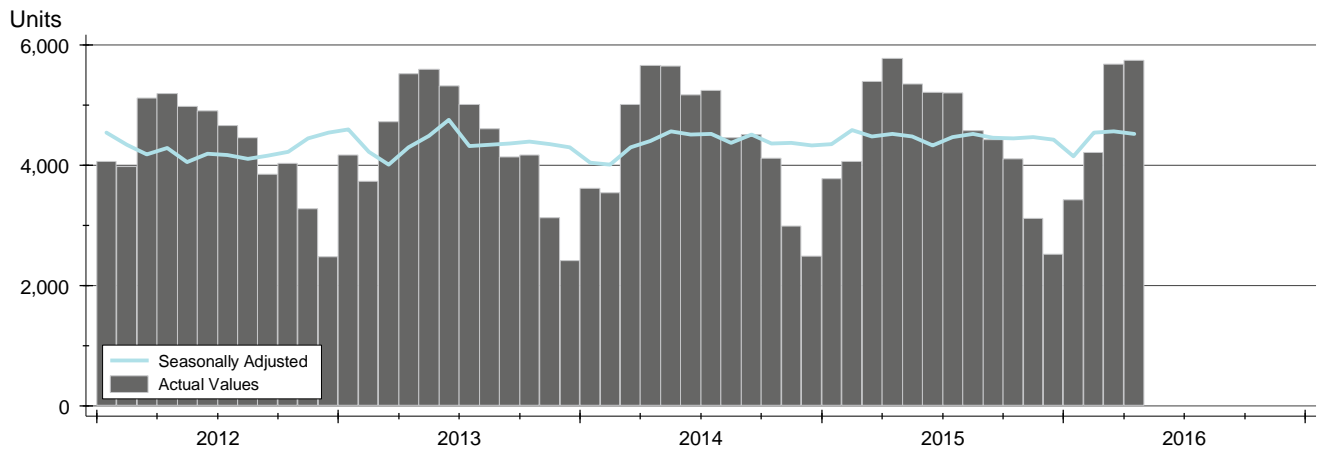


Month	2014	2015	2016
January	95	95	88
February	90	85	77
March	70	65	58
April	58	58	53
May	59	61	
June	62	63	
July	65	65	
August	71	67	
September	71	70	
October	75	73	
November	83	80	
December	93	88	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**



SUMMARY >>

Summary Statistics for New Listings		2016	April 2015	Change
Current Month	New Listings	5,744	5,781	-0.6%
	Volume (1,000s)	1,258,574	1,193,282	5.5%
	Average List Price	219,111	206,414	6.2%
	Median List Price	169,900	164,900	3.0%
YTD	New Listings	19,063	19,009	0.3%
	Volume (1,000s)	4,093,765	3,809,315	7.5%
	Average List Price	214,749	200,395	7.2%
	Median List Price	164,500	158,500	3.8%

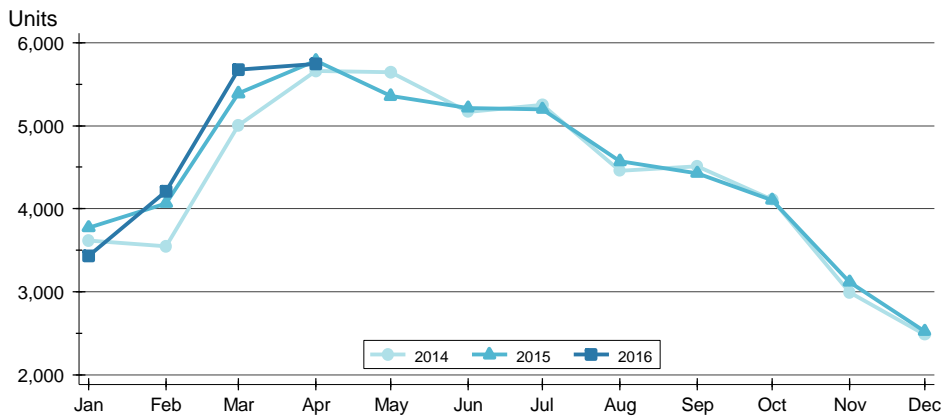
A total of 5,744 new listings were added in the state of Kansas during April, down 0.6% from the same month in 2015. Year-to-date the state of Kansas has seen 19,063 new listings.

The median list price of these homes was \$169,900 up from \$164,900 in 2015.

NEW LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**



Month	2014	2015	2016
January	3,617	3,772	3,429
February	3,545	4,066	4,211
March	5,007	5,390	5,679
April	5,660	5,781	5,744
May	5,645	5,357	
June	5,166	5,215	
July	5,250	5,198	
August	4,454	4,571	
September	4,509	4,430	
October	4,112	4,105	
November	2,992	3,118	
December	2,486	2,523	

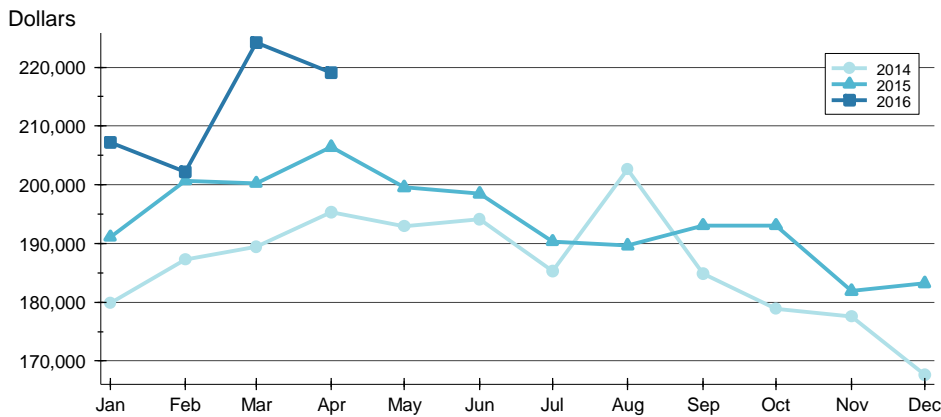
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	110	1.9%	1,386	12,596	15,000
\$25,000-\$49,999	311	5.4%	12,074	38,824	39,500
\$50,000-\$99,999	998	17.4%	76,438	76,591	77,500
\$100,000-\$124,999	425	7.4%	48,498	114,112	115,000
\$125,000-\$149,999	625	10.9%	86,260	138,015	138,900
\$150,000-\$174,999	470	8.2%	76,293	162,327	160,000
\$175,000-\$199,999	494	8.6%	92,493	187,234	187,500
\$200,000-\$249,999	647	11.3%	146,065	225,757	225,000
\$250,000-\$299,999	457	8.0%	125,252	274,074	274,900
\$300,000 and up	1,173	20.4%	586,365	499,885	410,850
All price ranges	5,744	100.0%	1,258,574	219,111	169,900

NEW LISTINGS ANALYSIS

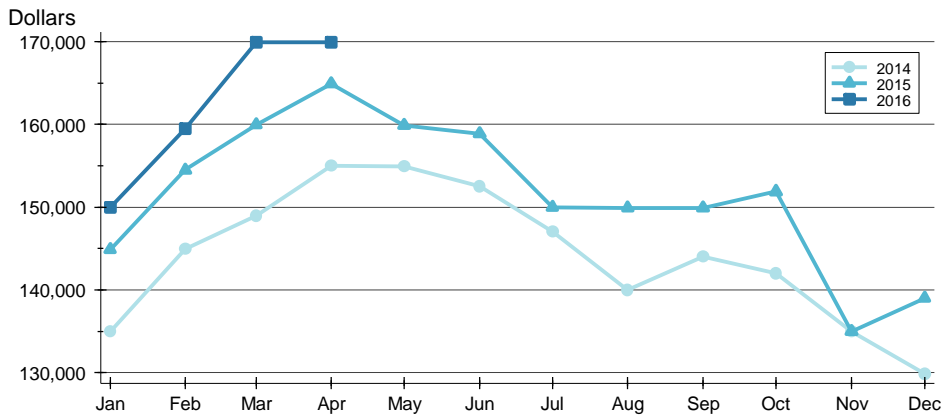
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	179,883	191,101	207,153
February	187,249	200,663	202,203
March	189,438	200,228	224,196
April	195,308	206,414	219,111
May	192,964	199,555	
June	194,155	198,468	
July	185,323	190,316	
August	202,659	189,656	
September	184,849	193,078	
October	178,871	193,049	
November	177,609	181,879	
December	167,708	183,194	

MEDIAN PRICE >>

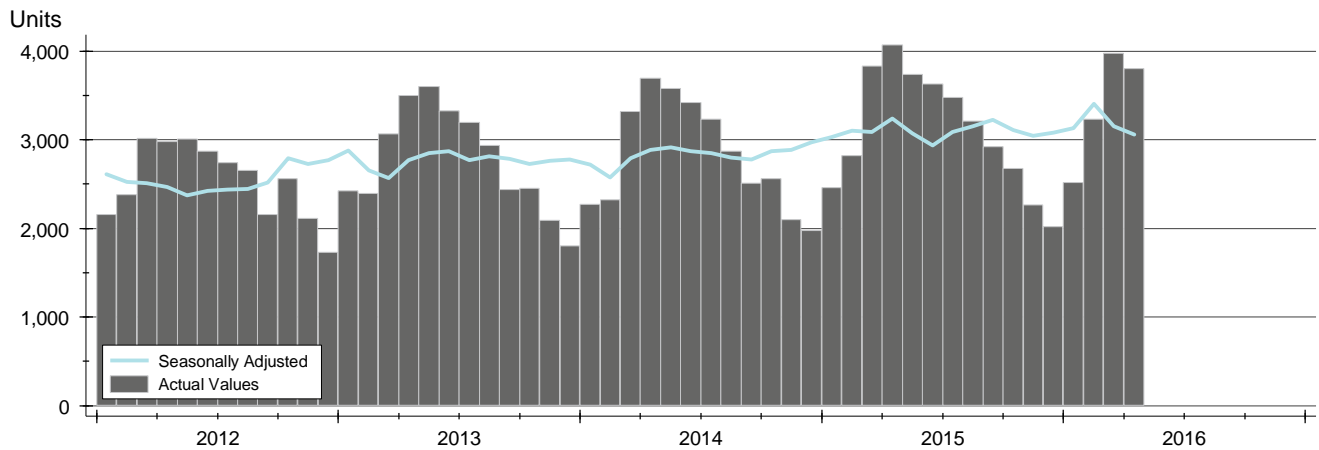


Month	2014	2015	2016
January	135,000	144,900	150,000
February	144,925	154,500	159,500
March	148,950	159,950	169,900
April	155,000	164,900	169,900
May	154,900	159,900	
June	152,500	158,900	
July	147,000	150,000	
August	140,000	149,900	
September	144,000	149,900	
October	142,000	151,900	
November	135,000	135,000	
December	129,900	139,000	

CONTRACTS WRITTEN ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

HISTORY >>



SUMMARY >>

Summary Statistics for Contracts Written		April			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Contracts Written		3,801	4,069	-6.6%	13,531	13,182	2.6%
Volume (1,000s)		758,299	811,008	-6.5%	2,669,018	2,559,576	4.3%
Average	List Price	199,500	199,314	0.1%	197,252	194,172	1.6%
	Days on Market	54	65	-17.3%	64	74	-14.0%
	Percent of Original	97.4%	96.0%	1.4%	96.0%	95.2%	0.8%
Median	List Price	164,900	169,700	-2.8%	160,000	161,900	-1.2%
	Days on Market	17	31	-45.2%	27	39	-30.8%
	Percent of Original	100.0%	98.0%	2.0%	99.4%	97.4%	2.1%

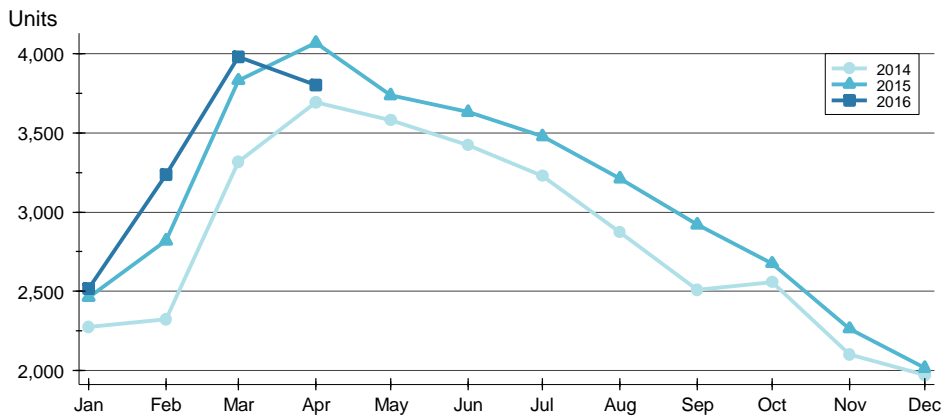
A total of 3,801 contracts for sale were written in the state of Kansas during the month of April, down from 4,069 in 2015. The median list price of these homes was \$164,900, down from \$169,700 the prior year.

Half of the homes that went under contract in April were on the market less than 17 days, compared to 31 days in April 2015.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**



Month	2014	2015	2016
January	2,275	2,462	2,516
February	2,325	2,819	3,235
March	3,319	3,832	3,979
April	3,692	4,069	3,801
May	3,581	3,737	
June	3,423	3,631	
July	3,229	3,478	
August	2,874	3,212	
September	2,511	2,920	
October	2,559	2,677	
November	2,100	2,263	
December	1,974	2,016	

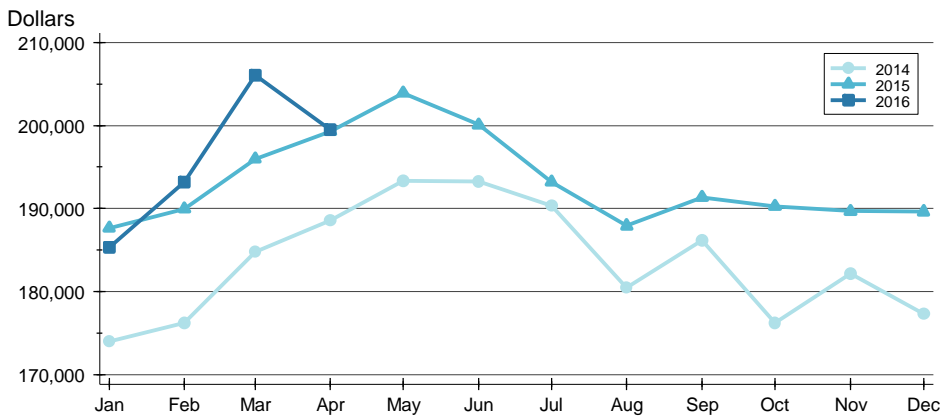
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	72	1.9%	1,274	17,697	19,313	61	41	84.4%	100.0%
\$25,000-\$49,999	234	6.2%	8,851	37,823	37,800	64	34	91.7%	100.0%
\$50,000-\$99,999	634	16.7%	48,836	77,028	77,950	66	27	95.4%	100.0%
\$100,000-\$124,999	313	8.2%	36,023	115,088	115,000	49	14	97.2%	100.0%
\$125,000-\$149,999	424	11.2%	58,659	138,347	139,500	40	10	98.8%	100.0%
\$150,000-\$174,999	359	9.4%	58,433	162,767	162,500	35	12	98.8%	100.0%
\$175,000-\$199,999	353	9.3%	66,226	187,609	187,500	38	9	98.8%	100.0%
\$200,000-\$249,999	458	12.0%	103,146	225,209	225,000	41	12	99.1%	100.0%
\$250,000-\$299,999	295	7.8%	80,848	274,062	274,000	52	13	98.9%	100.0%
\$300,000 and up	622	16.4%	288,622	464,022	391,475	78	21	98.7%	100.0%
All price ranges	3,801	100.0%	758,299	199,500	164,900	54	17	97.4%	100.0%

CONTRACTS WRITTEN ANALYSIS

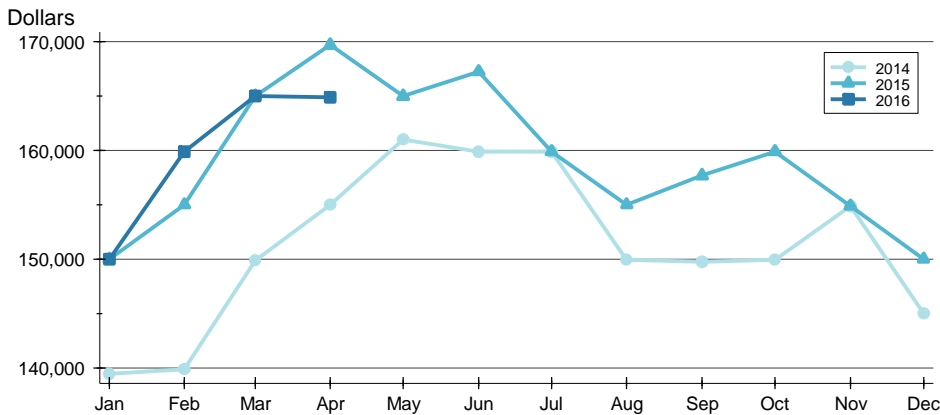
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	173,961	187,660	185,326
February	176,239	189,980	193,172
March	184,777	195,979	206,075
April	188,593	199,314	199,500
May	193,303	203,919	
June	193,242	200,094	
July	190,339	193,218	
August	180,450	187,918	
September	186,182	191,351	
October	176,181	190,278	
November	182,188	189,677	
December	177,324	189,615	

MEDIAN PRICE >>

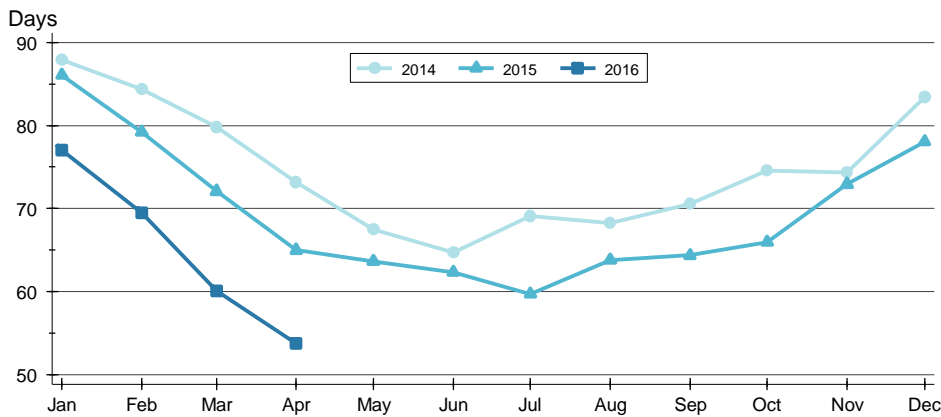


Month	2014	2015	2016
January	139,500	150,000	150,000
February	139,900	155,000	159,900
March	149,900	165,000	165,000
April	155,000	169,700	164,900
May	161,000	165,000	
June	159,900	167,250	
July	159,900	159,900	
August	149,925	155,000	
September	149,750	157,700	
October	149,970	159,900	
November	154,900	154,900	
December	145,000	150,000	

CONTRACTS WRITTEN ANALYSIS

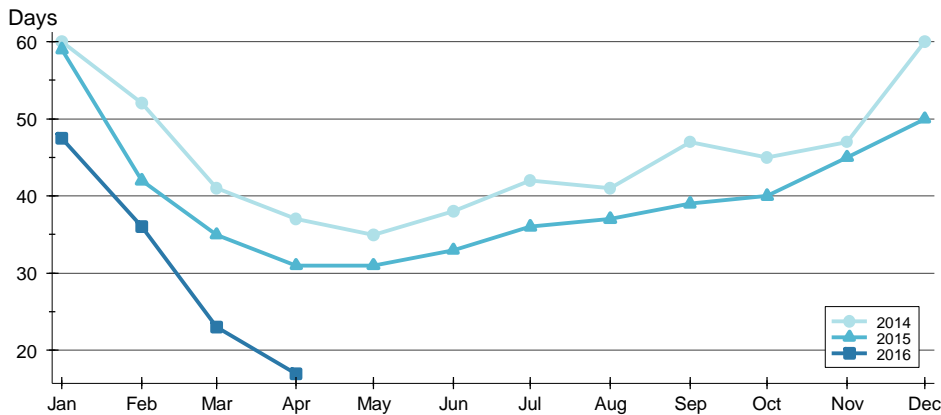
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	88	86	77
February	84	79	70
March	80	72	60
April	73	65	54
May	67	64	64
June	65	62	62
July	69	60	60
August	68	64	64
September	71	64	64
October	75	66	66
November	74	73	73
December	83	78	78

MEDIAN DOM >>

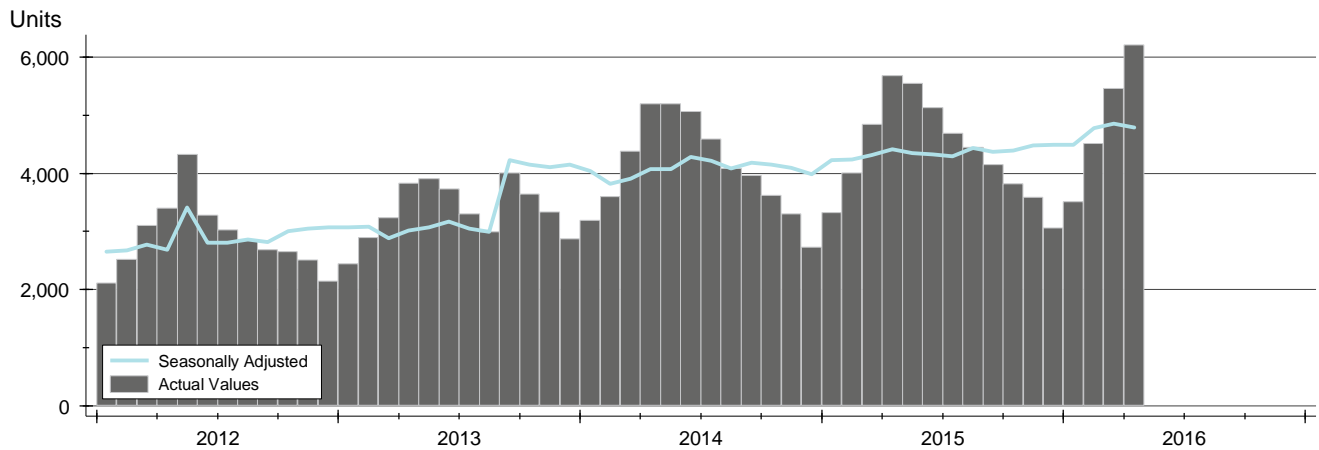


Month	2014	2015	2016
January	60	59	48
February	52	42	36
March	41	35	23
April	37	31	17
May	35	31	31
June	38	33	33
July	42	36	36
August	41	37	37
September	47	39	39
October	45	40	40
November	47	45	45
December	60	50	50

PENDING CONTRACTS ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

HISTORY >>



SUMMARY >>

Summary Statistics for Pending Contracts		End of April		
		2016	2015	Change
Pending Contracts		6,208	5,679	9.3%
Volume (1,000s)		1,343,662	1,178,348	14.0%
Average	List Price	216,440	207,492	4.3%
	Days on Market	56	65	-13.4%
	Percent of Original	98.4%	98.1%	0.3%
Median	List Price	174,509	167,900	3.9%
	Days on Market	16	23	-30.4%
	Percent of Original	100.0%	100.0%	0.0%

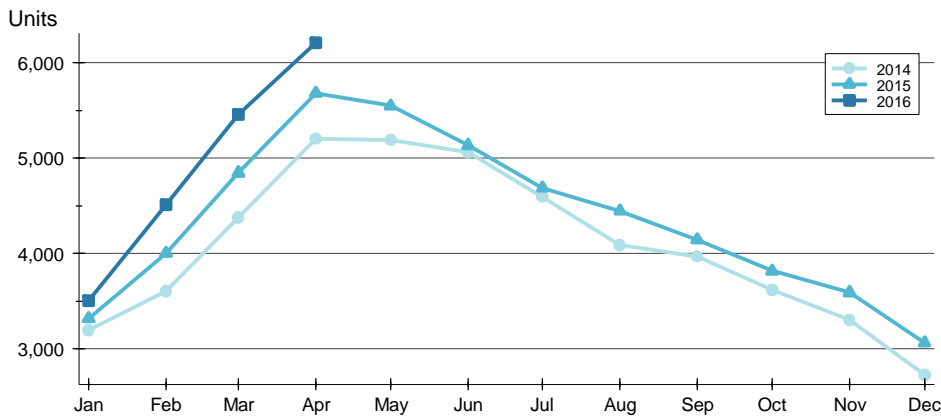
A total of 6,208 listings in the state of Kansas had contracts pending at the end of April, up from 5,679 contracts pending at the end of April 2015.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**



Month	2014	2015	2016
January	3,195	3,319	3,508
February	3,603	4,002	4,513
March	4,378	4,846	5,459
April	5,201	5,679	6,208
May	5,190	5,548	
June	5,060	5,132	
July	4,594	4,688	
August	4,086	4,445	
September	3,966	4,144	
October	3,619	3,817	
November	3,302	3,590	
December	2,730	3,062	

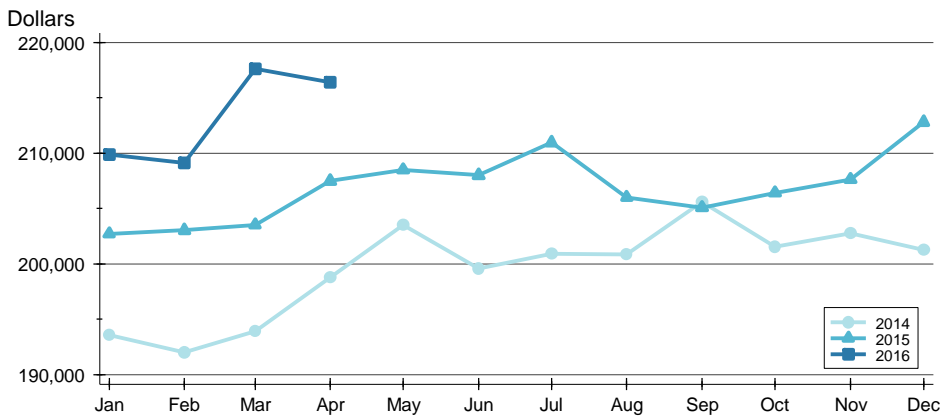
BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	65	1.0%	1,111	17,099	19,000	64	40	89.5%	100.0%
\$25,000-\$49,999	283	4.6%	11,045	39,029	39,500	71	36	94.6%	100.0%
\$50,000-\$99,999	1,001	16.1%	77,928	77,850	79,000	75	33	96.7%	100.0%
\$100,000-\$124,999	501	8.1%	57,296	114,362	115,000	55	16	98.0%	100.0%
\$125,000-\$149,999	685	11.0%	94,767	138,346	139,000	40	13	99.1%	100.0%
\$150,000-\$174,999	573	9.2%	93,362	162,935	163,000	42	12	98.9%	100.0%
\$175,000-\$199,999	595	9.6%	111,571	187,514	187,000	40	10	99.1%	100.0%
\$200,000-\$249,999	683	11.0%	153,945	225,395	225,000	49	11	99.4%	100.0%
\$250,000-\$299,999	514	8.3%	141,379	275,057	275,000	47	11	99.1%	100.0%
\$300,000 and up	1,262	20.3%	591,302	468,544	405,000	69	10	99.3%	100.0%
All price ranges	6,208	100.0%	1,343,662	216,440	174,509	56	16	98.4%	100.0%

PENDING CONTRACTS ANALYSIS

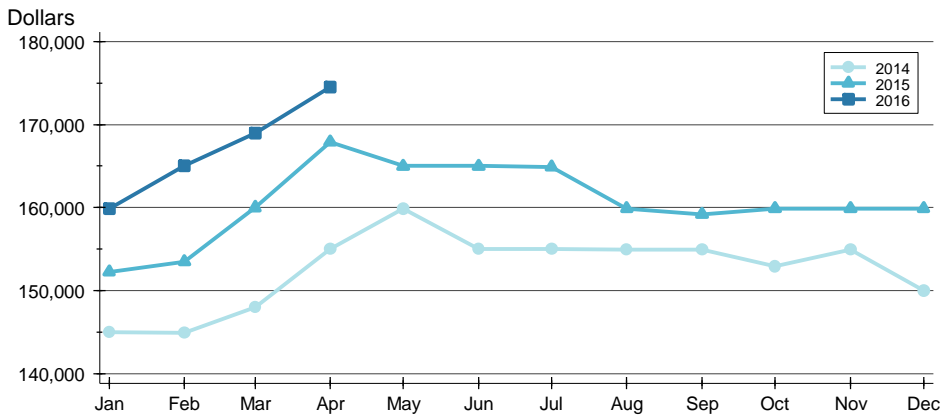
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	193,579	202,715	209,904
February	192,024	203,029	209,120
March	193,878	203,534	217,659
April	198,743	207,492	216,440
May	203,534	208,495	
June	199,594	208,005	
July	200,933	210,969	
August	200,852	206,025	
September	205,601	205,094	
October	201,552	206,413	
November	202,745	207,644	
December	201,248	212,812	

MEDIAN PRICE >>

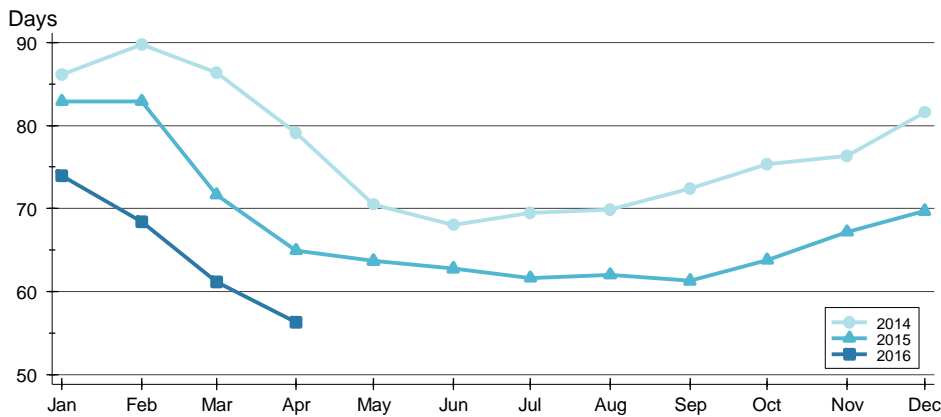


Month	2014	2015	2016
January	145,000	152,250	159,900
February	144,900	153,500	165,000
March	148,000	160,000	169,000
April	155,000	167,900	174,509
May	159,900	165,000	
June	155,000	165,000	
July	155,000	164,900	
August	154,900	159,900	
September	154,900	159,200	
October	152,900	159,900	
November	154,900	159,900	
December	150,000	159,900	

PENDING CONTRACTS ANALYSIS

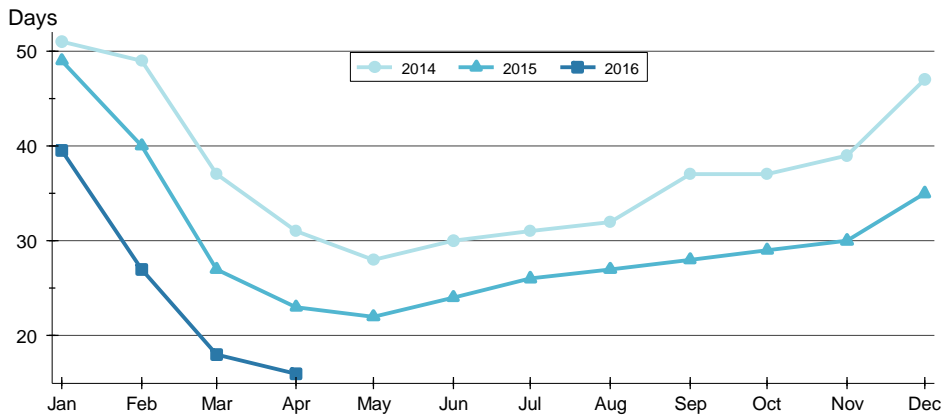
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 5/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	86	83	74
February	90	83	68
March	86	72	61
April	79	65	56
May	70	64	
June	68	63	
July	69	62	
August	70	62	
September	72	61	
October	75	64	
November	76	67	
December	82	70	

MEDIAN DOM >>



Month	2014	2015	2016
January	51	49	40
February	49	40	27
March	37	27	18
April	31	23	16
May	28	22	
June	30	24	
July	31	26	
August	32	27	
September	37	28	
October	37	29	
November	39	30	
December	47	35	