

The Right Track Leadership Academy

Created to develop the leadership potential of REALTORS® in Kansas, The Right Track Leadership Academy will include five sessions and the graduation ceremony will take place at the REALTOR® Success Luncheon at the State Conference. In order to maximize the personal experience, no more than fourteen REALTORS® will be accepted into the program each year. Please fill out the enclosed application and return it to KAR **before November 1**. If you have questions, call 800-366-0069, ext. 2131.



The Right Track Leadership Academy



Character



Vision



Skill

The Kansas Association of REALTORS® would like to thank



Your Partner in Leadership



Kansas Association of REALTORS®

For More Information Contact:

Rod McIntyre, Ph.D.
Vice President of Program Development
Phone: 800-366-0069, ext. 2131
Fax: 785-267-1867
Email: rmcintyre@kansasrealtor.com

 **Security 1st Title**
Your Partner in Leadership

The Right Track Leadership Academy

Character Vision Skill



Do you have what it takes to be a leader? Your Kansas Association of REALTORS® will give you the inside information that you need to lead any organization, team or group!

Overview

- ◆ All KAR Members are eligible
- ◆ Skills taught apply to leadership and to your business
- ◆ There are five sessions (1-2 days each)
- ◆ Applications are due by November 1 for the following year
- ◆ The cost is \$350.00 per person

"The Right Track Leadership Academy is a Powerful Program. A course that is a must for anyone who wants to enhance their personal and professional development. This class was captivating and I anxiously awaited the next scheduled session. It taught me a deeper understanding of myself which made a significant difference in both my personal life and my career. I formed a lasting bond of friendships throughout Kansas not only with my classmates but with other Right Track graduates." — Chonci Lekawa, Re/Max Premier, Wichita



The Academy Will Help You:

- ◆ recognize and maximize your strengths
- ◆ employ powerful goal-setting systems
- ◆ explore the psychology of leadership
- ◆ gain a fundamental understanding of Governmental Affairs
- ◆ connect local, state and national leadership
- ◆ determine which leadership styles work best for you
- ◆ tap into the many resources leaders need to succeed
- ◆ become a more effective public speaker
- ◆ master simple strategies that make media interviews work for you
- ◆ use diplomacy and resolve conflicts
- ◆ conduct effective meetings
- ◆ energize your association



"The KAR 'Right Track Leadership Academy' gave me the confidence to ask questions, build relationships, and become relevant in my Real Estate Career. Rod McIntyre is an excellent motivator, instructor, and facilitator. He has the ability to draw the best out of you and help find your leadership skills and assets. The experience I got from a year with him and my classmates has continued to encourage my growth and professionalism." — Jerry Vadnais, J.P. Weigand & Sons, Wichita

Cost

The tuition cost per participant is \$350.00, which includes the inspiring programming, materials, some meals during Right Track sessions and registration for the KAR Annual Conference. Individuals are responsible for their hotel room costs (when necessary) and travel costs.

"From the perspective of a newer agent, the Right Track Leadership Academy was a wonderful entrée into the workings of the national, state and local boards. It was a real hands-on guide on how to get involved in our industry and have a voice. I now feel like I can more intelligently carve a map for myself in regards to getting on board with the leadership of our industry." — Christian Zarif, BHG Kansas City Homes, Overland Park



Application

Applications for The Right Track Program are invited from KAR members interested in serving in leadership roles in any organization. The number of participants is

limited to 14 to encourage maximum personal participation. Please fill out the included application and get on The Right Track to Leadership before the November 1 deadline!

For More Information
Contact:



Rod McIntyre, Ph.D.
Vice President of Program Development
Phone: 800-366-0069, ext. 2131
Fax: 785-267-1867

Kansas Association of REALTORS®