

MARKET OVERVIEW »

Kansas Home Sales Rose in October

Total home sales in the state of Kansas rose by 1.3% last month to 2,994 units, compared to 2,956 units in October 2014. Total sales volume was \$548.0 million, up 5.2% from a year earlier.

The median sale price in October was \$153,000, up from \$144,628 a year earlier. Homes that sold in October were typically on the market for 37 days and sold for 98.2% of their list prices.

Kansas Active Listings Down at End of October

The total number of active listings in the state of Kansas at the end of October was 12,942 units, down from 14,232 at the same point in 2014. This represents a 4.3 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$150,000.

During October, a total of 2,396 contracts were written down from 2,557 in October 2014. At the end of the month, there were 3,817 contracts pending, compared to 3,619 at the end of October 2014.

KAR – The Voice of Real Estate in Kansas

The Kansas Association of REALTORS® (KAR) provides members with applications, ideas, knowledge and tools to help them succeed in real estate. Members can learn how to apply technology and productivity tools to grow their business; acquire knowledge about real estate trends, legal issues, legislation and regulation to gain a competitive advantage in the marketplace and connect with the best in the business to share knowledge and experience. This monthly statewide market report is provided so members can deliver the most accurate information to their clients and customers.

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Entire State of Kansas		October		
Summary Statistics		2015	2014	Change
Home Sales		2,994	2,956	1.3%
Active Listings		12,942	14,232	-9.1%
Months' Supply		4.3	4.8	-10.2%
New Listings		4,023	4,112	-2.2%
Contracts Written		2,396	2,557	-6.3%
Pending Contracts		3,817	3,619	5.5%
Sales Volume (1,000s)		548,006	520,803	5.2%
Average	Sale Price	183,035	176,185	3.9%
	List Price of Actives	220,851	210,813	4.8%
	Days on Market	64	71	-10.3%
	Percent of List	97.3%	96.6%	0.7%
	Percent of Original	94.7%	93.9%	0.9%
Median	Sale Price	153,000	144,628	5.8%
	List Price of Actives	150,000	145,900	2.8%
	Days on Market	37	44	-15.9%
	Percent of List	98.2%	97.9%	0.3%
	Percent of Original	96.6%	96.2%	0.4%

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MARKET OVERVIEW STATISTICS

SUMMARY >>

**ENTIRE STATE OF KANSAS
BREAKDOWNS BY HOME TYPE
AS OF 11/15/2015**

October MLS Statistics By Property Type		2015			2014			2013		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		2,994	2,792	202	2,956	2,726	230	2,726	2,517	209
Change from prior year		1.3%	2.4%	-12.2%	8.4%	8.3%	10.0%	10.1%	9.0%	25.1%
Active Listings		12,942	11,674	1,268	14,232	12,926	1,306	14,576	13,507	1,069
Change from prior year		-9.1%	-9.7%	-2.9%	-2.4%	-4.3%	22.2%	-6.1%	-7.4%	13.2%
Months' Supply		4.3	4.2	6.3	4.8	4.7	5.7	5.3	5.4	5.1
Change from prior year		-10.2%	-11.8%	10.5%	-10.0%	-11.6%	11.0%	-14.7%	-15.0%	-9.5%
New Listings		4,023	3,776	247	4,112	3,870	242	4,164	3,923	241
Change from prior year		-2.2%	-2.4%	2.1%	-1.2%	-1.4%	0.4%	3.5%	3.5%	2.6%
Contracts Written		2,396	2,230	166	2,557	2,400	157	2,479	2,311	168
Change from prior year		-6.3%	-7.1%	5.7%	3.1%	3.9%	-6.5%	-2.7%	-1.6%	-15.6%
Pending Contracts		3,817	3,193	624	3,619	3,003	616	3,643	3,020	623
Change from prior year		5.5%	6.3%	1.3%	-0.7%	-0.6%	-1.1%	37.3%	38.2%	32.8%
Sales Volume (1,000s)		548,006	474,525	73,481	520,803	439,444	81,360	463,289	388,571	74,718
Change from prior year		5.2%	8.0%	-9.7%	12.4%	13.1%	8.9%	16.9%	12.5%	47.4%
Average	Sale Price	183,035	169,959	363,767	176,185	161,205	353,737	169,952	154,379	357,500
	Change from prior year	3.9%	5.4%	2.8%	3.7%	4.4%	-1.1%	6.3%	3.2%	17.8%
	List Price of Actives	220,851	203,818	377,303	210,813	196,756	349,305	194,686	185,931	304,991
	Change from prior year	4.8%	3.6%	8.0%	8.3%	5.8%	14.5%	2.0%	1.2%	0.0%
	Days on Market	64	60	112	71	69	96	73	73	71
	Change from prior year	-10.3%	-12.8%	17.6%	-2.1%	-5.1%	34.8%	-18.0%	-16.1%	-37.2%
Median	Percent of List	97.3%	97.0%	101.7%	96.6%	96.2%	101.7%	96.4%	96.0%	101.7%
	Change from prior year	0.7%	0.9%	0.0%	0.2%	0.2%	0.0%	0.8%	0.8%	0.7%
	Percent of Original	94.7%	94.2%	101.5%	93.9%	93.2%	101.6%	93.3%	92.5%	102.3%
	Change from prior year	0.9%	1.1%	-0.1%	0.6%	0.7%	-0.7%	1.8%	1.7%	2.1%
	Sale Price	153,000	143,075	321,431	144,628	135,000	310,659	140,500	133,500	316,000
	Change from prior year	5.8%	6.0%	3.5%	2.9%	1.1%	-1.7%	4.5%	5.1%	15.0%
Median	List Price of Actives	150,000	136,000	348,500	145,900	135,000	329,950	136,950	129,900	277,000
	Change from prior year	2.8%	0.7%	5.6%	6.5%	3.9%	19.1%	1.4%	0.1%	0.0%
	Days on Market	37	37	66	44	45	43	47	49	4
	Change from prior year	-15.9%	-16.9%	52.3%	-6.4%	-9.2%	975.0%	-17.5%	-14.0%	-91.8%
	Percent of List	98.2%	98.0%	100.0%	97.9%	97.6%	100.0%	97.8%	97.5%	100.0%
	Change from prior year	0.3%	0.4%	0.0%	0.1%	0.1%	0.0%	0.5%	0.5%	0.0%
Median	Percent of Original	96.6%	96.2%	100.2%	96.2%	95.7%	100.3%	96.0%	95.5%	100.9%
	Change from prior year	0.4%	0.5%	-0.1%	0.1%	0.2%	-0.6%	1.4%	1.4%	0.9%

YEAR-TO-DATE STATISTICS

SUMMARY >>

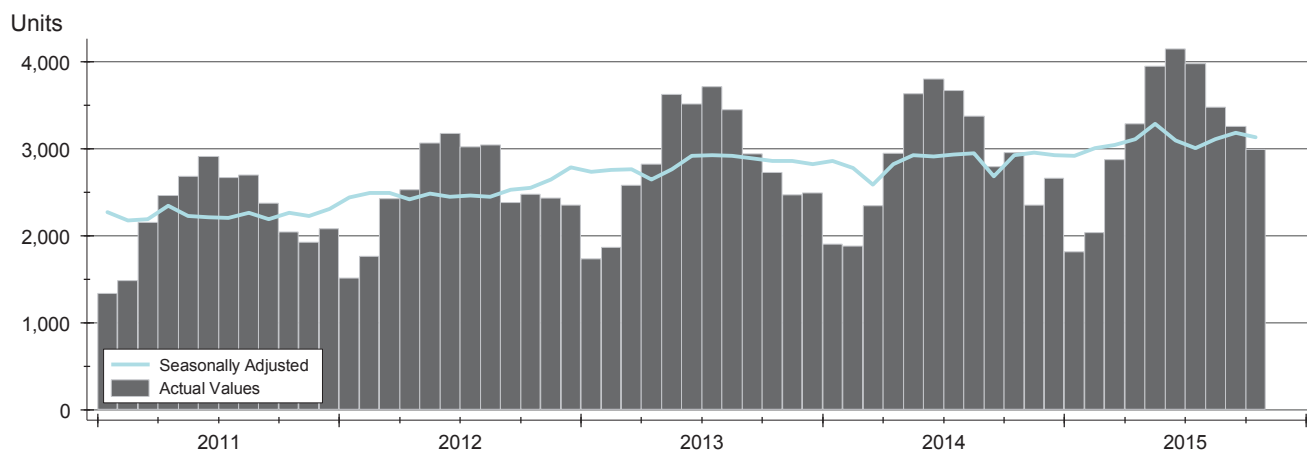
**ENTIRE STATE OF KANSAS
YTD BREAKDOWNS BY HOME TYPE
AS OF 11/15/2015**

Year-to-Date Activity By Property Type		2015			2014			2013		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		31,796	29,601	2,195	29,288	27,321	1,967	28,964	26,992	1,972
	Change from prior year	8.6%	8.3%	11.6%	1.1%	1.2%	-0.3%	14.1%	13.7%	19.4%
New Listings		47,555	44,737	2,818	46,947	44,239	2,708	46,944	44,436	2,508
	Change from prior year	1.3%	1.1%	4.1%	0.0%	-0.4%	8.0%	3.8%	3.4%	12.2%
Contracts Written		32,397	30,106	2,291	29,845	27,804	2,041	29,605	27,474	2,131
	Change from prior year	8.6%	8.3%	12.2%	0.8%	1.2%	-4.2%	12.0%	12.1%	10.1%
Sales Volume (1,000s)		5,986,210	5,199,670	786,540	5,174,538	4,495,655	678,883	4,996,750	4,343,074	653,676
	Change from prior year	15.7%	15.7%	15.9%	3.6%	3.5%	3.9%	21.9%	20.8%	30.3%
Average	Sale Price	188,269	175,659	358,332	176,690	164,561	345,136	172,522	160,908	331,479
	Change from prior year	6.6%	6.7%	3.8%	2.4%	2.3%	4.1%	6.9%	6.2%	9.1%
	Days on Market	70	66	126	75	73	112	80	78	107
	Change from prior year	-7.1%	-9.5%	13.0%	-6.2%	-7.1%	4.2%	-14.7%	-14.4%	-18.8%
	Percent of List	97.2%	96.9%	101.4%	96.8%	96.4%	101.6%	96.6%	96.3%	101.4%
Median	Change from prior year	0.5%	0.5%	-0.2%	0.1%	0.1%	0.2%	0.8%	0.8%	0.5%
	Percent of Original	94.8%	94.3%	101.4%	94.2%	93.6%	101.9%	93.7%	93.1%	101.7%
	Change from prior year	0.7%	0.8%	-0.4%	0.5%	0.5%	0.1%	1.9%	1.9%	1.4%
	Sale Price	155,500	148,000	322,753	145,750	139,000	309,950	144,000	136,000	295,669
	Change from prior year	6.7%	6.5%	4.1%	1.2%	2.2%	4.8%	6.0%	4.7%	9.9%
Median	Days on Market	39	38	83	44	43	68	48	48	59
	Change from prior year	-11.4%	-11.6%	22.1%	-8.3%	-10.4%	15.3%	-17.2%	-15.8%	-25.3%
	Percent of List	98.4%	98.2%	100.0%	98.1%	97.8%	100.0%	97.9%	97.6%	100.0%
	Change from prior year	0.4%	0.3%	0.0%	0.2%	0.2%	0.0%	0.6%	0.6%	0.0%
	Percent of Original	97.1%	96.8%	100.1%	96.7%	96.2%	100.3%	96.3%	95.9%	100.3%
	Change from prior year	0.5%	0.5%	-0.2%	0.4%	0.4%	0.0%	1.5%	1.5%	0.3%

SOLD LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 11/15/2015**



SUMMARY >>

Summary Statistics for Sold Listings		October			Year-to-Date		
		2015	2014	Change	2015	2014	Change
Sold Listings		2,994	2,956	1.3%	31,796	29,288	8.6%
Volume (1,000s)		548,006	520,803	5.2%	5,986,210	5,174,538	15.7%
Average	Sale Price	183,035	176,185	3.9%	188,269	176,690	6.6%
	Days on Market	64	71	-10.3%	70	75	-7.1%
	Percent of List	97.3%	96.6%	0.7%	97.2%	96.8%	0.5%
	Percent of Original	94.7%	93.9%	0.9%	94.8%	94.2%	0.7%
Median	Sale Price	153,000	144,628	5.8%	155,500	145,750	6.7%
	Days on Market	37	44	-15.9%	39	44	-11.4%
	Percent of List	98.2%	97.9%	0.3%	98.4%	98.1%	0.4%
	Percent of Original	96.6%	96.2%	0.4%	97.1%	96.7%	0.5%

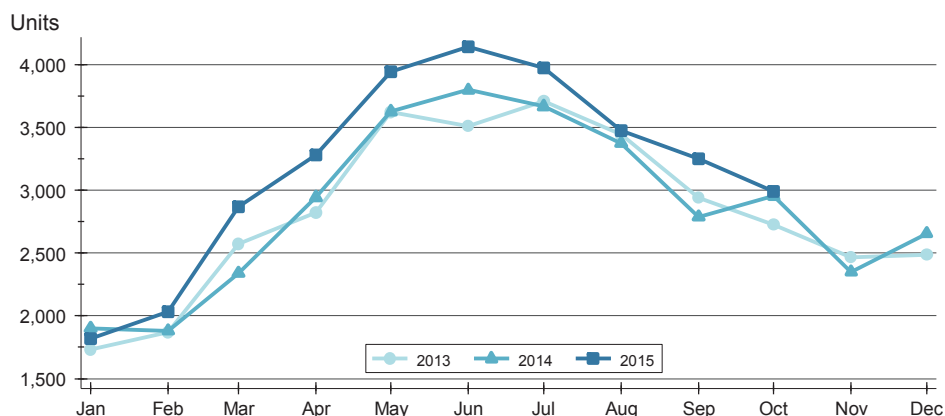
A total of 2,994 homes sold in the state of Kansas in October, up from 2,956 units in October 2014. Total sales volume rose to \$548.0 million compared to \$520.8 million in the previous year.

The median sales price in October was \$153,000, up 5.8% compared to the prior year. Median days on market was 37 days, down from 38 days in September, and down from 44 in October 2014.

SOLD LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 11/15/2015**



Month	2013	2014	2015
January	1,731	1,901	1,817
February	1,868	1,880	2,035
March	2,576	2,341	2,870
April	2,823	2,945	3,283
May	3,625	3,629	3,944
June	3,515	3,801	4,145
July	3,714	3,670	3,976
August	3,447	3,375	3,479
September	2,939	2,790	3,253
October	2,726	2,956	2,994
November	2,468	2,350	
December	2,488	2,658	

BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	93	3.1%	1,558	16,748	18,000	73	39	90.9%	90.5%	83.2%	80.4%
\$25,000-\$49,999	240	8.0%	8,939	37,248	38,000	84	42	95.3%	92.4%	89.7%	87.2%
\$50,000-\$99,999	528	17.6%	40,294	76,315	77,000	63	39	95.8%	96.8%	92.3%	94.5%
\$100,000-\$124,999	289	9.7%	32,742	113,295	115,000	61	42	97.0%	97.8%	94.6%	95.6%
\$125,000-\$149,999	314	10.5%	42,655	135,843	135,000	54	35	97.8%	98.5%	96.1%	96.7%
\$150,000-\$174,999	293	9.8%	47,539	162,249	163,000	48	31	98.0%	98.7%	96.5%	97.4%
\$175,000-\$199,999	234	7.8%	43,116	184,255	183,025	48	30	98.0%	98.6%	96.0%	97.4%
\$200,000-\$249,999	359	12.0%	80,277	223,614	224,000	65	39	98.7%	99.0%	96.8%	97.7%
\$250,000-\$299,999	238	7.9%	64,604	271,447	269,925	64	36	98.7%	99.2%	97.1%	98.1%
\$300,000 and up	406	13.6%	186,281	458,821	395,513	81	47	98.6%	98.7%	96.7%	97.8%
All price ranges	2,994	100.0%	548,006	183,035	153,000	64	37	97.3%	98.2%	94.7%	96.6%



OCTOBER 2015 >>

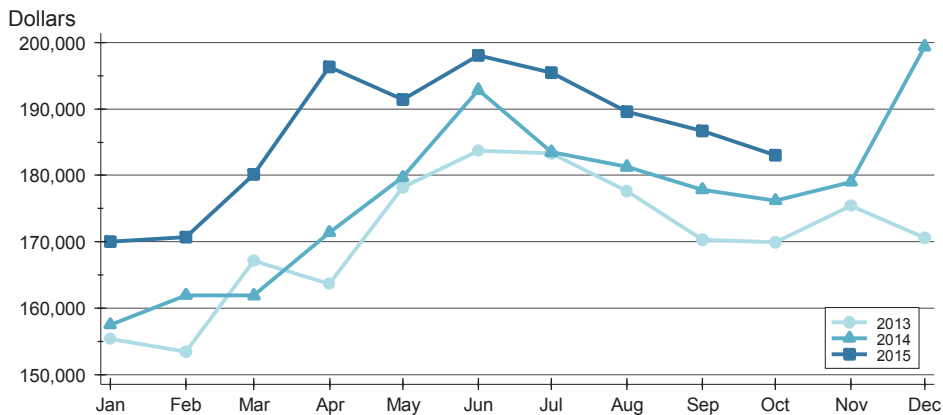
KANSAS MLS STATISTICS



SOLD LISTINGS ANALYSIS

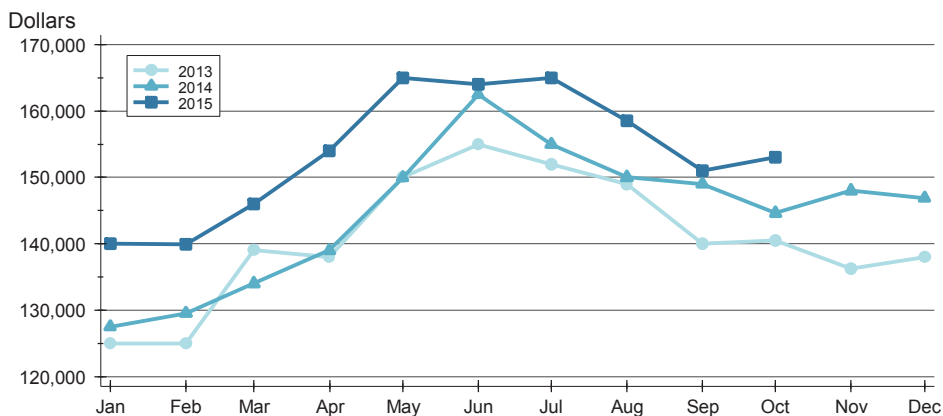
AVERAGE PRICE >>

ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 11/15/2015



Month	2013	2014	2015
January	155,377	157,501	170,054
February	153,455	161,908	170,728
March	167,115	161,895	180,116
April	163,668	171,380	196,355
May	178,206	179,709	191,446
June	183,752	192,852	198,047
July	183,274	183,506	195,503
August	177,679	181,265	189,579
September	170,281	177,828	186,714
October	169,952	176,185	183,035
November	175,390	179,011	
December	170,555	199,418	

MEDIAN PRICE >>

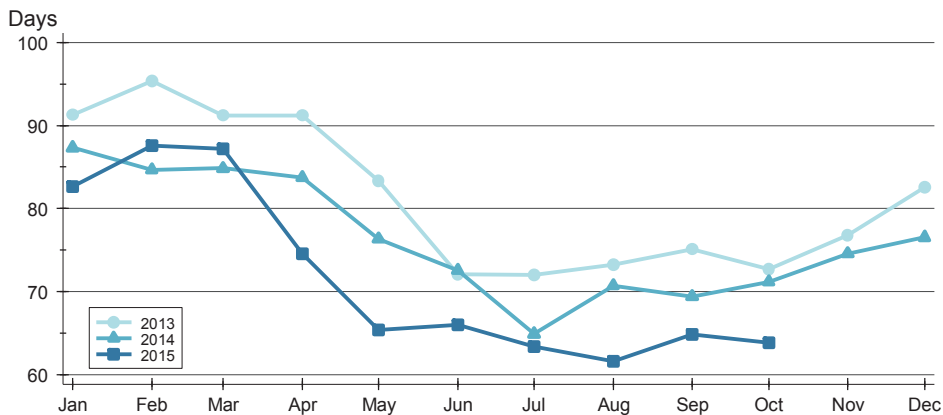


Month	2013	2014	2015
January	125,000	127,500	140,000
February	125,000	129,500	139,900
March	139,000	134,000	146,000
April	138,000	139,000	154,000
May	150,000	149,950	165,000
June	155,000	162,500	164,000
July	152,000	155,000	165,000
August	149,000	150,000	158,500
September	140,000	149,000	151,000
October	140,500	144,628	153,000
November	136,250	148,000	
December	138,000	146,900	

SOLD LISTINGS ANALYSIS

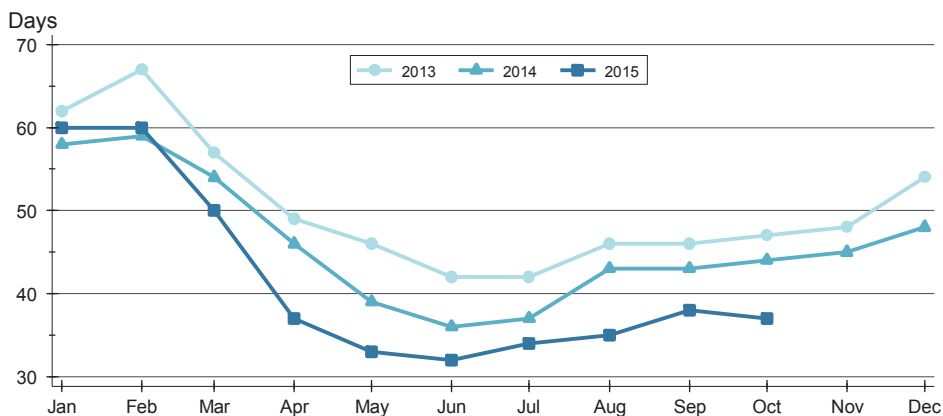
AVERAGE DOM >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 11/15/2015



Month	2013	2014	2015
January	91	87	83
February	95	85	88
March	91	85	87
April	91	84	75
May	83	76	65
June	72	73	66
July	72	65	63
August	73	71	62
September	75	69	65
October	73	71	64
November	77	75	
December	83	77	

MEDIAN DOM >>

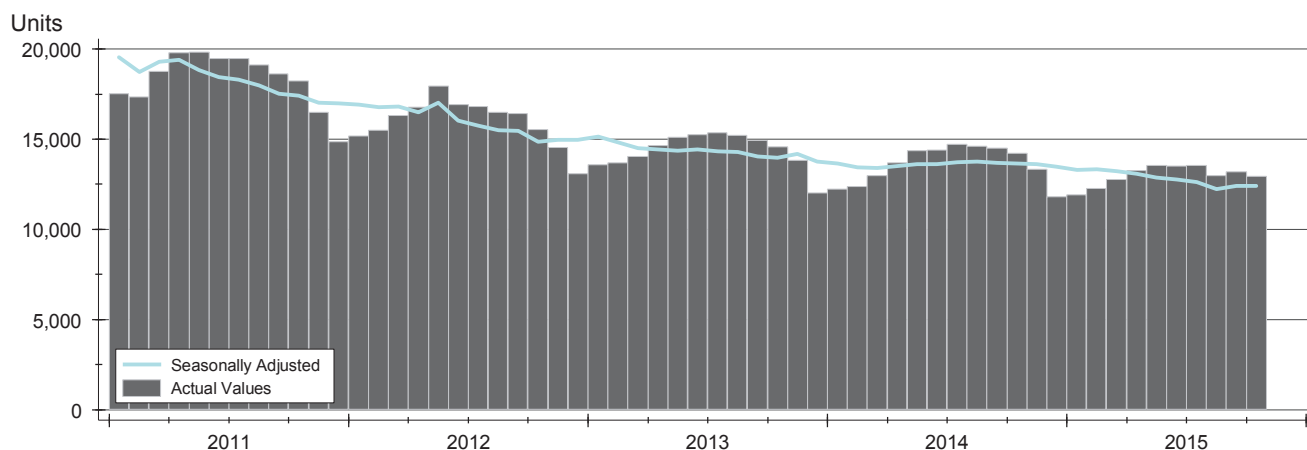


Month	2013	2014	2015
January	62	58	60
February	67	59	60
March	57	54	50
April	49	46	37
May	46	39	33
June	42	36	32
July	42	37	34
August	46	43	35
September	46	43	38
October	47	44	37
November	48	45	
December	54	48	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 11/15/2015



SUMMARY >>

Summary Statistics for Active Listings		End of October		
		2015	2014	Change
Active Listings		12,942	14,232	-9.1%
Months' Supply		4.3	4.8	-10.2%
Volume (1,000s)		2,858,247	3,000,290	-4.7%
Average	List Price	220,851	210,813	4.8%
	Days on Market	115	113	1.3%
	Percent of Original	97.0%	97.1%	-0.1%
Median	List Price	150,000	145,900	2.8%
	Days on Market	73	75	-2.7%
	Percent of Original	100.0%	100.0%	0.0%

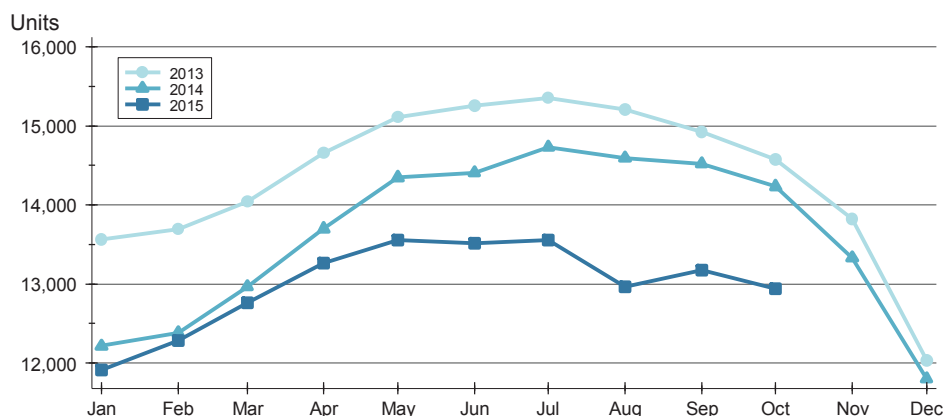
A total of 12,942 homes were available for sale in the state of Kansas at the end of October. This represents a 4.3 months' supply of active listings.

The median list price of homes on the market at the end of October was \$150,000, up 2.8% from 2014. The typical time on market for active listings was 73 days, down from 75 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 11/15/2015



Month	2013	2014	2015
January	13,564	12,215	11,914
February	13,690	12,385	12,281
March	14,044	12,965	12,762
April	14,658	13,699	13,261
May	15,111	14,347	13,558
June	15,255	14,409	13,518
July	15,349	14,732	13,559
August	15,205	14,595	12,966
September	14,924	14,519	13,177
October	14,576	14,232	12,942
November	13,824	13,329	
December	12,035	11,802	

BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	295	2.3%	4,659	3.2	15,794	18,000	124	73	90.2%	100.0%
\$25,000-\$49,999	951	7.3%	36,983	4.0	38,888	39,500	136	85	93.7%	100.0%
\$50,000-\$99,999	2,997	23.2%	225,737	5.7	75,321	75,000	124	80	96.3%	100.0%
\$100,000-\$124,999	997	7.7%	113,436	3.4	113,777	114,900	104	71	96.7%	100.0%
\$125,000-\$149,999	1,199	9.3%	164,362	3.8	137,083	135,900	91	60	97.5%	100.0%
\$150,000-\$174,999	893	6.9%	145,189	3.0	162,586	162,500	88	58	97.8%	100.0%
\$175,000-\$199,999	894	6.9%	168,156	3.8	188,094	189,000	99	64	97.9%	100.0%
\$200,000-\$249,999	1,137	8.8%	257,043	3.2	226,071	225,000	94	62	98.0%	100.0%
\$250,000-\$299,999	888	6.9%	244,561	3.7	275,407	274,950	104	66	98.0%	100.0%
\$300,000 and up	2,654	20.5%	1,489,949	6.5	561,398	429,950	140	89	98.3%	100.0%
All price ranges	12,942	100.0%	2,858,247	4.3	220,851	150,000	115	73	97.0%	100.0%

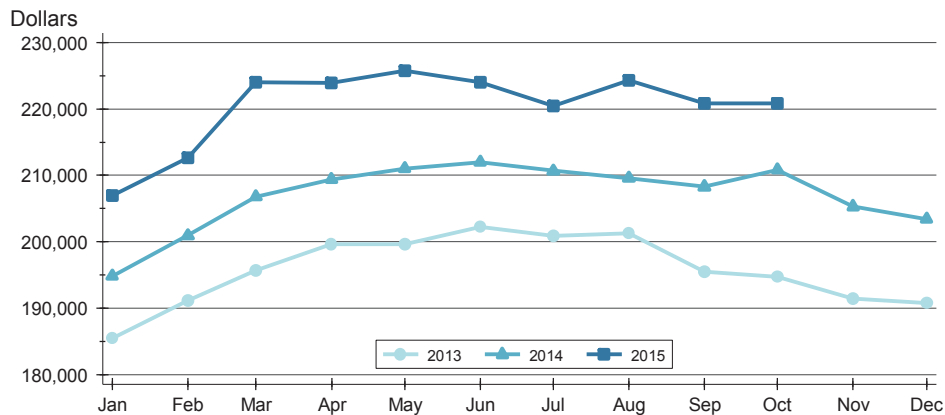
ACTIVE LISTINGS ANALYSIS

AVERAGE PRICE >>

ENTIRE STATE OF KANSAS

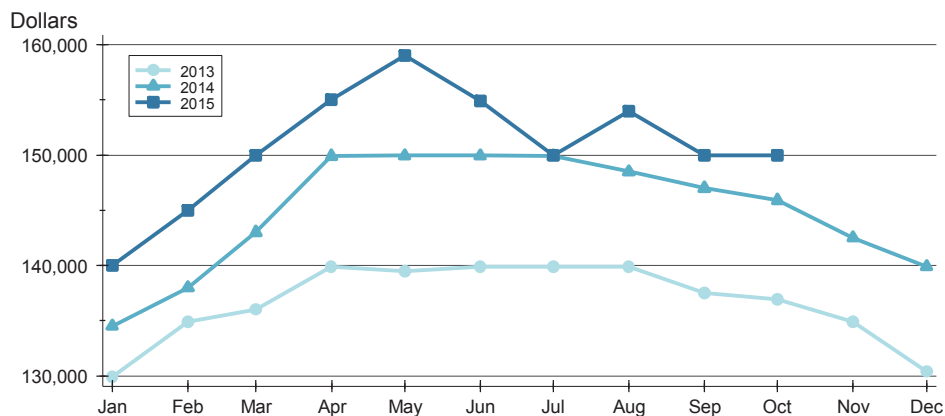
ALL HOMES

AS OF 11/15/2015



Month	2013	2014	2015
January	185,419	194,853	206,961
February	191,090	200,931	212,601
March	195,696	206,758	223,990
April	199,644	209,388	223,898
May	199,638	211,043	225,786
June	202,230	212,019	224,043
July	200,892	210,669	220,470
August	201,225	209,606	224,326
September	195,472	208,291	220,864
October	194,686	210,813	220,851
November	191,414	205,303	
December	190,772	203,419	

MEDIAN PRICE >>

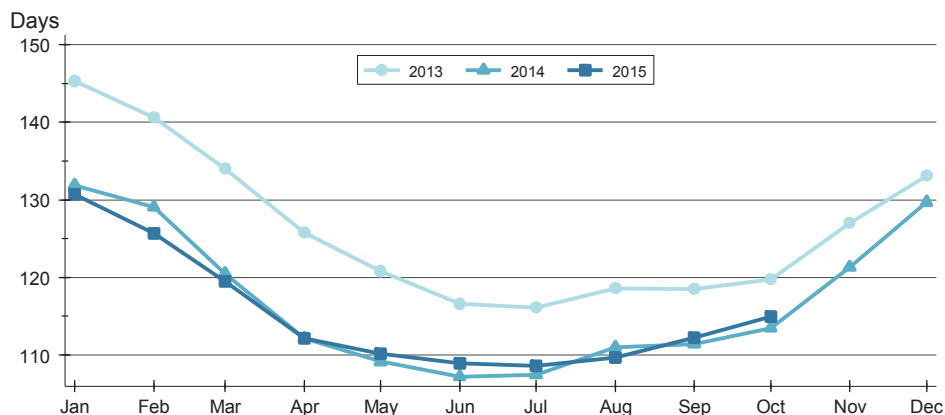


Month	2013	2014	2015
January	129,950	134,500	140,000
February	134,900	138,000	145,000
March	136,000	143,000	150,000
April	139,900	149,900	155,000
May	139,500	149,950	159,000
June	139,900	149,950	154,900
July	139,900	149,900	150,000
August	139,900	148,500	153,950
September	137,500	147,000	150,000
October	136,950	145,900	150,000
November	134,900	142,500	
December	130,400	139,900	

ACTIVE LISTINGS ANALYSIS

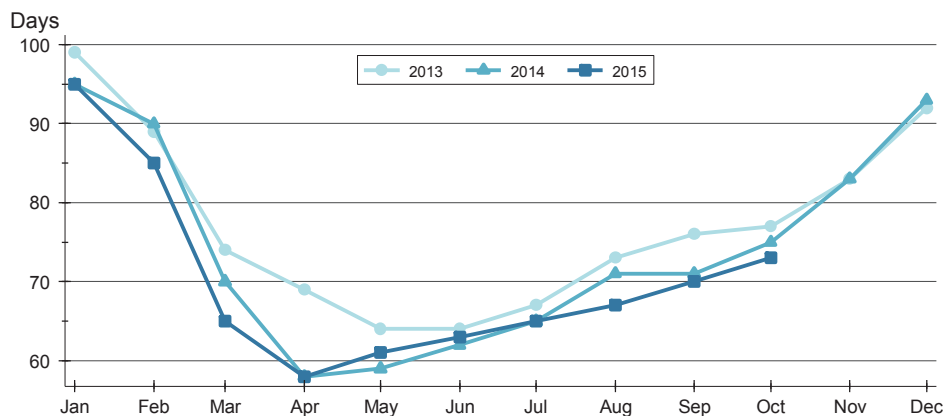
AVERAGE DOM >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 11/15/2015



Month	2013	2014	2015
January	145	132	131
February	141	129	126
March	134	120	119
April	126	112	112
May	121	109	110
June	117	107	109
July	116	107	109
August	119	111	110
September	119	111	112
October	120	113	115
November	127	121	121
December	133	130	130

MEDIAN DOM >>



Month	2013	2014	2015
January	99	95	95
February	89	90	85
March	74	70	65
April	69	58	58
May	64	59	61
June	64	62	63
July	67	65	65
August	73	71	67
September	76	71	70
October	77	75	73
November	83	83	83
December	92	93	93

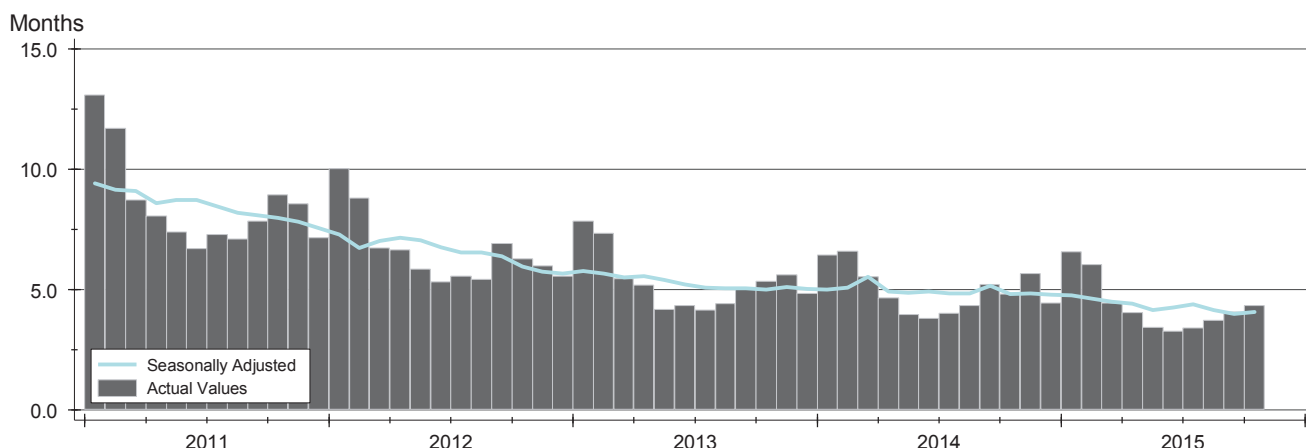
MONTHS' SUPPLY ANALYSIS

HISTORY >>

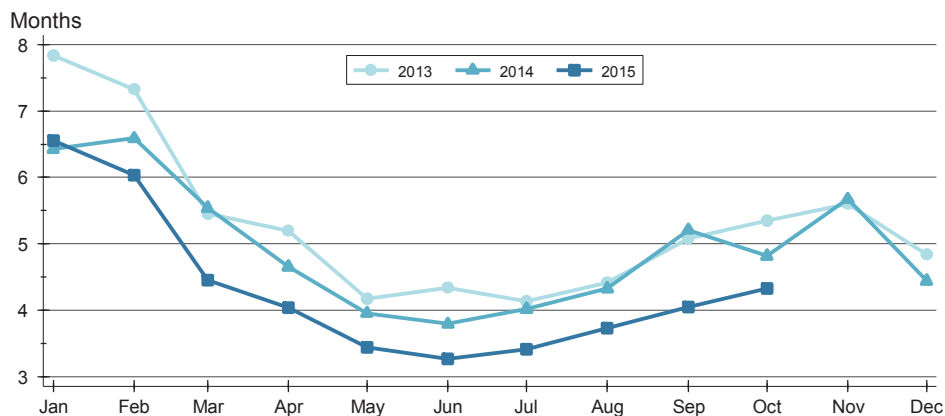
ENTIRE STATE OF KANSAS

ALL HOMES

AS OF 11/15/2015



BY MONTH >>

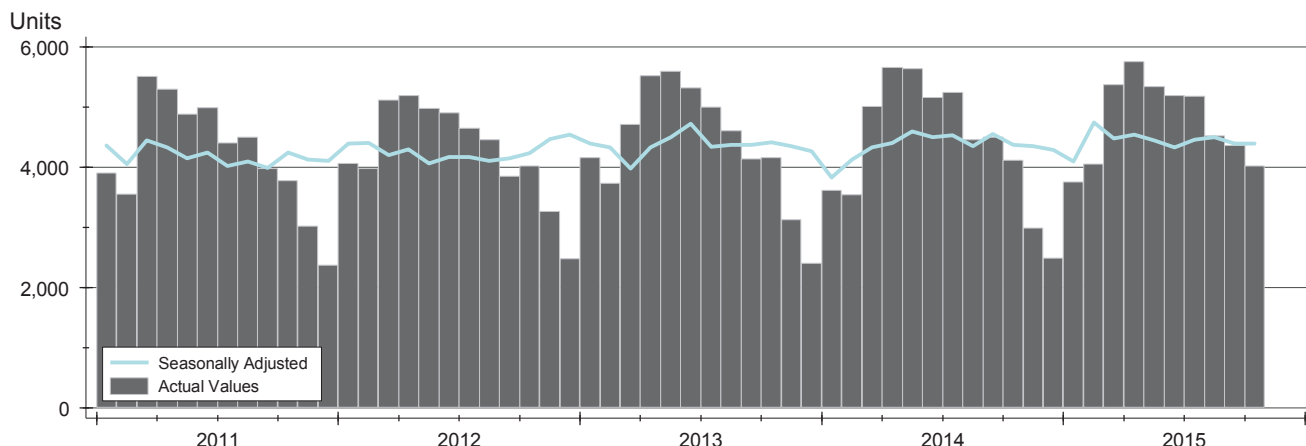


Month	2013	2014	2015
January	7.8	6.4	6.6
February	7.3	6.6	6.0
March	5.5	5.5	4.4
April	5.2	4.7	4.0
May	4.2	4.0	3.4
June	4.3	3.8	3.3
July	4.1	4.0	3.4
August	4.4	4.3	3.7
September	5.1	5.2	4.1
October	5.3	4.8	4.3
November	5.6	5.7	
December	4.8	4.4	

NEW LISTINGS ANALYSIS

HISTORY >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 11/15/2015



SUMMARY >>

Summary Statistics for New Listings		October		
		2015	2014	Change
Current Month	New Listings	4,023	4,112	-2.2%
	Volume (1,000s)	793,372	735,333	7.9%
	Average List Price	197,209	178,826	10.3%
	Median List Price	154,900	142,000	9.1%
YTD	New Listings	47,555	46,947	1.3%
	Volume (1,000s)	9,397,142	8,904,673	5.5%
	Average List Price	197,606	189,675	4.2%
	Median List Price	155,000	148,900	4.1%

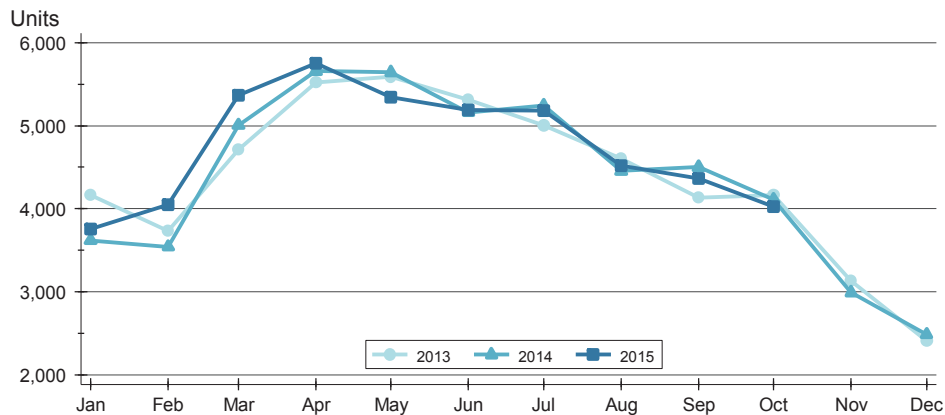
A total of 4,023 new listings were added in the state of Kansas during October, down 2.2% from the same month in 2014. Year-to-date the state of Kansas has seen 47,555 new listings.

The median list price of these homes was \$154,900 up from \$142,000 in 2014.

NEW LISTINGS ANALYSIS

BY MONTH >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 11/15/2015



Month	2013	2014	2015
January	4,164	3,618	3,757
February	3,736	3,542	4,051
March	4,709	5,007	5,369
April	5,520	5,660	5,754
May	5,591	5,644	5,342
June	5,316	5,163	5,191
July	5,005	5,243	5,180
August	4,606	4,455	4,523
September	4,133	4,503	4,365
October	4,164	4,112	4,023
November	3,128	2,991	
December	2,407	2,484	

BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	116	2.9%	1,606	13,848	15,000
\$25,000-\$49,999	241	6.0%	9,325	38,693	39,850
\$50,000-\$99,999	815	20.3%	62,424	76,594	76,000
\$100,000-\$124,999	315	7.8%	35,774	113,568	114,900
\$125,000-\$149,999	461	11.5%	63,240	137,181	136,000
\$150,000-\$174,999	338	8.4%	54,930	162,515	163,000
\$175,000-\$199,999	329	8.2%	61,815	187,887	189,000
\$200,000-\$249,999	433	10.8%	97,625	225,461	225,000
\$250,000-\$299,999	305	7.6%	83,857	274,942	274,900
\$300,000 and up	643	16.0%	317,451	493,703	402,000
All price ranges	4,023	100.0%	793,372	197,209	154,900

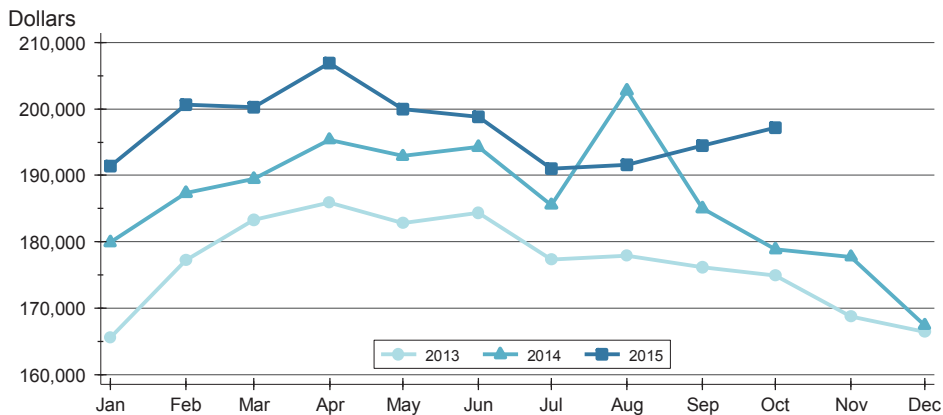
NEW LISTINGS ANALYSIS

AVERAGE PRICE >>

ENTIRE STATE OF KANSAS

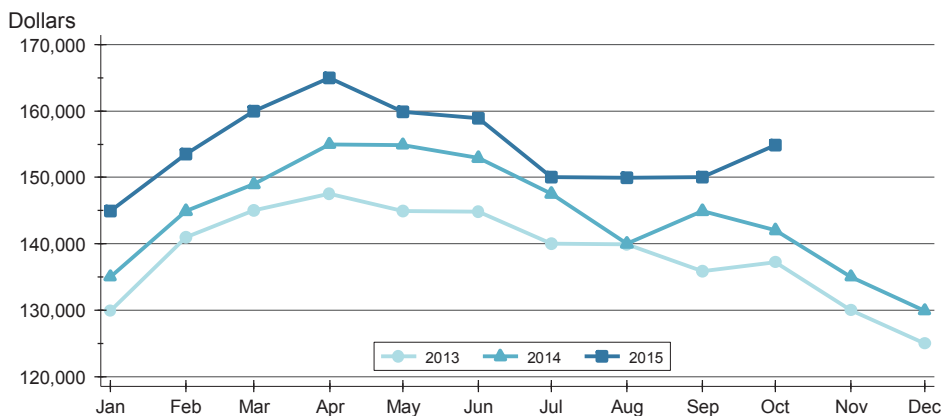
ALL HOMES

AS OF 11/15/2015



Month	2013	2014	2015
January	165,513	179,880	191,380
February	177,224	187,315	200,695
March	183,320	189,454	200,297
April	185,895	195,356	206,895
May	182,773	192,890	200,022
June	184,350	194,255	198,853
July	177,275	185,522	191,030
August	177,876	202,749	191,601
September	176,107	184,992	194,434
October	174,925	178,826	197,209
November	168,723	177,704	
December	166,380	167,425	

MEDIAN PRICE >>

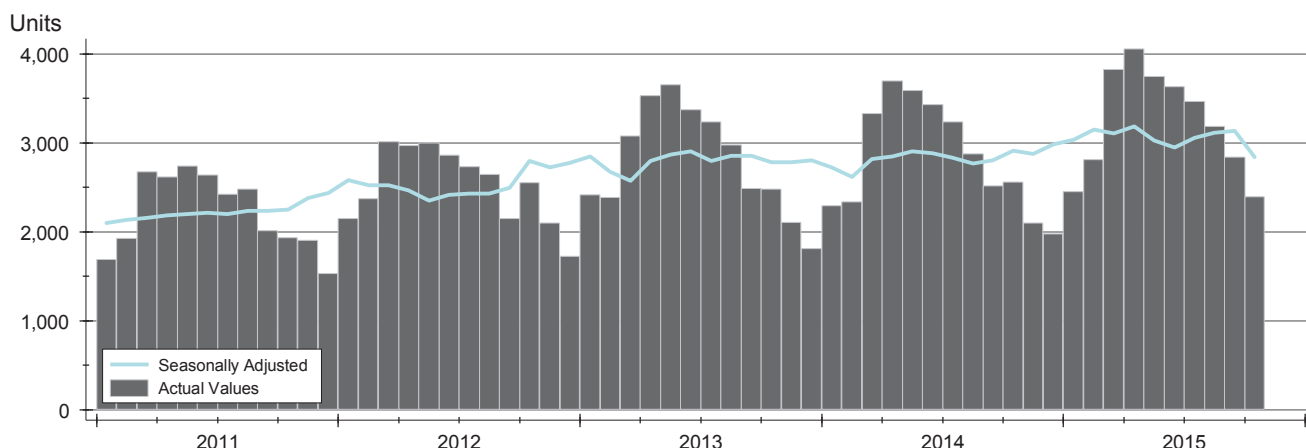


Month	2013	2014	2015
January	129,900	135,000	144,900
February	141,000	144,900	153,500
March	145,000	148,950	160,000
April	147,500	155,000	164,970
May	144,900	154,900	159,900
June	144,800	152,900	158,900
July	140,000	147,500	150,000
August	139,950	140,000	149,900
September	135,900	144,900	150,000
October	137,250	142,000	154,900
November	130,000	135,000	
December	124,925	129,900	

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 11/15/2015



SUMMARY >>

Summary Statistics for Contracts Written		October			Year-to-Date		
		2015	2014	Change	2015	2014	Change
Contracts Written		2,396	2,557	-6.3%	32,397	29,845	8.6%
Volume (1,000s)		432,517	450,529	-4.0%	6,268,686	5,528,973	13.4%
Average	List Price	180,516	176,194	2.5%	193,496	185,256	4.4%
	Days on Market	61	75	-17.8%	67	74	-8.8%
	Percent of Original	95.5%	93.4%	2.3%	95.1%	94.3%	0.9%
Median	List Price	149,900	149,970	0.0%	159,950	151,900	5.3%
	Days on Market	34	45	-24.4%	36	43	-16.3%
	Percent of Original	100.0%	95.7%	4.5%	97.4%	96.7%	0.7%

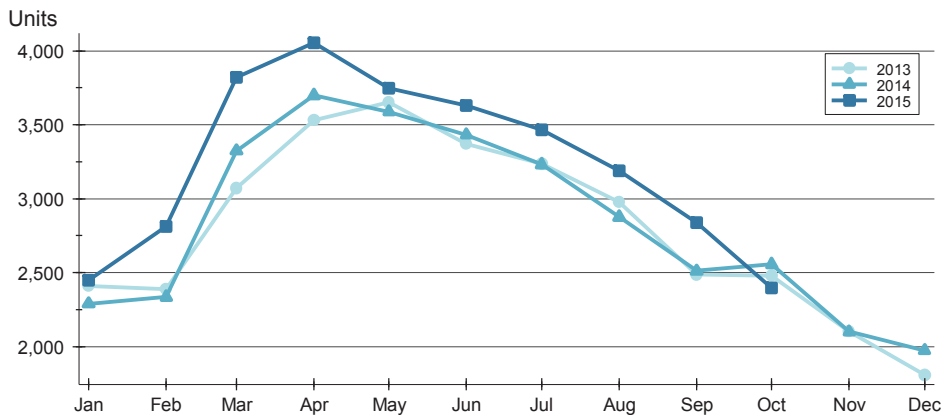
A total of 2,396 contracts for sale were written in the state of Kansas during the month of October, down from 2,557 in 2014. The median list price of these homes was \$149,900, down from \$149,970 the prior year.

Half of the homes that went under contract in October were on the market less than 34 days, compared to 45 days in October 2014.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 11/15/2015**



Month	2013	2014	2015
January	2,411	2,290	2,448
February	2,387	2,335	2,813
March	3,073	3,325	3,821
April	3,533	3,698	4,054
May	3,650	3,588	3,745
June	3,369	3,431	3,629
July	3,237	3,232	3,464
August	2,979	2,877	3,187
September	2,487	2,512	2,840
October	2,479	2,557	2,396
November	2,104	2,101	
December	1,811	1,974	

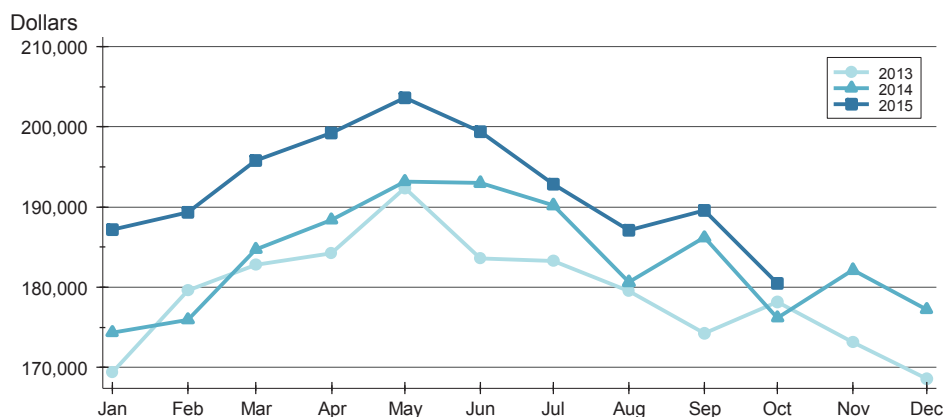
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	73	3.0%	1,240	16,991	18,000	79	43	94.9%	87.0%
\$25,000-\$49,999	193	8.1%	7,471	38,710	39,900	83	53	86.2%	88.6%
\$50,000-\$99,999	457	19.1%	35,157	76,931	78,500	71	44	93.8%	96.9%
\$100,000-\$124,999	183	7.6%	20,798	113,652	114,900	51	30	96.2%	100.0%
\$125,000-\$149,999	286	11.9%	39,248	137,231	137,200	58	32	96.4%	100.0%
\$150,000-\$174,999	204	8.5%	33,044	161,979	160,375	46	26	97.5%	100.0%
\$175,000-\$199,999	220	9.2%	41,299	187,720	189,000	55	30	97.1%	100.0%
\$200,000-\$249,999	255	10.6%	57,758	226,502	229,000	50	25	97.2%	100.0%
\$250,000-\$299,999	175	7.3%	48,219	275,536	275,000	49	25	97.6%	100.0%
\$300,000 and up	304	12.7%	139,979	460,457	399,500	73	36	97.6%	100.0%
All price ranges	2,396	100.0%	432,517	180,516	149,900	61	34	95.5%	100.0%

CONTRACTS WRITTEN ANALYSIS

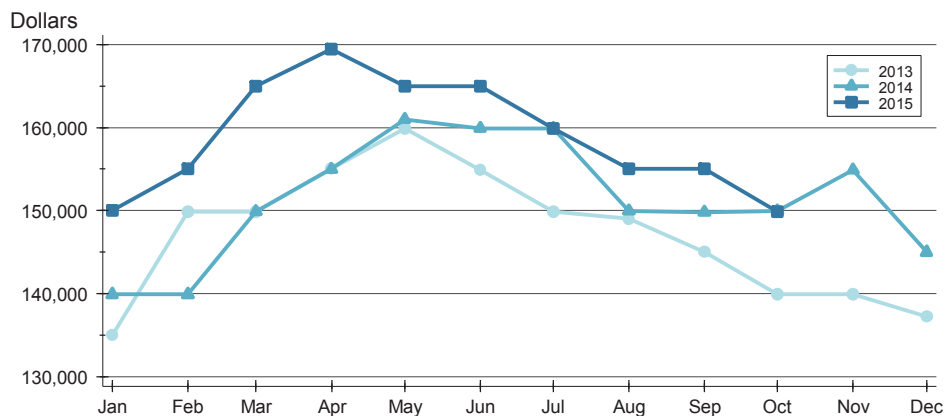
ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 11/15/2015

AVERAGE PRICE >>



Month	2013	2014	2015
January	169,412	174,352	187,200
February	179,598	175,976	189,309
March	182,824	184,720	195,784
April	184,208	188,414	199,256
May	192,373	193,196	203,620
June	183,600	193,007	199,407
July	183,278	190,207	192,850
August	179,556	180,628	187,149
September	174,230	186,197	189,590
October	178,147	176,194	180,516
November	173,175	182,138	
December	168,643	177,216	

MEDIAN PRICE >>

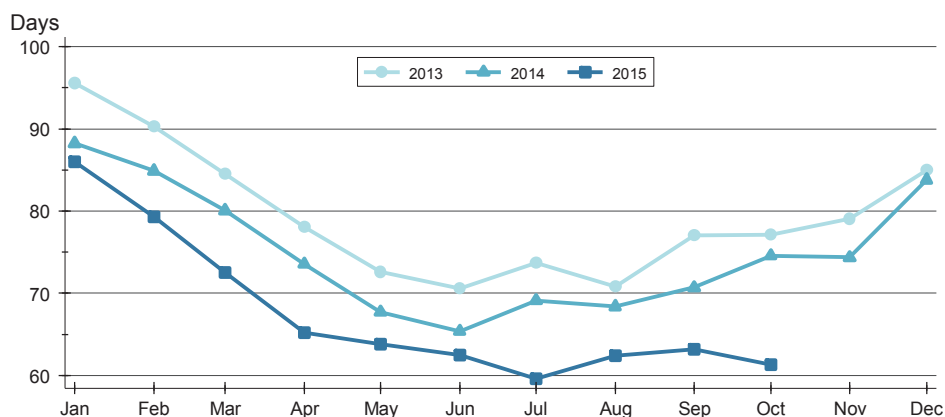


Month	2013	2014	2015
January	135,000	139,900	150,000
February	149,900	139,900	155,000
March	149,900	149,900	165,000
April	155,000	155,000	169,500
May	159,900	161,000	165,000
June	154,900	159,900	165,000
July	149,900	159,900	159,900
August	149,000	149,950	155,000
September	145,000	149,825	155,000
October	139,900	149,970	149,900
November	139,900	154,900	
December	137,250	145,000	

CONTRACTS WRITTEN ANALYSIS

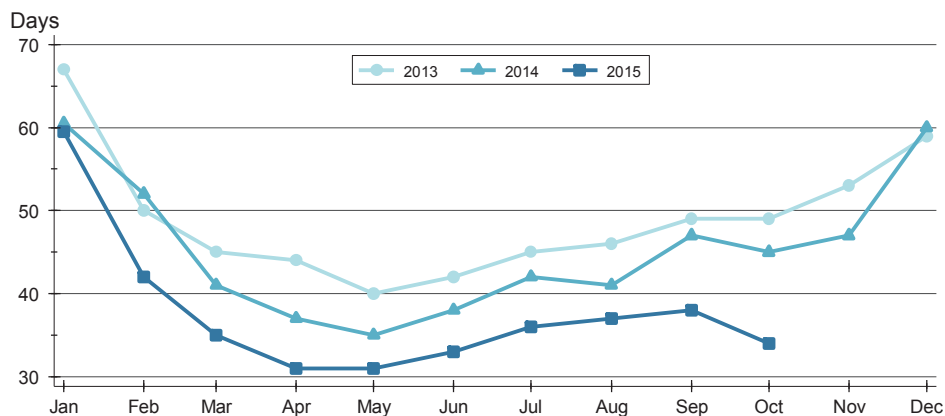
ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 11/15/2015

AVERAGE DOM >>



Month	2013	2014	2015
January	96	88	86
February	90	85	79
March	85	80	73
April	78	74	65
May	73	68	64
June	71	65	62
July	74	69	60
August	71	68	62
September	77	71	63
October	77	75	61
November	79	74	
December	85	84	

MEDIAN DOM >>

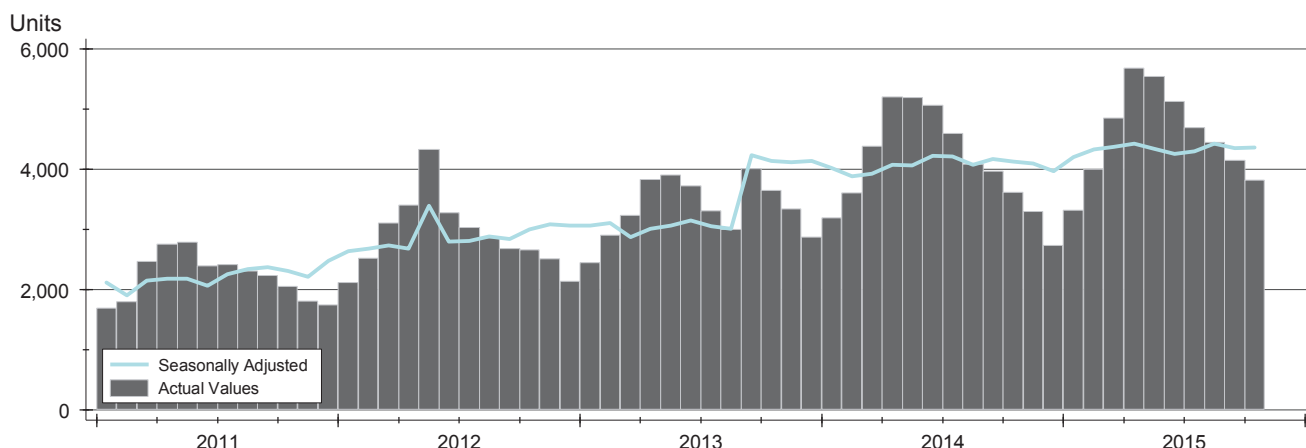


Month	2013	2014	2015
January	67	61	60
February	50	52	42
March	45	41	35
April	44	37	31
May	40	35	31
June	42	38	33
July	45	42	36
August	46	41	37
September	49	47	38
October	49	45	34
November	53	47	
December	59	60	

PENDING CONTRACTS ANALYSIS

HISTORY >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 11/15/2015



SUMMARY >>

Summary Statistics for Pending Contracts		End of October		
		2015	2014	Change
Pending Contracts		3,817	3,619	5.5%
Volume (1,000s)		787,879	729,418	8.0%
Average	List Price	206,413	201,552	2.4%
	Days on Market	64	75	-15.3%
	Percent of Original	97.3%	97.2%	0.1%
Median	List Price	159,900	152,900	4.6%
	Days on Market	29	37	-21.6%
	Percent of Original	100.0%	100.0%	0.0%

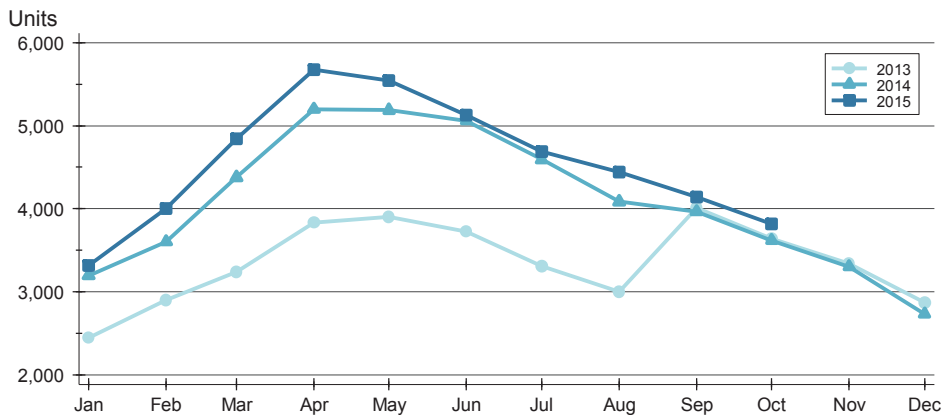
A total of 3,817 listings in the state of Kansas had contracts pending at the end of October, up from 3,619 contracts pending at the end of October 2014.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 11/15/2015**



Month	2013	2014	2015
January	2,443	3,195	3,319
February	2,898	3,603	4,002
March	3,236	4,378	4,846
April	3,831	5,201	5,679
May	3,903	5,190	5,548
June	3,726	5,060	5,132
July	3,305	4,594	4,688
August	2,997	4,086	4,445
September	4,010	3,966	4,144
October	3,643	3,619	3,817
November	3,338	3,302	
December	2,867	2,730	

BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	69	1.8%	1,167	16,919	18,500	79	42	90.0%	100.0%
\$25,000-\$49,999	213	5.6%	8,488	39,851	40,000	90	59	91.3%	100.0%
\$50,000-\$99,999	748	19.6%	57,530	76,912	78,200	84	47	96.2%	100.0%
\$100,000-\$124,999	292	7.6%	33,027	113,108	114,900	79	37	97.4%	100.0%
\$125,000-\$149,999	444	11.6%	61,033	137,462	137,500	54	29	97.4%	100.0%
\$150,000-\$174,999	290	7.6%	46,972	161,972	161,200	51	24	98.2%	100.0%
\$175,000-\$199,999	309	8.1%	57,889	187,343	187,500	57	30	98.1%	100.0%
\$200,000-\$249,999	394	10.3%	89,094	226,126	227,500	51	23	98.6%	100.0%
\$250,000-\$299,999	286	7.5%	78,780	275,456	275,000	47	18	98.4%	100.0%
\$300,000 and up	727	19.0%	344,609	474,015	421,215	57	6	99.0%	100.0%
All price ranges	3,817	100.0%	787,879	206,413	159,900	64	29	97.3%	100.0%

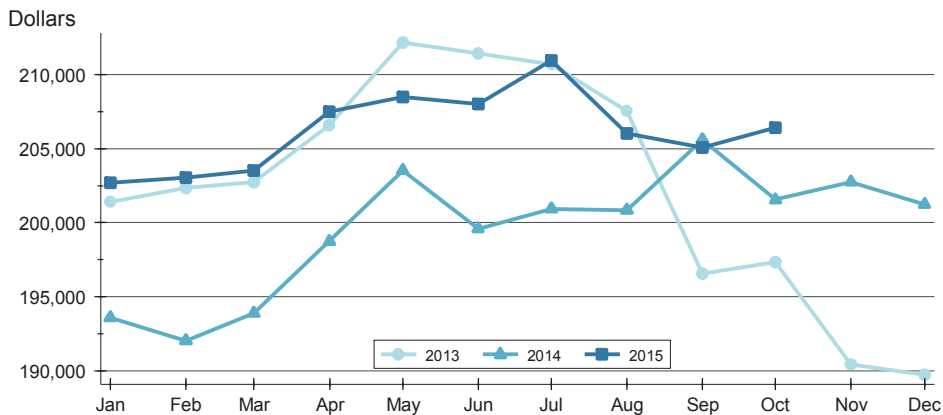
PENDING CONTRACTS ANALYSIS

ENTIRE STATE OF KANSAS

ALL HOMES

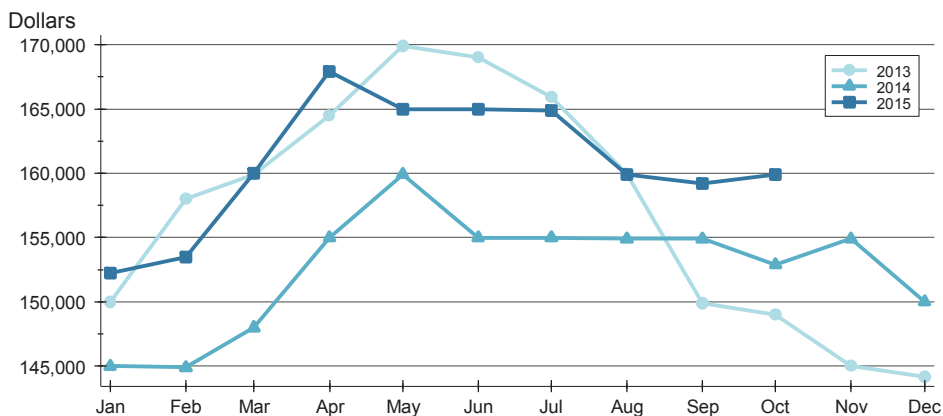
AS OF 11/15/2015

AVERAGE PRICE >>



Month	2013	2014	2015
January	201,401	193,579	202,715
February	202,371	192,024	203,029
March	202,751	193,878	203,534
April	206,582	198,743	207,492
May	212,162	203,534	208,495
June	211,442	199,594	208,005
July	210,704	200,933	210,969
August	207,550	200,852	206,025
September	196,548	205,601	205,094
October	197,338	201,552	206,413
November	190,408	202,745	
December	189,749	201,248	

MEDIAN PRICE >>



Month	2013	2014	2015
January	150,000	145,000	152,250
February	158,000	144,900	153,500
March	159,900	148,000	160,000
April	164,500	155,000	167,900
May	169,900	159,900	165,000
June	169,000	155,000	165,000
July	165,900	155,000	164,900
August	159,950	154,900	159,900
September	149,900	154,900	159,200
October	149,000	152,900	159,900
November	145,000	154,900	
December	144,200	150,000	

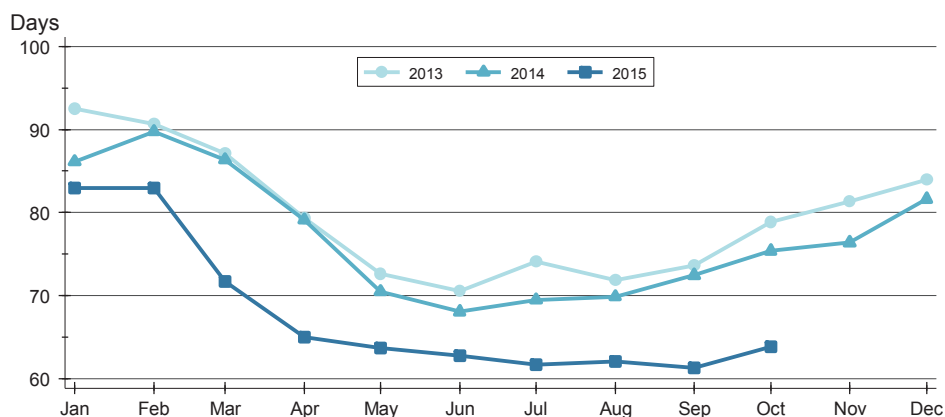
PENDING CONTRACTS ANALYSIS

ENTIRE STATE OF KANSAS

ALL HOMES

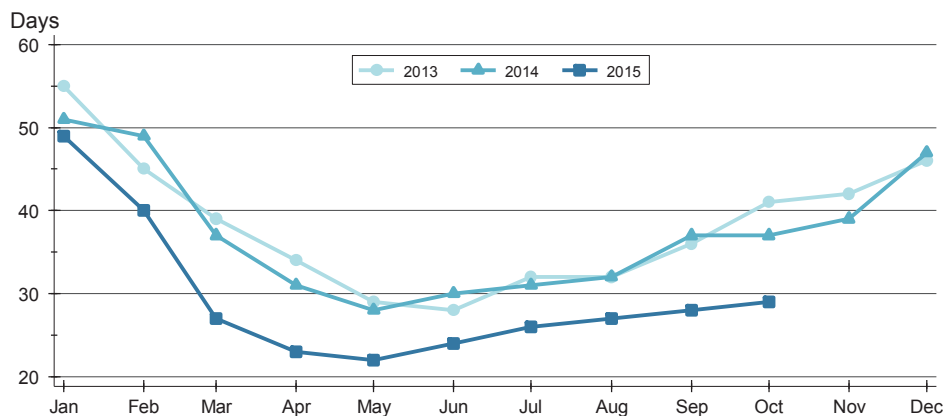
AS OF 11/15/2015

AVERAGE DOM >>



Month	2013	2014	2015
January	93	86	83
February	91	90	83
March	87	86	72
April	79	79	65
May	73	70	64
June	71	68	63
July	74	69	62
August	72	70	62
September	74	72	61
October	79	75	64
November	81	76	
December	84	82	

MEDIAN DOM >>



Month	2013	2014	2015
January	55	51	49
February	45	49	40
March	39	37	27
April	34	31	23
May	29	28	22
June	28	30	24
July	32	31	26
August	32	32	27
September	36	37	28
October	41	37	29
November	42	39	
December	46	47	