

MARKET OVERVIEW >>

Kansas Home Sales Rose in September

Total home sales in the state of Kansas rose by 14.7% last month to 3,310 units, compared to 2,886 units in September 2014. Total sales volume was \$614.5 million, up 21.2% from a year earlier.

The median sale price in September was \$150,000, up from \$146,000 a year earlier. Homes that sold in September were typically on the market for 39 days and sold for 98.3% of their list prices.

Kansas Active Listings Down at End of September

The total number of active listings in the state of Kansas at the end of September was 13,177 units, down from 14,519 at the same point in 2014. This represents a 4.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$150,000.

During September, a total of 2,673 contracts were written up from 2,596 in September 2014. At the end of the month, there were 4,144 contracts pending, compared to 3,966 at the end of September 2014.

KAR – The Voice of Real Estate in Kansas

The Kansas Association of REALTORS® (KAR) provides members with applications, ideas, knowledge and tools to help them succeed in real estate. Members can learn how to apply technology and productivity tools to grow their business; acquire knowledge about real estate trends, legal issues, legislation and regulation to gain a competitive advantage in the marketplace and connect with the best in the business to share knowledge and experience. This monthly statewide market report is provided so members can deliver the most accurate information to their clients and customers.

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Entire State of Kansas		September		
Summary Statistics		2015	2014	Change
Home Sales		3,310	2,886	14.7%
Active Listings		13,177	14,519	-9.2%
Months' Supply		4.0	5.0	-20.9%
New Listings		4,324	4,503	-4.0%
Contracts Written		2,673	2,596	3.0%
Pending Contracts		4,144	3,966	4.5%
Sales Volume (1,000s)		614,515	506,985	21.2%
Average	Sale Price	185,654	175,671	5.7%
	List Price of Actives	220,864	208,291	6.0%
	Days on Market	67	70	-5.1%
	Percent of List	97.0%	96.3%	0.7%
	Percent of Original	94.4%	93.9%	0.5%
Median	Sale Price	150,000	146,000	2.7%
	List Price of Actives	150,000	147,000	2.0%
	Days on Market	39	44	-11.4%
	Percent of List	98.3%	97.7%	0.6%
	Percent of Original	96.8%	96.2%	0.6%

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MARKET OVERVIEW STATISTICS

SUMMARY >>

**ENTIRE STATE OF KANSAS
BREAKDOWNS BY HOME TYPE
AS OF 10/18/2015**

September MLS Statistics By Property Type		2015			2014			2013		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		3,310	3,090	220	2,886	2,709	177	3,041	2,856	185
Change from prior year		14.7%	14.1%	24.3%	-5.1%	-5.1%	-4.3%	22.9%	24.7%	0.5%
Active Listings		13,177	11,931	1,246	14,519	13,277	1,242	14,924	13,926	998
Change from prior year		-9.2%	-10.1%	0.3%	-2.7%	-4.7%	24.4%	-9.1%	-9.8%	1.7%
Months' Supply		4.0	3.9	5.7	5.0	4.9	7.0	4.9	4.9	5.4
Change from prior year		-20.9%	-21.2%	-19.3%	2.5%	0.5%	30.1%	-26.0%	-27.6%	1.2%
New Listings		4,324	4,072	252	4,503	4,208	295	4,133	3,917	216
Change from prior year		-4.0%	-3.2%	-14.6%	9.0%	7.4%	36.6%	7.4%	6.6%	23.4%
Contracts Written		2,673	2,527	146	2,596	2,421	175	2,550	2,397	153
Change from prior year		3.0%	4.4%	-16.6%	1.8%	1.0%	14.4%	14.1%	15.2%	-0.6%
Pending Contracts		4,144	3,499	645	3,966	3,276	690	4,010	3,353	657
Change from prior year		4.5%	6.8%	-6.5%	-1.1%	-2.3%	5.0%	49.6%	50.2%	46.7%
Sales Volume (1,000s)		614,515	528,224	86,290	506,985	444,322	62,663	510,189	450,530	59,660
Change from prior year		21.2%	18.9%	37.7%	-0.6%	-1.4%	5.0%	29.3%	31.9%	12.5%
Average	Sale Price	185,654	170,946	392,229	175,671	164,017	354,030	167,770	157,748	322,485
	Change from prior year	5.7%	4.2%	10.8%	4.7%	4.0%	9.8%	5.2%	5.8%	11.9%
	List Price of Actives	220,864	204,753	374,351	208,291	195,197	347,228	195,472	187,328	308,488
	Change from prior year	6.0%	4.9%	7.8%	6.6%	4.2%	12.6%	1.2%	0.4%	4.0%
	Days on Market	67	63	114	70	69	92	76	75	79
	Change from prior year	-5.1%	-8.0%	23.9%	-7.3%	-8.9%	16.6%	-12.6%	-9.7%	-36.5%
Median	Percent of List	97.0%	96.7%	101.6%	96.3%	96.0%	101.4%	96.4%	96.1%	101.8%
	Change from prior year	0.7%	0.7%	0.3%	-0.1%	-0.1%	-0.4%	0.5%	0.6%	0.5%
	Percent of Original	94.4%	93.9%	101.8%	93.9%	93.4%	101.5%	93.5%	92.9%	102.5%
	Change from prior year	0.5%	0.5%	0.2%	0.5%	0.6%	-0.9%	1.5%	1.6%	1.7%
	Sale Price	150,000	142,000	324,751	146,000	138,500	307,083	137,000	130,000	278,000
	Change from prior year	2.7%	2.5%	5.8%	6.6%	6.5%	10.5%	1.5%	2.0%	5.3%
Median	List Price of Actives	150,000	138,000	345,000	147,000	135,000	329,900	137,500	129,900	277,125
	Change from prior year	2.0%	2.2%	4.6%	6.9%	3.9%	19.0%	-1.7%	-2.9%	4.6%
	Days on Market	39	38	66	44	44	51	46	47	26
	Change from prior year	-11.4%	-13.6%	28.4%	-4.3%	-6.4%	96.2%	-16.4%	-14.5%	-60.0%
	Percent of List	98.3%	98.0%	100.0%	97.7%	97.5%	100.0%	97.5%	97.3%	100.0%
	Change from prior year	0.6%	0.5%	0.0%	0.2%	0.2%	0.0%	0.3%	0.3%	0.0%
Median	Percent of Original	96.8%	96.4%	100.4%	96.2%	95.9%	100.0%	95.9%	95.5%	100.5%
	Change from prior year	0.6%	0.6%	0.4%	0.3%	0.4%	-0.5%	1.1%	1.2%	0.5%

YEAR-TO-DATE STATISTICS

SUMMARY >>

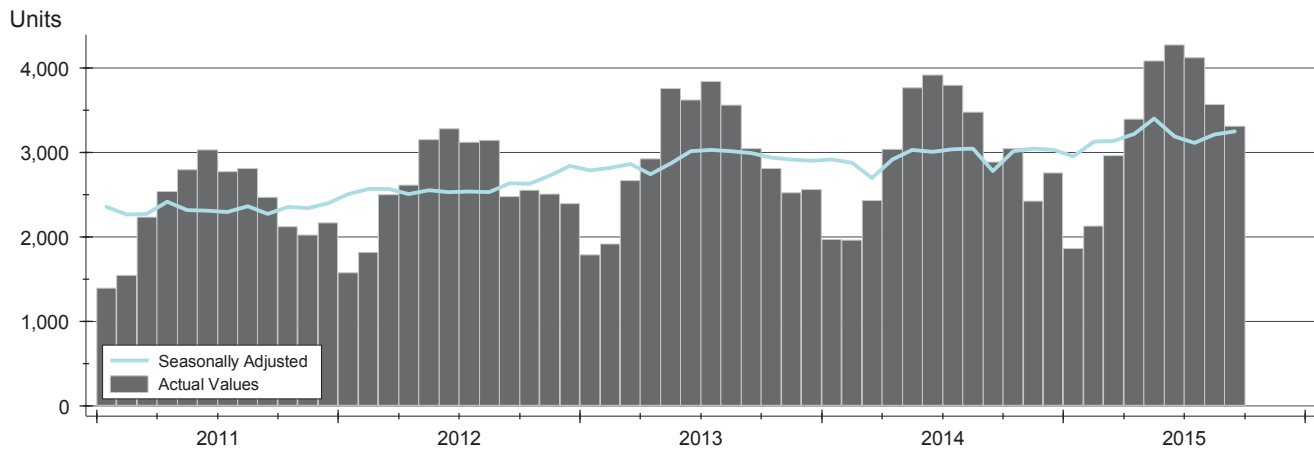
**ENTIRE STATE OF KANSAS
YTD BREAKDOWNS BY HOME TYPE
AS OF 10/18/2015**

Year-to-Date Activity		2015			2014			2013		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		29,703	27,681	2,022	27,232	25,472	1,760	27,111	25,307	1,804
Change from prior year		9.1%	8.7%	14.9%	0.4%	0.7%	-2.4%	14.5%	14.4%	16.4%
New Listings		43,435	40,882	2,553	42,832	40,365	2,467	42,774	40,497	2,277
Change from prior year		1.4%	1.3%	3.5%	0.1%	-0.3%	8.3%	3.9%	3.4%	12.8%
Contracts Written		30,692	28,561	2,131	28,232	26,324	1,908	28,031	26,028	2,003
Change from prior year		8.7%	8.5%	11.7%	0.7%	1.1%	-4.7%	13.6%	13.8%	11.2%
Sales Volume (1,000s)		5,545,181	4,824,071	721,110	4,749,506	4,147,031	602,475	4,626,187	4,038,849	587,339
Change from prior year		16.8%	16.3%	19.7%	2.7%	2.7%	2.6%	22.2%	21.6%	26.9%
Average	Sale Price	186,688	174,274	356,632	174,422	162,820	342,315	170,651	159,607	325,576
	Change from prior year	7.0%	7.0%	4.2%	2.2%	2.0%	5.1%	6.7%	6.3%	9.0%
	Days on Market	71	67	128	77	74	114	81	79	112
	Change from prior year	-6.9%	-9.2%	11.7%	-5.8%	-6.5%	2.0%	-15.0%	-14.8%	-17.0%
Median	Percent of List	97.2%	96.9%	101.4%	96.7%	96.4%	101.6%	96.6%	96.2%	101.3%
	Change from prior year	0.5%	0.5%	-0.2%	0.2%	0.2%	0.3%	0.8%	0.8%	0.5%
	Percent of Original	94.8%	94.3%	101.4%	94.1%	93.6%	101.9%	93.7%	93.1%	101.6%
	Change from prior year	0.7%	0.8%	-0.5%	0.5%	0.5%	0.3%	1.9%	1.9%	1.4%
Median	Sale Price	155,000	147,000	320,438	144,900	137,500	307,004	142,000	135,000	289,000
	Change from prior year	7.0%	6.9%	4.4%	2.0%	1.9%	6.2%	5.2%	4.9%	9.4%
	Days on Market	40	39	86	44	43	72	49	48	68
	Change from prior year	-9.1%	-9.3%	20.3%	-10.2%	-10.4%	5.9%	-16.9%	-17.2%	-17.7%
Median	Percent of List	98.4%	98.1%	100.0%	98.0%	97.8%	100.0%	97.9%	97.6%	100.0%
	Change from prior year	0.4%	0.4%	0.0%	0.2%	0.2%	0.0%	0.6%	0.6%	0.0%
	Percent of Original	97.1%	96.8%	100.0%	96.6%	96.2%	100.3%	96.2%	95.8%	100.2%
	Change from prior year	0.5%	0.6%	-0.3%	0.4%	0.4%	0.1%	1.4%	1.5%	0.2%

SOLD LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**



SUMMARY >>

Summary Statistics for Sold Listings		September			Year-to-Date		
		2015	2014	Change	2015	2014	Change
Sold Listings		3,310	2,886	14.7%	29,703	27,232	9.1%
Volume (1,000s)		614,515	506,985	21.2%	5,545,181	4,749,506	16.8%
Average	Sale Price	185,654	175,671	5.7%	186,688	174,422	7.0%
	Days on Market	67	70	-5.1%	71	77	-6.9%
	Percent of List	97.0%	96.3%	0.7%	97.2%	96.7%	0.5%
	Percent of Original	94.4%	93.9%	0.5%	94.8%	94.1%	0.7%
Median	Sale Price	150,000	146,000	2.7%	155,000	144,900	7.0%
	Days on Market	39	44	-11.4%	40	44	-9.1%
	Percent of List	98.3%	97.7%	0.6%	98.4%	98.0%	0.4%
	Percent of Original	96.8%	96.2%	0.6%	97.1%	96.6%	0.5%

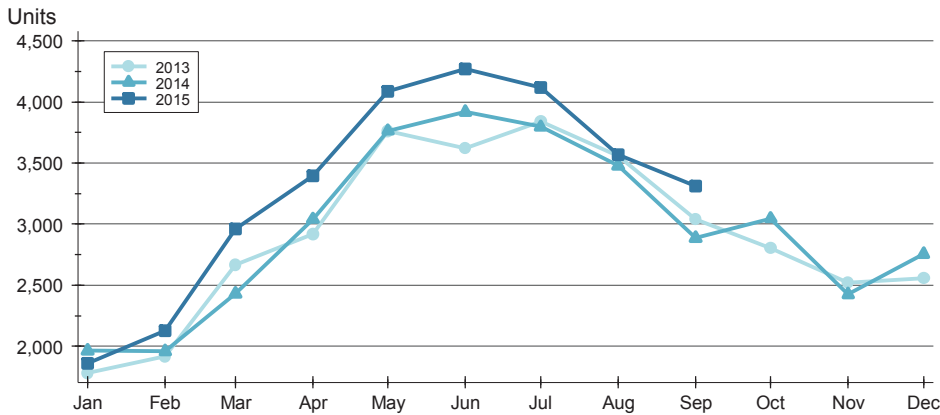
A total of 3,310 homes sold in the state of Kansas in September, up from 2,886 units in September 2014. Total sales volume rose to \$614.5 million compared to \$507.0 million in the previous year.

The median sales price in September was \$150,000, up 2.7% compared to the prior year. Median days on market was 39 days, up from 36 days in August, but down from 44 in September 2014.

SOLD LISTINGS ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

BY MONTH »



Month	2013	2014	2015
January	1,785	1,965	1,863
February	1,917	1,959	2,127
March	2,666	2,430	2,963
April	2,921	3,039	3,394
May	3,761	3,762	4,085
June	3,620	3,918	4,272
July	3,842	3,796	4,120
August	3,558	3,477	3,569
September	3,041	2,886	3,310
October	2,806	3,045	
November	2,520	2,426	
December	2,556	2,755	

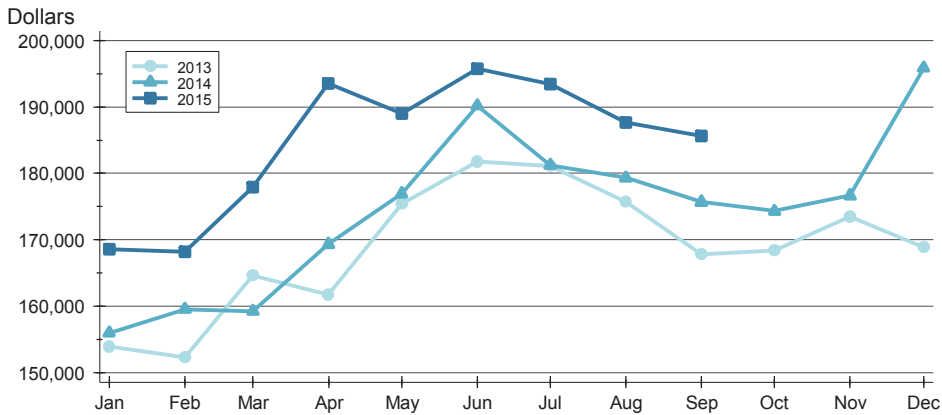
BY PRICE RANGE »

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	115	3.5%	1,891	16,446	16,700	88	44	84.3%	83.2%	75.5%	77.6%
\$25,000-\$49,999	253	7.6%	9,354	36,973	37,000	85	46	91.3%	91.2%	85.8%	87.3%
\$50,000-\$99,999	602	18.2%	45,654	75,838	77,000	78	47	96.2%	97.2%	92.9%	95.0%
\$100,000-\$124,999	307	9.3%	34,742	113,168	114,000	54	38	96.8%	97.3%	94.7%	96.0%
\$125,000-\$149,999	362	10.9%	49,268	136,100	135,000	51	28	98.3%	99.1%	96.6%	97.9%
\$150,000-\$174,999	328	9.9%	53,096	161,878	162,000	59	41	98.4%	98.8%	96.4%	97.2%
\$175,000-\$199,999	281	8.5%	52,004	185,066	185,000	54	34	98.3%	99.0%	96.0%	97.6%
\$200,000-\$249,999	359	10.8%	79,846	222,413	220,900	58	37	98.7%	98.8%	97.2%	97.9%
\$250,000-\$299,999	252	7.6%	68,936	273,556	272,694	54	31	98.9%	98.9%	97.9%	98.1%
\$300,000 and up	451	13.6%	219,722	487,188	400,000	83	48	98.7%	98.6%	96.5%	97.7%
All price ranges	3,310	100.0%	614,515	185,654	150,000	67	39	97.0%	98.3%	94.4%	96.8%

SOLD LISTINGS ANALYSIS

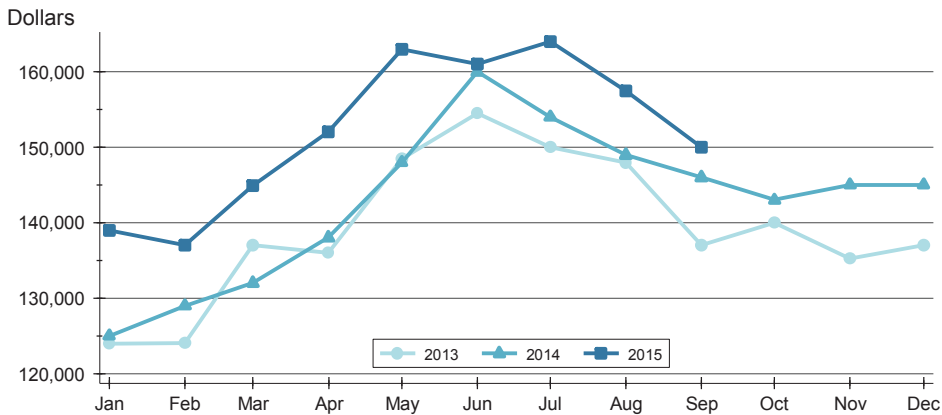
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

AVERAGE PRICE »



Month	2013	2014	2015
January	153,879	155,948	168,541
February	152,286	159,512	168,178
March	164,619	159,238	177,878
April	161,691	169,319	193,508
May	175,391	176,952	189,003
June	181,737	190,212	195,746
July	181,138	181,235	193,489
August	175,683	179,325	187,633
September	167,770	175,671	185,654
October	168,356	174,306	174,306
November	173,529	176,639	176,639
December	168,841	195,899	195,899

MEDIAN PRICE »

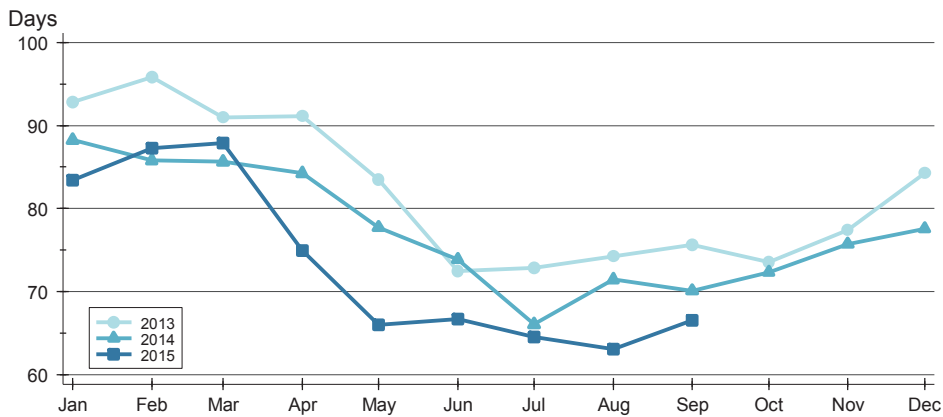


Month	2013	2014	2015
January	123,950	125,000	139,000
February	124,000	128,950	137,000
March	137,000	132,000	144,900
April	136,000	138,000	152,000
May	148,500	148,000	163,000
June	154,500	160,000	161,000
July	150,000	154,000	164,000
August	148,000	148,950	157,450
September	137,000	146,000	150,000
October	140,000	143,000	143,000
November	135,250	145,000	145,000
December	137,000	145,000	145,000

SOLD LISTINGS ANALYSIS

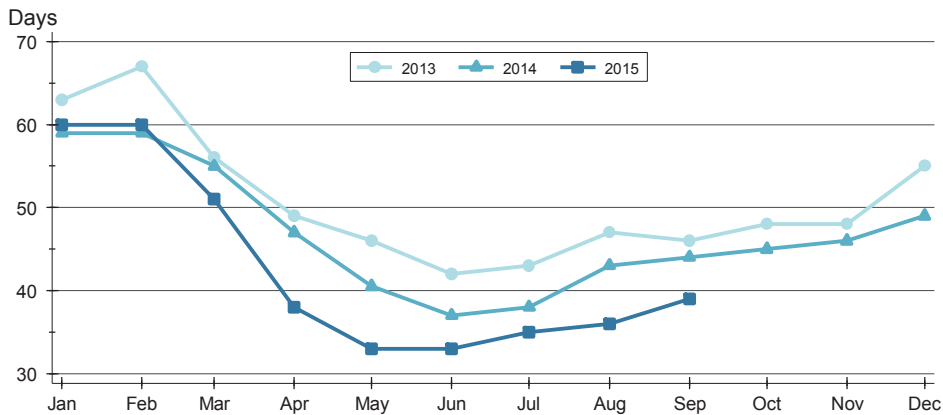
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

AVERAGE DOM »



Month	2013	2014	2015
January	93	88	83
February	96	86	87
March	91	86	88
April	91	84	75
May	84	78	66
June	72	74	67
July	73	66	65
August	74	71	63
September	76	70	67
October	74	72	
November	77	76	
December	84	78	

MEDIAN DOM »

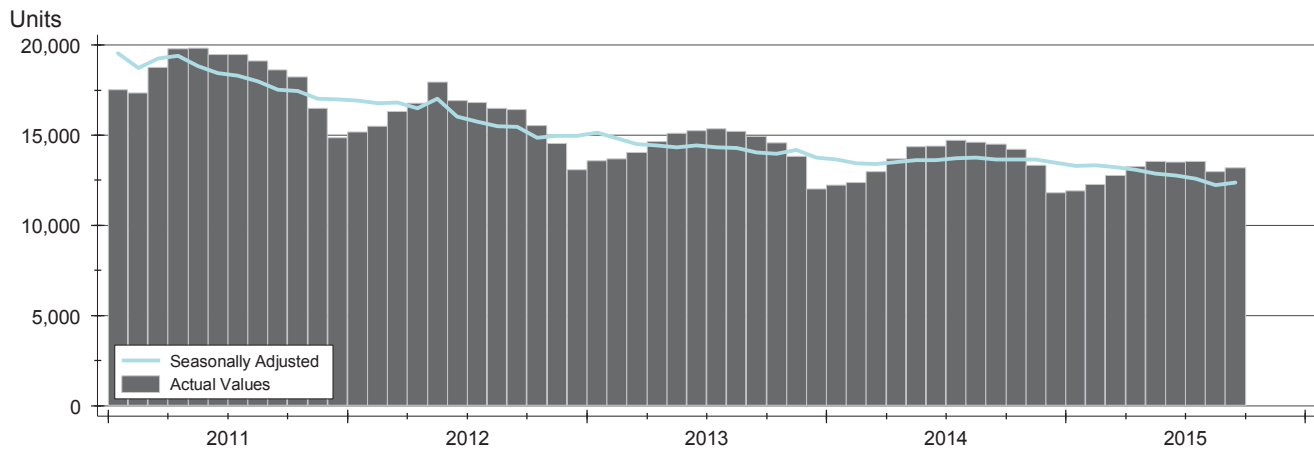


Month	2013	2014	2015
January	63	59	60
February	67	59	60
March	56	55	51
April	49	47	38
May	46	41	33
June	42	37	33
July	43	38	35
August	47	43	36
September	46	44	39
October	48	45	
November	48	46	
December	55	49	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015



SUMMARY >>

Summary Statistics for Active Listings		End of September		
		2015	2014	Change
Active Listings		13,177	14,519	-9.2%
Months' Supply		4.0	5.0	-20.9%
Volume (1,000s)		2,910,320	3,024,179	-3.8%
Average	List Price	220,864	208,291	6.0%
	Days on Market	112	111	0.7%
	Percent of Original	97.0%	97.2%	-0.2%
Median	List Price	150,000	147,000	2.0%
	Days on Market	70	71	-1.4%
	Percent of Original	100.0%	100.0%	0.0%

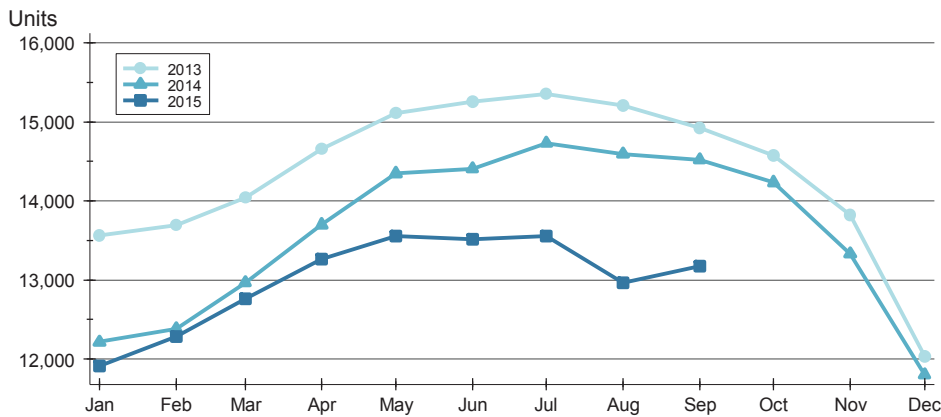
A total of 13,177 homes were available for sale in the state of Kansas at the end of September. This represents a 4.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$150,000, up 2.0% from 2014. The typical time on market for active listings was 70 days, down from 71 days a year earlier.

ACTIVE LISTINGS ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

BY MONTH >>



Month	2013	2014	2015
January	13,564	12,215	11,914
February	13,690	12,385	12,281
March	14,044	12,965	12,762
April	14,658	13,699	13,261
May	15,111	14,347	13,558
June	15,255	14,409	13,518
July	15,349	14,732	13,559
August	15,205	14,595	12,966
September	14,924	14,519	13,177
October	14,576	14,232	
November	13,824	13,329	
December	12,035	11,802	

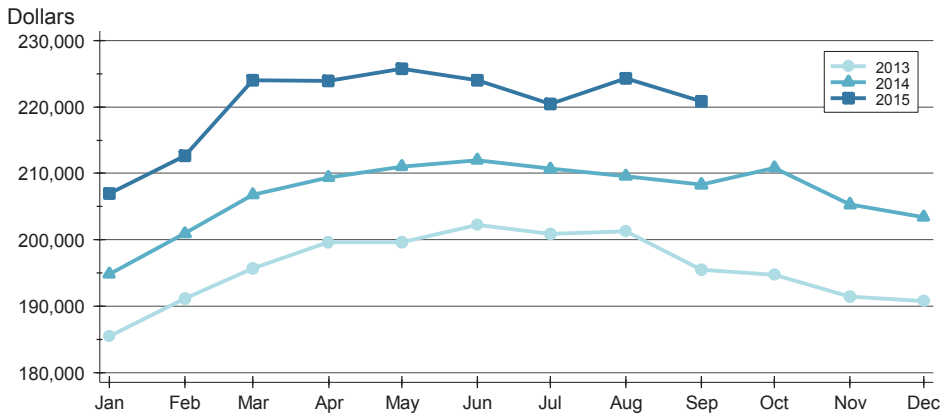
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	261	2.0%	4,130	2.3	15,822	18,000	127	73	91.1%	100.0%
\$25,000-\$49,999	1,022	7.8%	39,899	4.0	39,040	39,900	134	85	93.8%	100.0%
\$50,000-\$99,999	3,019	22.9%	228,206	5.0	75,590	75,000	122	73	96.3%	100.0%
\$100,000-\$124,999	1,023	7.8%	116,498	3.3	113,879	114,900	102	68	97.0%	100.0%
\$125,000-\$149,999	1,203	9.1%	164,965	3.3	137,128	136,000	90	58	97.5%	100.0%
\$150,000-\$174,999	907	6.9%	147,665	2.8	162,806	162,500	82	53	97.8%	100.0%
\$175,000-\$199,999	913	6.9%	171,575	3.2	187,924	189,000	99	62	97.7%	100.0%
\$200,000-\$249,999	1,178	8.9%	267,038	3.3	226,688	225,000	90	56	98.0%	100.0%
\$250,000-\$299,999	900	6.8%	247,546	3.6	275,051	275,000	102	70	98.0%	100.0%
\$300,000 and up	2,691	20.4%	1,509,547	6.0	560,961	429,900	135	85	98.3%	100.0%
All price ranges	13,177	100.0%	2,910,320	4.0	220,864	150,000	112	70	97.0%	100.0%

ACTIVE LISTINGS ANALYSIS

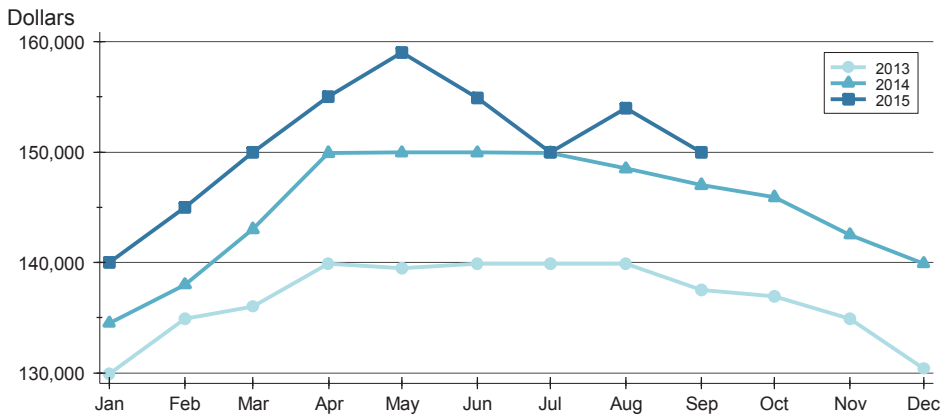
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

AVERAGE PRICE >>



Month	2013	2014	2015
January	185,419	194,853	206,961
February	191,090	200,931	212,601
March	195,696	206,758	223,990
April	199,644	209,388	223,898
May	199,638	211,043	225,786
June	202,230	212,019	224,043
July	200,892	210,669	220,470
August	201,225	209,606	224,326
September	195,472	208,291	220,864
October	194,686	210,813	211,000
November	191,414	205,303	205,000
December	190,772	203,419	204,000

MEDIAN PRICE >>

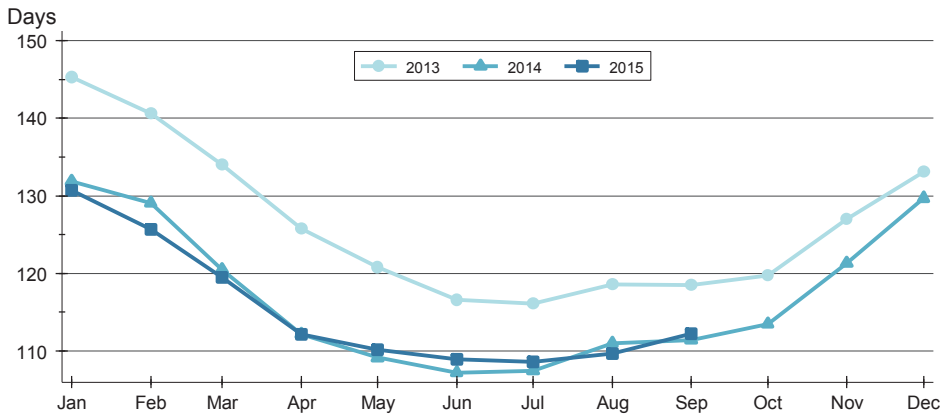


Month	2013	2014	2015
January	129,950	134,500	140,000
February	134,900	138,000	145,000
March	136,000	143,000	150,000
April	139,900	149,900	155,000
May	139,500	149,950	159,000
June	139,900	149,950	154,900
July	139,900	149,900	150,000
August	139,900	148,500	153,950
September	137,500	147,000	150,000
October	136,950	145,900	146,000
November	134,900	142,500	143,000
December	130,400	139,900	140,000

ACTIVE LISTINGS ANALYSIS

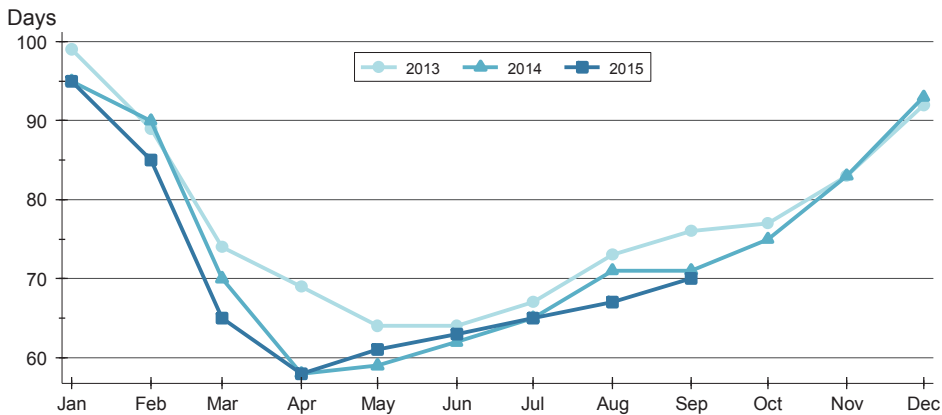
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

AVERAGE DOM »



Month	2013	2014	2015
January	145	132	131
February	141	129	126
March	134	120	119
April	126	112	112
May	121	109	110
June	117	107	109
July	116	107	109
August	119	111	110
September	119	111	112
October	120	113	112
November	127	121	119
December	133	130	131

MEDIAN DOM »

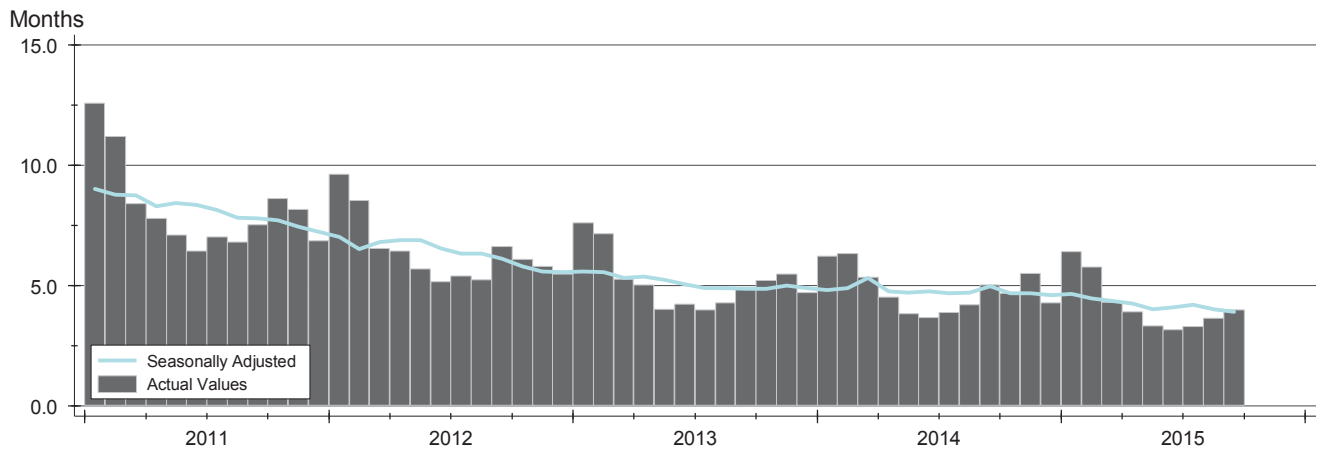


Month	2013	2014	2015
January	99	95	95
February	89	90	85
March	74	70	65
April	69	58	58
May	64	59	61
June	64	62	63
July	67	65	65
August	73	71	67
September	76	71	70
October	77	75	70
November	83	83	70
December	92	93	93

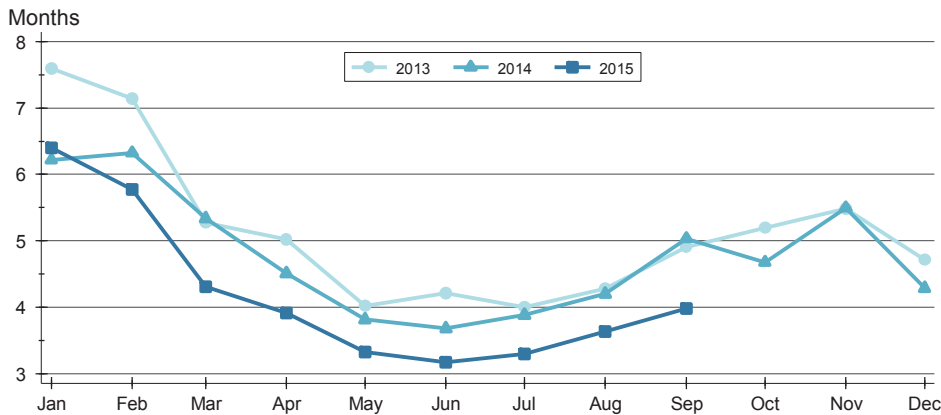
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**



BY MONTH >>

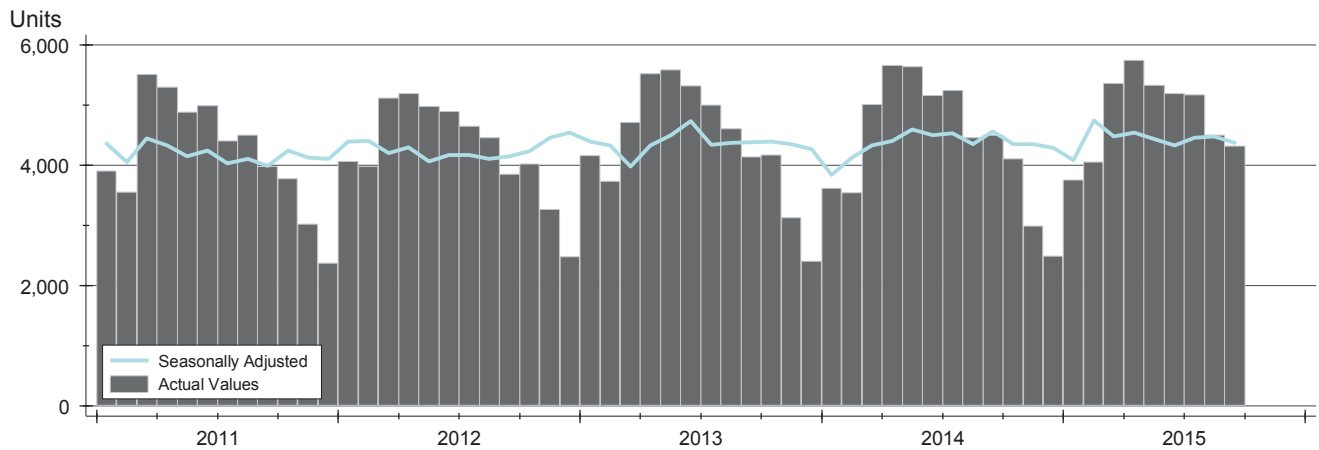


Month	2013	2014	2015
January	7.6	6.2	6.4
February	7.1	6.3	5.8
March	5.3	5.3	4.3
April	5.0	4.5	3.9
May	4.0	3.8	3.3
June	4.2	3.7	3.2
July	4.0	3.9	3.3
August	4.3	4.2	3.6
September	4.9	5.0	4.0
October	5.2	4.7	
November	5.5	5.5	
December	4.7	4.3	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**



SUMMARY >>

Summary Statistics for New Listings		September		
		2015	2014	Change
Current Month	New Listings	4,324	4,503	-4.0%
	Volume (1,000s)	849,255	833,080	1.9%
	Average List Price	196,405	185,006	6.2%
	Median List Price	153,250	144,900	5.8%
YTD	New Listings	43,435	42,832	1.4%
	Volume (1,000s)	8,626,786	8,169,417	5.6%
	Average List Price	198,614	190,732	4.1%
	Median List Price	155,000	149,000	4.0%

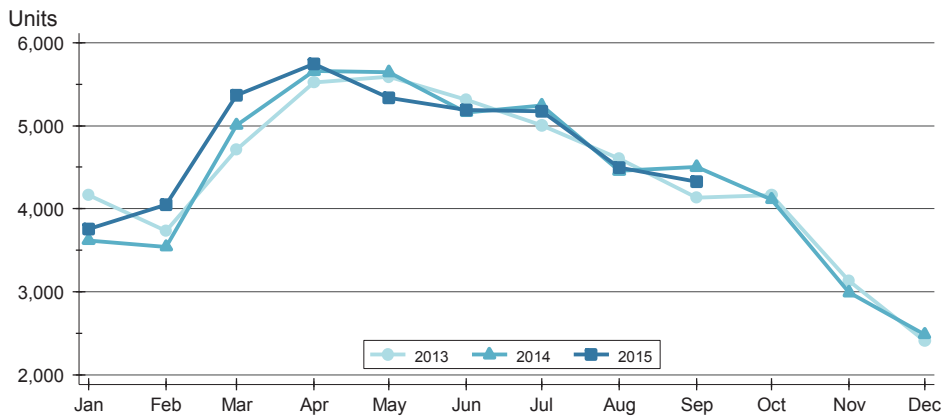
A total of 4,324 new listings were added in the state of Kansas during September, down 4.0% from the same month in 2014. Year-to-date the state of Kansas has seen 43,435 new listings.

The median list price of these homes was \$153,250 up from \$144,900 in 2014.

NEW LISTINGS ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

BY MONTH >>



Month	2013	2014	2015
January	4,162	3,618	3,755
February	3,733	3,542	4,051
March	4,709	5,007	5,366
April	5,519	5,659	5,747
May	5,590	5,643	5,334
June	5,317	5,163	5,189
July	5,005	5,242	5,173
August	4,606	4,455	4,496
September	4,133	4,503	4,324
October	4,165	4,111	
November	3,128	2,991	
December	2,407	2,483	

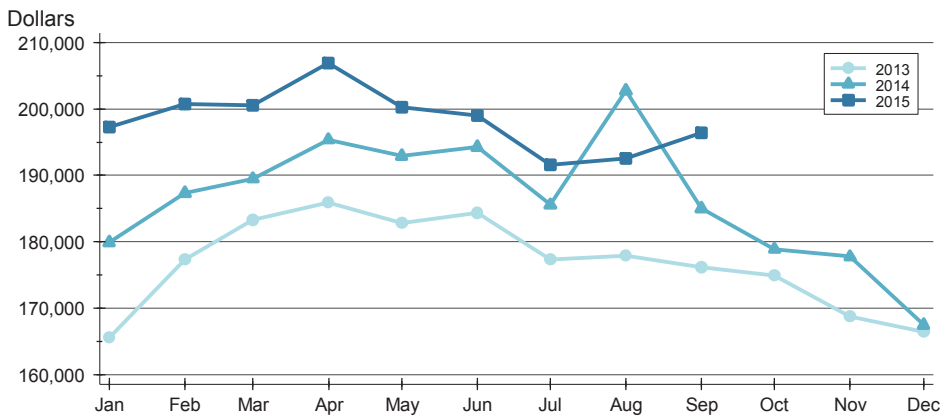
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	116	2.7%	1,642	14,158	17,250
\$25,000-\$49,999	310	7.2%	12,126	39,117	39,900
\$50,000-\$99,999	839	19.4%	63,665	75,882	76,500
\$100,000-\$124,999	345	8.0%	39,112	113,367	114,500
\$125,000-\$149,999	491	11.4%	67,306	137,080	137,000
\$150,000-\$174,999	389	9.0%	63,257	162,614	162,500
\$175,000-\$199,999	342	7.9%	64,012	187,169	186,950
\$200,000-\$249,999	428	9.9%	96,540	225,561	225,000
\$250,000-\$299,999	313	7.2%	86,303	275,728	275,000
\$300,000 and up	703	16.3%	345,864	491,984	409,950
All price ranges	4,324	100.0%	849,255	196,405	153,250

NEW LISTINGS ANALYSIS

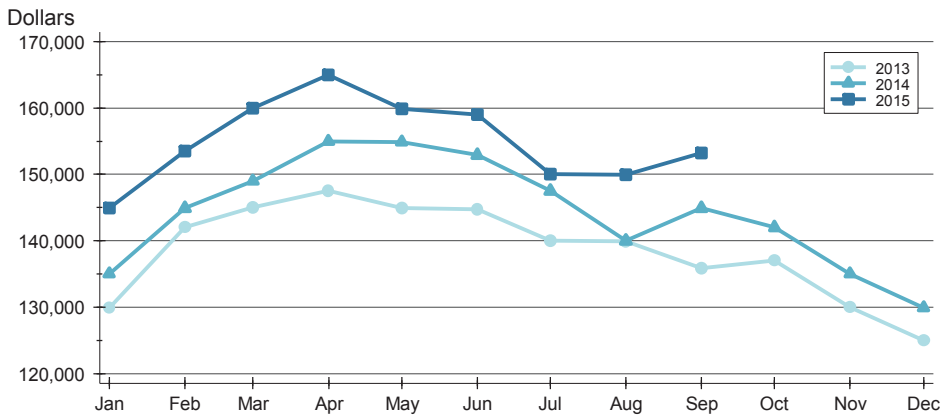
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

AVERAGE PRICE >>



Month	2013	2014	2015
January	165,577	179,889	197,257
February	177,338	187,315	200,730
March	183,329	189,464	200,547
April	185,925	195,384	206,923
May	182,800	192,906	200,277
June	184,327	194,267	199,049
July	177,275	185,560	191,619
August	177,876	202,754	192,552
September	176,132	185,006	196,405
October	174,904	178,862	177,750
November	168,723	177,750	177,750
December	166,375	167,458	167,458

MEDIAN PRICE >>

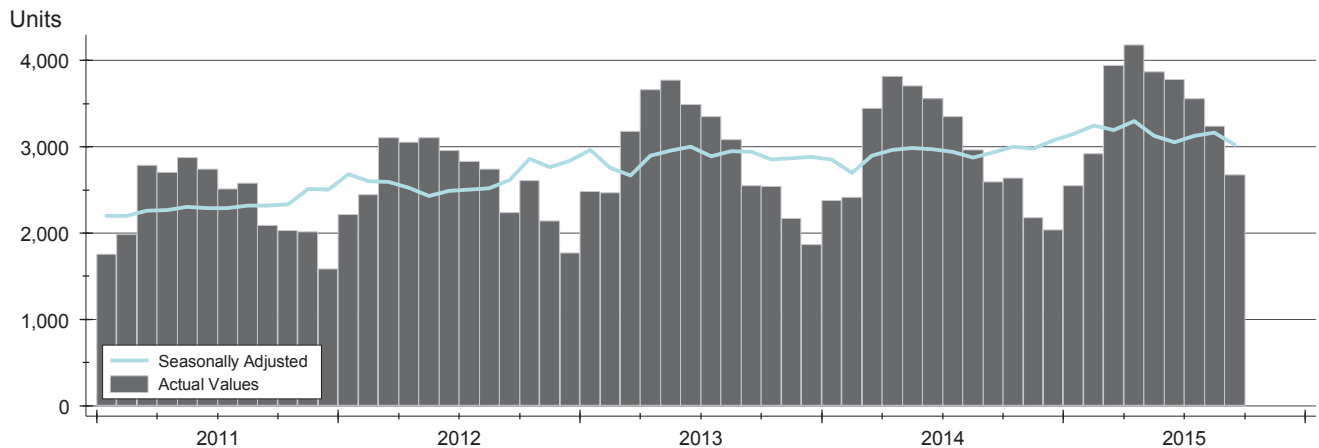


Month	2013	2014	2015
January	129,900	135,000	144,900
February	142,000	144,900	153,500
March	145,000	148,975	160,000
April	147,500	155,000	164,990
May	144,900	154,900	159,900
June	144,700	152,900	159,000
July	140,000	147,500	150,000
August	139,950	140,000	149,900
September	135,900	144,900	153,250
October	137,000	142,000	142,000
November	130,000	135,000	135,000
December	124,925	129,900	129,900

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**



SUMMARY >>

Summary Statistics for Contracts Written		September			Year-to-Date		
		2015	2014	Change	2015	2014	Change
Contracts Written		2,673	2,596	3.0%	30,692	28,232	8.7%
Volume (1,000s)		488,083	478,114	2.1%	5,880,373	5,183,005	13.5%
Average	List Price	182,598	184,173	-0.9%	191,593	183,586	4.4%
	Days on Market	61	72	-15.2%	68	75	-8.4%
	Percent of Original	95.7%	93.0%	2.9%	95.1%	94.2%	0.9%
Median	List Price	147,500	147,950	-0.3%	159,900	150,000	6.6%
	Days on Market	33	49	-32.7%	37	43	-14.0%
	Percent of Original	100.0%	96.0%	4.2%	97.5%	96.7%	0.8%

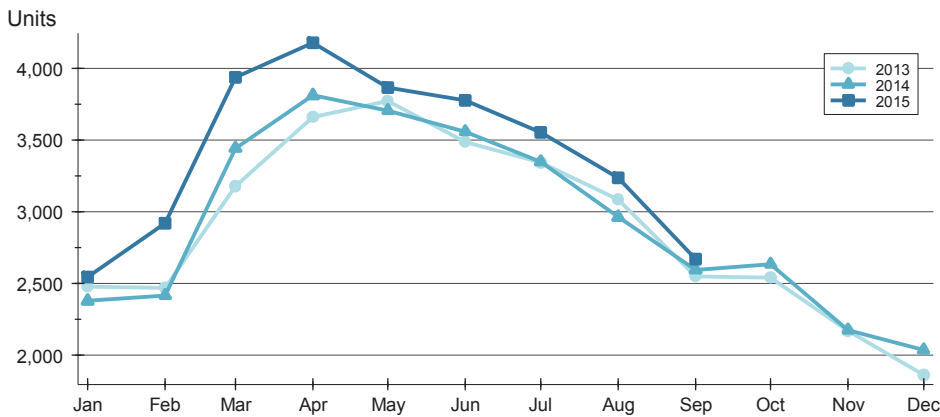
A total of 2,673 contracts for sale were written in the state of Kansas during the month of September, up from 2,596 in 2014. The median list price of these homes was \$147,500, down from \$147,950 the prior year.

Half of the homes that went under contract in September were on the market less than 33 days, compared to 49 days in September 2014.

CONTRACTS WRITTEN ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

BY MONTH >>



Month	2013	2014	2015
January	2,480	2,380	2,546
February	2,470	2,417	2,920
March	3,178	3,443	3,939
April	3,662	3,813	4,179
May	3,772	3,708	3,865
June	3,487	3,560	3,778
July	3,347	3,350	3,554
August	3,085	2,965	3,238
September	2,550	2,596	2,673
October	2,543	2,637	
November	2,170	2,177	
December	1,866	2,040	

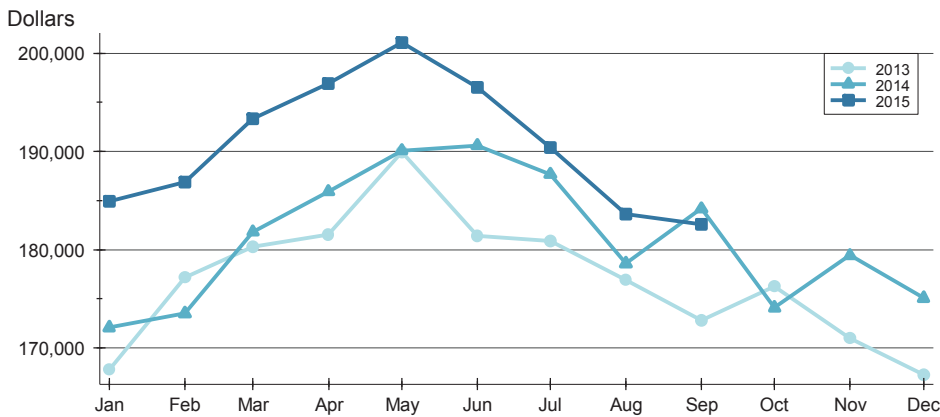
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	81	3.0%	1,370	16,913	18,200	71	37	89.7%	90.7%
\$25,000-\$49,999	191	7.1%	7,410	38,795	39,000	76	34	89.8%	95.5%
\$50,000-\$99,999	534	20.0%	40,607	76,043	76,250	67	41	94.3%	98.9%
\$100,000-\$124,999	243	9.1%	27,544	113,348	114,900	63	33	96.3%	100.0%
\$125,000-\$149,999	304	11.4%	41,570	136,742	135,000	58	29	96.5%	100.0%
\$150,000-\$174,999	231	8.6%	37,681	163,122	164,000	49	31	97.6%	100.0%
\$175,000-\$199,999	227	8.5%	42,168	185,764	184,900	46	23	97.0%	100.0%
\$200,000-\$249,999	306	11.4%	69,241	226,279	225,000	55	36	97.1%	99.7%
\$250,000-\$299,999	190	7.1%	51,753	272,385	269,900	55	32	97.6%	100.0%
\$300,000 and up	337	12.6%	163,444	484,997	405,000	74	33	97.1%	100.0%
All price ranges	2,673	100.0%	488,083	182,598	147,500	61	33	95.7%	100.0%

CONTRACTS WRITTEN ANALYSIS

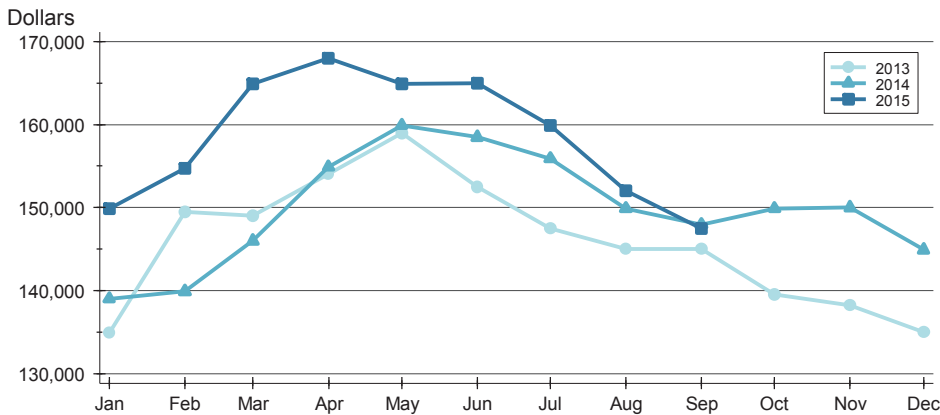
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

AVERAGE PRICE >>



Month	2013	2014	2015
January	167,752	172,077	184,916
February	177,192	173,500	186,876
March	180,313	181,803	193,349
April	181,504	185,924	196,928
May	189,948	190,094	201,085
June	181,395	190,604	196,546
July	180,910	187,676	190,431
August	176,891	178,572	183,606
September	172,811	184,173	182,598
October	176,237	174,092	182,598
November	170,981	179,416	182,598
December	167,289	175,062	182,598

MEDIAN PRICE >>

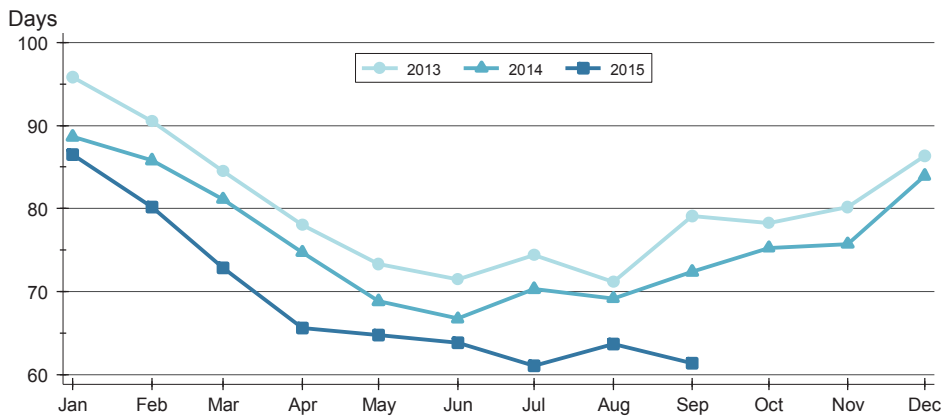


Month	2013	2014	2015
January	134,900	139,000	149,900
February	149,500	139,900	154,750
March	149,000	146,000	164,900
April	154,000	154,900	168,000
May	159,000	159,900	164,900
June	152,500	158,500	165,000
July	147,500	155,900	159,900
August	145,000	149,900	152,000
September	145,000	147,950	147,500
October	139,500	149,900	147,500
November	138,250	150,000	147,500
December	135,000	144,900	147,500

CONTRACTS WRITTEN ANALYSIS

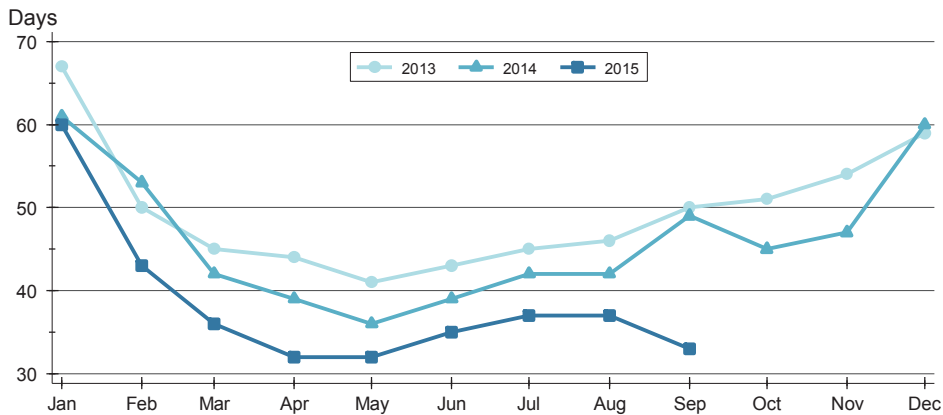
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

AVERAGE DOM



Month	2013	2014	2015
January	96	89	87
February	91	86	80
March	85	81	73
April	78	75	66
May	73	69	65
June	71	67	64
July	74	70	61
August	71	69	64
September	79	72	61
October	78	75	61
November	80	76	61
December	86	84	61

MEDIAN DOM

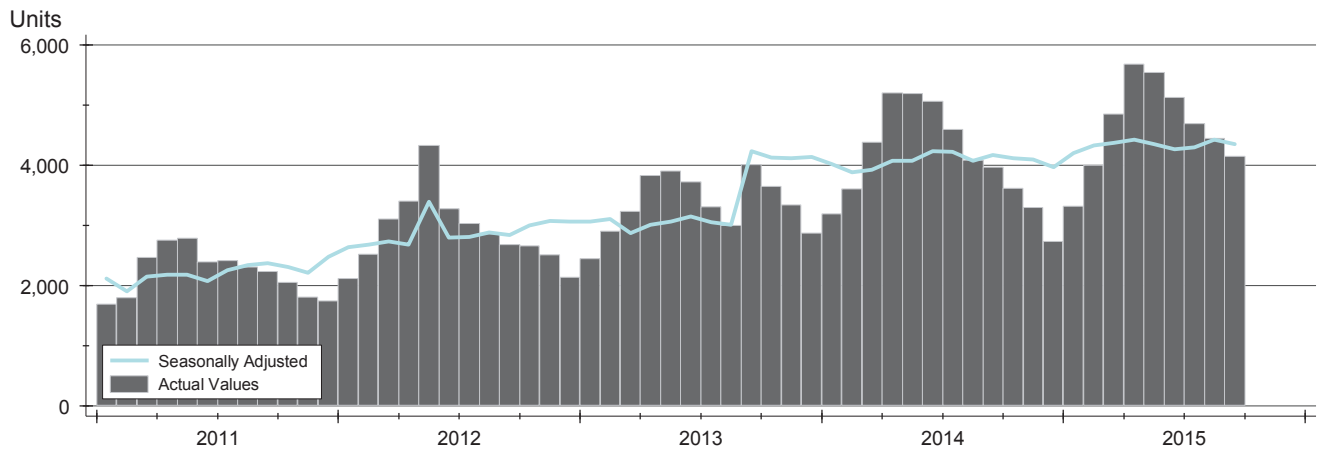


Month	2013	2014	2015
January	67	61	60
February	50	53	43
March	45	42	36
April	44	39	32
May	41	36	32
June	43	39	35
July	45	42	37
August	46	42	37
September	50	49	33
October	51	45	33
November	54	47	33
December	59	60	33

PENDING CONTRACTS ANALYSIS

ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015

HISTORY >>



SUMMARY >>

Summary Statistics for Pending Contracts		End of September		
		2015	2014	Change
Pending Contracts		4,144	3,966	4.5%
Volume (1,000s)		849,910	815,412	4.2%
Average	List Price	205,094	205,601	-0.2%
	Days on Market	61	72	-15.4%
	Percent of Original	97.6%	97.3%	0.3%
Median	List Price	159,200	154,900	2.8%
	Days on Market	28	37	-24.3%
	Percent of Original	100.0%	100.0%	0.0%

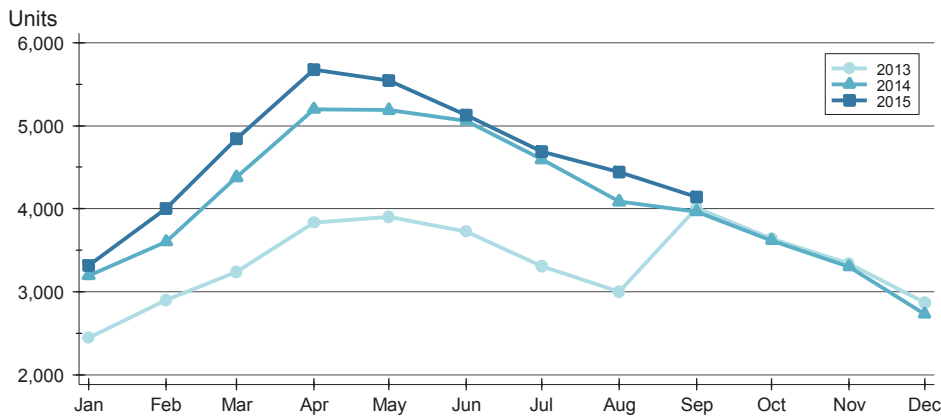
A total of 4,144 listings in the state of Kansas had contracts pending at the end of September, up from 3,966 contracts pending at the end of September 2014.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

BY MONTH >>



Month	2013	2014	2015
January	2,443	3,195	3,319
February	2,898	3,603	4,002
March	3,236	4,378	4,846
April	3,831	5,201	5,679
May	3,903	5,190	5,548
June	3,726	5,060	5,132
July	3,305	4,594	4,688
August	2,997	4,086	4,445
September	4,010	3,966	4,144
October	3,643	3,619	
November	3,338	3,302	
December	2,867	2,730	

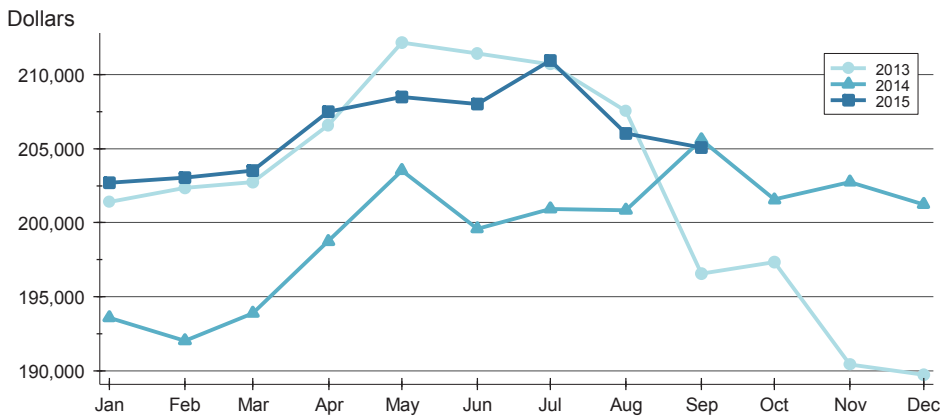
BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	71	1.7%	1,238	17,438	19,000	56	30	91.7%	100.0%
\$25,000-\$49,999	240	5.8%	9,557	39,822	40,000	74	37	94.8%	100.0%
\$50,000-\$99,999	800	19.3%	61,480	76,850	78,500	77	42	96.2%	100.0%
\$100,000-\$124,999	360	8.7%	40,795	113,319	114,900	66	30	97.4%	100.0%
\$125,000-\$149,999	473	11.4%	64,867	137,139	136,500	54	28	97.7%	100.0%
\$150,000-\$174,999	357	8.6%	58,057	162,624	162,000	52	22	98.3%	100.0%
\$175,000-\$199,999	322	7.8%	60,169	186,862	185,000	44	22	98.4%	100.0%
\$200,000-\$249,999	422	10.2%	95,054	225,248	225,000	59	28	98.3%	100.0%
\$250,000-\$299,999	294	7.1%	80,716	274,543	272,000	50	16	98.7%	100.0%
\$300,000 and up	763	18.4%	369,363	484,093	425,413	62	9	98.9%	100.0%
All price ranges	4,144	100.0%	849,910	205,094	159,200	61	28	97.6%	100.0%

PENDING CONTRACTS ANALYSIS

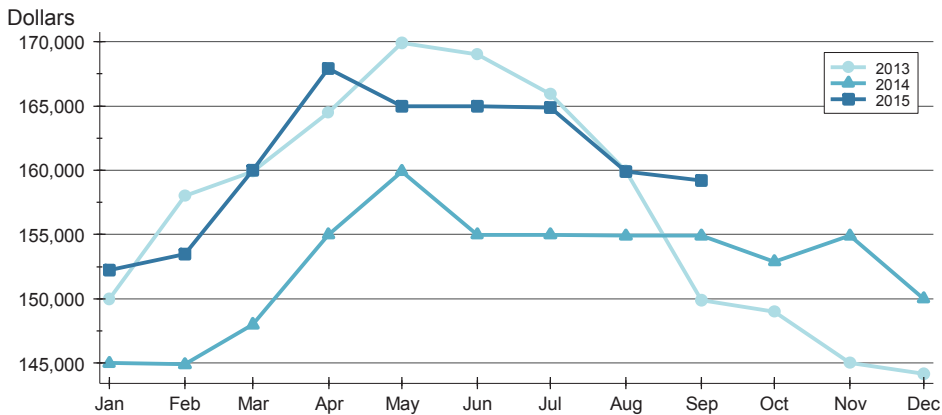
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

AVERAGE PRICE »



Month	2013	2014	2015
January	201,401	193,579	202,715
February	202,371	192,024	203,029
March	202,751	193,878	203,534
April	206,582	198,743	207,492
May	212,162	203,534	208,495
June	211,442	199,594	208,005
July	210,704	200,933	210,969
August	207,550	200,852	206,025
September	196,548	205,601	205,094
October	197,338	201,552	
November	190,408	202,745	
December	189,749	201,248	

MEDIAN PRICE »

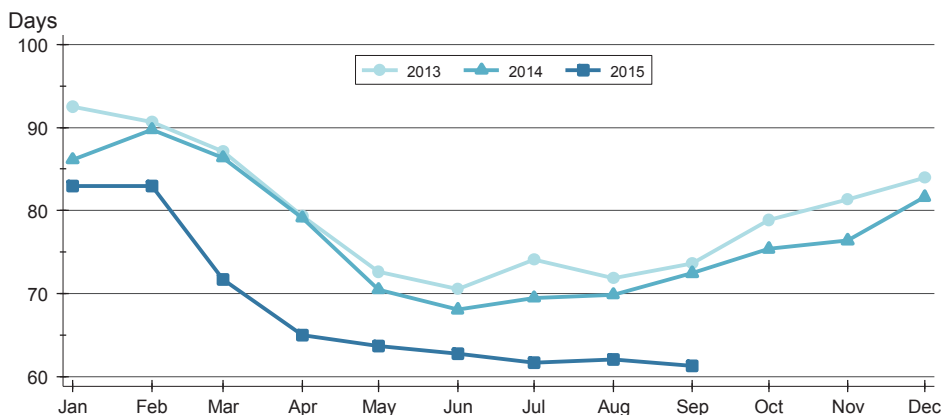


Month	2013	2014	2015
January	150,000	145,000	152,250
February	158,000	144,900	153,500
March	159,900	148,000	160,000
April	164,500	155,000	167,900
May	169,900	159,900	165,000
June	169,000	155,000	165,000
July	165,900	155,000	164,900
August	159,950	154,900	159,900
September	149,900	154,900	159,200
October	149,000	152,900	
November	145,000	154,900	
December	144,200	150,000	

PENDING CONTRACTS ANALYSIS

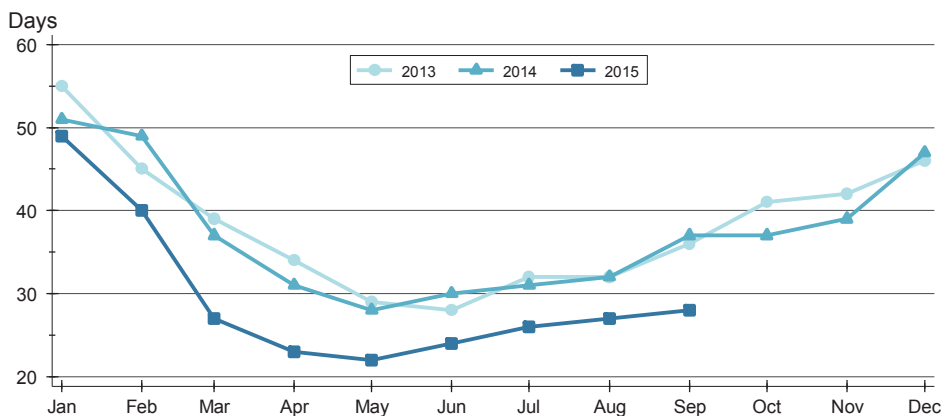
**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 10/18/2015**

AVERAGE DOM >>



Month	2013	2014	2015
January	93	86	83
February	91	90	83
March	87	86	72
April	79	79	65
May	73	70	64
June	71	68	63
July	74	69	62
August	72	70	62
September	74	72	61
October	79	75	
November	81	76	
December	84	82	

MEDIAN DOM >>



Month	2013	2014	2015
January	55	51	49
February	45	49	40
March	39	37	27
April	34	31	23
May	29	28	22
June	28	30	24
July	32	31	26
August	32	32	27
September	36	37	28
October	41	37	
November	42	39	
December	46	47	