

MARKET OVERVIEW >>

Kansas Home Sales Fell in August

Total home sales in the state of Kansas fell last month to 3,088 units, compared to 3,442 units in August 2014. Total sales volume was \$582.4 million, down from a year earlier.

The median sale price in August was \$157,000, up from \$149,900 a year earlier. Homes that sold in August were typically on the market for 35 days and sold for 98.4% of their list prices.

Kansas Active Listings Down at End of August

The total number of active listings in the state of Kansas at the end of August was 12,886 units, down from 14,595 at the same point in 2014. This represents a 4.2 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$154,900.

During August, a total of 2,726 contracts were written down from 2,966 in August 2014. At the end of the month, there were 4,445 contracts pending, compared to 4,086 at the end of August 2014.

KAR – The Voice of Real Estate in Kansas

The Kansas Association of REALTORS® (KAR) provides members with applications, ideas, knowledge and tools to help them succeed in real estate. Members can learn how to apply technology and productivity tools to grow their business; acquire knowledge about real estate trends, legal issues, legislation and regulation to gain a competitive advantage in the marketplace and connect with the best in the business to share knowledge and experience. This monthly statewide market report is provided so members can deliver the most accurate information to their clients and customers.

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Entire State of Kansas		August		
Summary Statistics		2015	2014	Change
Home Sales		3,088	3,442	-10.3%
Active Listings		12,886	14,595	-11.7%
Months' Supply		4.2	4.2	-1.6%
New Listings		4,221	4,389	-3.8%
Contracts Written		2,726	2,966	-8.1%
Pending Contracts		4,445	4,086	8.8%
Sales Volume (1,000s)		582,396	620,449	-6.1%
Average	Sale Price	188,600	180,311	4.6%
	List Price of Actives	225,238	209,606	7.5%
	Days on Market	62	70	-11.2%
	Percent of List	97.2%	96.5%	0.7%
	Percent of Original	95.0%	94.0%	1.0%
Median	Sale Price	157,000	149,900	4.7%
	List Price of Actives	154,900	148,500	4.3%
	Days on Market	35	43	-17.6%
	Percent of List	98.4%	98.0%	0.4%
	Percent of Original	97.2%	96.6%	0.5%

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MARKET OVERVIEW STATISTICS

SUMMARY >>

**ENTIRE STATE OF KANSAS
BREAKDOWNS BY HOME TYPE
AS OF 9/13/2015**

August MLS Statistics By Property Type		2015			2014			2013		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		3,088	2,881	207	3,442	3,226	216	3,520	3,299	221
Change from prior year		-10.3%	-10.7%	-4.2%	-2.2%	-2.2%	-2.3%	14.0%	14.7%	5.2%
Active Listings		12,886	11,705	1,181	14,595	13,388	1,207	15,205	14,218	987
Change from prior year		-11.7%	-12.6%	-2.2%	-4.0%	-5.8%	22.3%	-7.8%	-8.4%	0.2%
Months' Supply		4.2	4.1	5.7	4.2	4.2	5.6	4.3	4.3	4.5
Change from prior year		-1.6%	-2.1%	2.1%	-1.8%	-3.7%	25.1%	-19.2%	-20.1%	-4.8%
New Listings		4,221	3,977	244	4,389	4,147	242	4,548	4,311	237
Change from prior year		-3.8%	-4.1%	0.8%	-3.5%	-3.8%	2.1%	3.4%	3.1%	8.7%
Contracts Written		2,726	2,562	164	2,966	2,799	167	3,076	2,894	182
Change from prior year		-8.1%	-8.5%	-1.8%	-3.6%	-3.3%	-8.2%	12.6%	13.4%	1.1%
Pending Contracts		4,445	3,755	690	4,086	3,398	688	2,998	2,425	573
Change from prior year		8.8%	10.5%	0.3%	36.3%	40.1%	20.1%	4.8%	1.2%	23.2%
Sales Volume (1,000s)		582,396	509,333	73,062	620,449	546,525	73,924	622,671	550,739	71,932
Change from prior year		-6.2%	-6.8%	-1.2%	-0.3%	-0.7%	2.8%	20.8%	21.5%	16.1%
Average	Sale Price	188,600	176,791	352,957	180,311	169,465	342,239	176,895	166,941	325,483
	Change from prior year	4.6%	4.3%	3.1%	1.9%	1.5%	5.1%	6.0%	5.9%	10.4%
	List Price of Actives	225,238	210,589	369,850	209,606	196,963	349,089	201,225	193,537	317,077
	Change from prior year	7.5%	6.9%	5.9%	4.2%	1.8%	10.1%	3.8%	3.3%	8.1%
	Days on Market	62	58	121	70	68	99	74	71	111
	Change from prior year	-11.2%	-14.9%	22.0%	-4.6%	-4.0%	-10.4%	-16.7%	-16.4%	-16.9%
Median	Percent of List	97.2%	96.9%	101.4%	96.5%	96.2%	101.5%	96.6%	96.3%	101.0%
	Change from prior year	0.7%	0.8%	-0.1%	0.0%	-0.1%	0.5%	0.8%	0.8%	0.5%
	Percent of Original	95.0%	94.5%	101.6%	94.0%	93.5%	101.6%	93.7%	93.2%	101.0%
	Change from prior year	1.0%	1.1%	0.0%	0.3%	0.3%	0.6%	1.9%	2.0%	0.9%
	Sale Price	157,000	149,900	326,832	149,900	142,000	317,985	148,950	140,000	291,500
	Change from prior year	4.7%	5.6%	2.8%	0.6%	1.4%	9.1%	4.9%	4.1%	10.0%
Median	List Price of Actives	154,900	139,900	339,900	148,500	137,900	329,900	139,900	134,900	288,225
	Change from prior year	4.3%	1.5%	3.0%	6.1%	2.2%	14.5%	0.0%	0.0%	10.7%
	Days on Market	35	35	64	43	42	58	47	46	66
	Change from prior year	-17.6%	-16.7%	10.3%	-9.6%	-8.7%	-12.1%	-14.5%	-16.4%	13.8%
	Percent of List	98.4%	98.2%	100.0%	98.0%	97.9%	100.0%	97.8%	97.6%	100.0%
	Change from prior year	0.4%	0.3%	0.0%	0.3%	0.3%	0.0%	0.6%	0.6%	0.0%
Median	Percent of Original	97.2%	96.9%	100.3%	96.6%	96.2%	100.0%	96.2%	95.8%	100.3%
	Change from prior year	0.5%	0.7%	0.3%	0.5%	0.5%	-0.3%	1.4%	1.4%	0.3%

YEAR-TO-DATE STATISTICS

SUMMARY >>

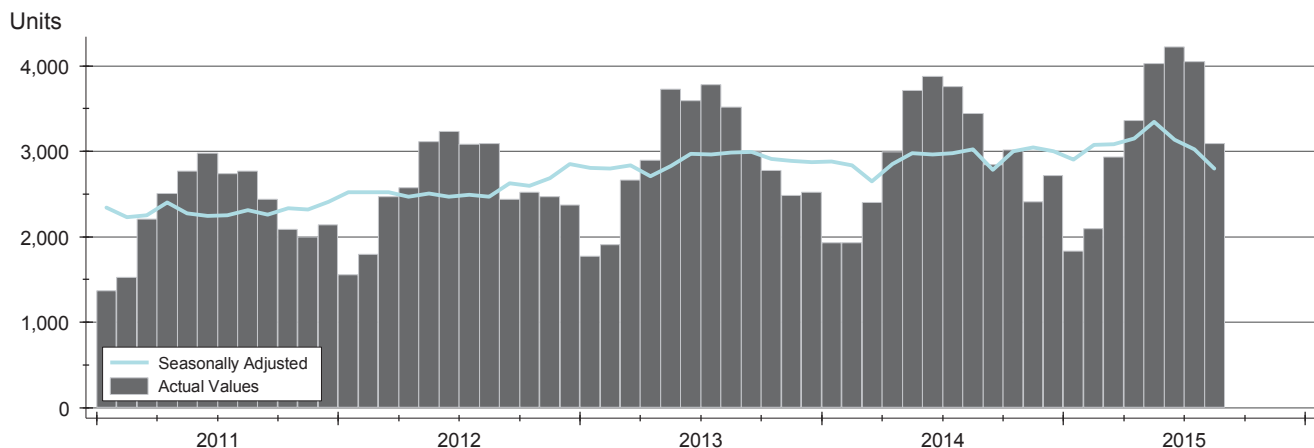
**ENTIRE STATE OF KANSAS
YTD BREAKDOWNS BY HOME TYPE
AS OF 9/13/2015**

Year-to-Date Activity By Property Type		2015			2014			2013		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		25,602	23,844	1,758	24,052	22,470	1,582	23,858	22,236	1,622
	Change from prior year	6.4%	6.1%	11.1%	0.8%	1.1%	-2.5%	14.1%	13.8%	18.8%
New Listings		38,312	36,059	2,253	37,865	35,696	2,169	38,086	36,028	2,058
	Change from prior year	1.2%	1.0%	3.9%	-0.6%	-0.9%	5.4%	3.4%	3.0%	11.8%
Contracts Written		27,306	25,382	1,924	25,585	23,851	1,734	25,551	23,695	1,856
	Change from prior year	6.7%	6.4%	11.0%	0.1%	0.7%	-6.6%	14.0%	14.1%	12.7%
Sales Volume (1,000s)		4,812,262	4,192,051	620,212	4,218,731	3,679,359	539,372	4,100,306	3,572,548	527,758
	Change from prior year	14.1%	13.9%	15.0%	2.9%	3.0%	2.2%	21.9%	20.9%	28.9%
Average	Sale Price	187,964	175,812	352,794	175,415	163,760	340,943	171,870	160,672	325,375
	Change from prior year	7.2%	7.4%	3.5%	2.1%	1.9%	4.8%	6.8%	6.2%	8.5%
	Days on Market	71	67	129	76	73	117	81	79	116
	Change from prior year	-6.6%	-8.8%	10.6%	-6.3%	-6.9%	0.8%	-15.2%	-15.3%	-15.2%
	Percent of List	97.2%	96.9%	101.3%	96.8%	96.5%	101.6%	96.7%	96.3%	101.2%
Median	Change from prior year	0.4%	0.4%	-0.3%	0.2%	0.2%	0.4%	0.8%	0.8%	0.5%
	Percent of Original	94.8%	94.3%	101.3%	94.1%	93.6%	101.9%	93.7%	93.1%	101.5%
	Change from prior year	0.7%	0.8%	-0.6%	0.5%	0.5%	0.4%	1.9%	1.9%	1.3%
	Sale Price	155,250	148,500	320,559	145,000	138,100	306,849	144,000	136,000	289,975
	Change from prior year	7.1%	7.5%	4.5%	0.7%	1.5%	5.8%	6.7%	4.7%	9.7%
Median	Days on Market	39	38	88	44	43	75	49	48	72
	Change from prior year	-11.4%	-11.6%	17.3%	-10.2%	-10.4%	4.2%	-15.5%	-15.8%	-14.3%
	Percent of List	98.4%	98.2%	100.0%	98.1%	97.9%	100.0%	97.9%	97.7%	100.0%
	Change from prior year	0.3%	0.3%	0.0%	0.2%	0.2%	0.0%	0.7%	0.7%	0.0%
	Percent of Original	97.1%	96.8%	100.0%	96.7%	96.3%	100.3%	96.3%	95.9%	100.1%
	Change from prior year	0.5%	0.5%	-0.3%	0.4%	0.4%	0.2%	1.5%	1.5%	0.1%

SOLD LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015**



SUMMARY >>

Summary Statistics for Sold Listings		August			Year-to-Date		
		2015	2014	Change	2015	2014	Change
Sold Listings		3,088	3,442	-10.3%	25,602	24,052	6.4%
Volume (1,000s)		582,396	620,449	-6.1%	4,812,263	4,218,731	14.1%
Average	Sale Price	188,600	180,311	4.6%	187,964	175,415	7.2%
	Days on Market	62	70	-11.2%	71	76	-6.6%
	Percent of List	97.2%	96.5%	0.7%	97.2%	96.8%	0.4%
	Percent of Original	95.0%	94.0%	1.0%	94.8%	94.1%	0.7%
Median	Sale Price	157,000	149,900	4.7%	155,250	145,000	7.1%
	Days on Market	35	43	-17.6%	39	44	-11.4%
	Percent of List	98.4%	98.0%	0.4%	98.4%	98.1%	0.3%
	Percent of Original	97.2%	96.6%	0.5%	97.1%	96.7%	0.5%

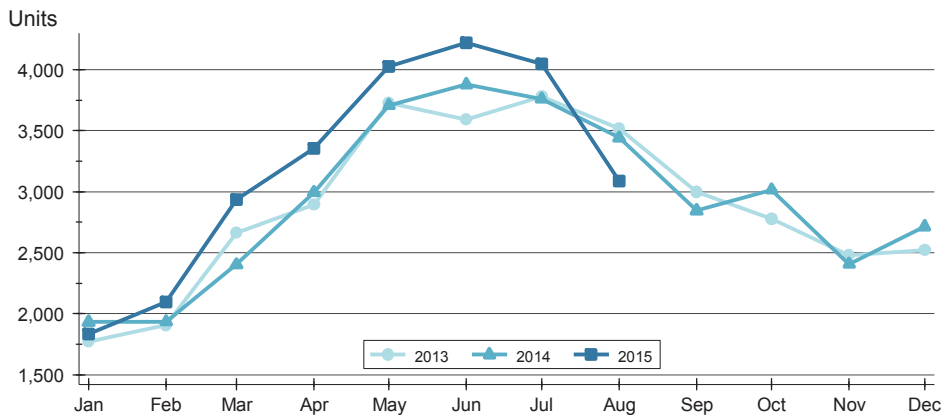
A total of 3,088 homes sold in the state of Kansas in August, down from 3,442 units in August 2014. Total sales volume fell to \$582.4 million compared to \$620.4 million in the previous year.

The median sales price in August was \$157,000, up 4.7% compared to the prior year. Median days on market was 35 days, up from 34 days in July, but down from 43 in August 2014.

SOLD LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015**



Month	2013	2014	2015
January	1,773	1,932	1,834
February	1,908	1,933	2,096
March	2,661	2,403	2,933
April	2,894	2,995	3,358
May	3,727	3,709	4,026
June	3,592	3,878	4,221
July	3,783	3,760	4,046
August	3,520	3,442	3,088
September	2,997	2,845	
October	2,776	3,015	
November	2,481	2,407	
December	2,522	2,714	

BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	76	2.5%	1,311	17,252	17,354	71	36	86.8%	88.9%	81.7%	85.5%
\$25,000-\$49,999	190	6.2%	7,067	37,196	37,050	77	51	92.4%	91.8%	85.4%	85.4%
\$50,000-\$99,999	563	18.2%	42,801	76,024	77,000	76	46	95.6%	97.0%	92.2%	94.6%
\$100,000-\$124,999	286	9.3%	32,412	113,328	114,250	61	32	97.6%	98.2%	96.0%	96.6%
\$125,000-\$149,999	338	10.9%	46,379	137,216	137,500	51	32	97.8%	98.5%	96.2%	97.0%
\$150,000-\$174,999	340	11.0%	55,144	162,188	162,000	45	25	98.4%	99.0%	96.9%	98.2%
\$175,000-\$199,999	243	7.9%	45,348	186,616	186,500	45	28	98.7%	99.5%	97.4%	98.7%
\$200,000-\$249,999	366	11.9%	81,746	223,350	222,000	56	33	98.2%	98.6%	96.6%	97.6%
\$250,000-\$299,999	221	7.2%	60,191	272,356	272,000	54	35	98.9%	98.8%	97.2%	98.2%
\$300,000 and up	465	15.1%	209,997	451,606	391,500	77	37	98.8%	98.9%	97.5%	98.3%
All price ranges	3,088	100.0%	582,396	188,600	157,000	62	35	97.2%	98.4%	95.0%	97.2%

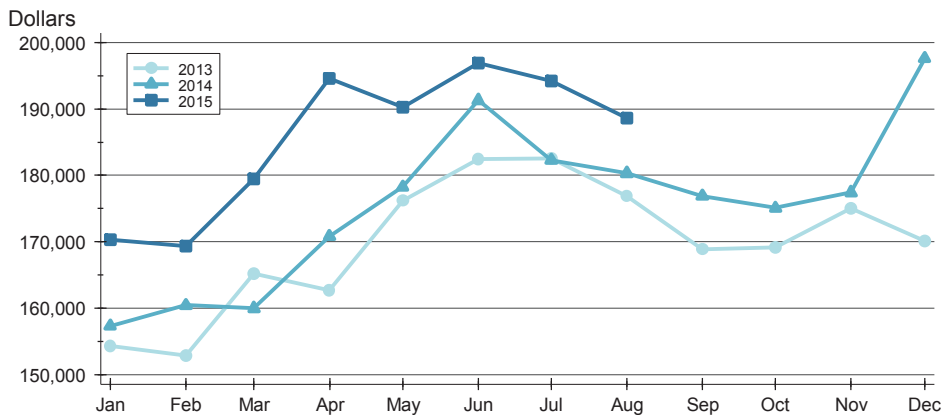
SOLD LISTINGS ANALYSIS

AVERAGE PRICE >>

ENTIRE STATE OF KANSAS

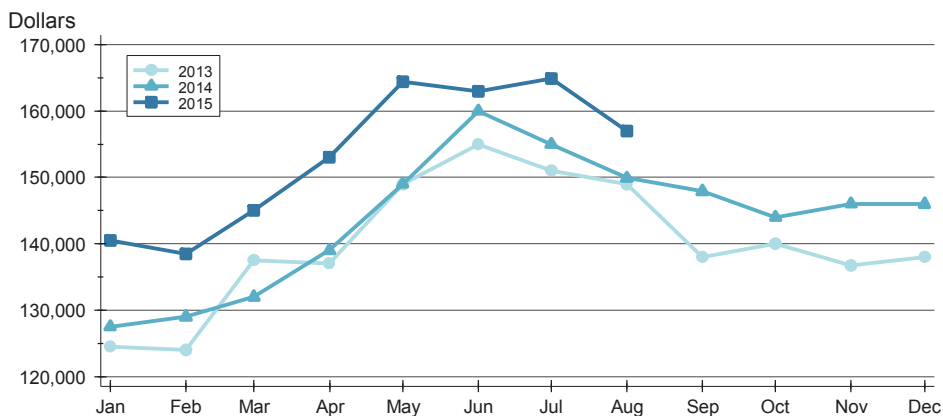
ALL HOMES

AS OF 9/13/2015



Month	2013	2014	2015
January	154,332	157,327	170,339
February	152,843	160,421	169,339
March	165,192	159,969	179,445
April	162,655	170,828	194,565
May	176,136	178,259	190,251
June	182,426	191,302	196,918
July	182,533	182,267	194,198
August	176,895	180,311	188,600
September	168,903	176,870	
October	169,119	175,082	
November	175,007	177,422	
December	170,074	197,607	

MEDIAN PRICE >>

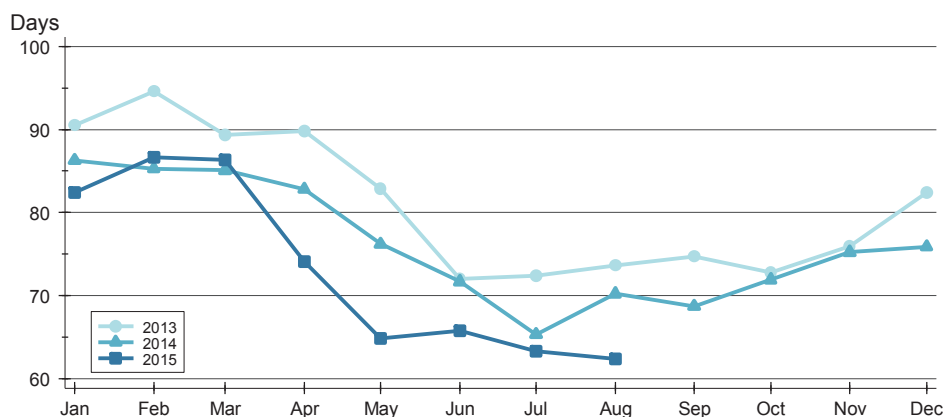


Month	2013	2014	2015
January	124,500	127,500	140,500
February	124,000	129,000	138,500
March	137,500	132,000	145,000
April	137,000	139,000	153,000
May	149,000	149,000	164,450
June	155,000	160,000	163,000
July	151,000	155,000	164,900
August	148,950	149,900	157,000
September	138,000	147,900	
October	140,000	144,000	
November	136,750	146,000	
December	137,950	145,950	

SOLD LISTINGS ANALYSIS

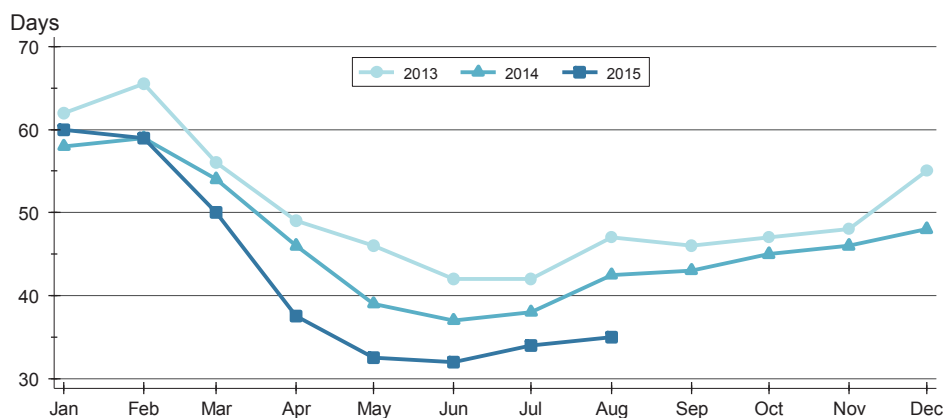
AVERAGE DOM >>

ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015



Month	2013	2014	2015
January	91	86	82
February	95	85	87
March	89	85	86
April	90	83	74
May	83	76	65
June	72	72	66
July	72	65	63
August	74	70	62
September	75	69	
October	73	72	
November	76	75	
December	82	76	

MEDIAN DOM >>

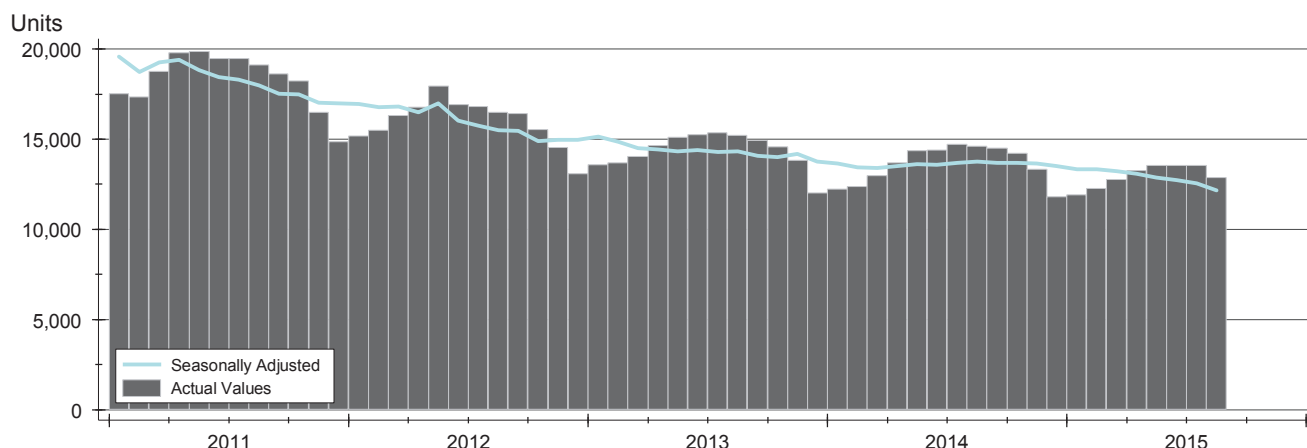


Month	2013	2014	2015
January	62	58	60
February	66	59	59
March	56	54	50
April	49	46	38
May	46	39	33
June	42	37	32
July	42	38	34
August	47	43	35
September	46	43	
October	47	45	
November	48	46	
December	55	48	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 9/13/2015



SUMMARY >>

Summary Statistics for Active Listings		End of August		
		2015	2014	Change
Active Listings		12,886	14,595	-11.7%
Months' Supply		4.2	4.2	-1.6%
Volume (1,000s)		2,902,415	3,059,198	-5.1%
Average	List Price	225,238	209,606	7.5%
	Days on Market	110	111	-1.3%
	Percent of Original	97.0%	97.3%	-0.3%
Median	List Price	154,900	148,500	4.3%
	Days on Market	67	71	-5.6%
	Percent of Original	100.0%	100.0%	0.0%

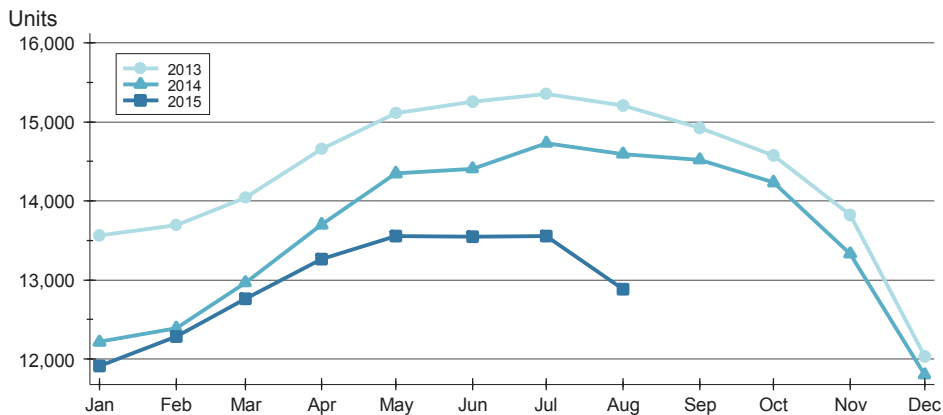
A total of 12,886 homes were available for sale in the state of Kansas at the end of August. This represents a 4.2 months' supply of active listings.

The median list price of homes on the market at the end of August was \$154,900, up 4.3% from 2014. The typical time on market for active listings was 67 days, down from 71 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015



Month	2013	2014	2015
January	13,565	12,215	11,914
February	13,692	12,387	12,282
March	14,044	12,966	12,764
April	14,658	13,699	13,262
May	15,111	14,347	13,559
June	15,255	14,409	13,546
July	15,349	14,732	13,559
August	15,205	14,595	12,886
September	14,924	14,519	
October	14,576	14,232	
November	13,824	13,329	
December	12,035	11,802	

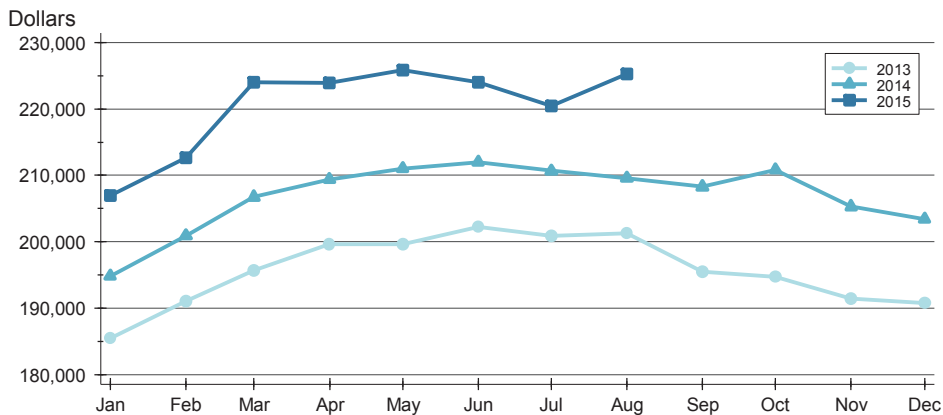
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	265	2.1%	4,180	3.5	15,775	18,500	121	60	92.1%	100.0%
\$25,000-\$49,999	953	7.4%	37,372	5.0	39,215	39,900	140	88	93.6%	100.0%
\$50,000-\$99,999	2,871	22.3%	217,429	5.1	75,733	75,000	117	71	96.2%	100.0%
\$100,000-\$124,999	1,036	8.0%	117,593	3.6	113,507	114,900	102	62	97.1%	100.0%
\$125,000-\$149,999	1,171	9.1%	160,566	3.5	137,119	135,950	89	55	97.3%	100.0%
\$150,000-\$174,999	877	6.8%	142,692	2.6	162,705	162,000	83	55	97.7%	100.0%
\$175,000-\$199,999	905	7.0%	169,922	3.7	187,759	188,000	98	57	97.5%	100.0%
\$200,000-\$249,999	1,186	9.2%	269,045	3.2	226,851	225,000	86	55	98.2%	100.0%
\$250,000-\$299,999	896	7.0%	245,725	4.1	274,247	274,700	95	62	98.0%	100.0%
\$300,000 and up	2,680	20.8%	1,527,528	5.8	569,973	434,900	131	83	98.3%	100.0%
All price ranges	12,886	100.0%	2,902,415	4.2	225,238	154,900	110	67	97.0%	100.0%

ACTIVE LISTINGS ANALYSIS

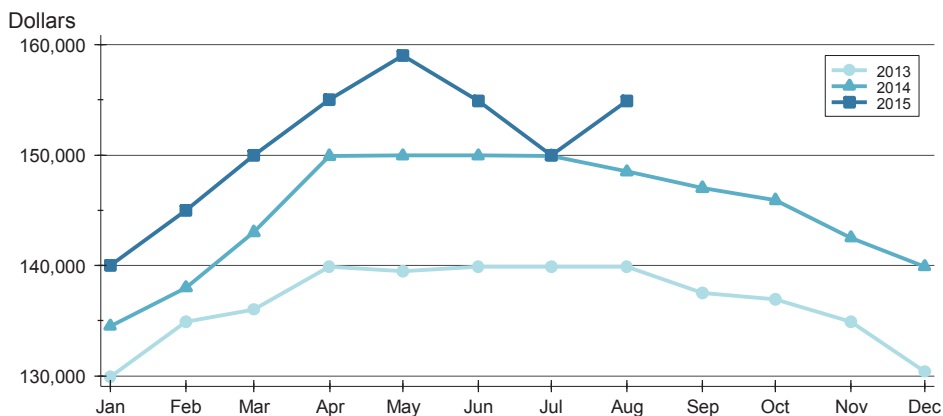
AVERAGE PRICE >>

ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015



Month	2013	2014	2015
January	185,407	194,853	206,961
February	191,062	200,927	212,682
March	195,696	206,750	224,055
April	199,644	209,388	223,972
May	199,638	211,043	225,858
June	202,230	212,019	224,048
July	200,892	210,669	220,470
August	201,225	209,606	225,238
September	195,472	208,291	
October	194,686	210,813	
November	191,414	205,303	
December	190,772	203,419	

MEDIAN PRICE >>

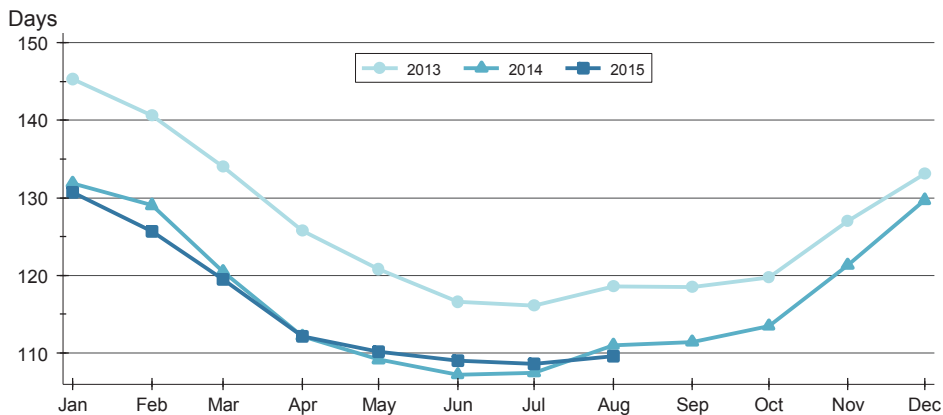


Month	2013	2014	2015
January	129,950	134,500	140,000
February	134,900	138,000	145,000
March	136,000	143,000	150,000
April	139,900	149,900	155,000
May	139,500	149,950	159,000
June	139,900	149,950	154,900
July	139,900	149,900	150,000
August	139,900	148,500	154,900
September	137,500	147,000	
October	136,950	145,900	
November	134,900	142,500	
December	130,400	139,900	

ACTIVE LISTINGS ANALYSIS

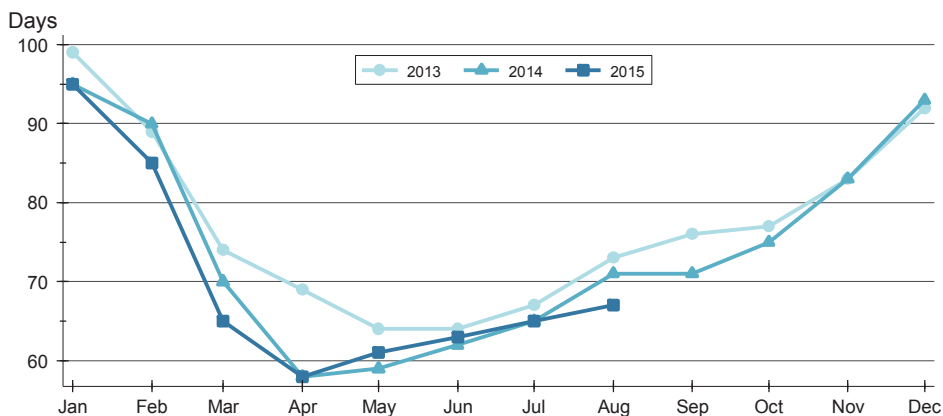
AVERAGE DOM >>

ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015



Month	2013	2014	2015
January	145	132	131
February	141	129	126
March	134	120	119
April	126	112	112
May	121	109	110
June	117	107	109
July	116	107	109
August	119	111	110
September	119	111	
October	120	113	
November	127	121	
December	133	130	

MEDIAN DOM >>

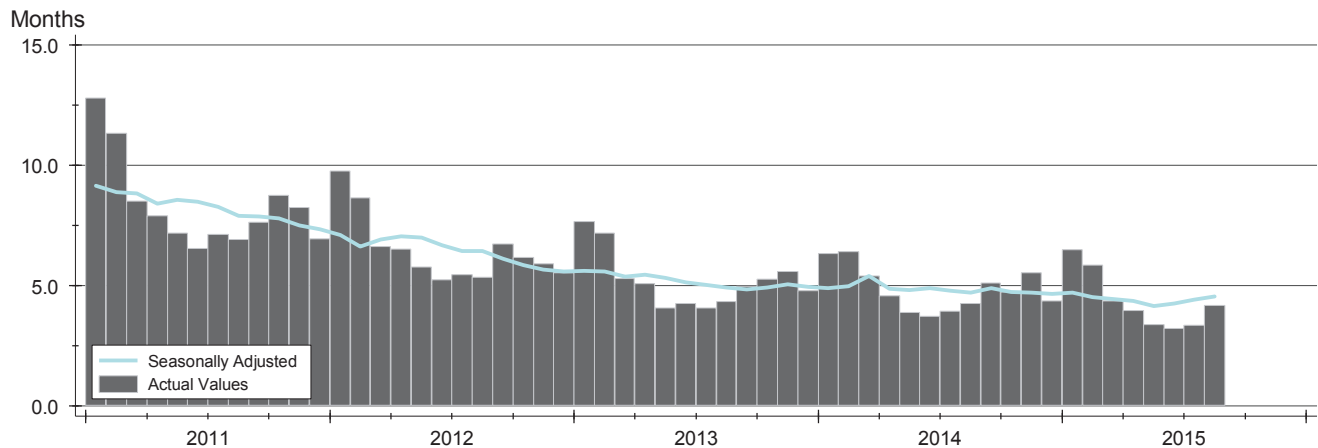


Month	2013	2014	2015
January	99	95	95
February	89	90	85
March	74	70	65
April	69	58	58
May	64	59	61
June	64	62	63
July	67	65	65
August	73	71	67
September	76	71	
October	77	75	
November	83	83	
December	92	93	

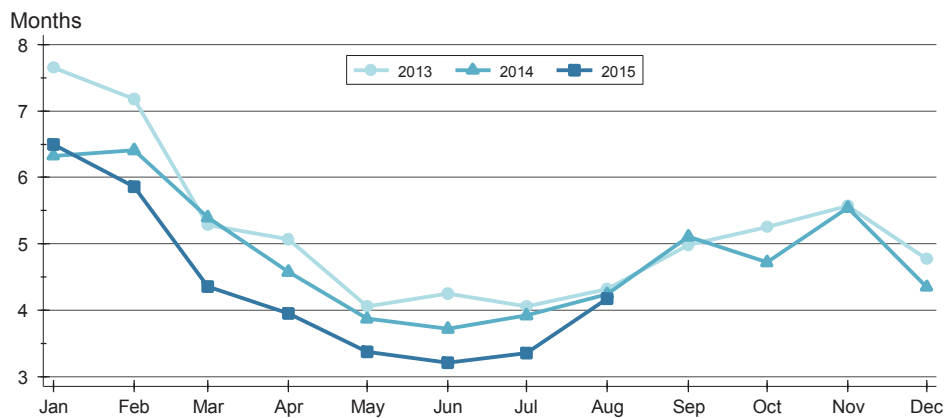
MONTHS' SUPPLY ANALYSIS

HISTORY >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 9/13/2015



BY MONTH >>

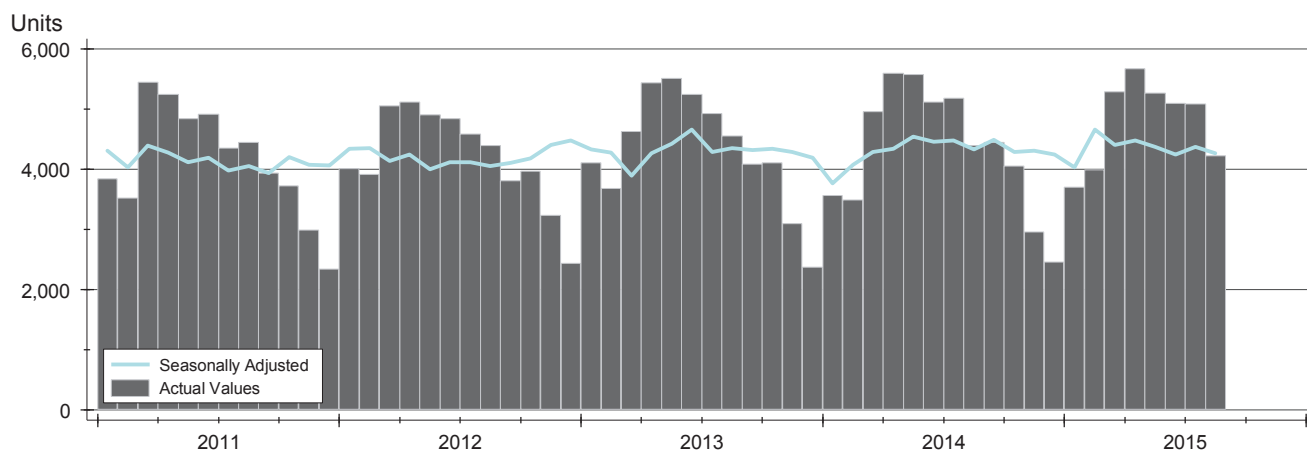


Month	2013	2014	2015
January	7.7	6.3	6.5
February	7.2	6.4	5.9
March	5.3	5.4	4.4
April	5.1	4.6	3.9
May	4.1	3.9	3.4
June	4.2	3.7	3.2
July	4.1	3.9	3.4
August	4.3	4.2	4.2
September	5.0	5.1	
October	5.3	4.7	
November	5.6	5.5	
December	4.8	4.3	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015**


SUMMARY >>

Summary Statistics for New Listings		August		
		2015	2014	Change
Current Month	New Listings	4,221	4,389	-3.8%
	Volume (1,000s)	832,454	897,602	-7.3%
	Average List Price	197,217	204,512	-3.6%
	Median List Price	154,875	142,500	8.7%
YTD	New Listings	38,312	37,865	1.2%
	Volume (1,000s)	7,678,531	7,290,793	5.3%
	Average List Price	200,421	192,547	4.1%
	Median List Price	159,000	149,900	6.1%

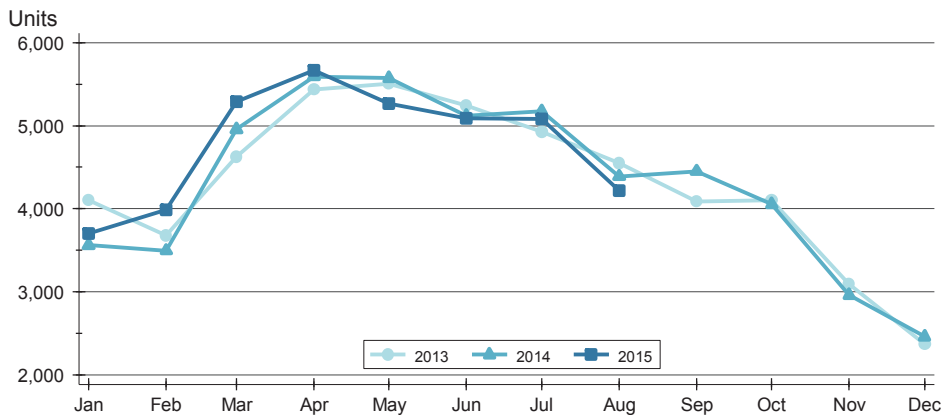
A total of 4,221 new listings were added in the state of Kansas during August, down 3.8% from the same month in 2014. Year-to-date the state of Kansas has seen 38,312 new listings.

The median list price of these homes was \$154,875 up from \$142,500 in 2014.

NEW LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015**



Month	2013	2014	2015
January	4,106	3,561	3,702
February	3,682	3,494	3,986
March	4,628	4,958	5,291
April	5,441	5,593	5,669
May	5,508	5,573	5,268
June	5,243	5,119	5,093
July	4,930	5,178	5,082
August	4,548	4,389	4,221
September	4,089	4,451	
October	4,103	4,055	
November	3,094	2,960	
December	2,366	2,456	

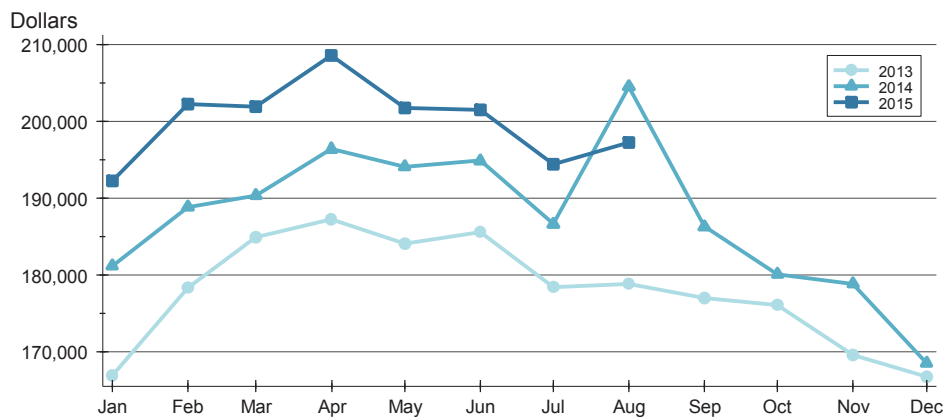
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	99	2.3%	1,135	11,465	12,500
\$25,000-\$49,999	247	5.9%	9,662	39,119	39,900
\$50,000-\$99,999	858	20.3%	65,923	76,834	78,000
\$100,000-\$124,999	362	8.6%	41,507	114,661	115,000
\$125,000-\$149,999	485	11.5%	66,646	137,413	137,000
\$150,000-\$174,999	347	8.2%	56,423	162,601	162,500
\$175,000-\$199,999	347	8.2%	64,692	186,432	185,000
\$200,000-\$249,999	464	11.0%	104,617	225,468	225,000
\$250,000-\$299,999	307	7.3%	84,171	274,172	273,000
\$300,000 and up	674	16.0%	331,565	491,936	405,000
All price ranges	4,221	100.0%	832,454	197,217	154,875

NEW LISTINGS ANALYSIS

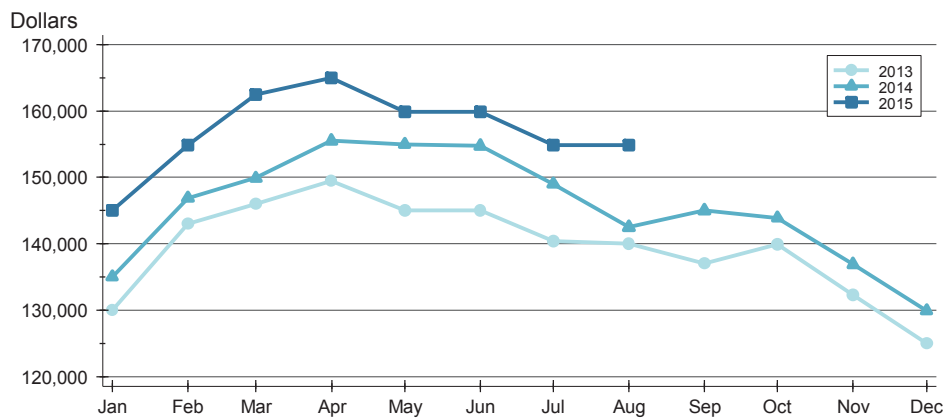
AVERAGE PRICE >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 9/13/2015



Month	2013	2014	2015
January	166,884	181,209	192,265
February	178,330	188,844	202,273
March	184,918	190,359	201,939
April	187,273	196,394	208,575
May	184,056	194,108	201,734
June	185,625	194,885	201,493
July	178,435	186,635	194,415
August	178,799	204,512	197,217
September	177,015	186,300	
October	176,121	180,093	
November	169,595	178,869	
December	166,799	168,539	

MEDIAN PRICE >>

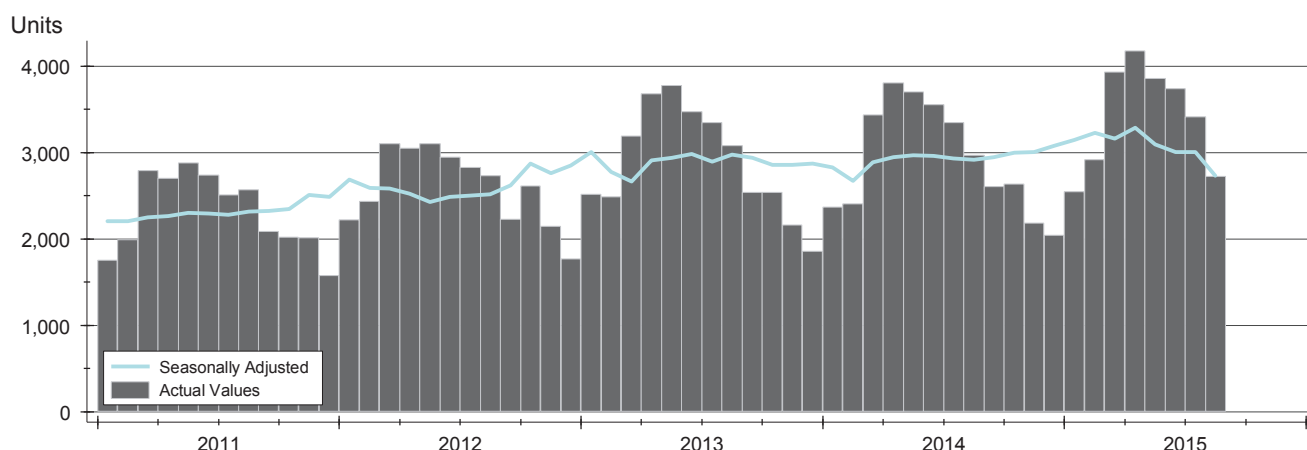


Month	2013	2014	2015
January	130,000	135,000	145,000
February	143,000	146,900	154,900
March	145,950	149,900	162,500
April	149,500	155,500	165,000
May	145,000	155,000	159,900
June	145,000	154,750	159,900
July	140,400	149,000	154,900
August	140,000	142,500	154,875
September	137,000	145,000	
October	139,900	143,900	
November	132,250	136,900	
December	125,000	129,900	

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015



SUMMARY >>

Summary Statistics for Contracts Written			August			Year-to-Date		
			2015	2014	Change	2015	2014	Change
Contracts Written			2,726	2,966	-8.1%	27,306	25,585	6.7%
Volume (1,000s)			473,987	529,469	-10.5%	5,222,335	4,700,831	11.1%
Average	List Price		173,876	178,513	-2.6%	191,252	183,734	4.1%
	Days on Market		62	69	-9.7%	69	74	-7.9%
	Percent of Original		96.4%	93.7%	2.9%	95.3%	94.3%	1.0%
Median	List Price		142,550	149,900	-4.9%	159,900	150,000	6.6%
	Days on Market		31	42	-26.2%	36	42	-14.3%
	Percent of Original		100.0%	96.2%	3.9%	97.7%	96.8%	1.0%

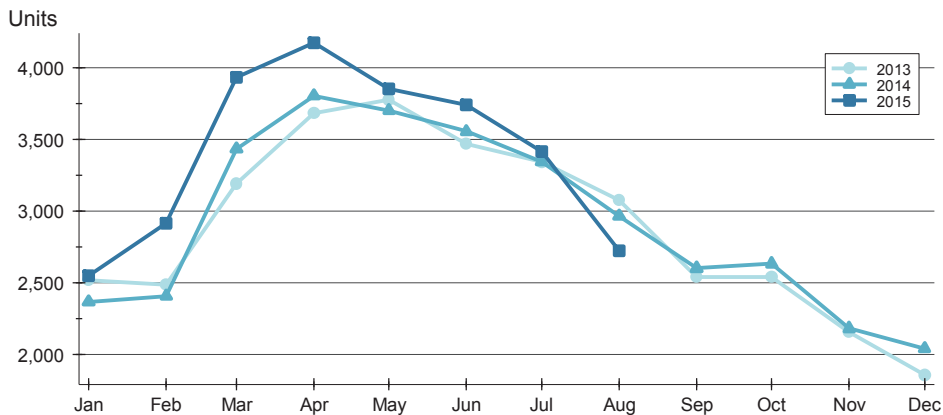
A total of 2,726 contracts for sale were written in the state of Kansas during the month of August, down from 2,966 in 2014. The median list price of these homes was \$142,550, down from \$149,900 the prior year.

Half of the homes that went under contract in August were on the market less than 31 days, compared to 42 days in August 2014.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015**



Month	2013	2014	2015
January	2,520	2,369	2,548
February	2,489	2,407	2,915
March	3,193	3,434	3,934
April	3,682	3,805	4,175
May	3,778	3,702	3,854
June	3,470	3,557	3,740
July	3,343	3,345	3,414
August	3,076	2,966	2,726
September	2,539	2,602	
October	2,540	2,633	
November	2,158	2,183	
December	1,860	2,041	

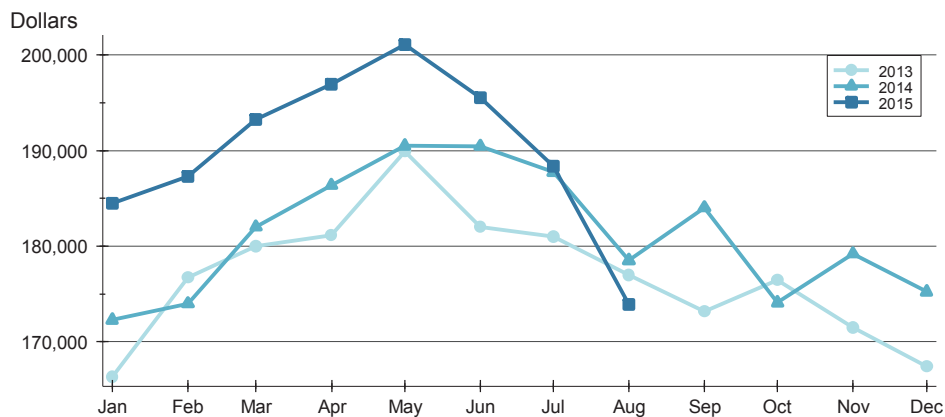
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	70	2.6%	1,190	17,005	19,375	54	34	90.1%	100.0%
\$25,000-\$49,999	207	7.6%	8,063	38,949	39,700	78	41	90.6%	96.5%
\$50,000-\$99,999	551	20.2%	42,573	77,265	77,900	67	37	94.8%	100.0%
\$100,000-\$124,999	251	9.2%	28,617	114,011	115,000	49	25	97.0%	100.0%
\$125,000-\$149,999	348	12.8%	47,701	137,073	135,000	51	25	97.4%	100.0%
\$150,000-\$174,999	247	9.1%	40,104	162,366	162,500	56	27	97.9%	100.0%
\$175,000-\$199,999	242	8.9%	45,419	187,682	188,950	52	28	97.3%	100.0%
\$200,000-\$249,999	266	9.8%	59,682	224,367	224,900	58	29	98.2%	100.0%
\$250,000-\$299,999	170	6.2%	46,862	275,658	274,900	66	27	98.5%	100.0%
\$300,000 and up	304	11.2%	141,605	465,807	400,000	88	50	98.0%	100.0%
All price ranges	2,726	100.0%	473,987	173,876	142,550	62	31	96.4%	100.0%

CONTRACTS WRITTEN ANALYSIS

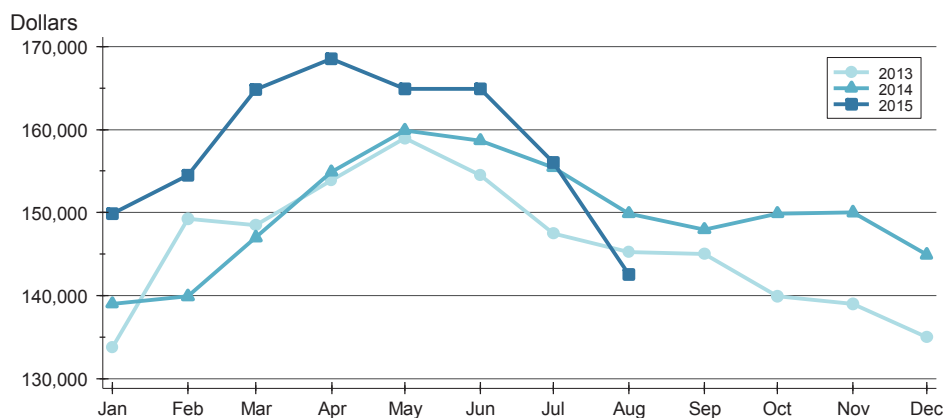
ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 9/13/2015

AVERAGE PRICE >>



Month	2013	2014	2015
January	166,380	172,292	184,501
February	176,723	174,004	187,276
March	180,025	182,031	193,246
April	181,165	186,355	196,958
May	189,915	190,482	201,078
June	182,004	190,459	195,502
July	180,993	187,753	188,357
August	176,990	178,513	173,876
September	173,157	184,032	
October	176,439	174,090	
November	171,497	179,201	
December	167,442	175,231	

MEDIAN PRICE >>



Month	2013	2014	2015
January	133,750	139,000	149,900
February	149,250	139,900	154,500
March	148,500	147,000	164,850
April	153,900	154,900	168,500
May	159,000	159,900	164,900
June	154,500	158,700	164,950
July	147,500	155,450	156,000
August	145,250	149,900	142,550
September	145,000	147,950	
October	139,900	149,900	
November	139,000	150,000	
December	135,000	144,900	

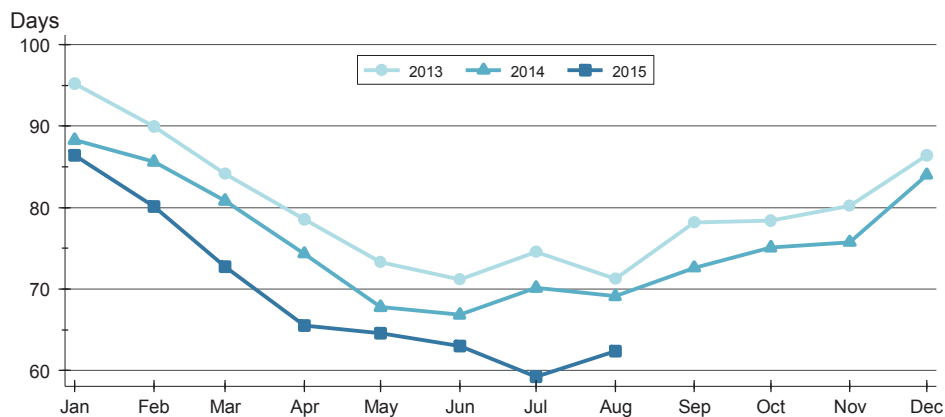
CONTRACTS WRITTEN ANALYSIS

ENTIRE STATE OF KANSAS

ALL HOMES

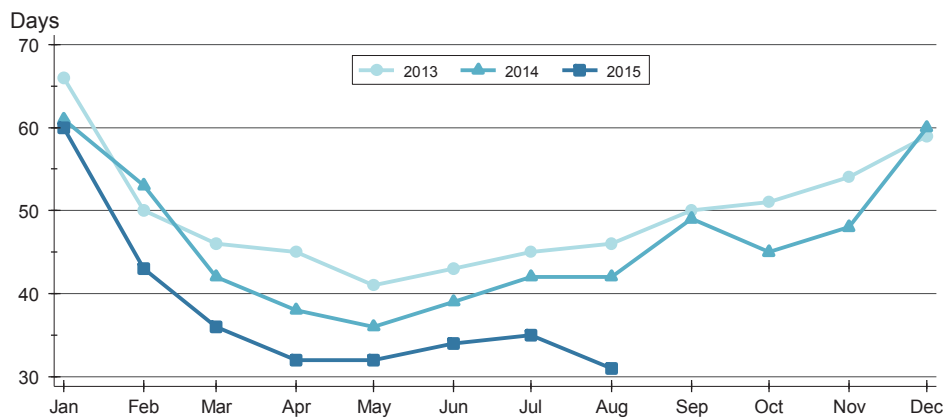
AS OF 9/13/2015

AVERAGE DOM >>



Month	2013	2014	2015
January	95	88	86
February	90	86	80
March	84	81	73
April	79	74	65
May	73	68	65
June	71	67	63
July	75	70	59
August	71	69	62
September	78	73	
October	78	75	
November	80	76	
December	86	84	

MEDIAN DOM >>

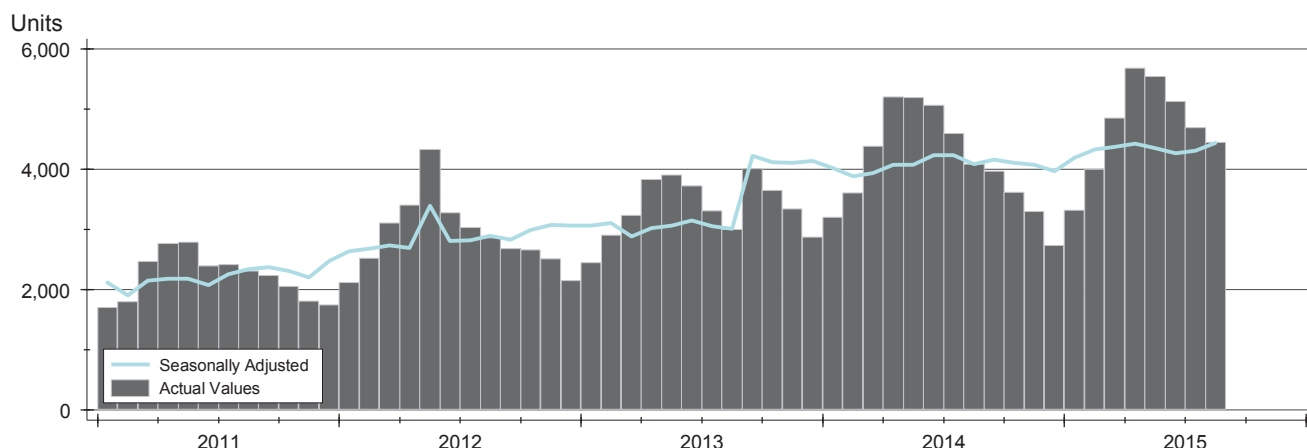


Month	2013	2014	2015
January	66	61	60
February	50	53	43
March	46	42	36
April	45	38	32
May	41	36	32
June	43	39	34
July	45	42	35
August	46	42	31
September	50	49	
October	51	45	
November	54	48	
December	59	60	

PENDING CONTRACTS ANALYSIS

HISTORY >>

ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 9/13/2015



SUMMARY >>

Summary Statistics for Pending Contracts		End of August		
		2015	2014	Change
Pending Contracts		4,445	4,086	8.8%
Volume (1,000s)		916,679	820,683	11.7%
Average	List Price	206,227	200,852	2.7%
	Days on Market	62	70	-10.9%
	Percent of Original	97.5%	97.7%	-0.2%
Median	List Price	159,900	154,900	3.2%
	Days on Market	27	32	-15.6%
	Percent of Original	100.0%	100.0%	0.0%

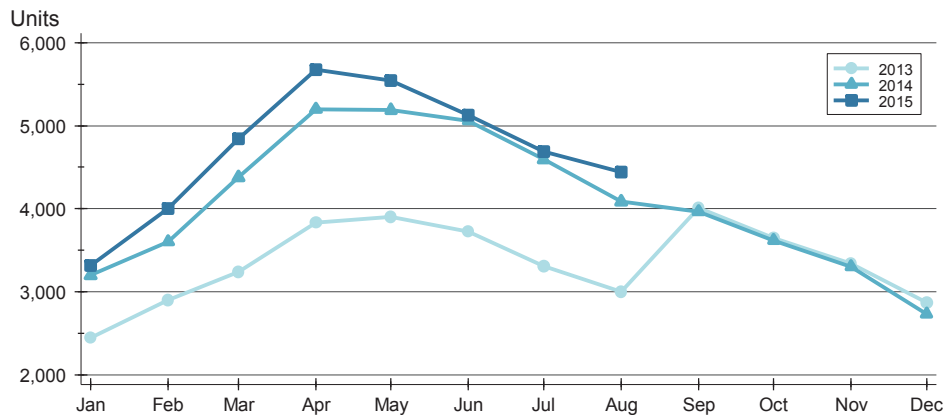
A total of 4,445 listings in the state of Kansas had contracts pending at the end of August, up from 4,086 contracts pending at the end of August 2014.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015**



Month	2013	2014	2015
January	2,444	3,196	3,319
February	2,899	3,603	4,002
March	3,238	4,378	4,846
April	3,832	5,201	5,679
May	3,904	5,190	5,548
June	3,727	5,060	5,132
July	3,306	4,594	4,688
August	2,998	4,086	4,445
September	4,011	3,966	
October	3,644	3,619	
November	3,339	3,302	
December	2,868	2,730	

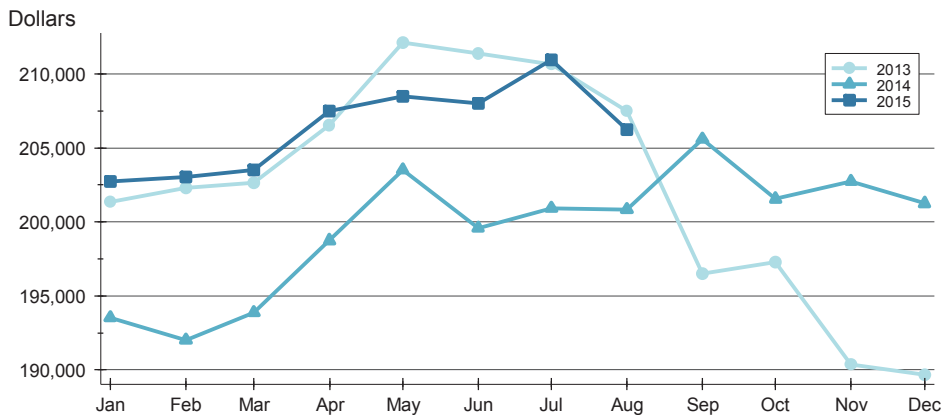
BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	76	1.7%	1,318	17,342	18,810	52	34	92.8%	100.0%
\$25,000-\$49,999	246	5.5%	9,731	39,555	40,000	89	49	92.5%	100.0%
\$50,000-\$99,999	821	18.5%	63,523	77,373	78,500	79	41	96.1%	100.0%
\$100,000-\$124,999	378	8.5%	42,907	113,511	114,900	59	27	97.6%	100.0%
\$125,000-\$149,999	521	11.7%	71,343	136,935	135,000	48	24	97.7%	100.0%
\$150,000-\$174,999	383	8.6%	62,258	162,553	162,500	54	26	98.4%	100.0%
\$175,000-\$199,999	377	8.5%	70,549	187,133	187,500	48	24	98.0%	100.0%
\$200,000-\$249,999	452	10.2%	101,009	223,471	223,050	58	22	98.7%	100.0%
\$250,000-\$299,999	326	7.3%	90,056	276,246	275,000	59	19	99.0%	100.0%
\$300,000 and up	802	18.0%	390,993	487,522	429,450	64	12	98.9%	100.0%
All price ranges	4,445	100.0%	916,679	206,227	159,900	62	27	97.5%	100.0%

PENDING CONTRACTS ANALYSIS

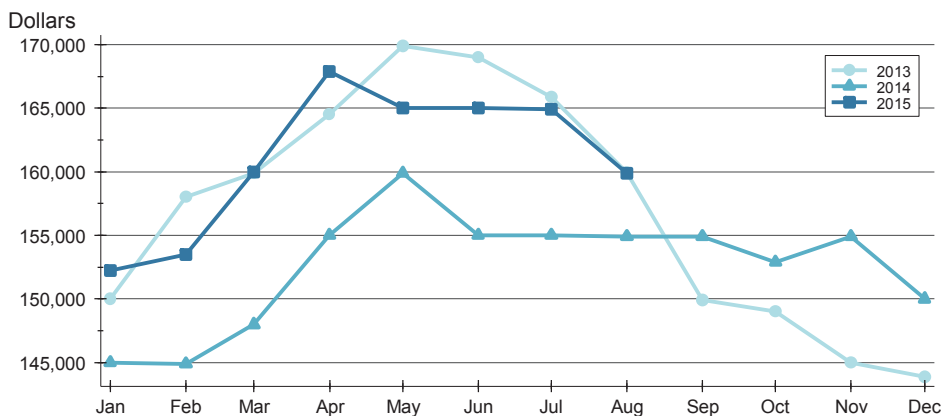
ENTIRE STATE OF KANSAS
ALL HOMES
AS OF 9/13/2015

AVERAGE PRICE >>



Month	2013	2014	2015
January	201,335	193,530	202,715
February	202,315	192,024	203,029
March	202,646	193,878	203,534
April	206,539	198,743	207,492
May	212,118	203,534	208,495
June	211,396	199,594	208,005
July	210,652	200,933	210,969
August	207,494	200,852	206,227
September	196,509	205,601	
October	197,294	201,552	
November	190,363	202,745	
December	189,696	201,248	

MEDIAN PRICE >>

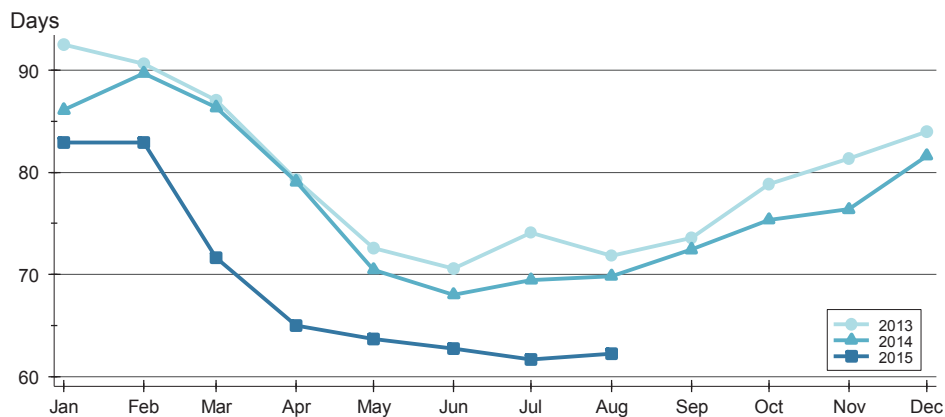


Month	2013	2014	2015
January	150,000	145,000	152,250
February	158,000	144,900	153,500
March	159,900	148,000	160,000
April	164,500	155,000	167,900
May	169,900	159,900	165,000
June	169,000	155,000	165,000
July	165,900	155,000	164,900
August	159,925	154,900	159,900
September	149,900	154,900	
October	149,000	152,900	
November	145,000	154,900	
December	143,900	150,000	

PENDING CONTRACTS ANALYSIS

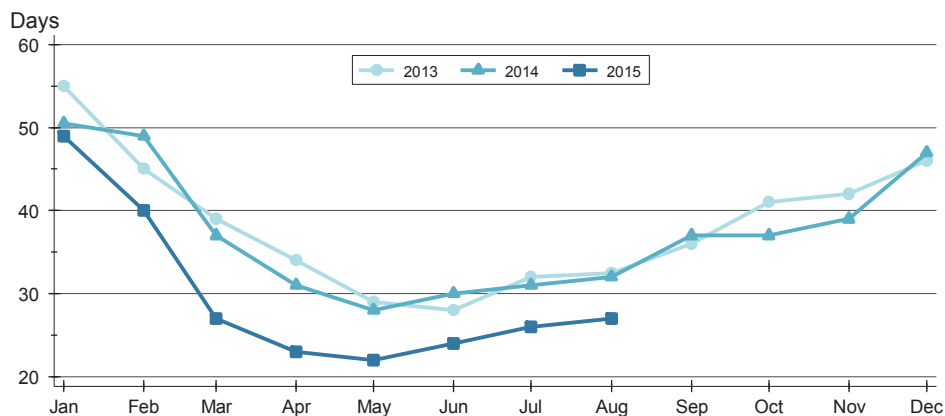
ENTIRE STATE OF KANSAS
 ALL HOMES
 AS OF 9/13/2015

AVERAGE DOM >>



Month	2013	2014	2015
January	93	86	83
February	91	90	83
March	87	86	72
April	79	79	65
May	73	70	64
June	71	68	63
July	74	69	62
August	72	70	62
September	74	72	
October	79	75	
November	81	76	
December	84	82	

MEDIAN DOM >>



Month	2013	2014	2015
January	55	51	49
February	45	49	40
March	39	37	27
April	34	31	23
May	29	28	22
June	28	30	24
July	32	31	26
August	33	32	27
September	36	37	
October	41	37	
November	42	39	
December	46	47	