



# 2014 KAR Annual Conference & Education Expo

*'Winning the Race'*

September 29-October 1, 2014 • Hyatt Regency Wichita  
400 W Waterman Street, Wichita, KS



LEARN • CONNECT • SHARE



True Blue® for over 120 years

Capitol Federal  
KAR's True Blue®  
Conference Sponsor!

## ON-SITE REGISTRATION AVAILABLE

Bring this completed form, along with payment, to the Registration Desk at the Conference.

Name: \_\_\_\_\_  
Firm: \_\_\_\_\_  
Address: \_\_\_\_\_  
City/State/Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**CANCELLATIONS** and refunds will be processed after the Conference. **Cancellation requests and changes must be made in writing by September 19, 2014.** Cancellation requests will not be honored after September 19, 2014. A processing fee of \$25 per person will be assessed for cancellations made for any reason.

**TICKETS** for education sessions and optional activities are granted on a first-come, first-served basis. All sales are final. All advance-purchase tickets will be in your packet at the registration desk at the Conference.

**QUESTIONS?** Phone 800-366-0069, ext. 2130, check the web-site at [KansasRealtor.com](http://KansasRealtor.com) or Email [jhovey@KansasRealtor.com](mailto:jhovey@KansasRealtor.com).

## ON-SITE Registration

Registration Fees			On-Site 9/20/14-10/1/14	Total
REALTOR®			\$189	
Non-Member			\$289	

## Hotel Reservations Hyatt Regency Wichita

400 W Waterman Street, Wichita KS 67202

\$109 plus tax single/double rate

\$139 plus tax triple/quad rate

**Deadline: September 5, 2014**

## Payment Information

Amex / Discover / MasterCard / Visa / Check

Registration Fee (this page) \$ \_\_\_\_\_

Ticketed Events (back page) \$ \_\_\_\_\_

**Total Amount Due:** \$ \_\_\_\_\_

Card # \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Exp Date: \_\_\_\_\_ / \_\_\_\_\_ Check # \_\_\_\_\_

Signature: \_\_\_\_\_

**SPECIAL NEEDS** or special services will be accommodated to the best of our ability. If you require special services or if you have special dietary requirements (including food allergies or requests for vegetarian meals) please attach a written description of your needs and send it to KAR with your registration form. Special needs cannot be guaranteed.

**CONTINUING EDUCATION** classes will start at their scheduled times. Please be seated at least 5 minutes prior to start of the class. People not seated at the start of class jeopardize their continuing education credit.

**Governance ONLY — Complimentary — Attend Committee meetings and Board of Directors only — Does not include any Conference activities, such as lunches, seminars, or education sessions.**

## ON-SITE TICKETED EVENT REGISTRATION

DAY	No. of Tickets	Early Bird/Regular	On-Site	Total Cost
<b>MONDAY, SEPTEMBER 29, 2014</b>				
<b>Foundations: How They Work and How to Keep Them Dry</b> —8:30-11:30 a.m. 3 hours elective CE, Barry Stranz, Instructor	_____	Included	Included	Included
<b>Leading Edge Lunch</b> —11:45 a.m.-1:15 p.m. <i>(Ticket Required)</i> <i>This event is limited to Right Track Graduates Only.</i>	_____		\$38	\$ _____
<b>Structural Concepts: Walls and Roofs</b> —1:30-4:30 p.m. 3 hours elective CE, Barry Stranz, Instructor	_____	Included	Included	Included
<b>Installation and Awards Banquet</b> —6:30-9:30 p.m. <i>(Ticket Required)</i> (6:30 p.m. reception; 7 p.m. program and dinner) Attend the installation of 2015 President Todd Woodburn, Wichita, and presentation of the REALTOR® of the Year and other awards.	_____		\$60	\$ _____
	Registrant			
	# Guests		\$70	\$ _____
<b>TUESDAY, SEPTEMBER 30, 2014</b> <i>(Choose only one a.m. class and only one p.m. class!)</i>				
<b>5K REALTOR® Fun Run</b> —6 a.m. <i>(Ticket Required)</i> Run (or walk) along the river and 'Win the Race' for your health	_____		<b>N/A</b> <i>(Pre-registration Required)</i>	
<b>Understanding the Energy Envelope: Windows, Doors, and Insulation</b> —8:30-11:30 a.m. 3 hours elective CE, Barry Stranz, Instructor	_____	Included	Included	Included
<b>Required Broker Core: Business Planning for Superior Service</b> —8:30-11:30 a.m. 3 hours mandatory CE for Brokers; 3 hours elective CE Salespeople, Zan Monroe, Instructor	_____	Included	Included	Included
<b>REALTOR® Success Luncheon</b> —11:45 a.m.-1:15 p.m. <i>(Ticket Required)</i> Elizabeth Mendenhall, NAR Region 9 Vice President, Speaker RPAC Recognition and Right Track Leadership Academy Graduation	_____		\$35	\$ _____
<b>Finishes: Understanding Homes Inside and Out</b> —1:30-4:30 p.m. 3 hours elective CE, Barry Stranz, Instructor	_____	Included	Included	Included
<b>Absorption Rate Pricing</b> —1:30-4:30 p.m. 3 hours elective CE, Zan Monroe, Instructor	_____	Included	Included	Included
<b>Fun Night in Wichita</b> —7-11 p.m. <i>'Winning the Race'</i> <i>(Ticket Required)</i> Hosted by the Kansas Association of REALTORS® and Sponsored by Security 1st Title Food, beverages, time with friends, good music and lots of fun!	_____		\$20	\$ _____
	Registrant			
	# Guests		\$25	\$ _____
<b>WEDNESDAY, OCTOBER 1, 2014</b> <i>(Choose only one a.m. class!)</i>				
<b>Required Broker Core: Common Violations</b> —8:30-11:30 a.m. 3 hours mandatory CE for Brokers; 3 hours elective CE Salespeople, Vern Jarboe, Instructor	_____	Included	Included	Included
<b>REALTOR® Recharge: Energizing Client Services</b> —8:30-11:30 a.m. 3 hours elective CE, Zan Monroe, Instructor	_____	Included	Included	Included
<b>Membership Luncheon</b> —12-1:30 p.m. <i>(Ticket Required)</i> Jerry Rossi, Keynote Speaker Complimentary lunch for registrant <i>(you must pre-register and have your ticket for this event!)</i> <i>Capitol Federal® True Blue® \$1,000 Cash Drawing-must be present to win!</i>	_____		<b>N/A</b> <i>(Pre-registration Required)</i>	
<b>Required Salesperson and Broker Core</b> —1:45-4:45 p.m. <i>(Ticket Required)</i> 3 hours mandatory CE for Brokers & Salespeople, Vern Jarboe, Instructor	_____		\$45	\$ _____
		<b>Total for Ticketed Events \$ _____</b>		
		<i>Please enter total for ticketed events on the front of this form. Be sure to double-check your total!</i>		