

## MARKET OVERVIEW >>

### Kansas Home Sales Fell in July

Total home sales in the state of Kansas fell last month to 3,706 units, compared to 3,845 units in July 2013. Total sales volume was \$675.2 million, down from a year earlier.

The median sale price in July was \$155,000, up from \$150,000 a year earlier. Homes that sold in July were typically on the market for 38 days and sold for 98.3% of their list prices.

### Kansas Active Listings Down at End of July

The total number of active listings in the state of Kansas at the end of July was 14,732 units, down from 15,349 at the same point in 2013. This represents a 4.0 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$149,900.

During July, a total of 3,029 contracts were written down from 3,354 in July 2013. At the end of the month, there were 4,594 contracts pending, compared to 3,306 at the end of July 2013.

### KAR – The Voice of Real Estate in Kansas

The Kansas Association of REALTORS® (KAR) provides members with applications, ideas, knowledge and tools to help them succeed in real estate. Members can learn how to apply technology and productivity tools to grow their business; acquire knowledge about real estate trends, legal issues, legislation and regulation to gain a competitive advantage in the marketplace and connect with the best in the business to share knowledge and experience. This monthly statewide market report is provided so members can deliver the most accurate information to their clients and customers.

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Entire State of Kansas		July		
Summary Statistics		2014	2013	Change
Home Sales		<b>3,706</b>	3,845	-3.6%
Active Listings		<b>14,732</b>	15,349	-4.0%
Months' Supply		<b>4.0</b>	4.0	-0.4%
New Listings		<b>5,101</b>	4,986	2.3%
Contracts Written		<b>3,029</b>	3,354	-9.7%
Pending Contracts		<b>4,594</b>	3,306	39.0%
Sales Volume (1,000s)		<b>675,180</b>	696,774	-3.1%
Average	Sale Price	<b>182,186</b>	181,216	0.5%
	List Price of Actives	<b>210,669</b>	200,892	4.9%
	Days on Market	<b>66</b>	74	-10.4%
	Percent of List	<b>97.0%</b>	97.2%	-0.2%
	Percent of Original	<b>94.7%</b>	94.9%	-0.2%
Median	Sale Price	<b>155,000</b>	150,000	3.3%
	List Price of Actives	<b>149,900</b>	139,900	7.1%
	Days on Market	<b>38</b>	44	-13.6%
	Percent of List	<b>98.3%</b>	98.2%	0.1%
	Percent of Original	<b>97.0%</b>	97.0%	0.1%

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## MARKET OVERVIEW STATISTICS

ENTIRE STATE OF KANSAS  
BREAKDOWNS BY HOME TYPE  
AS OF 8/14/2014

### SUMMARY

July MLS Statistics By Property Type		2014			2013			2012			
		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>3,706</b>	<b>3,484</b>	<b>222</b>	3,845	3,580	265	3,206	3,006	200	
	Change from prior year	-3.6%	-2.7%	-16.2%	19.9%	19.1%	32.5%	15.9%	16.1%	13.0%	
Active Listings		<b>14,732</b>	<b>13,568</b>	<b>1,164</b>	15,349	14,395	954	16,804	15,833	971	
	Change from prior year	-4.0%	-5.7%	22.0%	-8.7%	-9.1%	-1.8%	-13.7%	-13.0%	-24.1%	
Months' Supply		<b>4.0</b>	<b>3.9</b>	<b>5.2</b>	4.0	4.0	3.6	5.2	5.3	4.9	
	Change from prior year	-0.4%	-3.1%	45.6%	-23.8%	-23.7%	-25.8%	-25.5%	-25.0%	-32.9%	
New Listings		<b>5,101</b>	<b>4,810</b>	<b>291</b>	4,986	4,733	253	4,637	4,406	231	
	Change from prior year	2.3%	1.6%	15.0%	7.5%	7.4%	9.5%	5.4%	4.6%	24.9%	
Contracts Written		<b>3,029</b>	<b>2,797</b>	<b>232</b>	3,354	3,153	201	2,900	2,690	210	
	Change from prior year	-9.7%	-11.3%	15.4%	15.7%	17.2%	-4.3%	15.8%	15.1%	26.5%	
Pending Contracts		<b>4,594</b>	<b>3,860</b>	<b>734</b>	3,306	2,694	612	3,027	2,537	490	
	Change from prior year	39.0%	43.3%	19.9%	9.2%	6.2%	24.9%	25.3%	21.0%	54.1%	
Sales Volume (1,000s)		<b>675,180</b>	<b>598,346</b>	<b>76,834</b>	696,774	605,165	91,609	532,840	472,863	59,977	
	Change from prior year	-3.1%	-1.1%	-16.1%	30.8%	28.0%	52.7%	19.0%	19.0%	18.6%	
Average	Sale Price	<b>182,186</b>	<b>171,741</b>	<b>346,100</b>	181,216	169,040	345,693	166,201	157,306	299,884	
		Change from prior year	0.5%	1.6%	0.1%	9.0%	7.5%	15.3%	2.6%	2.5%	5.0%
	List Price of Actives	<b>210,669</b>	<b>198,786</b>	<b>348,561</b>	200,892	193,858	314,038	196,990	191,157	291,387	
		Change from prior year	4.9%	2.5%	11.0%	2.0%	1.4%	7.8%	-2.3%	-2.8%	4.8%
	Days on Market	<b>66</b>	<b>63</b>	<b>117</b>	74	72	102	90	87	132	
		Change from prior year	-10.4%	-12.3%	14.8%	-17.5%	-17.2%	-22.4%	-5.4%	-4.0%	-16.1%
Percent of List		<b>97.0%</b>	<b>96.7%</b>	<b>102.2%</b>	97.2%	96.9%	101.0%	96.3%	96.0%	101.0%	
		Change from prior year	-0.2%	-0.2%	1.2%	0.9%	0.9%	0.0%	0.8%	0.8%	0.9%
	Percent of Original	<b>94.7%</b>	<b>94.2%</b>	<b>102.6%</b>	94.9%	94.3%	101.8%	93.0%	92.5%	100.6%	
	Change from prior year	-0.2%	-0.2%	0.8%	1.9%	1.9%	1.1%	1.3%	1.2%	1.8%	
Median	Sale Price	<b>155,000</b>	<b>148,000</b>	<b>323,948</b>	150,000	143,000	308,520	142,800	135,000	268,100	
		Change from prior year	3.3%	3.5%	5.0%	5.0%	5.9%	15.1%	5.8%	4.0%	7.3%
	List Price of Actives	<b>149,900</b>	<b>139,500</b>	<b>326,745</b>	139,900	133,900	279,950	143,000	138,000	260,500	
		Change from prior year	7.1%	4.2%	16.7%	-2.2%	-3.0%	7.5%	-4.7%	-5.0%	4.2%
	Days on Market	<b>38</b>	<b>37</b>	<b>77</b>	44	43	57	53	53	66	
		Change from prior year	-13.6%	-14.0%	35.1%	-17.0%	-18.9%	-13.6%	-14.5%	-13.1%	-29.0%
Percent of List		<b>98.3%</b>	<b>98.1%</b>	<b>100.0%</b>	98.2%	97.9%	100.0%	97.5%	97.2%	100.0%	
		Change from prior year	0.1%	0.1%	0.0%	0.7%	0.7%	0.0%	0.7%	0.7%	0.0%
Percent of Original		<b>97.0%</b>	<b>96.6%</b>	<b>100.8%</b>	97.0%	96.6%	100.0%	95.5%	95.1%	100.0%	
		Change from prior year	0.1%	0.1%	0.8%	1.5%	1.5%	0.0%	0.9%	0.9%	0.0%

# YEAR-TO-DATE STATISTICS

**SUMMARY >>**

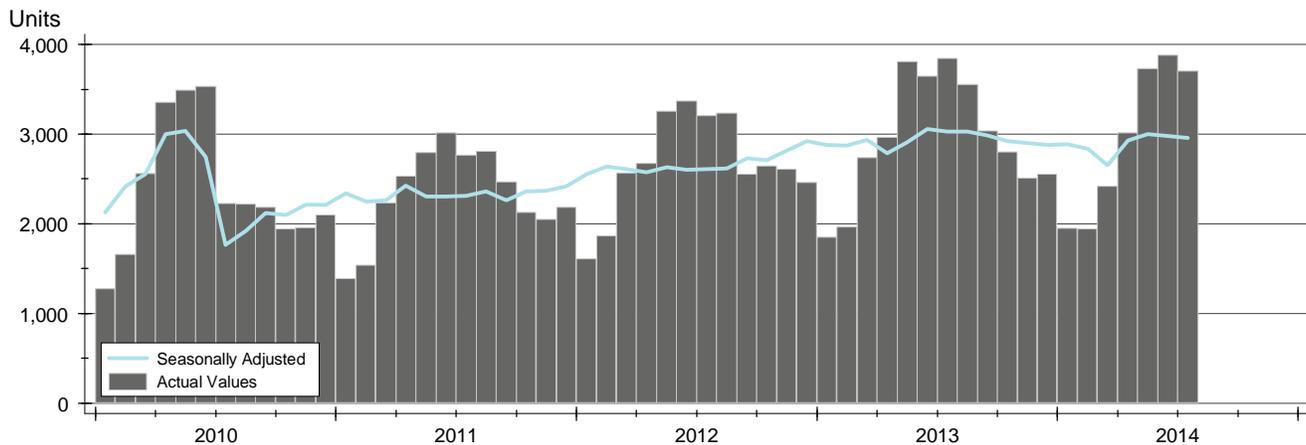
**ENTIRE STATE OF KANSAS  
YTD BREAKDOWNS BY HOME TYPE  
AS OF 8/14/2014**

Year-to-Date Activity		2014			2013			2012			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>20,646</b>	<b>19,302</b>	<b>1,344</b>	20,821	19,418	1,403	18,542	17,370	1,172	
	Change from prior year	-0.8%	-0.6%	-4.2%	12.3%	11.8%	19.7%	14.0%	14.1%	12.5%	
New Listings		<b>33,413</b>	<b>31,505</b>	<b>1,908</b>	33,886	31,956	1,930	32,823	31,187	1,636	
	Change from prior year	-1.4%	-1.4%	-1.1%	3.2%	2.5%	18.0%	1.1%	0.7%	10.1%	
Contracts Written		<b>22,204</b>	<b>20,695</b>	<b>1,509</b>	22,644	20,965	1,679	20,245	18,761	1,484	
	Change from prior year	-1.9%	-1.3%	-10.1%	11.8%	11.7%	13.1%	16.8%	16.0%	28.8%	
Sales Volume (1,000s)		<b>3,590,441</b>	<b>3,130,506</b>	<b>459,935</b>	3,526,851	3,069,796	457,055	2,922,847	2,571,582	351,265	
	Change from prior year	1.8%	2.0%	0.6%	20.7%	19.4%	30.1%	17.6%	17.4%	18.8%	
Average	Sale Price	<b>173,913</b>	<b>162,194</b>	<b>342,213</b>	169,405	158,107	325,770	157,642	148,056	299,714	
		Change from prior year	2.7%	2.6%	5.0%	7.5%	6.8%	8.7%	3.1%	2.8%	5.6%
	Days on Market	<b>79</b>	<b>76</b>	<b>114</b>	85	83	112	97	95	132	
		Change from prior year	-7.4%	-8.2%	1.6%	-12.9%	-12.8%	-14.9%	-6.1%	-5.3%	-14.1%
Percent of List		<b>96.8%</b>	<b>96.5%</b>	<b>101.7%</b>	96.6%	96.2%	101.3%	95.8%	95.5%	100.7%	
		Change from prior year	0.3%	0.3%	0.4%	0.8%	0.8%	0.5%	0.4%	0.4%	0.3%
Percent of Original		<b>94.1%</b>	<b>93.5%</b>	<b>102.0%</b>	93.6%	93.0%	101.6%	91.9%	91.3%	100.2%	
		Change from prior year	0.6%	0.6%	0.4%	1.9%	1.8%	1.3%	1.1%	1.1%	0.6%
Median	Sale Price	<b>144,000</b>	<b>137,000</b>	<b>305,950</b>	141,000	134,900	289,000	132,500	126,500	260,250	
		Change from prior year	2.1%	1.6%	5.9%	6.4%	6.6%	11.0%	3.9%	3.7%	5.4%
	Days on Market	<b>45</b>	<b>44</b>	<b>70</b>	50	50	67	59	59	84	
		Change from prior year	-10.0%	-12.0%	4.5%	-15.3%	-15.3%	-19.8%	-14.5%	-11.9%	-16.5%
Percent of List		<b>98.1%</b>	<b>97.8%</b>	<b>100.0%</b>	97.9%	97.6%	100.0%	97.2%	97.0%	100.0%	
		Change from prior year	0.2%	0.2%	0.0%	0.7%	0.6%	0.0%	0.3%	0.3%	0.0%
Percent of Original		<b>96.7%</b>	<b>96.3%</b>	<b>100.4%</b>	96.3%	95.8%	100.1%	94.9%	94.4%	100.0%	
		Change from prior year	0.4%	0.5%	0.4%	1.5%	1.5%	0.1%	0.8%	0.8%	0.0%

# SOLD LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**



**SUMMARY** >>

Summary Statistics for Sold Listings		July			Year-to-Date		
		2014	2013	Change	2014	2013	Change
Sold Listings		<b>3,706</b>	3,845	-3.6%	<b>20,646</b>	20,821	-0.8%
Volume (1,000s)		<b>675,180</b>	696,774	-3.1%	<b>3,590,441</b>	3,526,851	1.8%
Average	Sale Price	<b>182,186</b>	181,216	0.5%	<b>173,913</b>	169,405	2.7%
	Days on Market	<b>66</b>	74	-10.4%	<b>79</b>	85	-7.4%
	Percent of List	<b>97.0%</b>	97.2%	-0.2%	<b>96.8%</b>	96.6%	0.3%
	Percent of Original	<b>94.7%</b>	94.9%	-0.2%	<b>94.1%</b>	93.6%	0.6%
Median	Sale Price	<b>155,000</b>	150,000	3.3%	<b>144,000</b>	141,000	2.1%
	Days on Market	<b>38</b>	44	-13.6%	<b>45</b>	50	-10.0%
	Percent of List	<b>98.3%</b>	98.2%	0.1%	<b>98.1%</b>	97.9%	0.2%
	Percent of Original	<b>97.0%</b>	97.0%	0.1%	<b>96.7%</b>	96.3%	0.4%

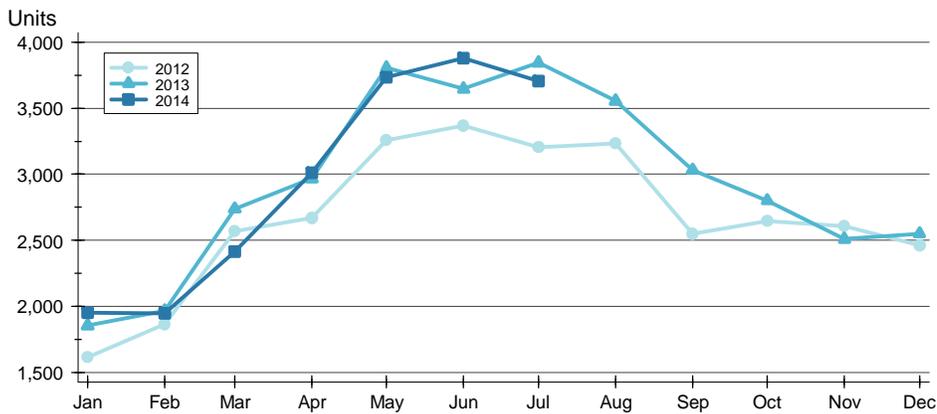
A total of 3,706 homes sold in the state of Kansas in July, down from 3,845 units in July 2013. Total sales volume fell to \$675.2 million compared to \$696.8 million in the previous year.

The median sales price in July was \$155,000, up 3.3% compared to the prior year. Median days on market was 38 days, up from 37 days in June, but down from 44 in July 2013.

**SOLD LISTINGS ANALYSIS**

**BY MONTH** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**



Month	2012	2013	2014
January	1,612	1,853	1,952
February	1,862	1,964	1,945
March	2,566	2,738	2,416
April	2,671	2,967	3,013
May	3,256	3,807	3,733
June	3,369	3,647	3,881
July	3,206	3,845	3,706
August	3,233	3,555	
September	2,551	3,032	
October	2,643	2,800	
November	2,608	2,509	
December	2,461	2,550	

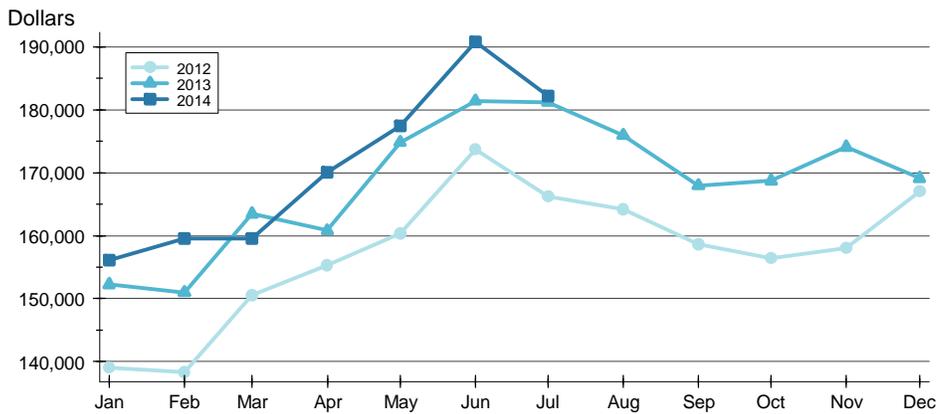
**BY PRICE RANGE** >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	133	3.6%	1,991	14,974	16,500	78	54	82.5%	84.0%	71.8%	71.3%
\$25,000-\$49,999	266	7.2%	9,824	36,932	36,800	104	43	91.9%	91.9%	86.8%	88.1%
\$50,000-\$99,999	644	17.4%	48,273	74,959	75,000	72	43	96.1%	97.1%	92.9%	94.3%
\$100,000-\$124,999	328	8.9%	36,982	112,750	113,000	65	39	97.2%	97.6%	94.9%	96.0%
\$125,000-\$149,999	407	11.0%	55,657	136,749	136,228	59	36	97.8%	98.6%	96.1%	97.4%
\$150,000-\$174,999	392	10.6%	63,259	161,375	160,000	47	29	98.3%	99.1%	97.1%	98.5%
\$175,000-\$199,999	333	9.0%	61,834	185,686	184,900	63	36	98.4%	99.0%	96.8%	98.0%
\$200,000-\$249,999	432	11.7%	96,856	224,205	223,938	58	36	98.5%	98.8%	97.0%	97.8%
\$250,000-\$299,999	261	7.0%	71,843	275,260	275,000	59	36	98.7%	98.7%	97.4%	98.1%
\$300,000 and up	510	13.8%	228,661	448,355	390,000	71	39	98.8%	98.6%	97.4%	97.9%
All price ranges	3,706	100.0%	675,180	182,186	155,000	66	38	97.0%	98.3%	94.7%	97.0%

**SOLD LISTINGS ANALYSIS**

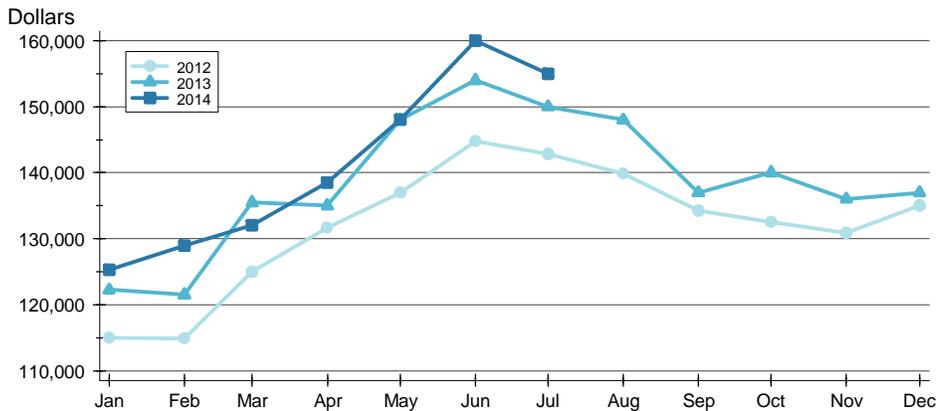
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**

**AVERAGE PRICE** »



Month	2012	2013	2014
January	139,051	152,253	156,134
February	138,385	150,992	159,578
March	150,514	163,448	159,541
April	155,276	160,815	170,017
May	160,329	174,802	177,398
June	173,741	181,409	190,757
July	166,201	181,216	182,186
August	164,230	175,951	175,951
September	158,612	167,969	167,969
October	156,374	168,722	168,722
November	158,047	174,074	174,074
December	167,023	169,133	169,133

**MEDIAN PRICE** »

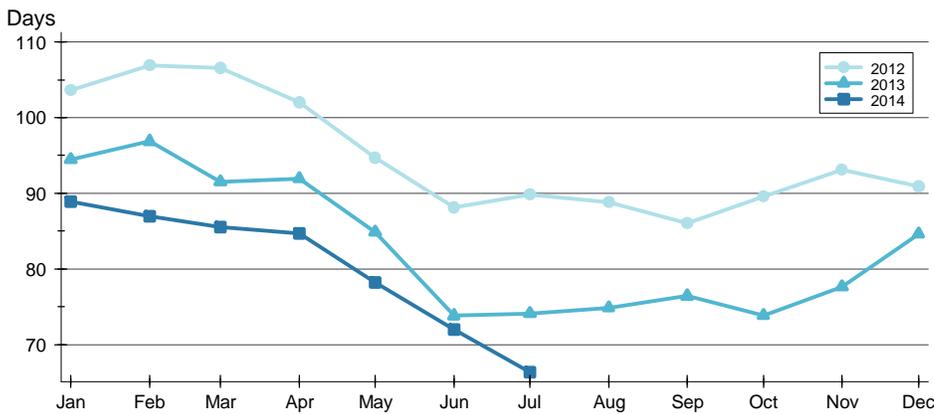


Month	2012	2013	2014
January	115,000	122,250	125,250
February	114,900	121,500	128,970
March	125,000	135,500	132,000
April	131,700	135,000	138,500
May	137,000	148,000	148,000
June	144,800	154,000	160,000
July	142,800	150,000	155,000
August	139,870	148,000	148,000
September	134,245	137,000	137,000
October	132,500	140,000	140,000
November	130,900	136,000	136,000
December	135,000	137,000	137,000

**SOLD LISTINGS ANALYSIS**

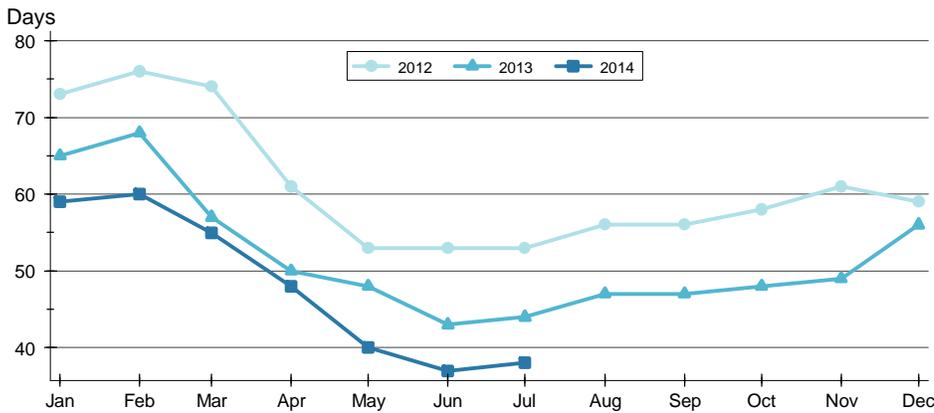
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**

**AVERAGE DOM** »



Month	2012	2013	2014
January	104	94	89
February	107	97	87
March	107	92	86
April	102	92	85
May	95	85	78
June	88	74	72
July	90	74	66
August	89	75	
September	86	76	
October	90	74	
November	93	78	
December	91	85	

**MEDIAN DOM** »

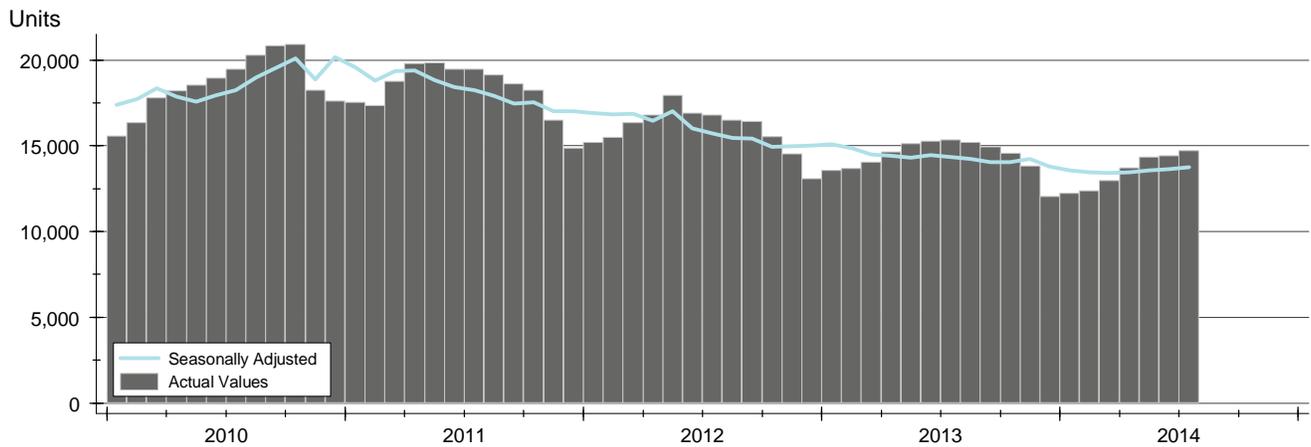


Month	2012	2013	2014
January	73	65	59
February	76	68	60
March	74	57	55
April	61	50	48
May	53	48	40
June	53	43	37
July	53	44	38
August	56	47	
September	56	47	
October	58	48	
November	61	49	
December	59	56	

# ACTIVE LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**



**SUMMARY** >>

Summary Statistics for Active Listings		End of July		
		2014	2013	Change
Active Listings		<b>14,732</b>	15,349	-4.0%
Months' Supply		<b>4.0</b>	4.0	-0.4%
Volume (1,000s)		<b>3,103,579</b>	3,083,494	0.7%
Average	List Price	<b>210,669</b>	200,892	4.9%
	Days on Market	<b>107</b>	116	-7.5%
	Percent of Original	<b>97.3%</b>	97.2%	0.1%
Median	List Price	<b>149,900</b>	139,900	7.1%
	Days on Market	<b>65</b>	67	-3.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

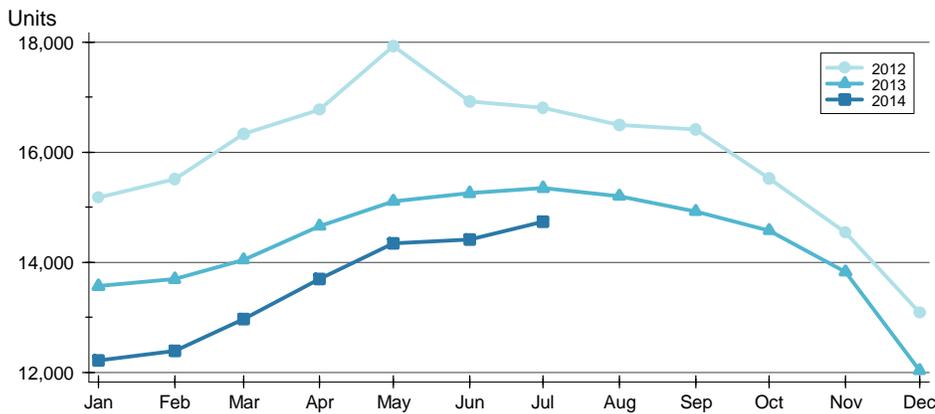
A total of 14,732 homes were available for sale in the state of Kansas at the end of July. This represents a 4.0 months' supply of active listings.

The median list price of homes on the market at the end of July was \$149,900, up 7.1% from 2013. The typical time on market for active listings was 65 days, down from 67 days a year earlier.

**ACTIVE LISTINGS ANALYSIS**

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**

**BY MONTH** »



Month	2012	2013	2014
January	15,182	13,565	12,215
February	15,512	13,692	12,387
March	16,331	14,044	12,966
April	16,778	14,658	13,699
May	17,931	15,111	14,347
June	16,922	15,255	14,409
July	16,804	15,349	14,732
August	16,499	15,205	
September	16,414	14,924	
October	15,530	14,576	
November	14,540	13,824	
December	13,088	12,035	

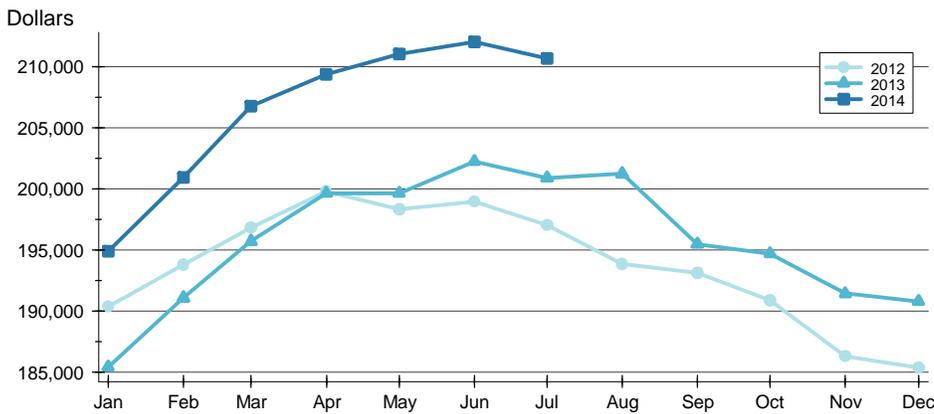
**BY PRICE RANGE** »

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	302	2.0%	5,047	2.3	16,712	18,900	124	71	90.2%	100.0%
\$25,000-\$49,999	1,087	7.4%	42,852	4.1	39,422	39,900	141	83	94.1%	100.0%
\$50,000-\$99,999	3,283	22.3%	250,811	5.1	76,397	76,000	122	73	96.6%	100.0%
\$100,000-\$124,999	1,305	8.9%	148,564	4.0	113,842	114,900	108	64	97.2%	100.0%
\$125,000-\$149,999	1,465	9.9%	201,236	3.6	137,363	137,500	94	60	97.8%	100.0%
\$150,000-\$174,999	1,185	8.0%	192,493	3.0	162,441	162,000	88	58	98.1%	100.0%
\$175,000-\$199,999	1,042	7.1%	195,333	3.1	187,459	187,375	89	55	98.1%	100.0%
\$200,000-\$249,999	1,319	9.0%	297,762	3.1	225,748	225,000	83	55	98.4%	100.0%
\$250,000-\$299,999	997	6.8%	274,928	3.8	275,755	275,000	90	59	98.5%	100.0%
\$300,000 and up	2,686	18.2%	1,481,703	5.3	551,639	429,700	118	76	98.5%	100.0%
All price ranges	14,732	100.0%	3,103,579	4.0	210,669	149,900	107	65	97.3%	100.0%

**ACTIVE LISTINGS ANALYSIS**

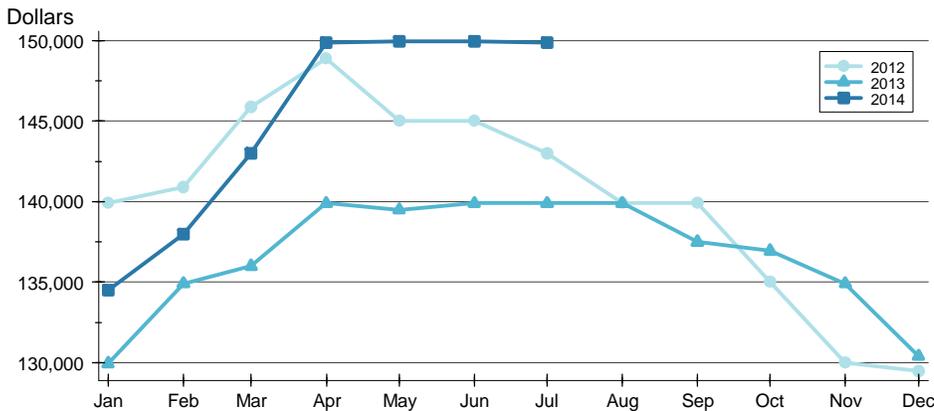
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**

**AVERAGE PRICE** »



Month	2012	2013	2014
January	190,367	185,407	194,853
February	193,782	191,062	200,927
March	196,819	195,696	206,750
April	199,784	199,644	209,388
May	198,333	199,638	211,043
June	198,927	202,230	212,019
July	196,990	200,892	210,669
August	193,817	201,225	
September	193,126	195,472	
October	190,882	194,686	
November	186,303	191,414	
December	185,350	190,772	

**MEDIAN PRICE** »

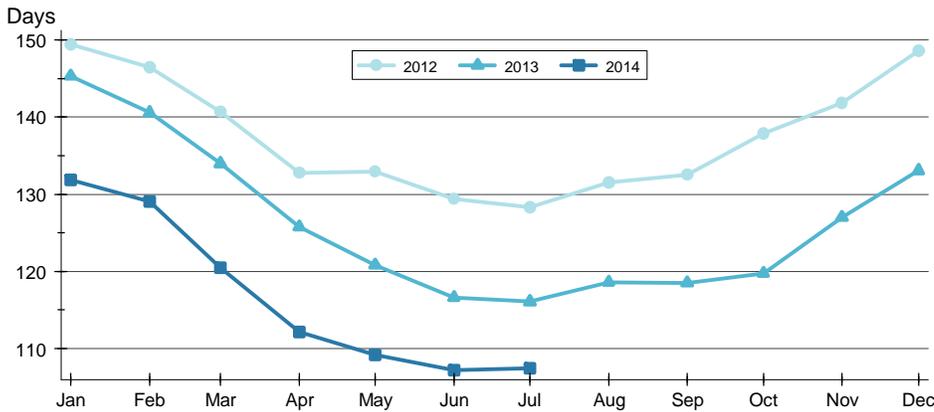


Month	2012	2013	2014
January	139,900	129,950	134,500
February	140,900	134,900	138,000
March	145,900	136,000	143,000
April	148,900	139,900	149,900
May	145,000	139,500	149,950
June	145,000	139,900	149,950
July	143,000	139,900	149,900
August	139,900	139,900	
September	139,900	137,500	
October	135,000	136,950	
November	130,000	134,900	
December	129,500	130,400	

**ACTIVE LISTINGS ANALYSIS**

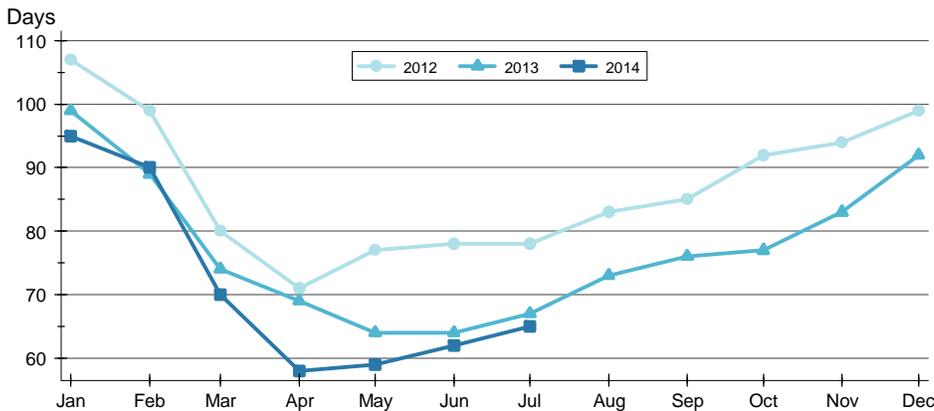
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**

**AVERAGE DOM** »



Month	2012	2013	2014
January	149	145	132
February	146	141	129
March	141	134	120
April	133	126	112
May	133	121	109
June	129	117	107
July	128	116	107
August	132	119	
September	133	119	
October	138	120	
November	142	127	
December	149	133	

**MEDIAN DOM** »

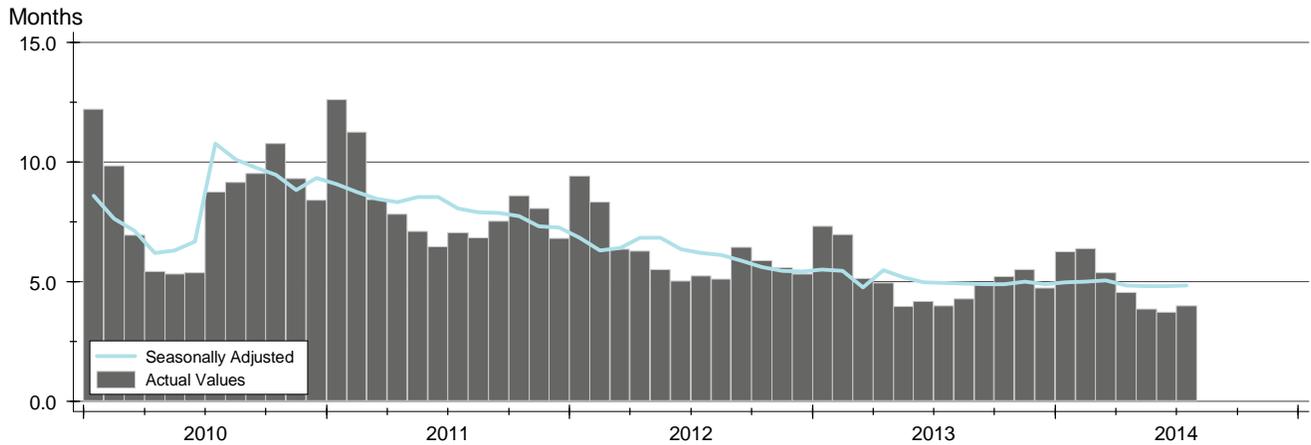


Month	2012	2013	2014
January	107	99	95
February	99	89	90
March	80	74	70
April	71	69	58
May	77	64	59
June	78	64	62
July	78	67	65
August	83	73	
September	85	76	
October	92	77	
November	94	83	
December	99	92	

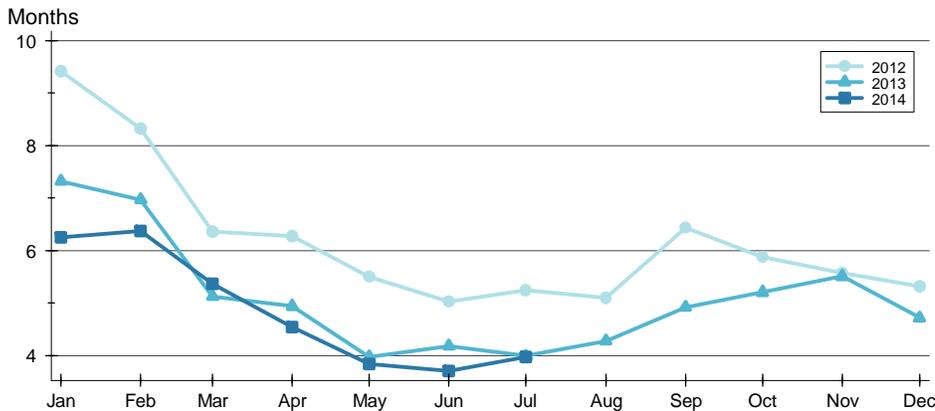
# MONTHS' SUPPLY ANALYSIS

**HISTORY** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**



**BY MONTH** >>

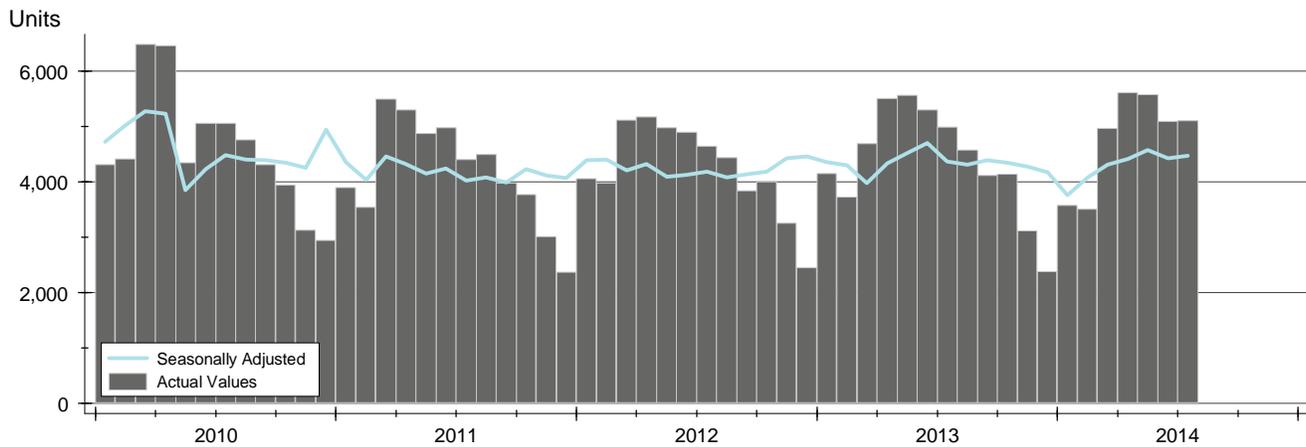


Month	2012	2013	2014
January	9.4	7.3	6.3
February	8.3	7.0	6.4
March	6.4	5.1	5.4
April	6.3	4.9	4.5
May	5.5	4.0	3.8
June	5.0	4.2	3.7
July	5.2	4.0	4.0
August	5.1	4.3	
September	6.4	4.9	
October	5.9	5.2	
November	5.6	5.5	
December	5.3	4.7	

# NEW LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**



**SUMMARY** >>

Summary Statistics for New Listings		2014	July 2013	Change
Current Month	New Listings	<b>5,101</b>	4,986	2.3%
	Volume (1,000s)	<b>977,499</b>	886,620	10.3%
	Average List Price	<b>191,629</b>	177,822	7.8%
	Median List Price	<b>149,900</b>	140,000	7.1%
YTD	New Listings	<b>33,413</b>	33,886	-1.4%
	Volume (1,000s)	<b>6,432,832</b>	6,125,807	5.0%
	Average List Price	<b>192,525</b>	180,777	6.5%
	Median List Price	<b>150,000</b>	142,900	5.0%

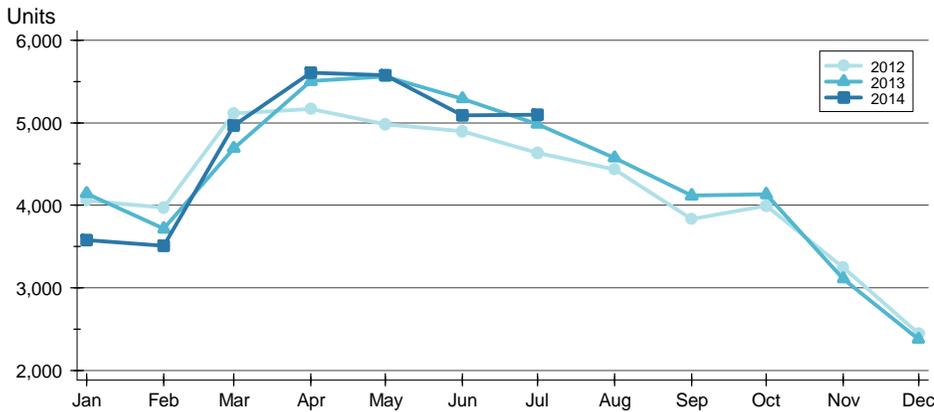
A total of 5,101 new listings were added in the state of Kansas during July, up 2.3% from the same month in 2013. Year-to-date the state of Kansas has seen 33,413 new listings.

The median list price of these homes was \$149,900 up from \$140,000 in 2013.

# NEW LISTINGS ANALYSIS

**BY MONTH** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**



Month	2012	2013	2014
January	4,059	4,142	3,576
February	3,970	3,716	3,506
March	5,115	4,690	4,963
April	5,169	5,503	5,604
May	4,979	5,558	5,576
June	4,894	5,291	5,087
July	4,637	4,986	5,101
August	4,437	4,574	
September	3,831	4,116	
October	3,998	4,130	
November	3,245	3,108	
December	2,446	2,377	

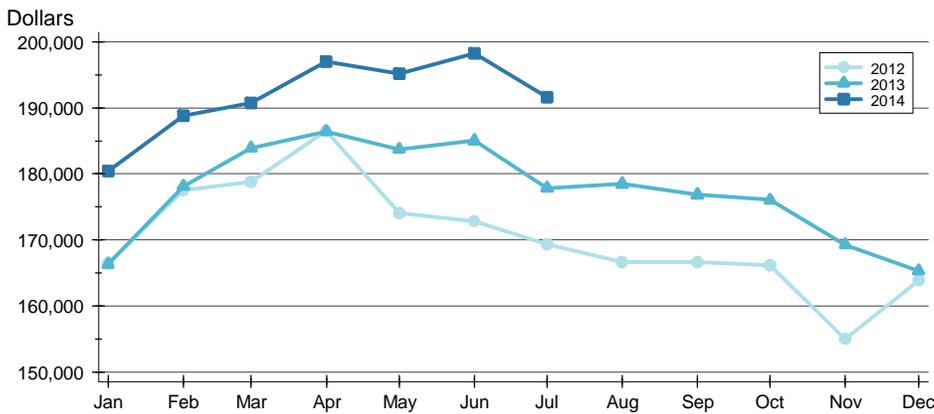
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	120	2.4%	1,722	14,350	17,102
\$25,000-\$49,999	313	6.1%	12,243	39,117	39,900
\$50,000-\$99,999	1,034	20.3%	79,542	76,927	78,000
\$100,000-\$124,999	482	9.4%	54,855	113,807	114,900
\$125,000-\$149,999	579	11.4%	79,620	137,514	137,900
\$150,000-\$174,999	467	9.2%	75,962	162,660	163,000
\$175,000-\$199,999	382	7.5%	71,479	187,119	187,000
\$200,000-\$249,999	559	11.0%	125,799	225,042	224,900
\$250,000-\$299,999	373	7.3%	102,736	275,432	275,000
\$300,000 and up	739	14.5%	363,384	491,723	408,000
All price ranges	5,101	100.0%	977,499	191,629	149,900

**NEW LISTINGS ANALYSIS**

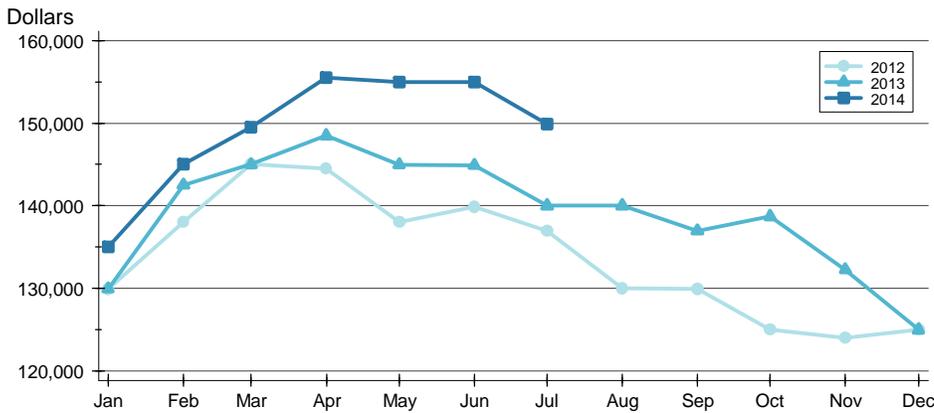
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**

**AVERAGE PRICE** >>



Month	2012	2013	2014
January	166,448	166,340	180,426
February	177,489	178,109	188,826
March	178,831	183,916	190,734
April	186,488	186,405	197,050
May	174,079	183,748	195,217
June	172,840	185,024	198,248
July	169,356	177,822	191,629
August	166,668	178,477	
September	166,682	176,827	
October	166,168	176,041	
November	154,932	169,248	
December	163,875	165,310	

**MEDIAN PRICE** >>

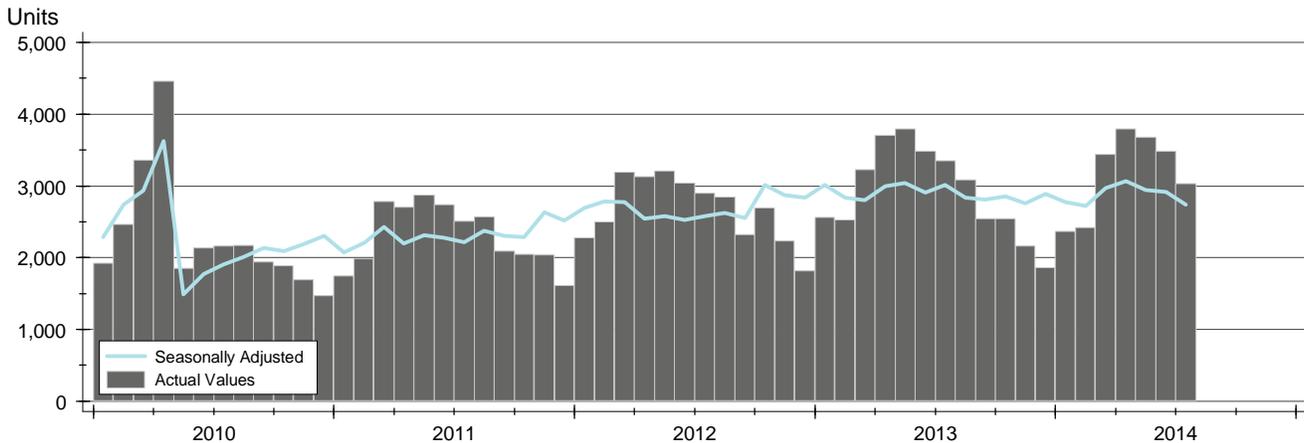


Month	2012	2013	2014
January	129,900	129,950	135,000
February	138,000	142,500	145,000
March	145,000	145,000	149,500
April	144,500	148,500	155,500
May	138,000	144,975	155,000
June	139,900	144,900	155,000
July	136,900	140,000	149,900
August	130,000	140,000	
September	129,900	136,949	
October	125,000	138,700	
November	124,000	132,250	
December	124,990	124,950	

# CONTRACTS WRITTEN ANALYSIS

**HISTORY** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**



**SUMMARY** >>

Summary Statistics for Contracts Written		July			Year-to-Date		
		2014	2013	Change	2014	2013	Change
Contracts Written		<b>3,029</b>	3,354	-9.7%	<b>22,204</b>	22,644	-1.9%
Volume (1,000s)		<b>542,037</b>	606,516	-10.6%	<b>4,052,789</b>	4,078,037	-0.6%
Average	List Price	<b>178,949</b>	180,834	-1.0%	<b>182,525</b>	180,093	1.4%
	Days on Market	<b>67</b>	76	-11.9%	<b>75</b>	81	-7.7%
	Percent of Original	<b>95.8%</b>	93.6%	2.4%	<b>94.6%</b>	94.0%	0.7%
Median	List Price	<b>149,500</b>	147,000	1.7%	<b>149,900</b>	149,900	0.0%
	Days on Market	<b>37</b>	46	-19.6%	<b>42</b>	47	-10.6%
	Percent of Original	<b>100.0%</b>	96.2%	4.0%	<b>97.3%</b>	96.5%	0.8%

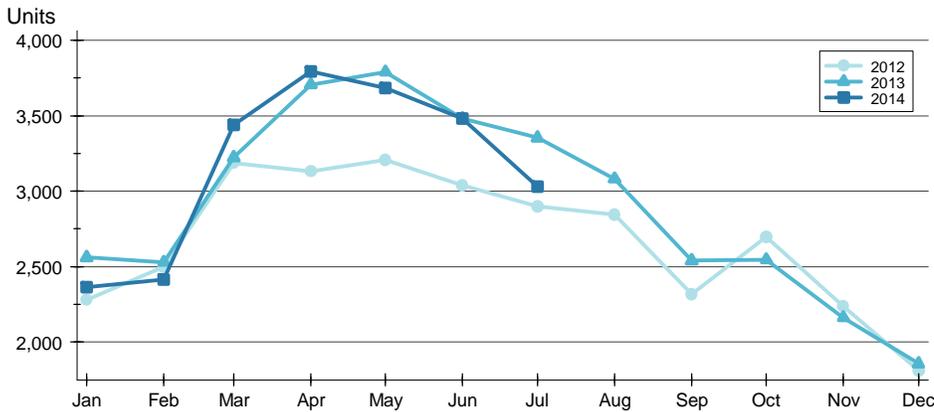
A total of 3,029 contracts for sale were written in the state of Kansas during the month of July, down from 3,354 in 2013. The median list price of these homes was \$149,500, up from \$147,000 the prior year.

Half of the homes that went under contract in July were on the market less than 37 days, compared to 46 days in July 2013.

# CONTRACTS WRITTEN ANALYSIS

## BY MONTH >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**



Month	2012	2013	2014
January	2,280	2,561	2,363
February	2,499	2,529	2,417
March	3,187	3,224	3,438
April	3,133	3,705	3,795
May	3,209	3,790	3,682
June	3,037	3,481	3,480
July	2,900	3,354	3,029
August	2,845	3,081	
September	2,319	2,541	
October	2,697	2,547	
November	2,236	2,163	
December	1,814	1,857	

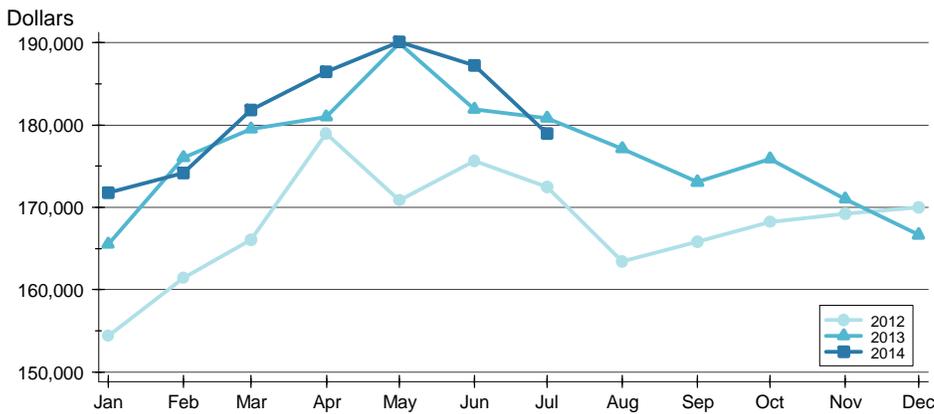
## BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	72	2.4%	1,218	16,920	16,250	81	40	76.4%	83.3%
\$25,000-\$49,999	227	7.5%	8,585	37,821	38,900	84	46	88.8%	91.5%
\$50,000-\$99,999	580	19.1%	44,024	75,903	78,000	74	43	94.6%	100.0%
\$100,000-\$124,999	281	9.3%	32,167	114,472	115,000	59	32	96.4%	100.0%
\$125,000-\$149,999	375	12.4%	51,656	137,748	139,000	62	36	97.9%	100.0%
\$150,000-\$174,999	289	9.5%	47,131	163,082	163,900	55	29	97.3%	100.0%
\$175,000-\$199,999	256	8.5%	47,799	186,713	185,000	60	37	97.3%	100.0%
\$200,000-\$249,999	334	11.0%	75,221	225,213	225,000	57	32	97.9%	100.0%
\$250,000-\$299,999	191	6.3%	52,368	274,180	274,950	67	33	97.0%	100.0%
\$300,000 and up	401	13.2%	177,753	443,274	387,589	76	39	98.0%	100.0%
All price ranges	3,029	100.0%	542,037	178,949	149,500	67	37	95.8%	100.0%

**CONTRACTS WRITTEN ANALYSIS**

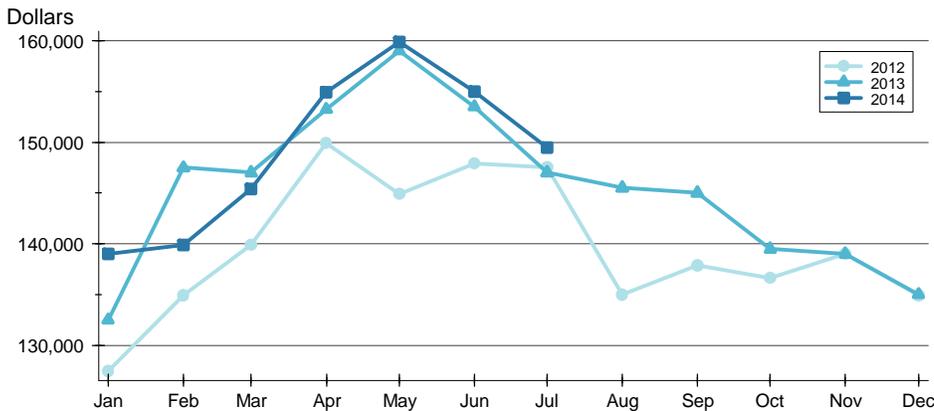
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**

**AVERAGE PRICE** »



Month	2012	2013	2014
January	154,371	165,537	171,766
February	161,411	176,032	174,187
March	166,032	179,521	181,800
April	178,982	180,977	186,493
May	170,867	189,967	190,094
June	175,612	181,897	187,269
July	172,473	180,834	178,949
August	163,435	177,116	
September	165,842	173,066	
October	168,198	175,875	
November	169,200	171,034	
December	170,024	166,639	

**MEDIAN PRICE** »

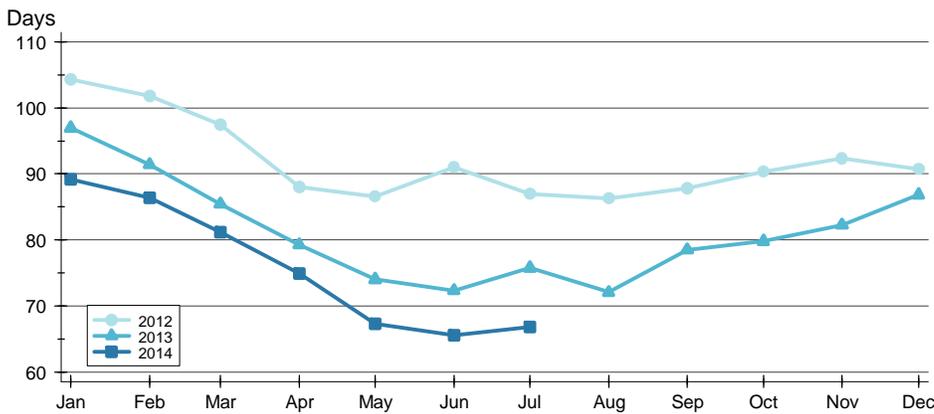


Month	2012	2013	2014
January	127,500	132,500	139,000
February	134,900	147,500	139,900
March	139,900	147,000	145,400
April	149,900	153,250	154,900
May	144,900	159,000	159,900
June	147,900	153,500	155,000
July	147,500	147,000	149,500
August	135,000	145,500	
September	137,900	145,000	
October	136,650	139,500	
November	139,000	139,000	
December	134,900	135,000	

**CONTRACTS WRITTEN ANALYSIS**

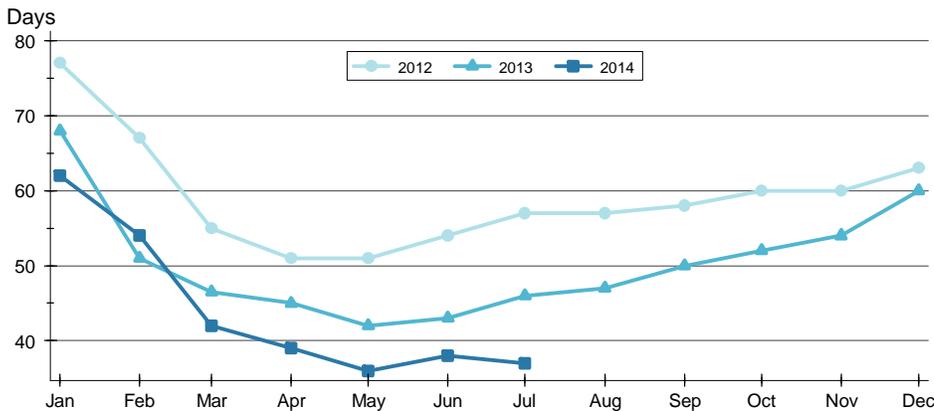
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**

**AVERAGE DOM** >>



Month	2012	2013	2014
January	104	97	89
February	102	91	86
March	97	85	81
April	88	79	75
May	87	74	67
June	91	72	66
July	87	76	67
August	86	72	
September	88	79	
October	90	80	
November	92	82	
December	91	87	

**MEDIAN DOM** >>

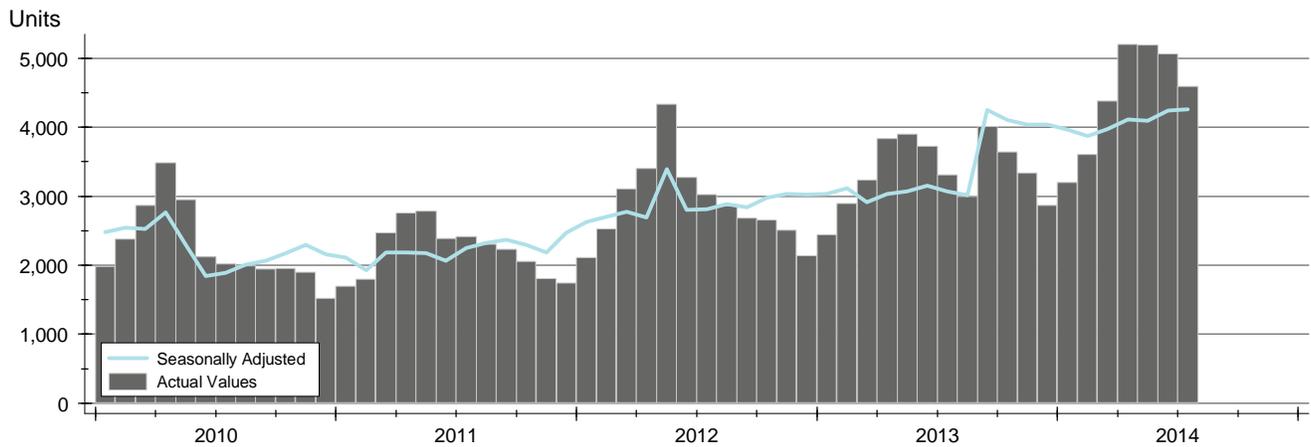


Month	2012	2013	2014
January	77	68	62
February	67	51	54
March	55	47	42
April	51	45	39
May	51	42	36
June	54	43	38
July	57	46	37
August	57	47	
September	58	50	
October	60	52	
November	60	54	
December	63	60	

# PENDING CONTRACTS ANALYSIS

**HISTORY** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**



**SUMMARY** >>

Summary Statistics for Pending Contracts		End of July		
		2014	2013	Change
Pending Contracts		<b>4,594</b>	3,306	39.0%
Volume (1,000s)		<b>923,087</b>	696,416	32.5%
Average	List Price	<b>200,933</b>	210,652	-4.6%
	Days on Market	<b>69</b>	74	-6.2%
	Percent of Original	<b>97.8%</b>	97.3%	0.6%
Median	List Price	<b>155,000</b>	165,900	-6.6%
	Days on Market	<b>31</b>	32	-3.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

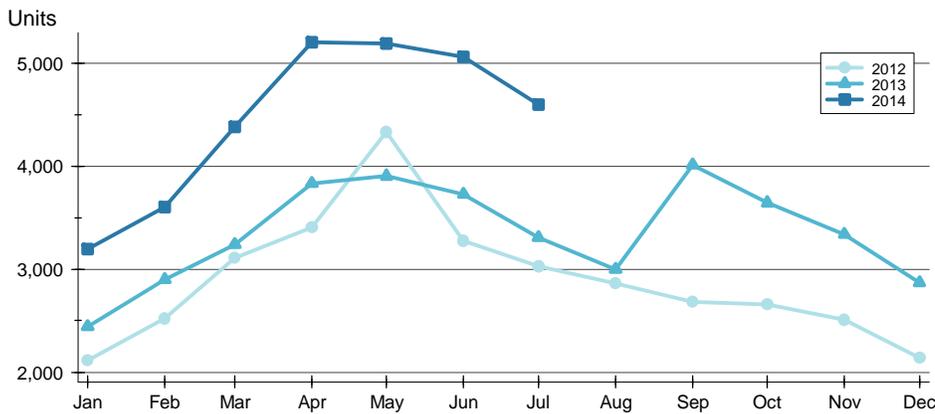
A total of 4,594 listings in the state of Kansas had contracts pending at the end of July, up from 3,306 contracts pending at the end of July 2013.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

# PENDING CONTRACTS ANALYSIS

## BY MONTH

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**



Month	2012	2013	2014
January	2,113	2,444	3,196
February	2,521	2,899	3,603
March	3,108	3,238	4,378
April	3,402	3,832	5,201
May	4,331	3,904	5,190
June	3,277	3,727	5,060
July	3,027	3,306	4,594
August	2,862	2,998	
September	2,681	4,011	
October	2,655	3,644	
November	2,508	3,339	
December	2,142	2,868	

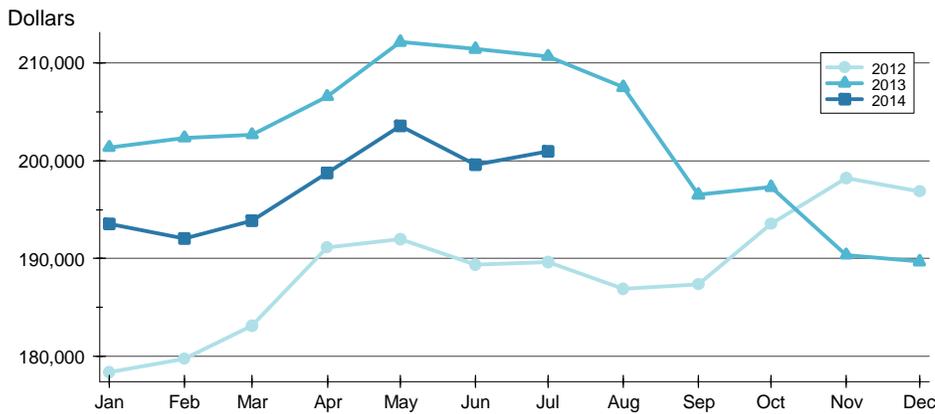
## BY PRICE RANGE

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	67	1.5%	1,163	17,359	18,000	70	35	90.6%	100.0%
\$25,000-\$49,999	251	5.5%	9,806	39,068	39,900	114	57	93.3%	100.0%
\$50,000-\$99,999	908	19.8%	69,769	76,838	79,000	87	46	96.5%	100.0%
\$100,000-\$124,999	428	9.3%	48,802	114,023	114,900	68	32	98.4%	100.0%
\$125,000-\$149,999	546	11.9%	75,369	138,038	139,000	73	39	98.8%	100.0%
\$150,000-\$174,999	405	8.8%	65,858	162,612	163,000	63	27	98.1%	100.0%
\$175,000-\$199,999	366	8.0%	68,550	187,295	187,500	67	38	98.6%	100.0%
\$200,000-\$249,999	458	10.0%	103,252	225,442	225,000	55	23	98.7%	100.0%
\$250,000-\$299,999	321	7.0%	88,102	274,461	274,950	53	15	98.4%	100.0%
\$300,000 and up	818	17.8%	387,192	473,340	419,900	54	8	99.3%	100.0%
All price ranges	4,594	100.0%	923,087	200,933	155,000	69	31	97.8%	100.0%

**PENDING CONTRACTS ANALYSIS**

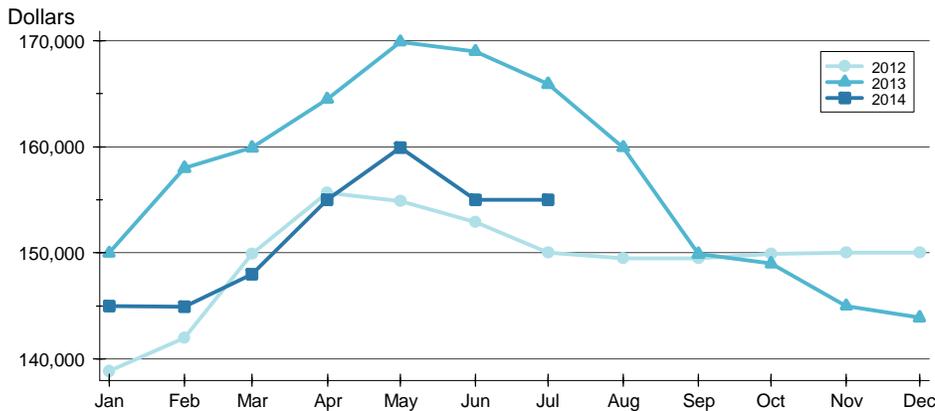
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**

**AVERAGE PRICE** >>



Month	2012	2013	2014
January	178,436	201,335	193,530
February	179,765	202,315	192,024
March	183,124	202,646	193,878
April	191,118	206,539	198,743
May	191,987	212,118	203,534
June	189,408	211,396	199,594
July	189,657	210,652	200,933
August	186,939	207,494	
September	187,355	196,509	
October	193,528	197,294	
November	198,208	190,363	
December	196,883	189,696	

**MEDIAN PRICE** >>

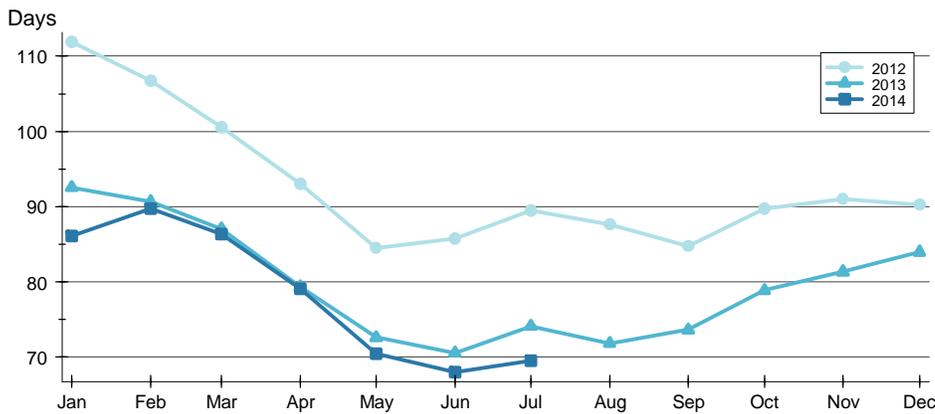


Month	2012	2013	2014
January	138,900	150,000	145,000
February	142,000	158,000	144,900
March	149,900	159,900	148,000
April	155,645	164,500	155,000
May	154,900	169,900	159,900
June	152,900	169,000	155,000
July	150,000	165,900	155,000
August	149,500	159,925	
September	149,500	149,900	
October	149,900	149,000	
November	150,000	145,000	
December	150,000	143,900	

**PENDING CONTRACTS ANALYSIS**

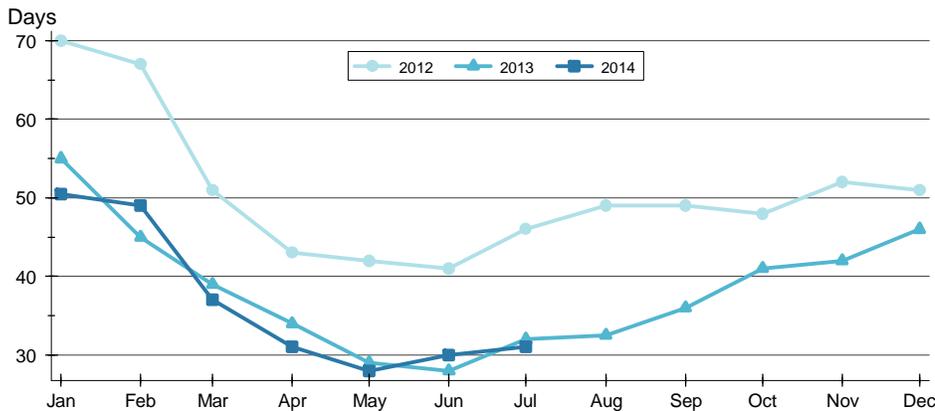
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 8/14/2014**

**AVERAGE DOM** »



Month	2012	2013	2014
January	112	93	86
February	107	91	90
March	101	87	86
April	93	79	79
May	84	73	70
June	86	71	68
July	89	74	69
August	88	72	
September	85	74	
October	90	79	
November	91	81	
December	90	84	

**MEDIAN DOM** »



Month	2012	2013	2014
January	70	55	51
February	67	45	49
March	51	39	37
April	43	34	31
May	42	29	28
June	41	28	30
July	46	32	31
August	49	33	
September	49	36	
October	48	41	
November	52	42	
December	51	46	