

## MARKET OVERVIEW >>

### Kansas Home Sales Fell in April

Total home sales in the state of Kansas fell last month to 2,956 units, compared to 2,967 units in April 2013. Total sales volume was \$568.4 million, up from a year earlier.

The median sale price in April was \$138,555, up from \$135,000 a year earlier. Homes that sold in April were typically on the market for 48 days and sold for 98.0% of their list prices.

### Kansas Active Listings Down at End of April

The total number of active listings in the state of Kansas at the end of April was 13,699 units, down from 14,658 at the same point in 2013. This represents a 4.6 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$149,900.

During April, a total of 3,440 contracts were written down from 3,707 in April 2013. At the end of the month, there were 5,201 contracts pending, compared to 3,832 at the end of April 2013.

### KAR – The Voice of Real Estate in Kansas

The Kansas Association of REALTORS® (KAR) provides members with applications, ideas, knowledge and tools to help them succeed in real estate. Members can learn how to apply technology and productivity tools to grow their business; acquire knowledge about real estate trends, legal issues, legislation and regulation to gain a competitive advantage in the marketplace and connect with the best in the business to share knowledge and experience. This monthly statewide market report is provided so members can deliver the most accurate information to their clients and customers.

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Entire State of Kansas		April		
Summary Statistics		2014	2013	Change
Home Sales		<b>2,956</b>	2,967	0.0%
Active Listings		<b>13,699</b>	14,658	-7.0%
Months' Supply		<b>4.6</b>	4.9	-6.2%
New Listings		<b>5,537</b>	5,502	0.6%
Contracts Written		<b>3,440</b>	3,707	-7.2%
Pending Contracts		<b>5,201</b>	3,832	35.7%
Sales Volume (1,000s)		<b>568,376</b>	477,137	19.1%
Average	Sale Price	<b>192,279</b>	160,815	20.0%
	List Price of Actives	<b>209,388</b>	199,644	4.9%
	Days on Market	<b>85</b>	92	-8.0%
	Percent of List	<b>96.7%</b>	96.5%	0.2%
	Percent of Original	<b>94.0%</b>	93.6%	0.4%
Median	Sale Price	<b>138,555</b>	135,000	2.6%
	List Price of Actives	<b>149,900</b>	139,900	7.1%
	Days on Market	<b>48</b>	50	-4.0%
	Percent of List	<b>98.0%</b>	97.8%	0.2%
	Percent of Original	<b>96.8%</b>	96.2%	0.6%

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# MARKET OVERVIEW STATISTICS

ENTIRE STATE OF KANSAS  
BREAKDOWNS BY HOME TYPE  
AS OF 5/15/2014

## SUMMARY >>

April MLS Statistics By Property Type		2014			2013			2012		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>2,956</b>	<b>2,778</b>	<b>178</b>	2,967	2,754	213	2,681	2,508	173
Change from prior year		-0.4%	0.9%	-16.4%	10.7%	9.8%	23.1%	5.5%	5.8%	1.2%
Active Listings		<b>13,699</b>	<b>12,556</b>	<b>1,143</b>	14,658	13,715	943	16,778	15,747	1,031
Change from prior year		-6.5%	-8.5%	21.2%	-12.6%	-12.9%	-8.5%	-15.2%	-14.2%	-28.0%
Months' Supply		<b>4.6</b>	<b>4.5</b>	<b>6.4</b>	4.9	5.0	4.4	6.3	6.3	6.0
Change from prior year		-6.2%	-9.2%	45.0%	-21.1%	-20.7%	-25.7%	-19.6%	-18.9%	-28.8%
New Listings		<b>5,537</b>	<b>5,200</b>	<b>337</b>	5,502	5,172	330	5,169	4,962	207
Change from prior year		0.6%	0.5%	2.1%	6.4%	4.2%	59.4%	-2.3%	-2.4%	-1.0%
Contracts Written		<b>3,440</b>	<b>3,203</b>	<b>237</b>	3,707	3,422	285	3,142	2,898	244
Change from prior year		-7.2%	-6.4%	-16.8%	18.0%	18.1%	16.8%	15.9%	15.0%	28.4%
Pending Contracts		<b>5,201</b>	<b>4,485</b>	<b>716</b>	3,832	3,196	636	3,402	2,923	479
Change from prior year		35.7%	40.3%	12.6%	12.6%	9.3%	32.8%	23.3%	19.8%	49.7%
Sales Volume (1,000s)		<b>568,376</b>	<b>507,570</b>	<b>60,805</b>	477,137	413,987	63,151	416,009	365,032	50,976
Change from prior year		19.1%	22.6%	-3.7%	14.7%	13.4%	23.9%	12.9%	13.2%	10.8%
Average	Sale Price	<b>192,279</b>	<b>182,711</b>	<b>341,603</b>	160,815	150,322	296,482	155,169	145,547	294,662
	Change from prior year	19.6%	21.5%	15.2%	3.6%	3.3%	0.6%	7.0%	7.0%	9.5%
	List Price of Actives	<b>209,389</b>	<b>198,396</b>	<b>329,690</b>	199,644	192,083	316,820	199,784	193,454	299,671
	Change from prior year	4.9%	3.3%	4.1%	-0.1%	-0.7%	5.7%	-1.6%	-1.9%	6.2%
	Days on Market	<b>85</b>	<b>83</b>	<b>123</b>	92	89	133	103	100	134
	Change from prior year	-7.5%	-7.0%	-7.6%	-10.3%	-11.5%	-1.3%	-5.8%	-3.3%	-25.4%
Median	Percent of List	<b>96.7%</b>	<b>96.4%</b>	<b>101.8%</b>	96.5%	96.2%	101.1%	96.2%	95.9%	101.8%
	Change from prior year	0.2%	0.3%	0.7%	0.3%	0.3%	-0.7%	0.7%	0.6%	1.8%
	Percent of Original	<b>94.0%</b>	<b>93.5%</b>	<b>102.1%</b>	93.6%	93.0%	101.0%	92.3%	91.6%	101.5%
	Change from prior year	0.4%	0.5%	1.1%	1.4%	1.5%	-0.4%	1.9%	1.9%	2.3%
	Sale Price	<b>138,555</b>	<b>132,975</b>	<b>305,000</b>	135,000	128,000	268,000	131,700	126,463	235,700
	Change from prior year	2.6%	3.9%	13.8%	2.5%	1.2%	13.7%	8.0%	9.0%	-1.8%
List Price of Actives	<b>149,900</b>	<b>139,500</b>	<b>309,900</b>	139,900	134,000	285,786	148,900	140,000	274,000	
Change from prior year	7.1%	4.1%	8.4%	-6.0%	-4.3%	4.3%	-0.7%	-3.4%	9.6%	
Days on Market	<b>48</b>	<b>45</b>	<b>81</b>	50	49	78	61	59	92	
Change from prior year	-4.0%	-8.2%	3.8%	-18.0%	-16.9%	-15.2%	-14.1%	-15.7%	-27.0%	
Percent of List	<b>98.0%</b>	<b>97.8%</b>	<b>100.0%</b>	97.8%	97.5%	100.0%	97.3%	97.0%	100.0%	
Change from prior year	0.2%	0.2%	0.0%	0.6%	0.5%	0.0%	0.2%	0.2%	0.0%	
Percent of Original	<b>96.8%</b>	<b>96.4%</b>	<b>100.2%</b>	96.2%	95.8%	100.0%	94.9%	94.4%	100.0%	
Change from prior year	0.6%	0.6%	0.2%	1.4%	1.5%	0.0%	1.0%	1.3%	0.0%	

# YEAR-TO-DATE STATISTICS

**SUMMARY** >>

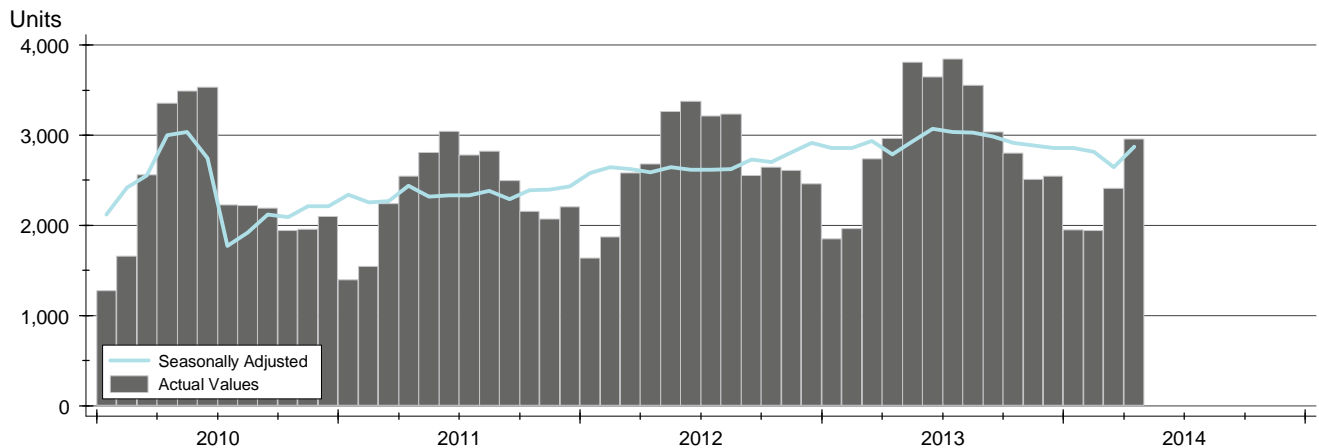
**ENTIRE STATE OF KANSAS  
YTD BREAKDOWNS BY HOME TYPE  
AS OF 5/15/2014**

Year-to-Date Activity		2014			2013			2012			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>9,252</b>	<b>8,640</b>	<b>612</b>	9,521	8,862	659	8,764	8,193	571	
	Change from prior year	-2.8%	-2.5%	-7.1%	8.6%	8.2%	15.4%	13.5%	13.6%	12.0%	
New Listings		<b>17,516</b>	<b>16,478</b>	<b>1,038</b>	18,051	16,970	1,081	18,313	17,407	906	
	Change from prior year	-3.0%	-2.9%	-4.0%	-1.4%	-2.5%	19.3%	0.5%	0.5%	0.6%	
Contracts Written		<b>11,590</b>	<b>10,788</b>	<b>802</b>	12,025	11,084	941	11,144	10,295	849	
	Change from prior year	-3.6%	-2.7%	-14.8%	7.9%	7.7%	10.8%	20.8%	19.8%	34.5%	
Sales Volume (1,000s)		<b>1,566,938</b>	<b>1,360,140</b>	<b>206,797</b>	1,502,907	1,292,195	210,713	1,288,697	1,117,652	171,045	
	Change from prior year	4.3%	5.3%	-1.9%	16.6%	15.6%	23.2%	17.0%	16.4%	21.0%	
Average	Sale Price	<b>169,380</b>	<b>157,442</b>	<b>337,904</b>	157,868	145,829	319,746	147,061	136,432	299,554	
		Change from prior year	7.3%	8.0%	5.7%	7.3%	6.9%	6.7%	3.0%	2.4%	8.1%
	Days on Market	<b>87</b>	<b>85</b>	<b>102</b>	93	92	113	105	103	132	
		Change from prior year	-7.3%	-7.1%	-9.7%	-11.1%	-10.9%	-14.4%	-2.7%	-1.5%	-13.9%
Percent of List		<b>96.3%</b>	<b>95.9%</b>	<b>101.7%</b>	95.9%	95.5%	101.3%	95.2%	94.9%	100.7%	
		Change from prior year	0.4%	0.4%	0.4%	0.7%	0.7%	0.6%	0.2%	0.2%	0.0%
Percent of Original		<b>93.0%</b>	<b>92.4%</b>	<b>101.9%</b>	92.1%	91.5%	101.3%	90.5%	89.9%	99.9%	
		Change from prior year	0.9%	1.0%	0.5%	1.8%	1.8%	1.4%	0.8%	0.9%	0.0%
Median	Sale Price	<b>132,525</b>	<b>125,000</b>	<b>304,706</b>	130,000	124,000	283,723	123,000	116,000	251,110	
		Change from prior year	1.9%	0.8%	7.4%	5.7%	6.9%	13.0%	2.5%	1.8%	4.0%
	Days on Market	<b>55</b>	<b>55</b>	<b>59</b>	59	59	65	71	70	91	
		Change from prior year	-6.8%	-6.8%	-9.2%	-16.9%	-15.7%	-28.6%	-5.3%	-6.7%	1.7%
Percent of List		<b>97.7%</b>	<b>97.4%</b>	<b>100.0%</b>	97.5%	97.1%	100.0%	96.9%	96.6%	100.0%	
		Change from prior year	0.3%	0.3%	0.0%	0.6%	0.6%	0.0%	0.1%	0.0%	0.0%
Percent of Original		<b>96.0%</b>	<b>95.5%</b>	<b>100.5%</b>	95.3%	94.7%	100.2%	93.8%	93.2%	100.0%	
		Change from prior year	0.8%	0.8%	0.3%	1.6%	1.6%	0.2%	0.5%	0.6%	0.0%

# SOLD LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**



**SUMMARY** >>

Summary Statistics for Sold Listings		April			Year-to-Date		
		2014	2013	Change	2014	2013	Change
Sold Listings		<b>2,956</b>	2,967	-0.4%	<b>9,252</b>	9,521	-2.8%
Volume (1,000s)		<b>568,376</b>	477,137	19.1%	<b>1,566,938</b>	1,502,907	4.3%
Average	Sale Price	<b>192,279</b>	160,815	19.6%	<b>169,380</b>	157,868	7.3%
	Days on Market	<b>85</b>	92	-7.5%	<b>87</b>	93	-7.3%
	Percent of List	<b>96.7%</b>	96.5%	0.2%	<b>96.3%</b>	95.9%	0.4%
	Percent of Original	<b>94.0%</b>	93.6%	0.4%	<b>93.0%</b>	92.1%	0.9%
Median	Sale Price	<b>138,555</b>	135,000	2.6%	<b>132,525</b>	130,000	1.9%
	Days on Market	<b>48</b>	50	-4.0%	<b>55</b>	59	-6.8%
	Percent of List	<b>98.0%</b>	97.8%	0.2%	<b>97.7%</b>	97.5%	0.3%
	Percent of Original	<b>96.8%</b>	96.2%	0.6%	<b>96.0%</b>	95.3%	0.8%

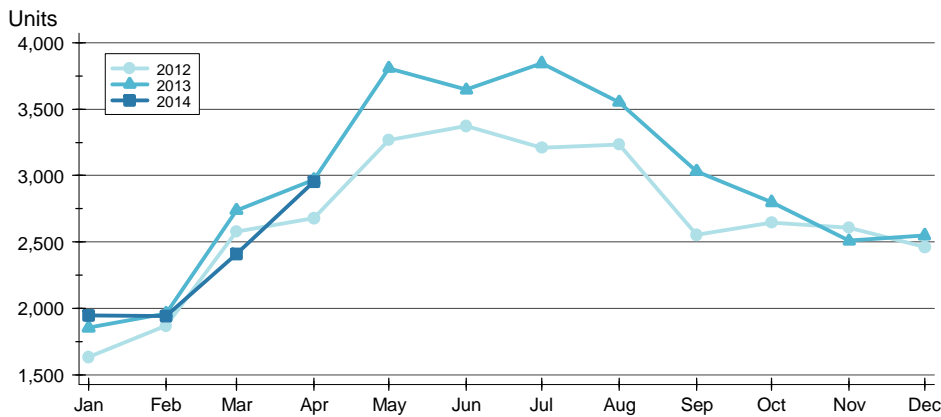
A total of 2,956 homes sold in the state of Kansas in April, down from 2,967 units in April 2013. Total sales volume rose to \$568.4 million compared to \$477.1 million in the previous year.

The median sales price in April was \$138,555, up 2.6% compared to the prior year. Median days on market was 48 days, down from 55 days in March, and down from 50 in April 2013.

**SOLD LISTINGS ANALYSIS**

**BY MONTH** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**



Month	2012	2013	2014
January	1,634	1,853	1,948
February	1,871	1,963	1,940
March	2,578	2,738	2,408
April	2,681	2,967	2,956
May	3,265	3,808	
June	3,375	3,646	
July	3,211	3,845	
August	3,235	3,554	
September	2,553	3,032	
October	2,643	2,799	
November	2,608	2,508	
December	2,464	2,548	

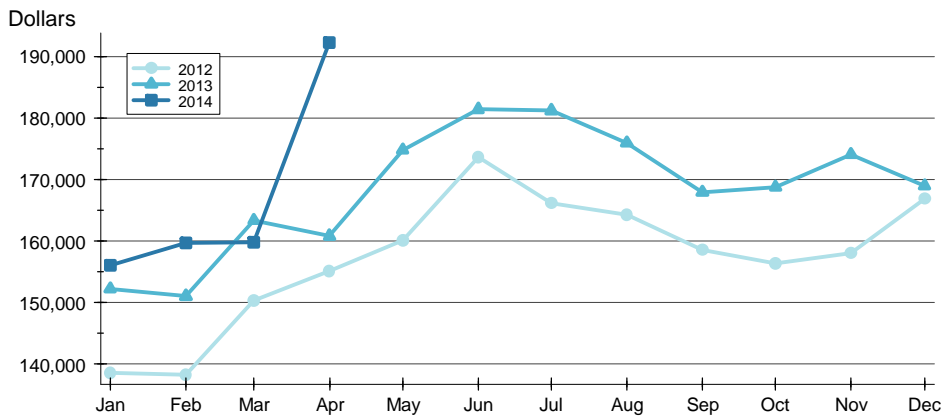
**BY PRICE RANGE** >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	125	4.2%	2,202	17,615	18,000	107	65	85.4%	87.4%	75.5%	77.7%
\$25,000-\$49,999	251	8.5%	9,298	37,046	37,500	88	45	92.4%	92.7%	86.1%	88.7%
\$50,000-\$99,999	589	19.9%	44,565	75,661	75,000	102	59	96.0%	96.6%	91.9%	93.9%
\$100,000-\$124,999	311	10.5%	34,919	112,280	112,000	95	62	96.7%	97.6%	93.7%	95.2%
\$125,000-\$149,999	347	11.7%	47,493	136,867	136,750	69	40	98.1%	98.5%	96.5%	97.3%
\$150,000-\$174,999	288	9.7%	46,390	161,077	160,000	78	43	98.3%	98.9%	97.2%	98.0%
\$175,000-\$199,999	226	7.6%	41,840	185,133	184,950	62	35	99.2%	99.5%	97.9%	98.4%
\$200,000-\$249,999	293	9.9%	65,373	223,117	222,000	72	39	98.3%	98.9%	97.1%	97.7%
\$250,000-\$299,999	171	5.8%	46,480	271,813	272,500	82	34	98.4%	98.9%	97.4%	98.2%
\$300,000 and up	355	12.0%	229,815	647,367	390,000	87	48	98.5%	98.5%	97.5%	98.2%
All price ranges	2,956	100.0%	568,376	192,279	138,555	85	48	96.7%	98.0%	94.0%	96.8%

**SOLD LISTINGS ANALYSIS**

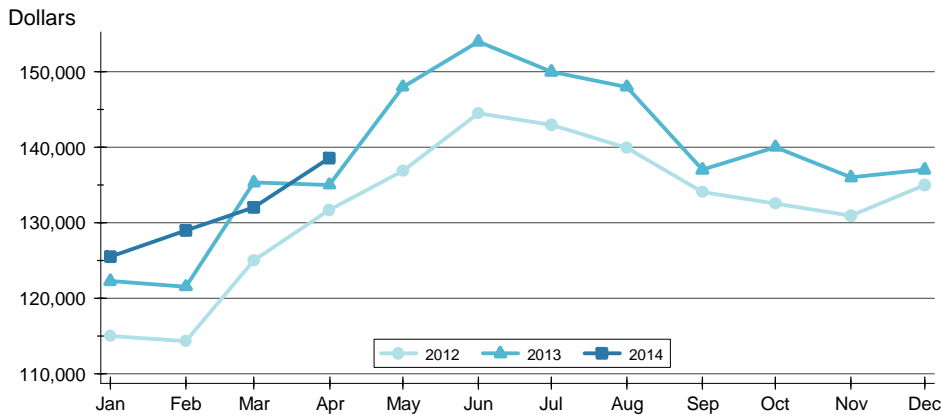
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

**AVERAGE PRICE** >>



Month	2012	2013	2014
January	138,611	152,253	156,089
February	138,313	151,057	159,745
March	150,330	163,357	159,782
April	155,169	160,815	192,279
May	160,155	174,802	
June	173,634	181,420	
July	166,135	181,216	
August	164,328	175,952	
September	158,529	167,969	
October	156,374	168,762	
November	158,047	174,111	
December	166,894	168,971	

**MEDIAN PRICE** >>

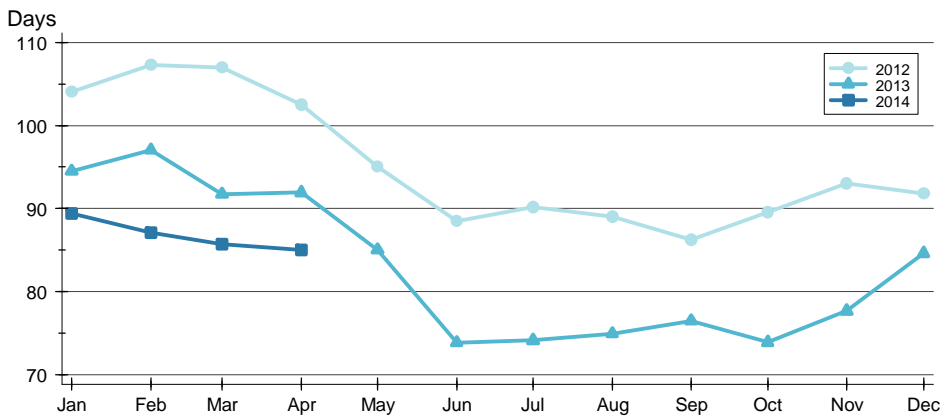


Month	2012	2013	2014
January	115,000	122,250	125,500
February	114,250	121,500	128,985
March	125,000	135,325	132,000
April	131,700	135,000	138,555
May	136,900	148,000	
June	144,500	154,000	
July	143,000	150,000	
August	139,900	148,000	
September	134,100	137,000	
October	132,500	140,000	
November	130,900	136,000	
December	135,000	137,000	

**SOLD LISTINGS ANALYSIS**

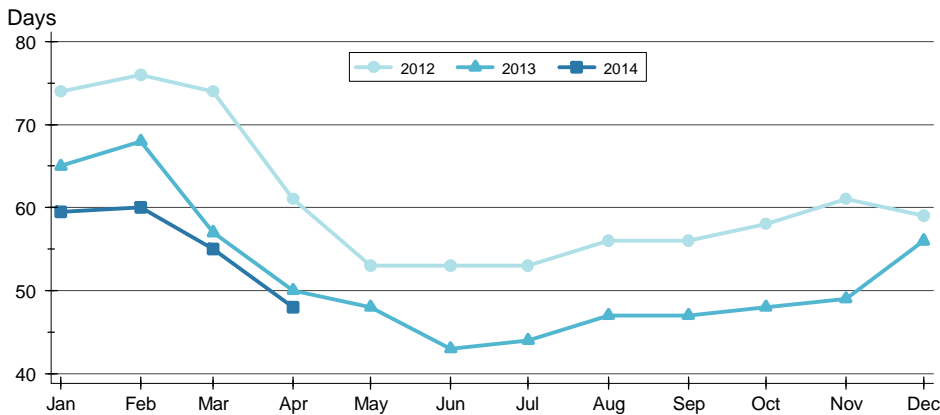
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

**AVERAGE DOM** »



Month	2012	2013	2014
January	104	95	89
February	107	97	87
March	107	92	86
April	103	92	85
May	95	85	
June	89	74	
July	90	74	
August	89	75	
September	86	76	
October	90	74	
November	93	78	
December	92	85	

**MEDIAN DOM** »



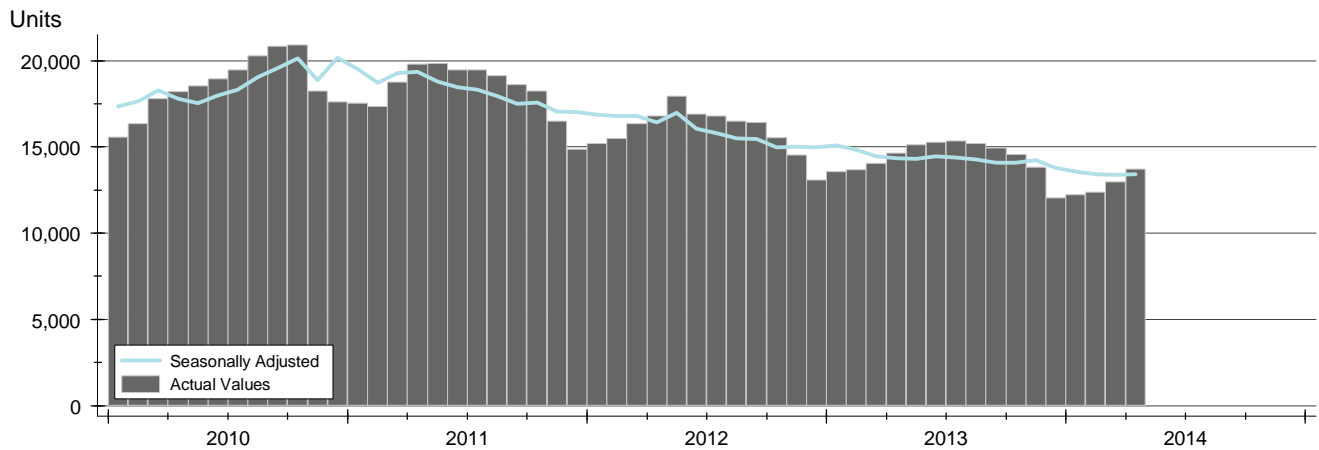
Month	2012	2013	2014
January	74	65	60
February	76	68	60
March	74	57	55
April	61	50	48
May	53	48	
June	53	43	
July	53	44	
August	56	47	
September	56	47	
October	58	48	
November	61	49	
December	59	56	



# ACTIVE LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**



**SUMMARY** >>

Summary Statistics for Active Listings		End of April		
		2014	2013	Change
Active Listings		<b>13,699</b>	14,658	-6.5%
Months' Supply		<b>4.6</b>	4.9	-6.2%
Volume (1,000s)		<b>2,868,413</b>	2,926,388	-2.0%
Average	List Price	<b>209,388</b>	199,644	4.9%
	Days on Market	<b>112</b>	126	-10.8%
	Percent of Original	<b>97.6%</b>	97.4%	0.2%
Median	List Price	<b>149,900</b>	139,900	7.1%
	Days on Market	<b>58</b>	69	-15.9%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 13,699 homes were available for sale in the state of Kansas at the end of April. This represents a 4.6 months' supply of active listings.

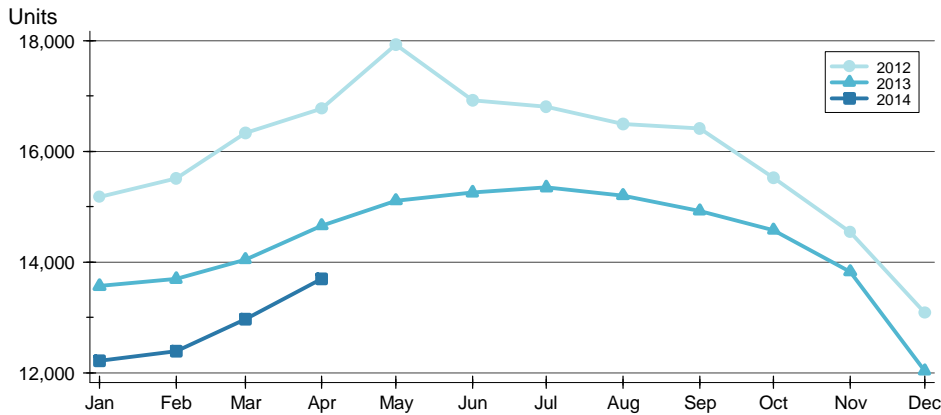
The median list price of homes on the market at the end of April was \$149,900, up 7.1% from 2013. The typical time on market for active listings was 58 days, down from 69 days a year earlier.



# ACTIVE LISTINGS ANALYSIS

## BY MONTH >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**



Month	2012	2013	2014
January	15,182	13,565	12,215
February	15,512	13,692	12,387
March	16,331	14,044	12,966
April	16,778	14,658	13,699
May	17,931	15,111	
June	16,922	15,255	
July	16,804	15,349	
August	16,499	15,205	
September	16,414	14,924	
October	15,530	14,576	
November	14,540	13,824	
December	13,088	12,035	

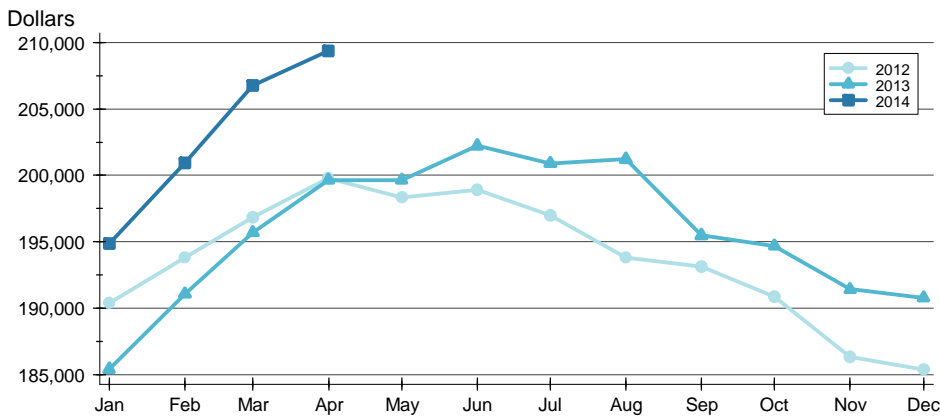
## BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	261	1.9%	4,393	2.1	16,832	18,900	128	70	90.3%	100.0%
\$25,000-\$49,999	1,063	7.8%	41,598	4.2	39,133	39,900	145	87	94.4%	100.0%
\$50,000-\$99,999	3,046	22.2%	230,830	5.2	75,781	75,000	129	71	96.9%	100.0%
\$100,000-\$124,999	1,160	8.5%	131,605	3.7	113,453	114,000	120	72	97.6%	100.0%
\$125,000-\$149,999	1,395	10.2%	191,285	4.0	137,122	137,000	98	52	98.3%	100.0%
\$150,000-\$174,999	1,141	8.3%	185,304	4.0	162,405	160,835	93	44	98.2%	100.0%
\$175,000-\$199,999	984	7.2%	184,622	4.4	187,624	187,900	92	50	98.7%	100.0%
\$200,000-\$249,999	1,193	8.7%	269,939	4.1	226,269	225,000	89	47	98.7%	100.0%
\$250,000-\$299,999	964	7.0%	265,586	5.6	275,504	275,000	88	46	98.5%	100.0%
\$300,000 and up	2,445	17.8%	1,353,411	6.9	553,542	425,000	118	59	98.7%	100.0%
All price ranges	13,699	100.0%	2,868,413	4.6	209,388	149,900	112	58	97.6%	100.0%

**ACTIVE LISTINGS ANALYSIS**

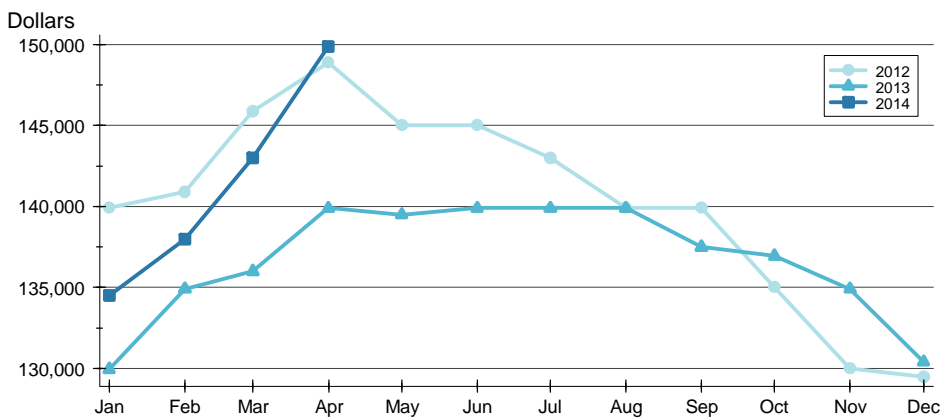
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

**AVERAGE PRICE** >>



Month	2012	2013	2014
January	190,367	185,407	194,853
February	193,782	191,062	200,927
March	196,819	195,696	206,750
April	199,784	199,644	209,388
May	198,333	199,638	
June	198,927	202,230	
July	196,990	200,892	
August	193,817	201,225	
September	193,126	195,472	
October	190,882	194,686	
November	186,303	191,414	
December	185,350	190,772	

**MEDIAN PRICE** >>

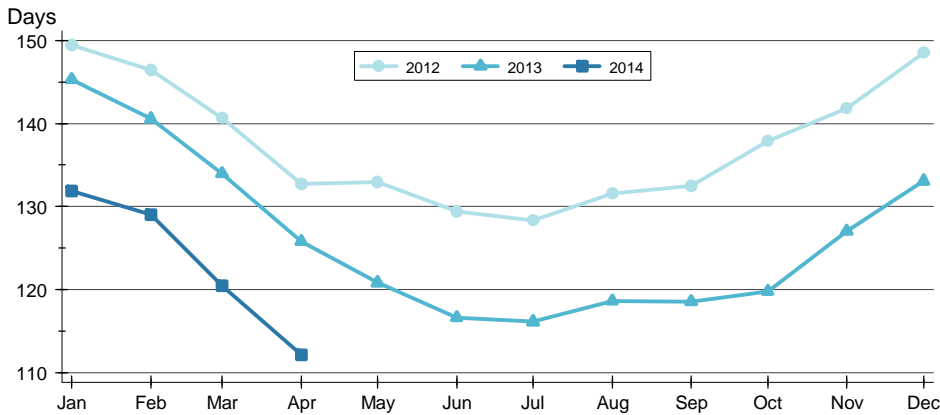


Month	2012	2013	2014
January	139,900	129,950	134,500
February	140,900	134,900	138,000
March	145,900	136,000	143,000
April	148,900	139,000	149,900
May	145,000	139,500	
June	145,000	139,900	
July	143,000	139,900	
August	139,900	139,900	
September	139,900	137,500	
October	135,000	136,950	
November	130,000	134,900	
December	129,500	130,400	

# ACTIVE LISTINGS ANALYSIS

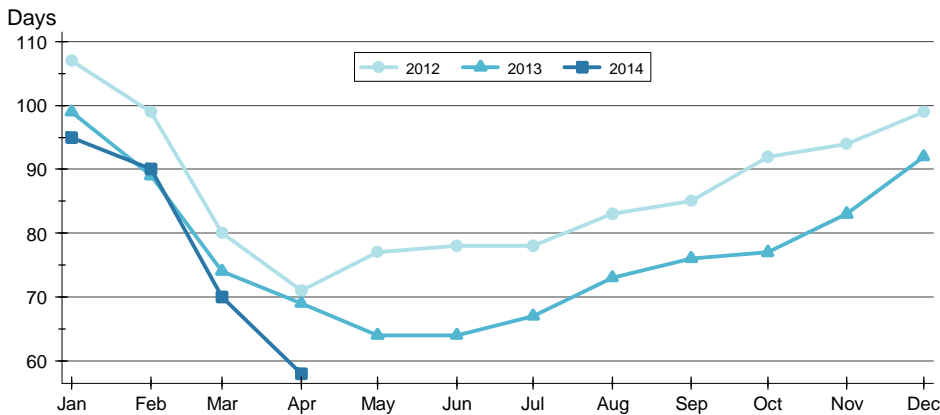
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

## AVERAGE DOM



Month	2012	2013	2014
January	149	145	132
February	146	141	129
March	141	134	120
April	133	126	112
May	133	121	
June	129	117	
July	128	116	
August	132	119	
September	133	119	
October	138	120	
November	142	127	
December	149	133	

## MEDIAN DOM

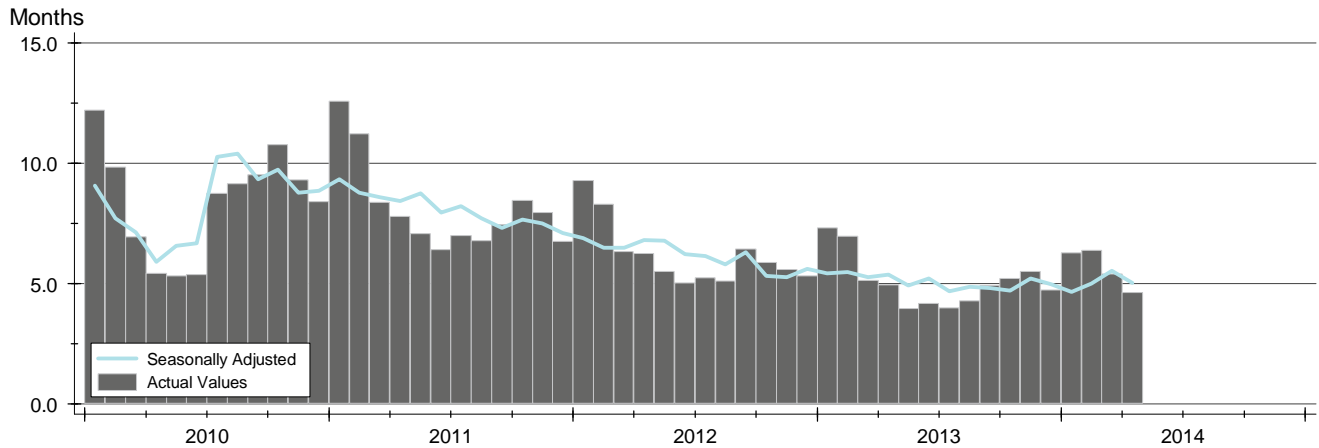


Month	2012	2013	2014
January	107	99	95
February	99	89	90
March	80	74	70
April	71	69	58
May	77	64	
June	78	64	
July	78	67	
August	83	73	
September	85	76	
October	92	77	
November	94	83	
December	99	92	

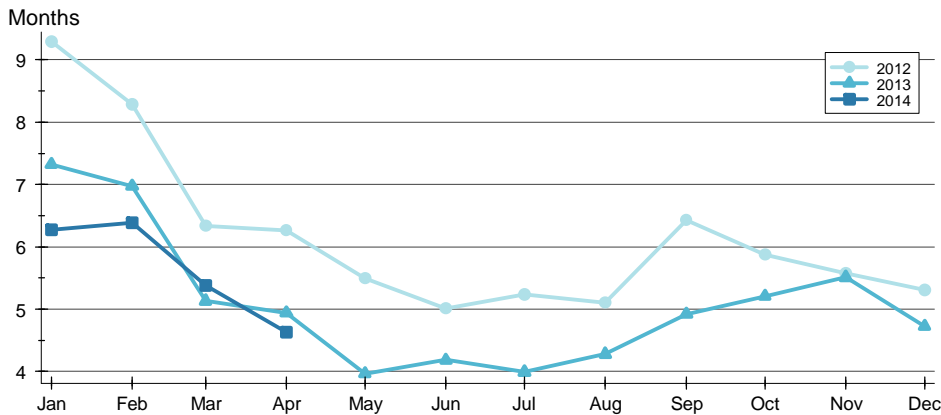
# MONTHS' SUPPLY ANALYSIS

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

**HISTORY** >>



**BY MONTH** >>

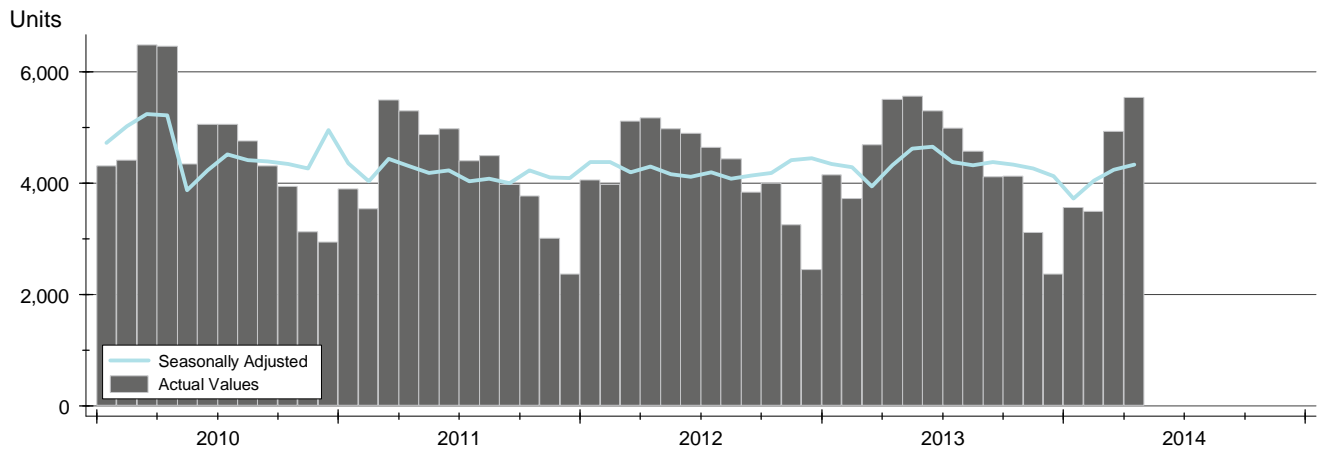


Month	2012	2013	2014
January	9.3	7.3	6.3
February	8.3	7.0	6.4
March	6.3	5.1	5.4
April	6.3	4.9	4.6
May	5.5	4.0	
June	5.0	4.2	
July	5.2	4.0	
August	5.1	4.3	
September	6.4	4.9	
October	5.9	5.2	
November	5.6	5.5	
December	5.3	4.7	

# NEW LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**



**SUMMARY** >>

Summary Statistics for New Listings		2014	April 2013	Change
Current Month	New Listings	<b>5,537</b>	5,502	0.6%
	Volume (1,000s)	<b>1,112,736</b>	1,025,786	8.5%
	Average List Price	<b>200,964</b>	186,439	7.8%
	Median List Price	<b>159,000</b>	148,500	7.1%
YTD	New Listings	<b>17,516</b>	18,051	-3.0%
	Volume (1,000s)	<b>3,372,638</b>	3,239,713	4.1%
	Average List Price	<b>192,546</b>	179,476	7.3%
	Median List Price	<b>149,900</b>	141,900	5.6%

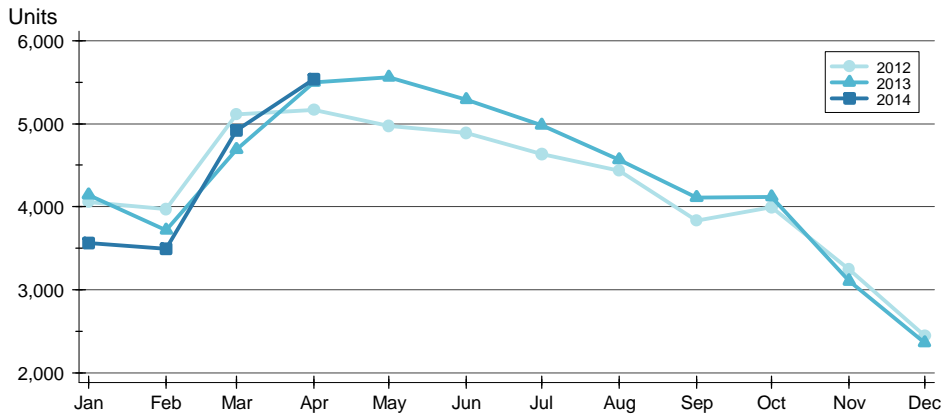
A total of 5,537 new listings were added in the state of Kansas during April, up 0.6% from the same month in 2013. Year-to-date the state of Kansas has seen 17,516 new listings.

The median list price of these homes was \$159,000 up from \$148,500 in 2013.

# NEW LISTINGS ANALYSIS

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

**BY MONTH** >>



Month	2012	2013	2014
January	4,059	4,142	3,561
February	3,970	3,717	3,494
March	5,115	4,690	4,924
April	5,169	5,502	5,537
May	4,978	5,561	
June	4,893	5,291	
July	4,637	4,983	
August	4,438	4,568	
September	3,830	4,112	
October	3,998	4,121	
November	3,245	3,106	
December	2,446	2,361	

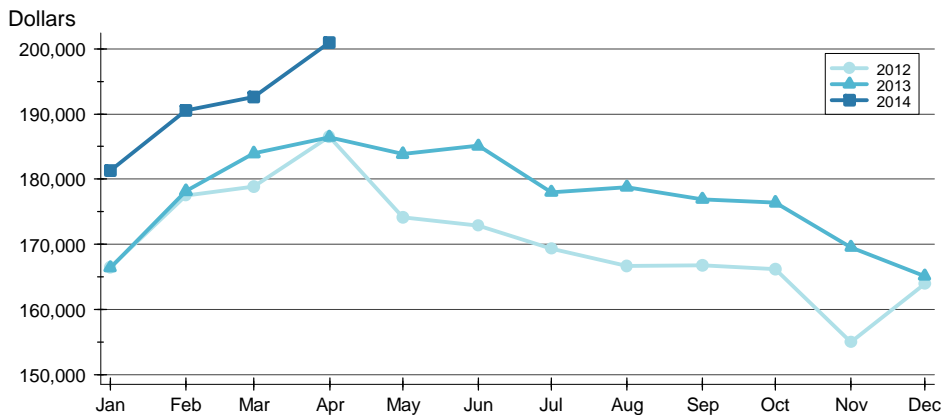
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	113	2.0%	1,809	16,010	18,000
\$25,000-\$49,999	329	5.9%	12,848	39,051	39,900
\$50,000-\$99,999	1,048	18.9%	80,402	76,720	77,900
\$100,000-\$124,999	430	7.8%	49,052	114,073	114,925
\$125,000-\$149,999	624	11.3%	86,083	137,953	139,000
\$150,000-\$174,999	574	10.4%	92,851	161,761	160,000
\$175,000-\$199,999	475	8.6%	88,920	187,201	185,543
\$200,000-\$249,999	581	10.5%	131,604	226,513	225,000
\$250,000-\$299,999	439	7.9%	120,498	274,483	274,500
\$300,000 and up	896	16.2%	443,042	494,467	399,700
All price ranges	5,537	100.0%	1,112,736	200,964	159,000

**NEW LISTINGS ANALYSIS**

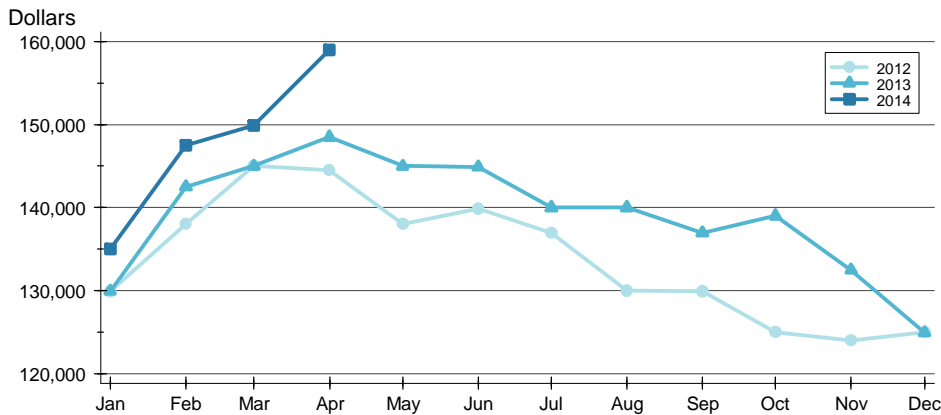
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

**AVERAGE PRICE** >>



Month	2012	2013	2014
January	166,448	166,376	181,292
February	177,490	178,140	190,505
March	178,832	183,930	192,624
April	186,492	186,439	200,964
May	174,094	183,834	
June	172,862	185,099	
July	169,356	178,011	
August	166,653	178,770	
September	166,732	176,906	
October	166,177	176,357	
November	154,967	169,514	
December	163,919	165,099	

**MEDIAN PRICE** >>



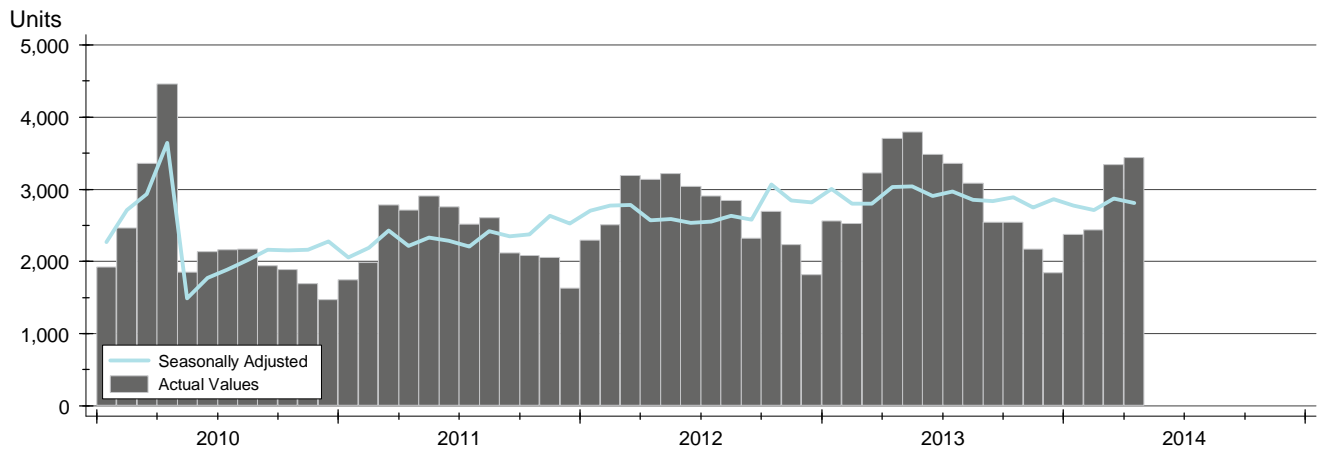
Month	2012	2013	2014
January	129,900	129,950	135,000
February	138,000	142,500	147,500
March	145,000	145,000	149,900
April	144,500	148,500	159,000
May	138,000	145,000	
June	139,900	144,900	
July	136,900	140,000	
August	130,000	140,000	
September	129,900	136,950	
October	125,000	139,000	
November	124,000	132,500	
December	124,990	124,900	



# CONTRACTS WRITTEN ANALYSIS

**HISTORY** »

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**



**SUMMARY** »

Summary Statistics for Contracts Written		April			Year-to-Date		
		2014	2013	Change	2014	2013	Change
Contracts Written		<b>3,440</b>	3,707	-7.2%	<b>11,590</b>	12,025	-3.6%
Volume (1,000s)		<b>608,628</b>	670,732	-9.3%	<b>2,028,836</b>	2,118,935	-4.3%
Average	List Price	<b>176,927</b>	180,937	-2.2%	<b>175,051</b>	176,211	-0.7%
	Days on Market	<b>72</b>	79	-9.5%	<b>81</b>	87	-7.1%
	Percent of Original	<b>96.5%</b>	94.9%	1.8%	<b>94.5%</b>	93.5%	1.0%
Median	List Price	<b>148,350</b>	153,000	-3.0%	<b>142,500</b>	145,000	-1.7%
	Days on Market	<b>32</b>	45	-28.9%	<b>45</b>	51	-11.8%
	Percent of Original	<b>100.0%</b>	97.1%	3.0%	<b>97.8%</b>	96.3%	1.5%

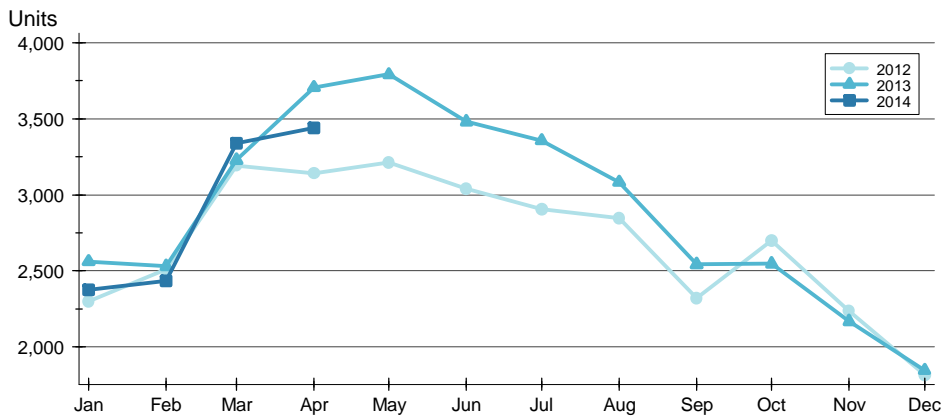
A total of 3,440 contracts for sale were written in the state of Kansas during the month of April, down from 3,707 in 2013. The median list price of these homes was \$148,350, down from \$153,000 the prior year.

Half of the homes that went under contract in April were on the market less than 32 days, compared to 45 days in April 2013.

**CONTRACTS WRITTEN ANALYSIS**

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

**BY MONTH** >>



Month	2012	2013	2014
January	2,298	2,561	2,377
February	2,511	2,529	2,433
March	3,193	3,228	3,340
April	3,142	3,707	3,440
May	3,215	3,792	
June	3,040	3,482	
July	2,904	3,357	
August	2,848	3,083	
September	2,320	2,543	
October	2,698	2,547	
November	2,236	2,168	
December	1,817	1,845	

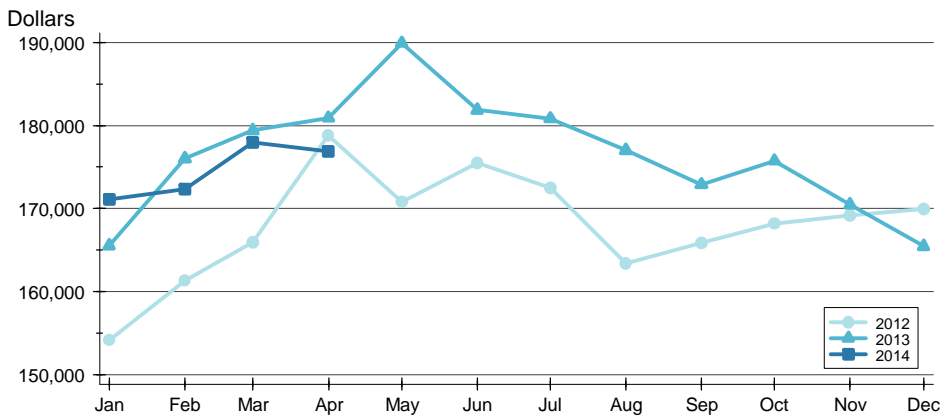
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	76	2.2%	1,354	17,819	19,000	68	32	83.4%	100.0%
\$25,000-\$49,999	243	7.1%	9,400	38,682	39,000	91	39	90.4%	95.2%
\$50,000-\$99,999	662	19.2%	50,201	75,833	75,250	80	40	95.3%	100.0%
\$100,000-\$124,999	325	9.4%	37,179	114,396	115,000	74	34	96.7%	100.0%
\$125,000-\$149,999	446	13.0%	61,459	137,801	137,900	68	34	97.5%	100.0%
\$150,000-\$174,999	333	9.7%	53,878	161,796	160,000	55	24	98.4%	100.0%
\$175,000-\$199,999	286	8.3%	53,440	186,852	185,000	62	26	97.8%	100.0%
\$200,000-\$249,999	381	11.1%	86,132	226,069	225,000	57	21	98.4%	100.0%
\$250,000-\$299,999	225	6.5%	61,539	273,505	272,500	67	23	98.4%	100.0%
\$300,000 and up	404	11.7%	183,607	454,474	396,182	89	44	98.2%	100.0%
All price ranges	3,440	100.0%	608,628	176,927	148,350	72	32	96.5%	100.0%

**CONTRACTS WRITTEN ANALYSIS**

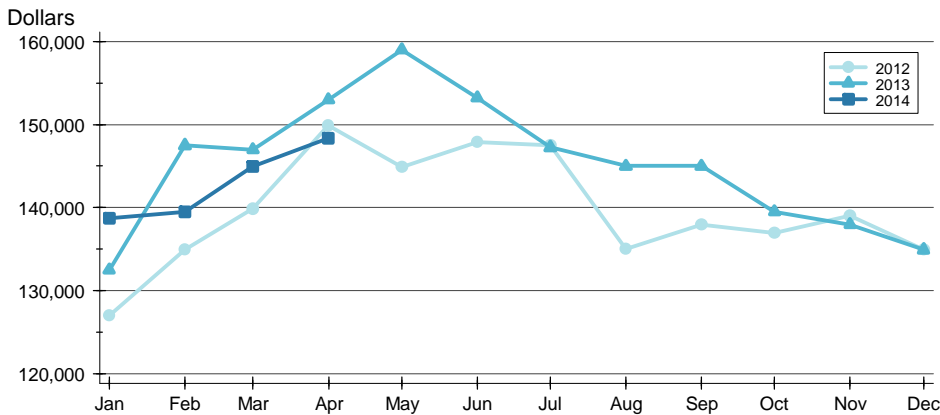
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

**AVERAGE PRICE** >>



Month	2012	2013	2014
January	154,093	165,537	171,113
February	161,288	176,032	172,312
March	165,900	179,418	177,971
April	178,820	180,937	176,927
May	170,758	189,945	
June	175,508	181,872	
July	172,487	180,849	
August	163,399	177,013	
September	165,822	172,902	
October	168,201	175,757	
November	169,169	170,450	
December	169,947	165,442	

**MEDIAN PRICE** >>

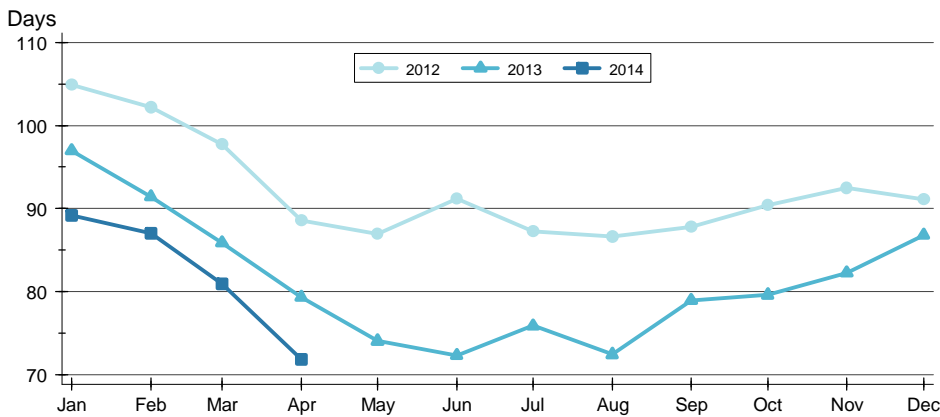


Month	2012	2013	2014
January	127,000	132,500	138,700
February	134,900	147,500	139,500
March	139,900	147,000	144,995
April	149,900	153,000	148,350
May	144,900	159,000	
June	147,900	153,250	
July	147,500	147,250	
August	135,000	145,000	
September	137,900	145,000	
October	136,900	139,500	
November	139,000	137,950	
December	134,900	134,900	

**CONTRACTS WRITTEN ANALYSIS**

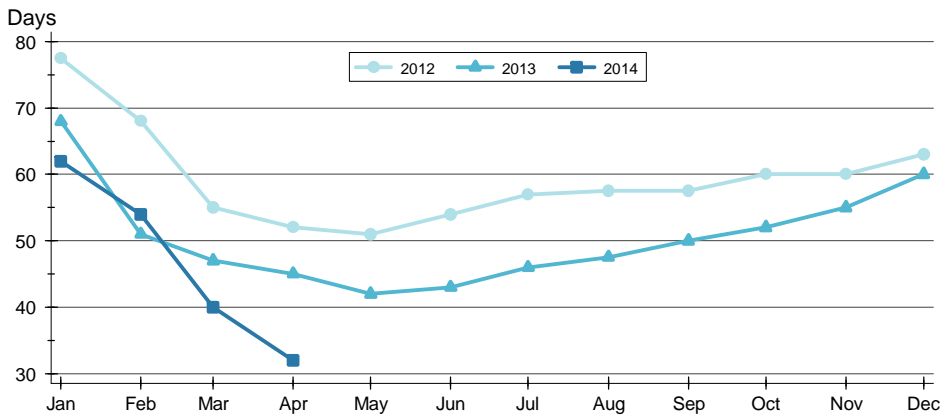
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

**AVERAGE DOM** >>



Month	2012	2013	2014
January	105	97	89
February	102	91	87
March	98	86	81
April	89	79	72
May	87	74	
June	91	72	
July	87	76	
August	87	72	
September	88	79	
October	90	80	
November	93	82	
December	91	87	

**MEDIAN DOM** >>

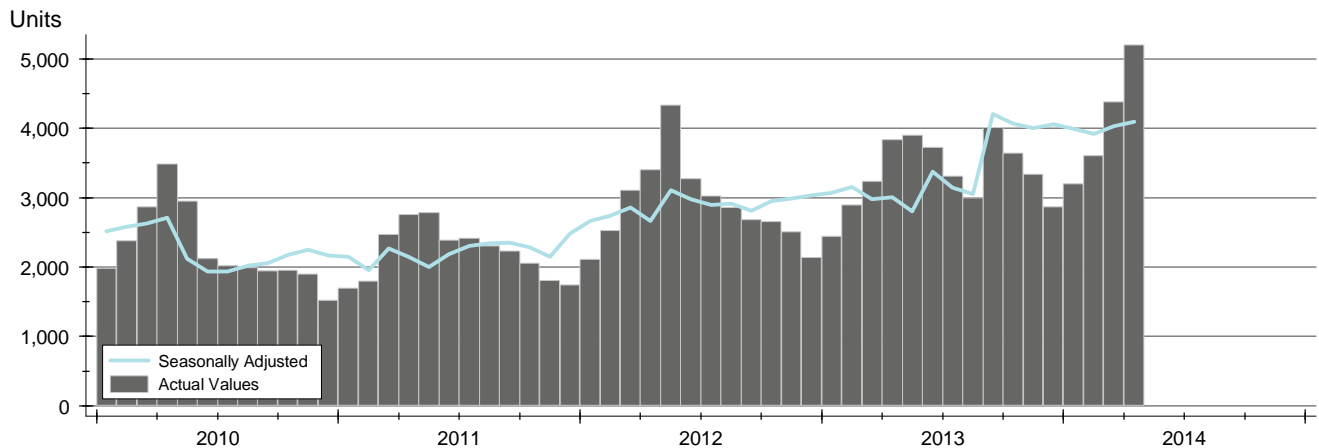


Month	2012	2013	2014
January	78	68	62
February	68	51	54
March	55	47	40
April	52	45	32
May	51	42	
June	54	43	
July	57	46	
August	58	48	
September	58	50	
October	60	52	
November	60	55	
December	63	60	

# PENDING CONTRACTS ANALYSIS

**HISTORY** »

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**



**SUMMARY** »

Summary Statistics for Pending Contracts		End of April		
		2014	2013	Change
Pending Contracts		<b>5,201</b>	3,832	35.7%
Volume (1,000s)		<b>1,033,664</b>	791,457	30.6%
Average	List Price	<b>198,743</b>	206,539	-3.8%
	Days on Market	<b>79</b>	79	-0.3%
	Percent of Original	<b>97.8%</b>	97.6%	0.3%
Median	List Price	<b>155,000</b>	164,500	-5.8%
	Days on Market	<b>31</b>	34	-8.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

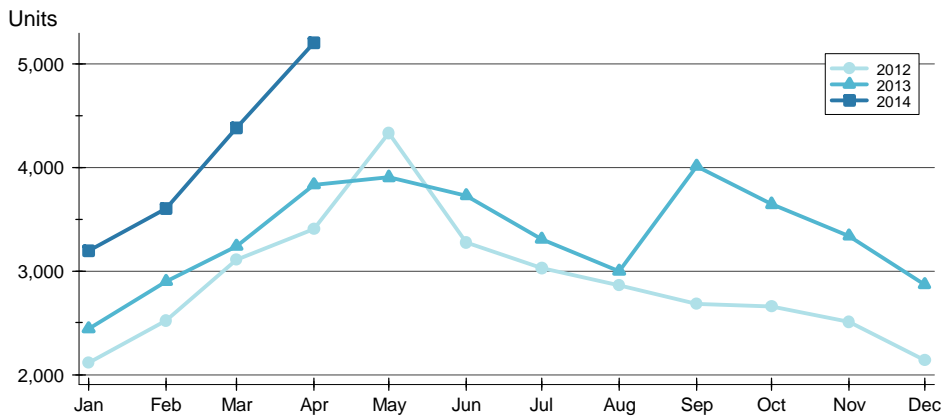
A total of 5,201 listings in the state of Kansas had contracts pending at the end of April, up from 3,832 contracts pending at the end of April 2013.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

# PENDING CONTRACTS ANALYSIS

## BY MONTH >>

**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**



Month	2012	2013	2014
January	2,113	2,444	3,196
February	2,521	2,899	3,603
March	3,108	3,238	4,378
April	3,402	3,832	5,201
May	4,331	3,904	
June	3,277	3,727	
July	3,027	3,306	
August	2,862	2,998	
September	2,681	4,011	
October	2,655	3,644	
November	2,508	3,339	
December	2,142	2,868	

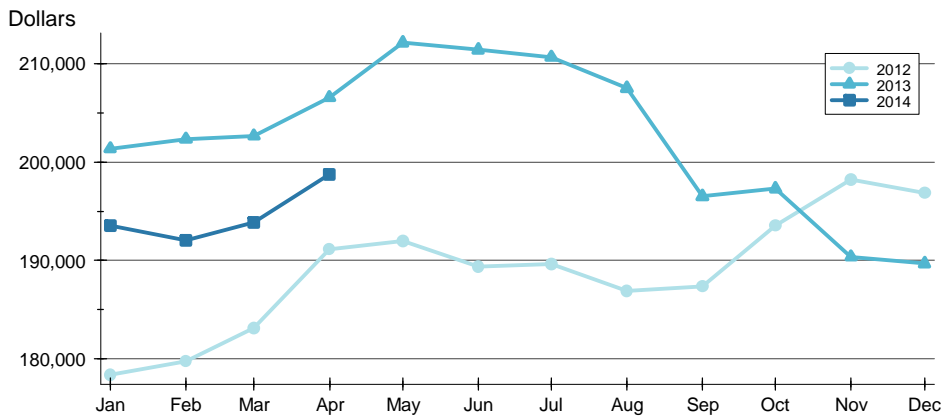
## BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	86	1.7%	1,550	18,022	19,500	71	29	92.2%	100.0%
\$25,000-\$49,999	295	5.7%	11,574	39,234	39,900	109	39	93.4%	100.0%
\$50,000-\$99,999	989	19.0%	76,078	76,924	78,000	101	51	96.5%	100.0%
\$100,000-\$124,999	482	9.3%	55,010	114,129	114,900	80	36	97.7%	100.0%
\$125,000-\$149,999	633	12.2%	87,374	138,031	138,500	82	37	98.2%	100.0%
\$150,000-\$174,999	480	9.2%	77,722	161,922	160,000	68	28	98.4%	100.0%
\$175,000-\$199,999	396	7.6%	74,012	186,900	185,000	63	23	99.0%	100.0%
\$200,000-\$249,999	548	10.5%	123,874	226,047	225,000	65	20	98.6%	100.0%
\$250,000-\$299,999	359	6.9%	98,331	273,902	274,269	68	16	99.1%	100.0%
\$300,000 and up	880	16.9%	417,606	474,552	420,000	70	12	99.3%	100.0%
All price ranges	5,201	100.0%	1,033,664	198,743	155,000	79	31	97.8%	100.0%

**PENDING CONTRACTS ANALYSIS**

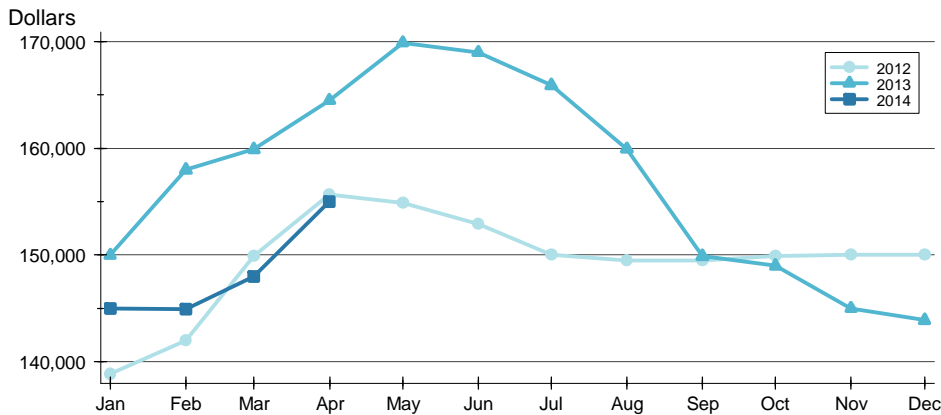
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

**AVERAGE PRICE** >>



Month	2012	2013	2014
January	178,436	201,335	193,530
February	179,765	202,315	192,024
March	183,124	202,646	193,878
April	191,118	206,539	198,743
May	191,987	212,118	
June	189,408	211,396	
July	189,657	210,652	
August	186,939	207,494	
September	187,355	196,509	
October	193,528	197,294	
November	198,208	190,363	
December	196,883	189,696	

**MEDIAN PRICE** >>



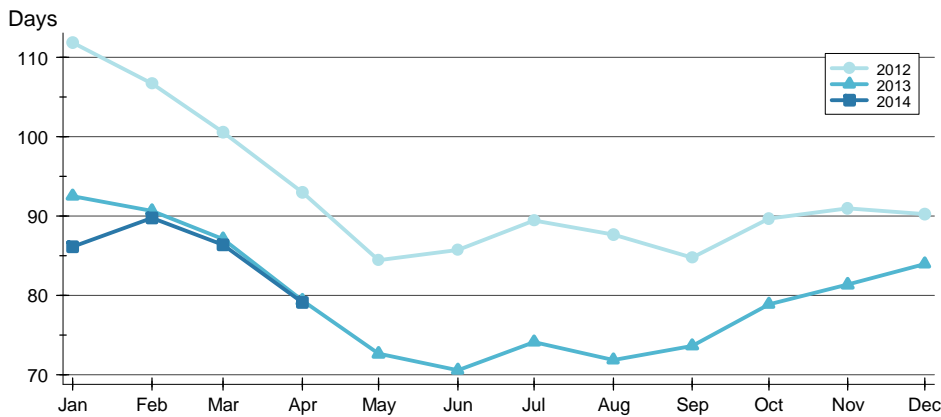
Month	2012	2013	2014
January	138,900	150,000	145,000
February	142,000	158,000	144,900
March	149,900	159,900	148,000
April	155,645	164,500	155,000
May	154,900	169,900	
June	152,900	169,000	
July	150,000	165,900	
August	149,500	159,925	
September	149,500	149,900	
October	149,900	149,000	
November	150,000	145,000	
December	150,000	143,900	



# PENDING CONTRACTS ANALYSIS

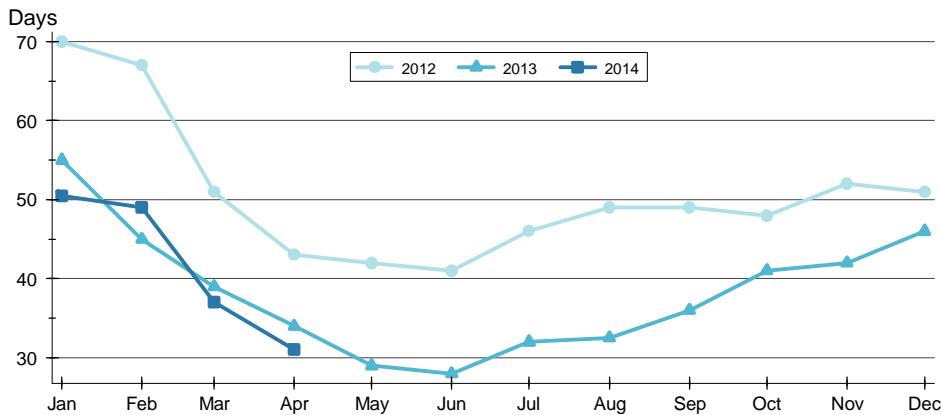
**ENTIRE STATE OF KANSAS  
ALL HOMES  
AS OF 5/15/2014**

## AVERAGE DOM >>



Month	2012	2013	2014
January	112	93	86
February	107	91	90
March	101	87	86
April	93	79	79
May	84	73	73
June	86	71	71
July	89	74	74
August	88	72	72
September	85	74	74
October	90	79	79
November	91	81	81
December	90	84	84

## MEDIAN DOM >>



Month	2012	2013	2014
January	70	55	51
February	67	45	49
March	51	39	37
April	43	34	31
May	42	29	29
June	41	28	28
July	46	32	32
August	49	33	33
September	49	36	36
October	48	41	41
November	52	42	42
December	51	46	46