



Kansas Association of REALTORS® Legislative & Education Conference January 14-16, 2014



REGISTRATION FORM (Registration Deadline January 8, 2014)

Please complete and fax to 785-267-1867 or mail to

Kansas Association of REALTORS®, 3644 SW Burlingame Road, Topeka KS 66611.

For questions please call 800-366-0069, ext. 2130 or email jhovey@kansasrealtor.com.

Tuesday, January 14

- \$24 8-11 a.m. — **Real World Negotiating**, by Steve David
3 hrs Kansas elective CE
You'll leave with clues to tell how people process information and the best negotiating strategy they will respond to, and so much more.
- \$24 11:45 a.m.-1 p.m. — **Leading Edge Lunch Meeting** (by invitation only)
- Y/N 3-5 p.m. — **Local Board Leadership Training**

Wednesday, January 15

- Y/N 11:45 a.m.-4:30 p.m. — **Kansas REALTOR® Rally at the Capitol**
Transportation provided to and from the Capitol, along with a box lunch. Be sure to schedule a meeting with your Kansas Legislators!
- Y/N 5:30-7 p.m. — **REALTOR® Social**
Come and relax with your friends at the Social. Food & beverages available.

Thursday, January 16

- \$24 9 a.m.-Noon — **Recognizing and Avoiding Mortgage Fraud**, by Kris S. Kanakares
3 hrs Kansas elective CE
Focusing on mortgage fraud and the cases and trends investigated in the last few years.
- \$14 11:45 a.m.-1 p.m. — **Networking Lunch**

LEGISLATIVE CONFERENCE REGISTRATION DEADLINE JANUARY 8!

Name _____

NRDS # _____ Check # _____

CC # _____ Exp _____

Brokerage Name _____

Phone _____

E-mail _____

Reserve your sleeping room at the
Capitol Plaza Hotel, 1717 SW Topeka Blvd, Topeka
Room Reservation Deadline December 27, 2013

\$96 per night for single/double room
\$106 per night for triple/quad room
for direct reservations go to:

<http://goo.gl/gVN8hY> OR go to
www.capitolplazahoteltopeka.com
and use code **REALTORS14**

OR call the hotel at **(800) 579-7937**

(mention you are part of **KS ASSN OF REALTORS**
or use group code **KREL**).



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