



Kansas Association of REALTORS®

2017 Conference & Education Expo

Education Event

Ticketed Event

Invitation Only

TIME	WEDNESDAY, OCTOBER 11	LOCATION
7:30 AM—5:00 PM	Registration Desk Open	Conference Center Foyer
8:00 AM—5:00 PM	Exhibitors RPAC	Conference Center Hallway Homestead Room
8:00 AM—5:00 PM	Internet Café and Lounge <i>Need to recharge your phone or do some business? Check out the Internet Café and Lounge. You provide the charger, we provide the internet, power, and space to move your business forward.</i>	Link Foyer
8:15 AM—9:00 AM	Professional Standards Committee	River Room B
8:30 AM—9:30 AM	Association Executives Committee	Wheat Room A
8:30 AM—11:30 AM	7 Lessons for Success Zan Monroe (No CE)	Sunflower Ballroom
9:00 AM—4:00 PM	Right Track Leadership Academy	Wheat Room B
9:30 AM—11:30 AM	Governmental Affairs Forum & Committee	Emerald Ballroom II & III
11:45 AM—1:00 PM	Leading Edge Luncheon	Buffet: Shawnee C Meeting: Shawnee A
1:15 PM—2:30 PM	Budget and Finance Committee	Wheat Room A
1:30 PM—4:30 PM	Pricing and Positioning Houses to Sell Quickly Zan Monroe (3 Hours CE)	Sunflower Ballroom
2:45 PM—4:15 PM	RPAC Trustees	Pioneer Room
4:30 PM—5:15 PM	KAR Executive Committee Receives Reports	Bison Room A
6:30 PM—9:30 PM	Installation and Awards Banquet	Emerald Ballroom

TIME	THURSDAY, OCTOBER 12	LOCATION
7:30 AM—5:00 PM	Registration Desk Open	Conference Center Foyer
8:00 AM—5:00 PM	Exhibitors RPAC	Conference Center Hallway Homestead Room
8:00 AM—5:00 PM	Internet Café and Lounge	Link Foyer
7:15 AM—8:15 AM	Zone 1 Caucus Meeting	Pioneer Room
7:30 AM—8:15 AM	Zone 2 Caucus Meeting Zone 3 Caucus Meeting Zone 4 Caucus Meeting Zone 5 Caucus Meeting	Shawnee C Bison Room Shawnee B Wheat Room B

Refreshments provided for all Caucus Meetings at conference break stations.

Special Thanks to our Premier Conference Sponsor



Security 1st Title

TIME	THURSDAY, OCTOBER 12	LOCATION
8:30 AM—11:30 AM	The Power of Metricity Zan Monroe (3 Hours CE)	Emerald III, IV & V
	These Walls Can Talk: Home Inspections and the Buyer Client Karel Murray (3 Hours CE)	Sunflower Ballroom
8:30 AM—10:00 AM	Board of Directors Meeting	Shawnee A
10:15 AM—11:45 AM	On the Horizon—2018 Real Estate Trends Stan Longhofer (No CE)	Shawnee A
11:45 AM—1:15 PM	REALTOR® Success Luncheon Speaker: Vince Malta, 2018 NAR First Vice President	Emerald I & II
1:30 PM—4:30 PM	Working with Today's Buyers Zan Monroe (3 Hours CE)	Emerald III, IV & V
	Negotiate with Confidence: Get Results when Interest Collide Karel Murray (3 Hours CE)	Sunflower Ballroom
2:00 PM—3:00 PM	Social Marketing Made Easy with RPR Kiki Wanshura	Shawnee A
3:15 PM—4:15 PM	Your Safety is Non-Negotiable—The Beverly Carter Story Carl Carter	Shawnee A
4:45 PM—5:45 PM	Professional Development Task Force	Shawnee C
5:30 PM—8:30 PM	Past Presidents' Dinner	Dillon House
6:00 PM—10:00 PM	Fun Night Sponsored by Security 1st Title	The Foundry

TIME	FRIDAY, OCTOBER 13	LOCATION
8:00 AM—2:00 PM	Registration Desk Open	Conference Center Foyer
8:00 AM—12:00 PM	Exhibitors RPAC	Conference Center Hallway Homestead Room
8:00 AM—12:00 PM	Internet Café and Lounge	Link Foyer
7:30 AM—10:30 AM	CRS Meeting	Emerald II
8:30 AM—11:30 AM	Extreme Disclosure 2017 Terry Watson (3 Hours CE)	Emerald III, IV & V
	Required Broker Core: Common Violations Vern Jarboe (3 Hours CE)	Shawnee A
10:00 AM—11:30 AM	Credentials Committee Meeting CLOSED MEETING	Shawnee B
12:15 PM—1:45 PM	Membership Luncheon Terry Watson	Sunflower Ballroom <i>\$1000 cash prize, must be present to win</i>
2:00 PM—5:00 PM	Required Salesperson & Broker Core Vern Jarboe (3 Hours CE)	Shawnee A