

Kansas Association of REALTORS®

2017 Conference	&	Education	Expo
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Education Event

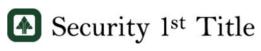
Ticketed Event

TIME WEDNESDAY, OCTOBER 11 LOCATION* 7:30 AM—5:00 PM Registration Desk Open Conference Center Foyer 8:00 AM—5:00 PM Exhibitors Conference Center Hallway Homestead Room A Internet Café and Lounge Need to recharge your phone or do some business? Check out the Internet Café and Lounge. You provide the charger, we provide the Internet, power, and space to move your business forward. 8:15 AM—9:00 AM Professional Standards Committee River Room B 8:30 AM—9:30 AM Association Executives Committee Wheat Room A 8:30 AM—11:30 AM T Lessons for Success Zan Monroe (No CE) Sunflower Ballroom 9:00 AM—4:00 PM Right Track Leadership Academy Wheat Room B 9:30 AM—11:30 AM Governmental Affairs Forum & Committee Emerald Ballroom I & II 11:45 AM—1:00 PM Leading Edge Luncheon Buffet: Shawnee C Meeting: Shawnee A 1:15 PM—2:30 PM Budget and Finance Committee Wheat Room A 1:30 PM—4:30 PM Zan Monroe (3 Hours CE) Pricing and Positioning Houses to Sell Quickly Zan Monroe (3 Hours CE) Pioneer Room 4:30 PM—5:15 PM RPAC Trustees Pioneer Room 4:30 PM—9:30 PM Installation and Awards Banquet Emerald Ballroom Emerald Ballroom Emerald Ballroom Emerald Ballroom Emerald Ballroom Emerald Ballroom A Emerald Ballroom	DICEANIS WO	Luucation L	venic	Ticketed Everit	invitation Only
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	2:45 PM—4:15 PM	RPAC Trustees	C Trustees Pioneer Room		oom
6:30 PM—9:30 PM Installation and Awards Banquet Emerald Ballroom	4:30 PM—5:15 PM	KAR Executive Committee Receives Reports		Bison Room A	
	6:30 PM—9:30 PM	Installation and Awards Banquet		Emerald Bal	lroom

TIME	THURSDAY, OCTOBER 12		LOCATION
7:30 AM—5:00 PM	Registration Desk Open		Conference Center Foyer
8:00 AM—5:00 PM	Exhibitors		Conference Center Hallway Homestead Room A
8:00 AM—9:00 PM	Internet Café and Lounge		Link Foyer
7:15 AM—8:15 AM	Zone 1 Caucus Meeting		Pioneer Room
7:30 AM—8:15 AM	Zone 2 Caucus Meeting Zone 3 Caucus Meeting Zone 4 Caucus Meeting Zone 5 Caucus Meeting	Refreshments provided for all Caucus Meetings at conference break stations.	Bison Room A Bison Room B Wheat Room A Wheat Room B

^{*}Locations are subject to change for events at Capitol Plaza Hotel and Maner Conference Center but offsite event locations WILL NOT change.





	E	ducation Even	t Ticketed Event	Invitation Only
TIME	THURSDAY, OCTOBER 12		LOCATION*	
8:30 AM—11:30 AM	The Power of Metricity Zan Monroe (3 Hours CE)	Emerald I & II		1&11
0.30 AIM — 11.30 AIM	These Walls Can Talk: Home Inspections and the Buyer Client Karel Murray (3 Hours CE)		Sunflower Ballroom	
8:30 AM—10:00 AM	Board of Directors Meeting		Shawnee Ballroom	
10:15 AM—11:45 AM	On the Horizon—2018 Real Estate Trends Stan Longhofer (No CE)		Shawnee Ballroom	
11:45 AM—1:15 PM	REALTOR® Success Luncheon Speaker: Vince Malta, 2018 NAR First Vice President		Emerald III, IV & V	
1:30 PM—4:30 PM	Working with Today's Buyers Zan Monroe (3 Hours CE)		Emerald I & II	
	Negotiate with Confidence: Get Results when Interest Collide Karel Murray (3 Hours CE)		Sunflower Ballroom	
2:00 PM—3:00 PM	Social Marketing Made Easy with RPR Kiki Wanshura		Pioneer Room	
3:15 PM—4:15 PM	Your Safety is Non-Negotiable—The Beverly Carter Story Carl Carter		Shawnee Ballroom	
4:45 PM—5:45 PM	Professional Development Task Force			
5:30 PM—8:30 PM	Past Presidents' Dinner		Dillon Ho	ouse

TIME	FRIDAY, OCTOBER 13	LOCATION
8:00 AM—5:00 PM	Registration Desk Open	Conference Center Foyer
8:00 AM—5:00 PM	Exhibitors	Conference Center Hallway Homestead Room A
8:00 AM—9:00 PM	Internet Café and Lounge	Link Foyer
7:30 AM—10:30 AM	CRS Meeting	Pioneer Room
8:30 AM—11:30 AM	Extreme Disclosure 2017 Terry Watson (3 Hours CE)	Emerald I & II
	Required Broker Core: Common Violations Vern Jarboe (3 Hours CE)	Shawnee Ballroom
10:00 AM—11:30 AM	Credentials Committee Meeting CLOSED MEETING	Bison Room
12:15 PM—1:45 PM	Membership Luncheon Terry Watson	Sunflower Ballroom \$1000 cash prize, must be present to win
2:00 PM—5:00 PM	Required Salesperson & Broker Core Vern Jarboe (3 Hours CE)	Shawnee Ballroom

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Fun Night | Sponsored by Security 1st Title

6:00 PM—10:00 PM



The Foundry