



Great Plains
Association of REALTORS®

210 S. Ohio • Salina, KS 67401

(785) 825-4607

greatplainsae@gmail.com

JULY 2021

UPCOMING EVENTS

GPAC Quarterly Luncheon

Jul. 22nd, 11:30am –1:30pm

Martinelli's

Salina, KS

More information to follow.

RPAC Social – Come & Go

Sept. 23rd, 4:00pm –7:00pm

Chuck's Bar & Grill

Salina, KS

More information to follow.

KAR Convention

Oct. 6th-8th, Times TBD

Wichita Marriott

Wichita, KS

More information to follow.

GPAC Quarterly Luncheon

Oct. 21st, 11:30am –1:30pm

More information to follow.

NAR Realtor Conference & Expo

Nov. 12th-15th, Times TBD

San Diego, CA

Find more information at

www.conference.realtor.

GPAC Christmas Banquet

Dec. 16th, Time TBD

More information to follow.

*All times, dates and locations are
subject to change.*

THE REALTOR NEWSLETTER

Please join us in welcoming
our newest members to the
Great Plains Association of
REALTORS®.



Travis Dooley — Real Broker, LLC.

Phone: (785) 914-3333

Email: tcdoolley78@gmail.com

Rachel Johnson — Salinahomes

Phone: (785) 643-6368

Email: rachel.johnson1982@outlook.com

Terra Martin — Coldwell Banker APW

Phone: (785) 577-4568

Email: tmartin@cbsalina.com

Jody Herwig — Coldwell Banker APW

Phone: (785) 820-1872

Email: herwigjody@yahoo.com

Sophia Kratz — Burton Real Estate

Phone: (864) 423-2139

Email: sophiamcvay@gmail.com

GPAC Quarterly Luncheon



You are invited to join us for our Great Plains Association of REALTORS® Quarterly Luncheon!

We will be meeting at "Martinelli's Little Italy" restaurant in downtown **Salina, KS on July 22nd at 11:30am**. We will be serving

lunch, some door prizes and hear from a special speaker. **KAR President Natalie Moyer**, is joining us and will be speaking about a current topic in the real estate business.

The cost of lunch will be \$15.00. We will be emailing RSVP Forms to each office, so check with your office coordinators to sign up. Keep an eye out on your emails for more updates as information becomes available.

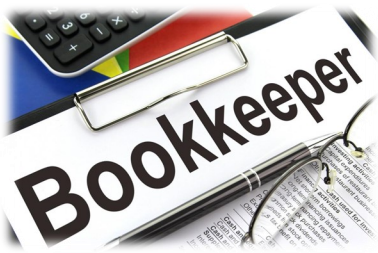


REALTORS® Conference & Expo

Don't forget about the 2021 REALTORS® Conference & Expo. The conference is November 12-15, 2021 in sunny San Diego, California. Early registration is open now and only \$450 for the entire conference! You can find out more information and prices at www.conference.realtor. We hope to see you there!



New Office Assistant



Some of you have already met the new office assistant and bookkeeper for the Great Plains Association of REALTORS®. We are pleased to welcome to the ranks, Brit Nelson! Brit has worked with our AE, Donette Jones, in other organizations and will be assisting Donette in the office and handling all of the bookkeeping.

Jackie Hogan, our bookkeeper for many years, is on to new ventures. We want to thank Jackie for all her years of service and for everything she has done for our association! We will miss you and wish you best of luck in your future enterprises!



*With Deepest
Sympathy*



Randy Rohleder
March 1, 1962 - June 3, 2021

The President's Corner

The Salina Council of REALTORS® has been very hard at work again this year to meet our Core Standards Event requirements so we can maintain our Board status. So far we have had great participation from all of REALTORS®, Sponsors and Affiliates!

In the next few months we will be having our second RPAC Fundraiser, be watching your emails for more details as time gets closer. We only have about \$1,000 more to raise to hit our goal so it will be a "FUN" night. These fundraisers go to ensuring our interests as REALTORS® are represented at the legislative level so we can focus on serving our customers and clients to the best of our abilities.

Other events that are on the agenda for this year include Community Outreach Programs and Governmental Affairs. I look forward to seeing everyone there!



Kimberr Jarvis-Ryff
*Chairman of the Salina
Council of Realtors*



Chris Rost
*Great Plains Association
of Realtors - President*

As the real estate market has been tight on inventory for the past two years and seems to be ever tighter all the time, and since this is a year in which it is our duty to as REALTORS® to renew our Code of Ethics training, my thoughts bring me to the Code of Ethics.

In the second to last paragraph of Preamble in the Code of Ethics it states: "The term REALTOR® has come to connote competency, fairness, and high integrity resulting from adherence to a lofty ideal of moral conduct in business relations. No inducement of profit and no instruction from clients can justify departure from this ideal."

I believe in this time of tight inventory, it is important to remember that this is a part of our pledge as REALTORS®.