

Promoting and Protecting REALTORS® through Political Action and Advocacy

2016 PRELIMINARY MEETING AGENDA

Monday, February 8

Right Track Leadership Academy (by invitation only) 8:30 AM – 8:30 PM

8:30 AM - 4:30 PM **Professional Standards Mediation Training** (separate registration required)

Tuesday, February 9

8:00 AM - 5:00 PM **Registration Desk Open**

8:30 - 11:00 AM **Right Track Leadership Academy** (by invitation only)

8:30 - 11:15 AM **Executive Committee Meeting**

11:45 AM - 1:00 PM **Leading Edge Lunch Meeting** (by invitation only)

Budget and Finance Committee Meeting 1:15 - 2:15 PM

2:30 - 5:30 PM Association Core Standards Workshop – Consumer Outreach

> Being the "Voice for Real Estate" is one of the key components of the Consumer Outreach requirement under the NAR Core Standards. Association leaders and staff are invited to attend this workshop that will feature nationally known speaker and educator, Peter Mosca, who will provide media relations training with a specific emphasis on how to effectively engage local media and communicate the REALTOR® message so that Associations are successful in being the Voice for Real Estate.

6:00 - 9:00 PM **Executive Committee Dinner**

Wednesday, February 10

| 8:00 AM – 5:00 PM Registration De | SK L | pen |
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Governmental Affairs Committee and Forum Meeting 8:30 – 11:30 AM

> All REALTORS® are invited to attend this interactive forum and committee meeting to receive an update, comment and ask questions on the legal, legislative and

regulatory issues facing Kansas REALTORS®.

11:45 AM - 1:00 PM **REALTOR®** Legislative Luncheon (ticketed event)

This luncheon will feature an update from key legislative leaders on property tax

reform and the other priority legislative issues facing Kansas REALTORS®.

1:30 - 5:00 PM Kansas REALTOR® Capitol Visits

> Kansas REALTORS® will visit the Capitol and schedule meetings with members of the Kansas Legislature. Talking points on KAR issues will be available. Buses will leave the Capitol Plaza Hotel at 1:30 PM and will rotate from the Capitol building to the hotel

every 30 minutes. The final bus will leave the Capitol building at 4:30 PM.

5:30 - 7:00 PM **REALTOR® Social and RPAC Fundraising Event**

> After a long day of meetings and visits to the Capitol, it's time to relax with your REALTOR® colleagues and friends. Food and drinks will be provided. There will also be a live and silent auction for the REALTORS® PAC (RPAC).

Thursday, February 11

| 8:00 AM – 1:30 PM | Registration Desk Open |
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| 8:30 – 9:30 AM | Kansas Certified Residential Specialist (CRS) Meeting |
| 8:30 – 9:30 AM | Association Executives Committee Meeting |
| 8:30 – 9:30 AM | Broker Excellence Meeting (for broker owners and supervising brokers) |
| 9:40 – 10:20 AM | NAR Leadership Fund Trustees |
| 9:45 – 10:45 AM | "Tech Tips and Tools" – Open to All REALTORS® Learn about the hot technology trends for REALTORS® in 2016 with John Ringgold of Real Estate Business Resources (REBR), who will give you tips, tricks and tools to help make your business more efficient and profitable. |
| 10:30 – 11:15 AM | Executive Committee Receives Reports (all Committee Chairs report) |
| 11:15 AM – 12:15 PM | New Director Orientation (mandatory for all newly-appointed Directors) This orientation session is mandatory for newly-appointed members of the KAR Board of Directors and will prepare them for service on the KAR Board of Directors. (Pick up lunch and bring with you to the Orientation.) |
| 11:30 AM – 12:30 PM | Networking Lunch (ticketed event) |
| 12:30 – 1:15 PM | Zone 1 Caucus (All members from Zone 1 are invited and encouraged to attend.) |
| | Zone 2 Caucus (All members from Zone 2 are invited and encouraged to attend.) |
| | Zone 3 Caucus (All members from Zone 3 are invited and encouraged to attend.) |
| | Zone 4 Caucus (All members from Zone 4 are invited and encouraged to attend.) |
| | Zone 5 Caucus (All members from Zone 5 are invited and encouraged to attend.) |

UNLESS OTHERWISE NOTED, ALL EVENTS AND MEETINGS ARE OPEN TO ALL KANSAS REALTORS®. YOU ARE ENCOURAGED TO ATTEND ANY EVENT OR MEETING OF INTEREST TO YOU.

Board of Directors Meeting

Capitol Conference Presented by Our Premier Sponsor:

1:30 - 3:00 PM

