



Kansas REALTORS®  
**CAPITOL  
 CONFERENCE**

Promoting and Protecting REALTORS® through  
 Political Action and Advocacy

**2016 FINAL  
 MEETING SCHEDULE**

**Tuesday, February 9**

|                    |   |                            |
|--------------------|---|----------------------------|
| 8:00 AM – 5:00 PM  | <b>Registration Desk Open</b>   | <i>Maner Foyer</i>         |
| 8:30 – 11:00 AM    | <b>Right Track Leadership Academy</b> <i>(by invitation only)</i>   | <i>Emerald Ballroom V</i>  |
| 8:30 – 11:15 AM    | <b>Executive Committee Meeting</b>  | <i>Emerald Ballroom IV</i> |
| 11:45 AM – 1:00 PM | <b>Leading Edge Lunch Meeting</b> <i>(by invitation only)</i>   | <i>Shawnee B &amp; C</i>   |
| 1:15 – 2:15 PM     | <b>Budget and Finance Committee Meeting</b>   | <i>Emerald Ballroom IV</i> |
| 2:30 – 5:30 PM     | <b>Association Core Standards Workshop – Consumer Outreach</b>  | <i>Shawnee A</i>           |
|                    | <i>Being the “Voice for Real Estate” is one of the key components of the Consumer Outreach requirement under the NAR Core Standards. Association leaders and staff are invited to attend this workshop that will feature nationally known speaker and educator, Peter Mosca, who will provide media relations training with a specific emphasis on how to effectively engage local media and communicate the REALTOR® message so that Associations are successful in being the Voice for Real Estate.</i> |                            |

**Wednesday, February 10**

|                    |   |                                    |
|--------------------|---|------------------------------------|
| 8:00 AM – 5:00 PM  | <b>Registration Desk Open</b>   | <i>Maner Foyer</i>                 |
| 9:30 – 11:30 AM    | <b>Governmental Affairs Committee and Forum Meeting</b>   | <i>Emerald Ballroom I &amp; II</i> |
|                    | <i>All REALTORS® are invited to attend this interactive forum and committee meeting to receive an update, comment and ask questions on the legal, legislative and regulatory issues facing Kansas REALTORS®.</i>  |                                    |
| 11:45 AM – 1:00 PM | <b>REALTOR® Legislative Luncheon (ticketed event)</b>   | <i>Sunflower Ballroom</i>          |
|                    | <i>This luncheon will feature an update from key legislative leaders on property tax reform and the other priority legislative issues facing Kansas REALTORS®.</i>  |                                    |
| 1:30 – 5:00 PM     | <b>Kansas REALTOR® Capitol Visits</b>   | <i>Offsite at Kansas Capitol</i>   |
|                    | <i>Kansas REALTORS® will visit the Capitol and schedule meetings with members of the Kansas Legislature. Talking points on KAR issues will be available. Buses will leave the Capitol Plaza Hotel at 1:30 PM and will rotate from the Capitol building to the hotel every 30 minutes. The final bus will leave the Capitol building at 4:30 PM.</i> |                                    |
| 5:30 – 7:00 PM     | <b>REALTOR® Social and RPAC Fundraising Event</b>   | <i>Emerald Ballroom</i>            |
|                    | <i>After a long day of meetings and visits to the Capitol, it’s time to relax with your REALTOR® colleagues and friends. Food and drinks will be provided. There will also be a fundraising event for the REALTORS® PAC (RPAC).</i>   |                                    |

## Thursday, February 11

---

|                     |  |                           |
|---------------------|--|---------------------------|
| 8:00 AM – 1:30 PM   | <b>Registration Desk Open</b>  | <i>Maner Foyer</i>        |
| 8:30 – 9:30 AM      | <b>Kansas Certified Residential Specialist (CRS) Meeting</b>   | <i>Wheat Room</i>         |
| 8:30 – 9:30 AM      | <b>Association Executives Committee Meeting</b>  | <i>Bison Room</i>         |
| 8:30 – 9:30 AM      | <b>Broker Excellence Meeting</b><br><i>(for broker owners and supervising brokers)</i>   | <i>Sunflower Ballroom</i> |
| 9:40 – 10:20 AM     | <b>NAR Leadership Fund Trustees</b> <i>(by invitation only)</i>  | <i>Homestead Room B</i>   |
| 9:45 – 10:45 AM     | <b>“Tech Tips and Tools” – Open to All REALTORS®</b><br><i>Learn about the hot technology trends for REALTORS® in 2016 with John Ringgold of Real Estate Business Resources (REBR), who will give you tips, tricks and tools to help make your business more efficient and profitable.</i> | <i>Sunflower Ballroom</i> |
| 10:30 – 11:15 AM    | <b>Executive Committee Receives Reports</b><br><i>(all Committee Chairs report)</i>  | <i>Pioneer Room</i>       |
| 11:15 AM – 12:15 PM | <b>KAR Director Orientation</b><br><i>This orientation session is strongly encouraged for all members of the KAR Board of Directors and will prepare them for service on the KAR Board of Directors. (Lunch ticketholders may pick up lunch and bring to the Orientation.)</i>             | <i>Sunflower Ballroom</i> |
| 11:30 AM – 12:30 PM | <b>Networking Lunch</b> <i>(ticketed event)</i>  | <i>Shawnee B &amp; C</i>  |
| 12:30 – 1:15 PM     | <b>Zone 1 Caucus</b><br><i>(All members from Zone 1 are invited and encouraged to attend.)</i>   | <i>Pioneer Room</i>       |
|                     | <b>Zone 2 Caucus</b><br><i>(All members from Zone 2 are invited and encouraged to attend.)</i>   | <i>Bison Room</i>         |
|                     | <b>Zone 3 Caucus</b><br><i>(All members from Zone 3 are invited and encouraged to attend.)</i>   | <i>Homestead Room B</i>   |
|                     | <b>Zone 4 Caucus</b><br><i>(All members from Zone 4 are invited and encouraged to attend.)</i>   | <i>Wheat Room</i>         |
|                     | <b>Zone 5 Caucus</b><br><i>(All members from Zone 5 are invited and encouraged to attend.)</i>   | <i>Homestead Room A</i>   |
| 1:30 – 3:00 PM      | <b>Board of Directors Meeting</b>  | <i>Sunflower Ballroom</i> |

UNLESS OTHERWISE NOTED, ALL EVENTS AND MEETINGS ARE OPEN TO ALL KANSAS REALTORS®.  
YOU ARE ENCOURAGED TO ATTEND ANY EVENT OR MEETING OF INTEREST TO YOU.

**Capitol Conference Presented  
by Our Premier Sponsor:**



**Security 1<sup>st</sup> Title**