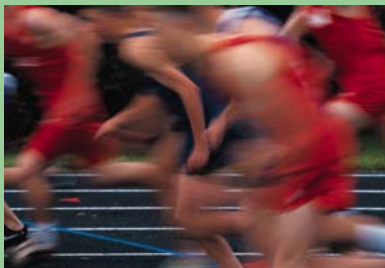


The Right Track ***Leadership In Motion***

Created to develop the leadership potential of REALTORS® in Kansas, The Right Track will include four retreats and the graduation ceremony in different locations throughout the state. In order to maximize the personal experience, no more than 14 REALTORS® will be accepted into the program. Please fill out the enclosed application and return it to KAR **before November 1**. If you have questions, call 800-366-0069, ext. 2130.



Kansas Association of
REALTORS®

For More Information:
Christy Stinger
3644 SW Burlingame Rd
Topeka, KS 66611
Phone: 785-267-3610, ext. 2130
Fax: 785-267-1867
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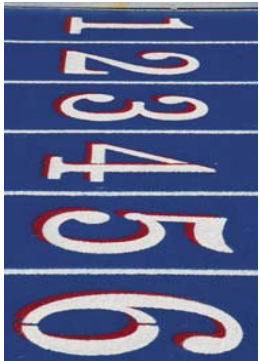
Kansas Association of
REALTORS®



The Right Track *Leadership In Motion*

The Right Track

Leadership In Motion



Do you have what it takes to be a leader? Your Kansas Association of REALTORS® can give you the inside

information you need to lead any organization, team or group!

The Benefits

Through The Right Track program, you will have a chance to sharpen your leadership skills, discuss the ins-and-outs of leadership with other REALTORS®, and discover how you

can be the best you can be.

You will get advice from

"I really enjoyed the opportunity to network with REALTORS® from across the State of Kansas regarding trends, markets, troubleshooting, and balancing our crazy REALTOR® lives!"
— Kendra Trueblood,
Advantage Realty, Russell

current state and national leaders, past association presidents and others who have lived leadership roles, and can help you advance in your leadership goals.

And finally, you will gain information on your industry, yourself and your career with this powerful program.

For these reasons and more, the leadership and staff of the Kansas

Association of REALTORS® cordially invite you to apply for admission to The Right Track. The application deadline is November 1.

The Retreats

Five retreats are planned as part of The Right Track leadership program. See the included schedule for dates and topics.

The Cost

The tuition cost for participants is \$279 each, which includes the inspiring programming, materials, some meals for The Right Track and registration for the

"The KAR Right Track program gave me networking opportunities and friendships with other REALTORS® across the state that will be with me forever. It's so nice to be able to pick up the phone and call one of my fellow classmates for referrals or assistance. I also learned leadership skills that I can use in my real estate career as well as in whatever activities I am involved with as I give back to my community."
— Tammy Ellis, Century 21 Lantis & Associates, Ottawa

KAR Annual Convention. Individuals are responsible for their hotel room costs (when necessary) and travel costs.

The Application

Applications for The Right Track are invited from KAR members interested in serving in leadership roles in any organization. Participants are selected by a committee of KAR members. The number of participants is limited to 14

"From the perspective of a newer agent, The Right Track program was a wonderful entrée into the workings of the national, state and local boards. It was a real hands-on guide to how to get involved in our industry and have a voice.

"I now feel like I can more intelligently carve a map for myself in regards to getting on board with the leadership of our industry."
— Christian Zarif,
Prudential Kansas City Realty, Overland Park

to encourage maximum personal participation. Please fill out the included application and get on The Right Track to leadership today!

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